

#### **Notice of Annual Stockholders' Meeting**

Notice is hereby given that the Annual Stockholders Meeting will be held on Monday, June 20, 2022 at 8:30 in the morning.

The agenda for the said meeting shall be as follows:

- 1. Call to Order
- 2. Secretary's Proof of Due Notice of the Meeting and Determination of Quorum
- 3. Approval of the Minutes of the Stockholders' Meeting held on July 15, 2021
- 4. Management's Report
- 5. Ratification of Acts of the Board of Directors and Management During the Previous Year
- 6. Election of Directors (including Independent Directors)
- 7. Appointment of External Auditor
- 8. Other Matters
- 9. Adjournment

A brief explanation of the agenda item which requires stockholders' approval is provided herein. The Information Statement, Management Report, SEC Form 17A will be uploaded to the Corporation's website <a href="https://www.shakeyspizza.ph/">https://www.shakeyspizza.ph/</a> and PSE EDGE.

In light of current conditions and in support of the efforts to contain the outbreak of COVID-19, stockholders may attend the meeting and vote via remote communication only.

Stockholders should pre-register at this link:

https://www.shakeyspizza.ph/investors/register from May 23, 2022 to May 31, 2022.

Upon registration, Stockholders shall be asked to provide the information and upload the documents listed below (the file size should be no larger than 5MB):

#### A. For individual Stockholders:

- 1. Email address
- 2. First and Last Name
- 3. Birthdate
- 4. Address
- 5. Mobile Number
- 6. Phone Number
- 7. Current photograph of the Stockholder, with the face fully visible
- 8. Stock Certificate Number and number of shares held by the stockholder
- 9. Valid government-issued ID
- 10. For Stockholders with joint accounts: A scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account

# B. For corporate/organizational Stockholders:

- 1. Email address
- 2. First and Last Name of stockholder
- 3. Address
- 4. Mobile Number
- 5. Phone Number
- 6. Stock certificate number and number of shares held by the stockholder
- 7. Current photograph of the individual authorized to cast the vote for the account (the "Authorized Voter")
- 8. Valid government-issued ID of the Authorized Voter
- 9. A scanned copy of the Secretary's Certificate or other valid authorization in favor of the Authorized Voter

Stockholders who will join by proxy shall download, fill out and sign the proxy found in <a href="https://www.shakeyspizza.ph/investors/register">https://www.shakeyspizza.ph/investors/register</a>. Deadline to submit proxy forms is **on May 31**, **2022**.

All registrations shall be validated by the Corporate Secretary in coordination with the Stock Agent. Successful registrants will receive an electronic invitation via email with a complete guide on how to join the meeting and how to cast votes.

Only stockholders of record as of the close of business on **May 4, 2022** are entitled to notice and to vote at the meeting.

MARIA ROSARIO L. YBANEZ

#### **EXPLANATION OF AGENDA ITEMS**

#### Proof of notice and determination of quorum

The Company has established a designated website in order to facilitate the registration of and voting in absentia by stockholders at the annual meeting, as allowed under Sections 23 and 57 of the Revised Corporation Code. A stockholder or member who participates through remote communication and votes by proxy shall be deemed present for purposes of quorum.

The Corporate Secretary will certify the date the notice of the meeting was published as required by the Securities and Exchange Commission Notice on Alternative Mode of Distributing and Providing Copies of the Notice, Information Statement, Management Report, SEC Form 17-A dated April 18, 2022.

The Corporate Secretary will further certify the existence of a quorum. For purposes of quorum, only the following Stockholders shall be counted as present:

- A. Stockholders who have registered and voted on the website on or before the cut-off date;
- B. Stockholders who have sent their proxies via the website on or before the deadline.

A majority of the outstanding capital stock shall constitute a quorum for the transaction of business.

The complete guidelines for voting in absentia are found on the Attached Appendix 1.

#### Approval of minutes of previous meeting

The minutes of the meeting held on July 15, 2021 are posted at the company website, <a href="https://www.shakeyspizza.ph/">https://www.shakeyspizza.ph/</a>

#### Annual report

The President and CEO, Mr. Vicente L. Gregorio, will deliver a report to the stockholders on the performance of the company in 2021 and the outlook for 2022. The financial statements as of December 31, 2021 (FS) will be incorporated in the Information Statement.

Copies of the Management Report and SEC Form 17-A will be uploaded to the Company's Website at <a href="https://www.shakeyspizza.ph/">https://www.shakeyspizza.ph/</a> and PSE EDGE under Century Pacific Food, Inc. Company Disclosures.

#### Election of directors (including the independent directors)

Each stockholder entitled to vote may cast the votes to which the number of shares he owns entitles him, for as many persons as there are to be elected as directors, or he may give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he may see fit, provided that the whole number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of Directors to be elected. The nine nominees receiving the highest number of votes will be declared elected as directors of the company.

Please refer to the attached Appendix 1 for the complete guidelines on voting. Please refer to the attached Appendices 4, 5, and 6 for the Independent Director Nominees' Certifications.

# Election of external auditor and fixing of its remuneration

The profile of the external auditor will be provided in the Information Statement for examination by the stockholders.

A resolution for the election of the external auditor will be presented to the stockholders for adoption by the affirmative vote of stockholders representing a majority of the voting stock present at the meeting.

# Consideration of such other business as may properly come before the meeting

The Chairman will answer questions on matters concerning the Agenda, the Information Statement and the Management Report sent via the voting website.

#### **PROXY**

The undersigned stockholder of <b>SHAKEY'S PIZZA</b> appoints the	ASIA VENTURES INC. (the "Company") hereby, as attorney-in-fact and proxy, to represent
and vote all shares registered in his/her/its name Company on June 20, 2022 and at any of the adjusted the following matters:	ne at the annual meeting of stockholders of the
<ol> <li>Approval of minutes of previous meeting 5</li> <li>□ For □ Against □ Abstain</li> </ol>	Election of SGV & Co. as the independent auditor and fixing of its remuneration ☐ For ☐ Against ☐ Abstain
2. Annual Report 6 □ For □ Against □ Abstain	above is authorized to vote upon such other matters as may properly come before the meeting  ☐ Yes ☐No
3. Ratification of the acts of the Board of Directors and Officers ☐ For ☐ Against ☐ Abstain	
4. Election of Directors  Christopher T. Po Ricardo Gabriel T. Po Teodoro Alexander T. Po Leonardo Arthur T. Po	PRINTED NAME OF STOCKHOLDER
Vicente L. Gregorio  Lance Y. Gokongwei	NUMBER OF SHARES
Independent Directors:  Paulo L. Campos, III  Fernan Victor P. Lukban	SIGNATURE OF STOCKHOLDER/ AUTHORIZED SIGNATORY
Frances J. Yu	DATE

THIS PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE **5:00PM** ON **May 31, 2022** via <a href="https://www.shakeyspizza.ph/investors/register">https://www.shakeyspizza.ph/investors/register</a> A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY THE CHAIRMAN.

NOTARIZATION OF THIS PROXY IS NOT REQUIRED.



#### **CERTIFICATE**

- I, **MARIA ROSARIO L. YBANEZ**, of legal age, Filipino, with office address at the 7th Floor Centerpoint Building, Julia Vargas Avenue corner Garnet Road, Ortigas Center, Pasig City, hereby certify that:
  - 1. I am the duly elected and qualified Corporate Secretary of Shakey's Pizza Asia Ventures Inc. (the "Corporation") with principal office address at 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Paranaque City.
  - 2. There are no directors, independent directors or officers of the Corporation who are currently appointed in any government agency or is an employee of any government agency.

MARIA ROSARIO L. YBANEZ
Corporate Secretary

# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 20-IS INFORMATION STATEMENT OF CENTURY PACIFIC FOOD, INC. PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.	Check the appropriate box:		
	[ ] Preliminary Information Statement [ x ] Definitive Information Statement		
2.	Name of Registrant as specified in its chart	ter: <b>Shakey's Pizza Asia Ventur</b> o	es Inc.
3.	<b>Metro Manila, Philippines</b> Province, country or other jurisdiction of i	ncorporation or organization	
4.	SEC Identification Number: <b>54666</b>		
5.	BIR Tax Identification Code: 000-163-3	96	
6.	<b>15 Km East Service Rd., Brgy. San Marti</b> Address of principal office	n De Porres, Parañaque City	<b>1700</b> Postal Code
7.	Registrant's telephone number, including a	area code: <b>(632) 8742-5397</b>	
8.	Date, time and place of the meeting of secu	urity holders	
	Date : June 20, 2022 Time : 8:30 AM		
	Via Remote communication Stockholders should pre-register at this linhttps://www.shakeyspizza.ph/investors/		lay 31, 2022
(a)	9. Approximate date on which the In security holders: on or before May 23 newspapers of general circulation		_
10.	Securities registered pursuant to Sections (information on number of shares and registrants):		
	Title of Each Class	Number of Shares of Common S	tock
	<b>Common Shares</b>	1,683,760,178	
11.	Are any or all of registrant's securities liste	ed on a Stock Exchange?	

Yes <u></u>✓ No \_\_\_\_

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

Main Board of The Philippine Stock Exchange, Inc., Common Shares

# **TABLE OF CONTENTS**

# AGENDA

Required Disclosures under Section 49 of the Revised Corporation Code (RCC)	1
A. GENERAL INFORMATION	
B. CONTROL AND COMPENSATION INFORMATION	3
C. ISSUANCE AND EXCHANGE OF SECURITIES	17
D. OTHER MATTERS	18
MANAGEMENT REPORT	22
Financial Position - March 31, 2022 vs. December 31, 2021	26
Financial Position - December 31, 2021 vs. December 31, 2020	28
Financial Position - December 31, 2020 vs. December 31, 2019	31
Financial Position - December 31, 2019 vs. December 31, 2018	33
Results of Operation – March 31, 2022 vs. March 31, 2021	
Results of Operation – December 31, 2021 vs. December 31, 2020	35
Results of Operation – December 31, 2020 vs. December 31, 2019	37
Results of Operation – December 31, 2019 vs. December 31, 2018	38
Market Information	39
Appendix A - Registration and Procedure for Voting in Absentia	
Appendix B – PDTC List of Stockholders as of March 31, 2021	45
Appendix C – BDO Lists of Stockholders as of March 31, 2021	49
CERTIFICATION OF INDEPENDENT DIRECTOR	
Appendix 4 – Fernan Victor P. Lukban	
Appendix 5 – Frances J. Yu	54
Appendix 6 – Paulo L. Campos III	
Appendix 7 – Audited Financial Statements and Notes as of December 31, 2021	60
Appendix 8 - Interim Financial Statements as of March 31, 2022	236
Appendix 9 – 2021 Annual Stockholders' Meeting minutes	270
11	277
Appendix 11 – Disclosures on Self-Dealings	286

1.	Minutes of the most recent regular stockholders' meeting which includes the following:  (i) A description of the voting and vote tabulation procedures;  (ii) A description of the opportunity given to stockholders or members to ask questions and a record of the questions asked and answers given;  (iii) The matters discussed and resolutions reached;  (iv) A record of the voting results for each agenda item;  (v) A list of the directors or trustees, officers and stockholders or members who attended the meeting;  (vi) Such other items that the Commission may require	Please see Minutes of the Annual Stockholders' Meeting as Appendix 9 of the Definitive Information Statement
	in the interest of good corporate governance and the protection of minority stockholders.	
2.	A detailed, descriptive, balanced and comprehensible assessment of the corporation's performance, which shall include information on any material change in the corporation's business, strategy, and other affairs	Please see Management Report found on page 22 of the Definitive Information Statement
3.	A financial report for the preceding year, which shall include financial statements duly signed and certified in accordance with this Code and the rules the Commission may prescribe, a statement on the adequacy of the corporation's internal controls or risk management systems, and a statement of all external audit and non-audit fees	Please see Audited Financial Statements for period ending December 31, 2021 attached as Appendix 7 of the Definitive Information Statement
4.	An explanation of the dividend policy and the fact of payment of dividends or the reasons for nonpayment thereof	Please see discussion on Dividend Policy found on page 40 of Definitive Information Statement
5.	Director or trustee profiles which shall include, among others, their qualifications and relevant experience, length of service in the corporation, trainings and continuing education attended, and their board representations in other corporations	Please see Director Profile found on Item 5 pages 4 to 6 of Definitive Information Statement
6.	A director or trustee attendance report, indicating the attendance of each director or trustee at each of the meetings of the board and its committees and in regular or special stockholder meetings	Please see Appendix 10 of the Definitive Information Statement
7.	Director disclosures on self-dealings and related party transactions	Please see Appendix 11 of the Definitive Information Statement
8.	The profiles of directors nominated or seeking election or reelection	Please see Item 5 of the Definitive Information Statement

#### A. GENERAL INFORMATION

#### Item 1. Date, Time and Place of Meeting of Security Holders.

(b) Date, Time, and Place of Meeting:

Date: June 20, 2022 Time: 8:30 AM

Place: 15 Km East Service Rd., Brgy. San Martin De Porres, Parañaque City

- (c) Online web addresses/URLs
  - For participation by remote communication: https://www.shakeyspizza.ph/investors/register
  - For voting *in absentia:* <a href="https://www.shakeyspizza.ph/investors/register">https://www.shakeyspizza.ph/investors/register</a>
- (d) Complete Mailing Address of Principal Office:

15 Km East Service Road corner Marian Road 2, Barangay San Martin De Porres, Parañaque City 1700

Approximate date when the Information Statement is first to be sent to security holders: May 23 and 24, 2022 through publication on the Company's website and two newspapers of general circulation.

#### Item 2. Dissenters' Right of Appraisal

Under Section 80, Title X of the Revised Corporation Code of the Philippines ("Revised Corporation Code"), a stockholder shall have the right to dissent and demand payment of the fair value of his shares in the following instances:

- (a) In case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (b) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;
- (c) In case of merger or consolidation; and
- (d) In case of investment of corporate funds for any purpose other than the primary purpose of the Corporation.

No matters or actions that may give rise to a possible exercise by stockholders of their appraisal rights will be taken up at the meeting.

#### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director, nominee for election as director, associate of the nominee, or executive officer of the Company at any time since the beginning of the last fiscal year has had any substantial interest, direct or indirect, by security holdings or otherwise, in any of the matters to be acted upon in the meeting, other than election to office.

None of the incumbent directors has informed the Company in writing of an intention to oppose any action to be taken by the Company at the meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### Item 4. Voting Securities and Principal Holders Thereof:

#### (a) Voting Securities:

Number of Shares Outstanding as of March 31, 2022: 1,683,760,178 Common Shares Number of Votes entitled: One (1) vote per share

# (b) Record Date:

All stockholders of record at the close of business on May 4, 2022 are entitled to notice and to vote at the Annual Stockholders' Meeting.

#### (c) Election of Directors and Voting Rights

Each stockholder may vote such number of shares for as many persons as there are directors to be elected. To be clear, if there are nine (9) directors to be elected, each voting share is entitled to nine (9) votes. The stockholder may cumulate said shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many nominees as he shall see fit, provided that the whole number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of directors to be elected.

See Appendix 1 on complete guidelines on voting.

#### (d) Security Ownership of Certain Record and Beneficial Owners and Management

#### (1) Security Ownership of Certain Record and Beneficial Owners

As of March 31, 2022, the following were owners of more than 5% of the Company's outstanding shares:

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	% to Total Outstand ing
Common	Century Pacific Group, Inc./7F Centerpoint Building, Julia Vargas Avenue, Ortigas Center, Pasig City/ Stockholder of Record	Ricardo Gabriel T. Po, Vice Chairman Christopher T. Po, Chairman Teodoro Alexander T. Po, Vice Chairman Leonardo T. Po, Director	Filipino	847,973,841	55.37%
Common	PCD Nominee Corp. (Non- Filipino) / The Enterprise Center, Ayala Avenue corner Paseo de Roxas, Makati City / Stockholder of Record	-	Non-Filipino	437,328,234	25.97%

Common	PCD Nominee Corp.	Please see PDC	Filipino	351,361,681	20.86%
	(Filipino) / The	Report as of March			
	Enterprise Center,	31, 2022 attached as			
	Ayala Avenue corner	Appendix 2.			
	Paseo de Roxas,				
	Makati City /				
	Stockholder of Record				

There are no voting trust shares or shares issued pursuant to a Voting Trust Agreement registered with the Company nor has there been any change in control of the Company. The Company is also not aware of any contractual arrangement or otherwise between its shareholders and/or third parties, which may result in change in control.

# (2) Security Ownership of the Board of Directors and Senior Management

The following are the number of shares owned of record by the directors and key officers of the Company, and nominees for election as director as of March 31, 2022:

Title of	Name of Beneficial		Amount and Beneficial Ownership		
Class	Owner	Citizenship	Direct shares	Indirect shares	
Common	Ricardo Gabriel T. Po	Filipino	1	15	
Common	Teodoro Alexander T. Po	Filipino	1	281,961,579	
Common	Christopher T. Po	Filipino	1	281,961,579	
Common	Leonardo Arthur T. Po	Filipino	1	281,961,579	
Common	Vicente L. Gregorio	Filipino	2,256,989	-	
Common			95,001	-	
Common	Paulo L. Campos III	Filipino	1	89,000	
Common	Frances J. Yu	Filipino	1	-	
Common	Lance Y. Gokongwei	Filipino	100	-	
Common	Manuel T. Del Barrio	Filipino	210,342	-	
Common	Maria Rosario L. Ybanez	Filipino	-	-	
Common	Jorge Maria Q. Concepcion	American	408,245	-	
Common	Alois Brielbeck	Filipino	359,600	-	
Common	Jose Arnold T. Alvero	Filipino	75,555	-	
Common	Myrose April C. Victor	Filipino	5,000	-	
Common	Gilbert L. Tolentino	Filipino	3,000	-	
Common	Maria Elma C. Santos	Filipino	-	-	
Common	Darel G. Pallesco	Filipino	-	-	
TOTAL			3,413,838	845,973,752	

#### Item 5. Directors and Executive Officers

#### (1) Directors and Officers

The overall management and supervision of the Company is undertaken by the Company's Board of Directors. The Company's executive officers and management team cooperate with its Board by preparing appropriate information and documents concerning the Company's business operations, financial condition and results of operations for its review. Pursuant to the Company's amended articles of incorporation and subject to the approval of the SEC of the proposed amendment, the Company's board of directors shall consist of nine (9) members, of whom two are independent directors.

The table below sets forth each member of the board of directors as of March 31, 2022:

Name	Age	Nationality	Position
Ricardo Gabriel T. Po	53	Filipino	Vice Chairman
Teodoro Alexander T. Po	51	Filipino	Vice Chairman
Christopher T. Po	50	Filipino	Chairman
Leonardo Arthur T. Po	43	Filipino	Director
Vicente L. Gregorio	56	Filipino	Director and President
Lance Y. Gokongwei	55	Filipino	Director
Fernan Victor P. Lukban	60	Filipino	Independent Director
Paulo L. Campos III	37	Filipino	Independent Director
Frances J. Yu	51	Filipino	Independent Director

Christopher T. Po (first elected October 5, 2016) was re-elected as the Company's Chairman on July 15, 2021. He concurrently serves as the Chairman of Century Pacific Food, Inc. (CNPF), a Director of Arthaland Corporation (ALCO), a property developer listed on the PSE, and a Director of Maya Bank and AB Capital & Investment Corporation. Prior to those roles, he was Managing Director for Guggenheim Partners, a U.S. financial services firm where he was in charge of the firm's Hong Kong office. Previously, he was a Management Consultant at McKinsey and Company working with companies in the Asian region. He also worked as the Head of Corporate Planning for JG Summit Holdings, a Philippine-based conglomerate with interests in food, real estate, telecom, airlines, and retail. He graduated summa cum laude from the Wharton School and College of Engineering of the University of Pennsylvania with dual degrees in Economics (finance concentration) and applied science (system engineering) in 1991. He holds a Master degree in Business Administration from the Harvard University Graduate School of Business Administration. He is a member of the Board of Trustees of the Ateneo de Manila University as well as a member of the Board of Asia Society Philippines, and he is the President of the CPG-RSPo Foundation.

Ricardo Gabriel T. Po, Jr. (first elected October 5, 2016) was re-elected as the Company's Vice Chairman on July 15, 2021. He concurrently serves as a Vice Chairman of Century Pacific Food, Inc. (CNPF). He was the Executive Vice President and Chief Operations Officer of CNPF from 1990 to 2006 and became the Vice Chairman of its Board of Directors in 2006. He graduated magna cum laude from Boston University with a Bachelor of Science degree in Business Management in 1990. He also completed the Executive Education Program (Owner-President Management Program) at Harvard Business School in 2000.

*Teodoro Alexander T. Po*, (first elected October 5, 2016) was re-elected as the Company's Vice Chairman, President, and Chief Executive Officer on July 15, 2021. He concurrently serves as a Vice Chairman of Century Pacific Food, Inc. (CNPF). Since 1990, he has held various positions in CNPF. He graduated summa cum laude from Boston University with a Bachelor of Science degree

in Manufacturing Engineering in 1990. He also completed the Executive Education Program (Owner-President Management Program) at Harvard Business School.

Leonardo Arthur T. Po, (first elected October 5, 2016) was re-elected as the Company's Director and Treasurer on July 15, 2021. He concurrently serves as the Director and Treasurer of Century Pacific Food, Inc. (CNPF). He graduated magna cum laude from Boston University with a degree in Business Administration and has extensive and solid business development experience in consumer marketing, finance and operations of fast-moving consumer goods (FMCG), foodservice, quick-serve restaurants, and real estate development.

Paulo L. Campos III, (first elected October 14, 2016) was re-elected as Independent Director of the Company on July 15, 2021. He was first elected an Independent Director of the Company on October 14, 2016. Mr. Campos is the co-founder and Chief Executive Officer of ZALORA Philippines, having founded the company in the late 2011. Prior to ZALORA, he was a management consultant with The Boston Consulting Group in Singapore where he worked with companies across the region on issues related to business development, organizational development, investor communications and strategy. Mr. Campos holds a Master in Business Administration from Harvard Business School and graduated magna cum laude from Princeton University with a degree from its Woodrow Wilson School of Public and International Affairs. After university, he was employed with Ayala Land, Inc. as Special Assistant to the President until 2008.

Vicente L. Gregorio, (first elected October 5, 2016) was re-elected as the Company's director on July 15, 2021 and has been a director since March 31, 2016. Mr. Vicente Gregorio has also been the Company's President and Chief Executive Officer since March 2013. He has more than 30 of experience in the food business, previously serving as Operations Director in various food service companies prior to assuming the position of Executive Vice President and Chief Operations Officer of the Company in February 2003. He also currently serves as a member of the board of the Philippine Franchise Association, Cavallino, Inc., Don Bosco Technical College, Bosconian International Chamber of Commerce, and Plan Master Insurance and Financial Services, Inc. Mr. Vicente Gregorio graduated from Central Colleges of the Philippines with a degree in Bachelor of Science in Electrical Engineering and has earned units in the Business Administration Master's program of the Graduate School of Business at Ateneo de Manila University.

Lance Y. Gokongwei, (first elected June 20, 2021) is nominated as a non-Independent Director. He is the Chairman of Universal Robina Corporation and is the President and Chief Executive Officer of JG Summit Holdings Inc. He is the Chairman of Altus Ventures Property, Inc., Robinsons Retail Holdings, Inc., Robinsons Land Corporation, JG Summit Petrochemical Corporation, JG Summit Olefins Corporation and Robinsons Bank Corporation. He is the President and Chief Executive Officer of Cebu Air, Inc. He is a director and Vice Chairman of Manila Electric Company and a director of Oriental Petroleum and Minerals Corporation, United Industrial Corporation Limited and Meralco Powergen Corporation. He is also the Chairman and trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania.

Fernan Victor P. Lukban, (first elected October 14, 2016) was re-elected as the Company's Lead Independent Director on July 15, 2021. He concurrently serves as the Lead Independent Director of Century Pacific Food, Inc. (CNPF), as an Independent Director of ALCO, and as a Director of Central Azucarera de Tarlac, Inc. (CAT). He is a highly regarded consultant in family business, strategy, entrepreneurship, and governance. He is active in Base of the Pyramid initiatives all over the Philippines and helps professionalize Boards throughout the country. He holds undergraduate degrees in engineering (Industrial Management - Mechanical from De La Salle University, Manila) and graduate degrees in economics (MSc in Industrial Economics from the Center for Research & Communication, now University of Asia & the Pacifc) and in business (MBA

from IESE Barcelona, Spain). He spent much of his early professional years in academia, helping establish the University of Asia & the Pacifc where he currently participates as a consultant, mentor, and guest lecturer. He is a founding fellow of the Institute of Corporate Directors.

Frances J. Yu, (first elected August 16, 2018) was re-elected as the Company's Independent Director on July 15, 2021. She concurrently serves as an Independent Director of Century Pacific Food, Inc. (CNPF). She was previously the Chief Retail Strategist of Mansmith and Fielders, Inc., the largest marketing and sales training company in the Philippines. Prior to this, she was the Vice President and Business Unit Head of Rustan's Supermarket and the Vice President and Head of Marketing Operations for Rustan's Supercenters, Inc. She founded FJY Consulting, Inc., a corporate marketing and management consulting company which she managed as President. She was also the Vice President and General Manager of a marketing research and consulting firm catering to the top 500 corporations in several sectors. From 2003 to 2005, she served as the Chairperson for the National Retail Conference and Stores Asia Expo (NRCE) Programs Committee of the Philippine Retailers Association. She graduated summa cum laude from Fordham University, New York with a Bachelor of Arts degree in English Literature.

The following table summarizes the directorships held by members of the Company's board of directors in companies listed in the PSE.

Name	Listed Company	Type of Directorship	
Christopher T. Do	Century Pacific Food, Inc.	Executive	
Christopher T. Po	Arthaland Corporation	Non-Executive	
	Century Pacific Food, Inc.	Non-Executive	
Ricardo Gabriel T. Po	Arthaland Corporation	Non-Executive	
	IP E-Game Ventures Inc.	Non-Executive	
Teodoro Alexander T. Po	Century Pacific Food, Inc.	Executive	
Leonardo Arthur T. Po	Century Pacific Food, Inc.	Executive	
Vicente L. Gregorio	N/A	N/A	
	JG Holdings Inc.		
	Universal Robina Corp.		
	Robinsons Retail Holdings, Inc.		
	Robinsons Land Corporation		
Lance Y. Gokongwei	Altus Property Ventures, Inc.	Executive	
	Cebu Air, Inc.		
	Manila Electric Company		
	Oriental Petroleum and Minerals		
	Corporation		
	Century Pacific Food, Inc.	Independent	
Fernan Victor P. Lukban	Central Azucarera de Tarlac, Inc.	Non-Executive	
	Arthaland Corporation	Non-Executive	
Paulo L. Campos III	N/A	N/A	
Frances J. Yu	Century Pacific Food, Inc.	Independent	

The table below sets forth the key executive and corporate officers as of March 31, 2022

Name	Age	Nationality	Position
Alois Brielbeck	60	German	General Manager (commissary)
Jorge Maria Q. Concepcion	66	American and Filipino	General Manager
Jose Arnold T. Alvero	58	Filipino	Chief Operating Officer and Business Unit Head for Potato Corner
Manuel T. Del Barrio	57	Filipino	Vice-President and Chief Financial Officer

Vicente L. Gregorio	55	Filipino	President and Chief Executive Officer	
Leonardo Arthur T. Po	43	Filipino	Treasurer	
Darel G. Pallesco	36	Filipino	Chief Audit Executive	
Maria Elma C. Santos	46	Filipino	General Manager – Peri Peri	
Gilbert L. Tolentino	50	Filipino	Business Unit Director and R&B General Manager	
Maria Rosario L. Ybanez	46	Filipino	Corporate Secretary	
Myrose April C. Victor	38	Filipino	Investor Relations Head	

Alois Brielbeck, has been the General Manager of the Company's in-house commissary since October 2005. He moved to the Philippines in February 2000 as the Chief Operating Officer for Culinary Systems Specialists Inc., a company involved in the production of bakery products to both local and export markets. He has held key positions in pastry kitchens in Hong Kong and Tokyo, Japan before moving to the Philippines. Mr. Alois Brielbeck is a fully-qualified Baker with a Baker Master Diploma from the Master School of Lochham in Munich, Germany.

Manuel T. Del Barrio, was re-elected Vice-President and Chief Financial Officer on July 15, 2020 and has been Vice-President and Chief Financial Officer since March 31, 2016. He concurrently holds the position of Chief Risk Officer and Compliance Officer of the Company. He was previously the Assistant Vice-President for Finance of CNPF and The Pacific Meat Company, Inc. He previously worked as an Industrial Accounting Manager in TEMIC Telefunken Semiconductors, Inc. and held accounting positions in Hooven Philippines and Sanara, Inc. He has a degree in Bachelor of Science in Business Administration from the University of the East, and holds a Master in Business Administration (Regis Program) from the School of Business of the Ateneo de Manila University. He is a Certified Public Accountant and a Certified Management Accountant.

Jorge Maria Q. Concepcion, has been the Company's General Manager since his repatriation from the US in 2014. He previously held the position of Executive Vice-President & General Manager in Gallo Giro (a Mexican restaurant chain in California), Red Ribbon Bakeshop, Inc. (US and the Philippines) and Goldilocks Corp. of California. Before entering the foodservice retail industry, Mr. Concepcion started in the Branded Foods FMCG business where he worked for various Unilever Asia affiliates in the Philippines, Malaysia and Singapore in different capacities in marketing, sales, corporate planning and general management. He first repatriated to the Philippines in 1996 with the ConAgra joint-venture company, Hunts-URC. He then subsequently and concurrently headed URC-Dairy Product Division and URC-Food Service Division before eventually migrating to the US in 2006. He has a degree in Bachelor of Arts (Honors) in Mathematics from De La Salle University and has a Master of Science in Industrial Engineering and Operations Research from the University of the Philippines.

Jose Arnold Alvero was appointed as the Company's Chief Operating Officer and Business Unit Head for Potato Corner in March 2022. Prior to his new appointment, he was the Vice President – International Operations and Director for Franchise and Business Development where he led the store network expansion & growth of Shakey's Philippines outside of Metro Manila and developed the Franchise ACE program for its esteemed franchisees. Previous to that, he was Planning and Business Development Director of Shakey's Philippines wherein he strengthened the brand's Countrywide Development Plan and steered the company's Business Development team. Before joining Shakey's Philippines, he was the Corporate Franchising and Channel Development Head of One Food Group and oversaw the development of the Tokyo Tokyo and Mister Donut franchising programs. Before that, he also served as Regional Business Unit (RBU) General Manager for both Company-Owned and Franchised stores for Mister Donut. He also had stints in Red Ribbon Bakeshop, Inc, McDonald's Philippines, The Palace Hotel, Beijing, and The Mandarin Oriental, Manila in various managerial capacities in Operations and Guest Services

early in his career. Jose is a graduate of the University of the Philippines where he finished a B.S. Hotel and Restaurant degree, cum laude.

Darel G. Pallesco, is the Corporation's Chief Audit Executive. Mr. Pallesco has been heading the Corporate Internal Audit since he joined the company in 2014. He started his career with SGV & Co. in 2006 as an internal auditor and continued though it with multinational companies such as Johnson & Johnson, Philip Morris and Luen Thai where he primarily audited and contributed on facets of governance, risk management and internal controls. He earned his degree of Bachelor of Science in Accountancy from San Sebastian College-Recoletos in 2005, a Certified Public Accountant (CPA) and a Certified Internal Auditor (CIA).

*Maria Elma C. Santos*, is the Corporation's General Manager for Peri Peri Business Unit. Ms. Santos was previously Shakey's Guest Engagement Director in 2015, and General Manager of Project Pie from 2016 to 2017. Mid of 2017, became Shakey's Delivery Systems Head and headed the HR Division of Shakey's until mid-2019. She currently leads the team of Peri-Peri as the General Manager. She earned her Master's degree in Business Administration from the Ateneo-Regis Program.

Gilbert L. Tolentino, is the Corporation's Business Unit Director and R&B Tea General Manager. Mr. Tolentino has 33 years of experience in the food industry and has handled different departments like Operations, Training, Organization Development, Franchising, Business Development, and Technical Services. Previously the Group Training Manager for Pancake House, Dencio's, and Teriyaki Boy. Mr. Tolentino has been with PIZZA for 15 years.

Myrose April C. Victor, was elected as the Company's Investor Relations Head in July 2021. Ms. Victor has 16 years of work experience in the Finance, Accounting, Corporate Planning, Systems Implementation and General Management functions in different industries such as food retail, banking and energy. Prior to joining CPFI, Ms. Victor was the Head of Finance for DOLE's Packaged Division, handling the functions of Finance Planning and Controllership for the Philippines and Other Distributor Markets. Ms. Victor also handled various roles on general and finance management and led transformation and turnaround projects for companies in the food, energy and banking industries. Graduated in 2005 from the University of the Philippines with a degree in BS Business Administration and Accountancy (mcl). Ms. Victor also completed her Global Master in Finance from IE Business School in 2019.

*Maria Rosario L. Ybanez*, was elected as the Company's Corporate Secretary June 1, 2018. She concurrently serves as the Legal Counsel and Compliance Officer of CNPF. Atty. Ybanez graduated with a Bachelor of Arts degree in Legal Management from the Ateneo de Manila University and obtained her J.D. from the Ateneo de Manila School of Law. She has been involved in the practice of Civil, Labor, Criminal, Corporate and Intellectual Property laws since 2001.

#### (2) Significant Employees

Other than the key executive and corporate officers indicated above, there are no other employees whose functions are expected to make a significant contribution to the business.

#### (3) Nomination of Directors

The Company's Nomination Committee pre-screened and accepted the nominations for the following directors in accordance with the criteria provided in the SRC, the Company's Manual of Corporate Governance and the Company's By-Laws:

- 1. Ricardo Gabriel T. Po
- 2. Christopher T. Po

- 3. Teodoro Alexander T. Po
- 4. Leonardo Arthur T. Po
- 5. Vicente L. Gregorio
- 6. Lance Y. Gokongwei
- 7. Fernan Victor P. Lukban, Independent
- 8. Paulo L. Campos III, Independent
- 9. Frances J. Yu, Independent

Messrs. Lukban, Campos and Gokongwei, and Ms. Yu were nominated by Christopher T. Po. Messrs. Lukban, Campos, and Gokongwei and Ms. Yu are neither related to Mr. Po nor to each other. Messrs, Lukban and Campos and Ms. Yu's Certifications of Independent Director are attached as Appendices 4, 5 and 6 respectively.

Once elected, the directors will hold office upon election until the next annual election and until his/her successor is duly elected, unless he/she resigns, dies or is removed from office.

#### (4) Family Relationships

Mr. Christopher T. Po, Mr. Ricardo Gabriel T. Po, Mr. Teodoro Alexander T. Po and Mr. Leonardo Arthur T. Po are brothers. Aside from the foregoing, there are no family relationships between any Directors and any members of the Company's senior management as of March 31, 2022.

#### (5) Legal Proceedings

None of the directors and officers have been involved in any bankruptcy proceeding, nor have they been convicted by final judgment in any criminal proceeding, or been subject to any order, judgment, or decree of competent jurisdiction, permanent or temporarily enjoining, barring, suspending, or otherwise limiting their involvement in any type of business, securities, commodities or banking activities, or found in action by any court or administrative bodies to have violated a securities of commodities law, for the past five (5) years up to the latest date.

As of date of this report, the Company is not a party to any litigation or arbitration proceedings of material importance, which could be expected to have a material adverse effect on the Company or on the results of its operations. No litigation or claim of material importance is known to be pending or threatened against the Company or any of its properties.

#### (6) Certain Relationships and Related Transactions

The Company is a subsidiary of Century Pacific Group, Inc. (CPG) and is a member of Century Pacific Group, Inc.'s Group of Companies (the Group). As of March 31, 2022, Century Pacific Group, Inc. holds 847,973,841 common shares of the outstanding shares of the Company.

The Company and its subsidiaries, in their ordinary course of business, engage in transactions with companies in the Group and other companies controlled by the Po Family.

The most significant of these transactions would include:

- a) 20-year lease agreement with CPGI on a property in Taguig City, Metro Manila where the BMI's new corporate headquarters and commissary plant were constructed
- b) Purchase of inventories such as raw meat and poultry materials from PMCI
- c) Sales of raw materials such as potatoes and royalty charges to PMCI
- d) Purchase of inventories such as Peri-peri mixes, ribs and canned tuna from CPFI
- e) Sales of raw materials such as potatoes to CPFI

The Company's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

Further information on the Company's related party transactions, including detailed breakdowns of amounts receivable from and amounts payable to affiliated companies, can be found in the notes to the Company's financial statements.

A summary of the Company's transactions and outstanding balances with related parties as at and for the period ended December 31, 2021 is set out below:

Category	Nature	Year	Amount/ Volume Outs	tanding Balance		Terms	Conditions
AVIOLISMA I			of transaction	Receivable	Payable		
Century Pacific Group I	nc. (CPGI, Ultimate Parent Company)						
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2021	7,685,937	3,082,080	(2)	30-day; non-interest bearing	Unsecured
		2020	3,219,631	3,082,080	-		
	n members of BOD and stockholders as the Group						
The Pacific Meat Comp							
Sales	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2021	17,510,534	14,349,478	(7.)	30-day; non-interest bearing	Unsecured; not impair
		2020	27,510,242	14,801,958			
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2021	130,969,714	=	51,919,361	30-day; non-interest bearing	Unsecured
	Company of the control of the contro	2020	45,847,763		49,190,062		
DBE Project Inc. (DBE)							
Trade sales and service incol Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2021	99,814	2,778,786	353	30-day; non-interest bearing	Unsecured; not impair	
		2020	534,441	2,700,958			
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2021	1,392,369		293,488	30-day; non-interest bearing	Unsecured
	usually on a cost plus ousis	2020			333,045		
Snow Mountain Dairy C	orporation (SMDC)						
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2021	-	1	-	30-day; non-interest bearing	Unsecured
		2020	1,142,575		367,200		
Century Pacific Food In							
Sales	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2021	22,184,403	6,410,531	2	30-day; non-interest bearing	Unsecured; not impair
	AND SECTION AND ADDRESS OF THE PROPERTY OF THE	2020	10,870,848	12,104,612	-		
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2021	19,680,597	-	9,051,507	30-day; non-interest bearing	Unsecured
		2020	10,188,271	2	6,264,309		
		2021		26,620,875	61,264,356		
		2020		32,689,608	56,154,616		

See note 17 of the 2021 Audited Financial Statement attached herein as Appendix 7.

The outstanding balances as of December 31, 2021 are as follows:

Amounts in Php	As of December 31, 2021
Due from related parties	26,620,875
Due to related parties	61,264,356

The Company or its related parties have no material transaction with parties that fall outside the definition "related parties" under SFA/IAS No. 24 that are not available for other, more clearly independent parties on an arm's length basis

#### Item 6. Compensation of Directors and Executive Officers

The levels of remuneration of the Company should be sufficient to be able to attract and retain the services of qualified and competent directors and officers. A portion of the remuneration of executive directors may be structured or be based on corporate and individual performance.

No director should participate in deciding on his remuneration.

The Company may, in exceptional cases, e.g., when the Company is under receivership or rehabilitation, regulate the payment of the compensation, allowances, fees and fringe benefits to its directors and officers.

# (a) Summary Compensation Table

# Executive officers

Name	Principal Position	Year	Salary	Bonus	Other Compensation
Vicente L. Gregorio	President & CEO				Compensation
Manuel T. Del	Vice President				
Barrio	& Chief Financial				
	Officer				
Leonardo Arthur T.	Treasurer				
Po		2022	Php 78,	561,215	None
Jorge Maria Q.	General Managers –	Estimate*			
Concepcion	Shakey's				
Maria Elma C. Santos	General Manager –				
	Peri- Peri				
Alois Brielbeck	General Manager –				
Commisary					
Jose Arnold T.	General Manager –				
Alvero	Potato Corner				
Darel G. Pallesco	Chief Audit Executive				
Maria Rosario L.	Corporate Secretary				
Ybanez					
Gilbert L. Tolentino	Business Unit				
	Director and R&B				
	General				
	Manager				
Myrose April C.	Investor Relations				
Victor	Head				

Name	Principal Position	Year	Salary	Bonus	Other
					Compensation
Vicente L. Gregorio	President & CEO				
Manuel T. Del	Vice President				
Barrio	& Chief Financial				
	Officer				
Leonardo Arthur T.	Treasurer				
Po		2021	Php 74,	784,593	None
Jorge Maria Q.	General Managers –				
Concepcion	Shakey's				
Maria Elma C. Santos	General Manager –				
	Peri- Peri				
Alois Brielbeck	General Manager –				
	Commissary				
Jose Arnold T.	General Manager –				
Alvero	Potato Corner				
Darel G. Pallesco	Chief Audit Executive				

Maria Rosario L.	Corporate Secretary
Ybanez	
Gilbert L. Tolentino	Business Unit Director
	and R&B General
	Manager
Myrose April C. Victor	Investor Relations
	Head

# Compensation of Directors

N	lame of Director	Fixed Remuneration	Variable Remuneration	Per Diem	Bonuses	Stock Options and/or other financial instruments	Others (Specify)
No	n-independent Dir	ectors					
1.	Christopher T. Po						
2.	Ricardo Gabriel T. Po	None					
3.	Teodoro Alexander T. Po						
4.	Leonardo Arthur T. Po						
5.	Vicente L. Gregorio						
6.	Lance Y. Gokongwei			Php 66,667.00 *per quarter			
Inc	dependent Director	rs					
1.	Fernan Victor P. Lukban						
2.	2. Frances J. Yu  None  None  None	None	Php 66,667.00	None	None	None	
3.		each *per meeting	7.0.10	A to the			

Other Benefits	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors	
Advances				
Credit granted				
Pension Plan/s Contributions				
Pension Plans, Obligations incurred				
	None			
Life Insurance Premium				
Hospitalization Plan				
Car Plan	7			
Others (Specify)				

Each director is entitled to receive *per diem* allowance for attending board and committee meetings. The Board approves all compensation and remuneration schemes for the senior officers of the Company. As provided by law, the total compensation of directors shall not exceed ten percent (10%) of the net income before income tax of the Company during the preceding year.

The above table contains the details of the compensation of directors and officers of the Company. Other than these fees, the non-executive directors do not receive any share options, profit sharing, bonus or other forms of emoluments.

The Company may grant to the directors any compensation other than *per diems* by the approval of the shareholders representing at least a majority of the outstanding capital stock.

#### (b) Corporate Governance Committee

In accordance with the Company's Manual on Good Corporate Governance, the functions of the previous year's Compensation Committee was absorbed by the Corporate Governance Committee. The members of the Corporate Governance Committee were as follows:

Name	Position
Paulo L. Campos III	Chairman
Ricardo Gabriel T. Po	Member
Fernan Victor P. Lukban	Member

(c) Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There are no special employment contracts or other arrangements between the Company and its officers or directors, as well as special compensatory plans or arrangements, including payment to be received from the Company with respect to any named director or executive.

#### (d) Warrants and Options Outstanding

There are no outstanding warrants or options held by any of the Company's officers or directors.

#### (e) Standard Arrangement

There are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director, including additional amounts payable for committee participation or special assignments, for the last completed fiscal year and the ensuing year.

#### (f) Other Arrangements

There are no other arrangements, including consulting contracts, pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the Company's last completed fiscal year, and the ensuring year, for any service provided as a director.

#### Item 7. Independent Public Accountants

#### (a) External Auditor

The Company's independent public accountant is the accounting firm of SGV & Co. The same accounting firm is tabled for reappointment for the current year at the annual meeting of stockholders. The representatives of the principal accountant have always been present at prior year's meetings and are expected to be present at the current year's annual meeting of stockholders and will be available to respond to queries sent to the Company's registration website on or before June 04, 2021.

SGV & Co., a member firm of Ernst & Young, independent auditors, has audited the Company's financial statements as at and for the years ended December 2013 to 2021. SGV & Co. has been the Company's Independent Public Accountants since 1975 and will be recommended to be reappointed as the external auditor of the Company for the ensuing year.

Christine G. Vallejo is the new audit partner. The Company has not had any material disagreements on accounting and financial disclosures with its current external auditor for the same periods or any subsequent interim period. SGV & Co. has neither shareholdings in us nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in us. SGV & Co. does not receive any direct or indirect interest in the Company or its securities (including options, warrants or rights thereto). The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

Representatives of SGV & Co. are expected to be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

SGV & Co. also audited the Company's financial statements as of December 31, 2021 in accordance with the Philippine Standards on Auditing.

SGV & Co. has reviewed our pro forma adjustments and the application of those adjustments to the historical amounts in the pro forma condensed consolidated financial information as of December 31, 2021 in accordance with the Philippine Standard on Assurance Engagements 3000, Assurance Engagements Other than Audits or Review of Historical Financial Information, and the Philippines Securities and Exchange Commission Memorandum Circular No. 2, Series of 2008, Guideline on Attestation of Pro Forma Financial Information. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's assumptions, the pro forma adjustments and the application of those adjustments to historical financial information. Accordingly, SGV & Co. does not express such opinion on the pro forma condensed consolidated financial information.

#### (b) Audit Fees

The following table sets out the aggregate fees billed for 2019 and 2020 for professional services rendered by SGV & Co., excluding fees directly related to the Offer. SGV & Co. does not provide other services that are not reasonably related to the performance of the audit or review of our financial statements.

				2020	2021
Audit	and	<b>Audit-Related</b>	fees		
				PhP3,260,000.00	PhP3,415,000.00

The following table sets out the aggregate fees billed for 2021

SGV & Co. (member firm of Ernst and	DhD2 415 000 00
Young)	F11F3,413,000.00

Audit and Audited-Related Fees refer to the professional services rendered by SGV & Co. for audit of the Company's annual financial statements and services that are normally provided in connection with statutory and regulatory filings for the said calendar year

#### (c) Audit Committee and Policies

In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

The audit committee consists of three members of the Board of Directors, at least one of whom is an independent director, including the chairman of the committee. The audit committee, with respect to an external audit:

- Reviews the independent auditors audit plan discusses scope, staffing, reliance upon management and the internal audit department, general audit approach, and coverage provided to any significant areas of concern that the audit committee may have.
- Reviews and confirms the independence of the external auditors on relationships by obtaining statements from the auditors on the relationships between the auditors and the Company, including non-audit services, and discussing the relationships with the auditors.
- Prior to publishing the year-end earnings, discusses the results of the audit with the independent auditors.
- On an annual basis, the audit committee reviews and discusses with the independent auditors all significant relationships they have with the Company that could impair the auditors' independence.
- On a regular basis, the audit committee meets separately with the external auditors to discuss any matters that the committee or auditors believe should be discussed privately.

The Audit Committee reviews and approves the Interim and Annual Financial Statements before their submission to the Board, with particular focus on the following matters: (i) any change/s in accounting policies and practices, (ii) areas where a significant amount of judgment has been exercised, (iii) significant adjustments resulting from the audit, (iv) going concern assumptions, (v) compliance with accounting standards and (vi) compliance with tax, legal and regulatory requirements. The Audit Committee also reviews the disposition of the recommendations in the External Auditor's management letter.

#### (d) Audit Committee

The Audit Committee is composed of the following members, the chairman of which is an independent director:

NamePositionFernan Victor P. LukbanChairmanRicardo Gabriel T. PoMemberPaulo L. Campos, IIIMember

#### Item 8. Compensation Plans

The Company has policies on annual merit increase and salary adjustments that are tied-up to the employees' performance assessments. The Company promotes a culture of recognition and value for key and high performing employees who demonstrate excellence at the workplace.

Performance will be the main driver for total rewards. Rewards programs are therefore differentiated across businesses and among employees according to their contributions and levels of performance with a significant share given to high performers.

#### **C. ISSUANCE AND EXCHANGE OF SECURITIES**

#### Item 9. Authorization or Issuance of Securities Other than for Exchange

There are no matters or actions to be taken up in the meeting with respect to authorization or issuance of securities.

#### Item 10. Modification or Exchange of Securities

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Company's securities or the issuance of authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

#### Item 11. Financial and Other Information

The audited financial statements as of December 31, 2021 and other data related to the Company's financial information are attached hereto as Appendix 7.

The interim financial statements as of March 31, 2022, and other data related to the Company's financial information are attached hereto as Appendix 8.

Representatives of the Company's external auditor, SGV & Co., are expected to be present at the Annual Meeting, and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions from the stockholders. The Company has had no material disagreement with SGV & Co. on any matter of accounting principle or practices or disclosures in the Company's financial statements.

#### Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

There are no matters or actions to be taken up in the meeting with respect to merger, consolidation, acquisition by, sale or liquidation of the Company.

# Item 13. Acquisition or Disposition of Property

There are no matters or actions to be taken up in the meeting with respect to acquisition or disposition of any property by the Company.

#### Item 14. Restatement of Accounts

The accounting policies adopted are consistent with those of the previous financial year.

#### **D. OTHER MATTERS**

#### Item 15. Action with Respect to Reports

There is no action to be taken with respect to any report to any report of the Company or its directors, officers or committees, except for the approval of the minutes of the previous annual meeting of PIZZA held on July 15, 2021 ("2021 ASM") and for the ratification of all acts of the Board of Directors during their term of office. A copy of the July 15, 2021 minutes is attached as Appendix 9. A summary of the Agenda matters, the tally of votes cast, and the description of the opportunity given to the stockholders to ask questions is transcribed below:

#### 1. Minutes of the Previous Annual Meeting

Stockholders who executed proxies were asked to submit their proxy forms to PIZZA's principal office at the WOW Center, 15Km East Service Rd., Brgy. San Martin De Porres, Parañaque City, for proxy validation on or before 5:00 PM on May 24, 2021. Thereafter, the proxies were validated and the votes were tabulated by the Corporate Secretary and verified by the external auditor. Stockholders who opted to vote in person were given forms to fill-in before the meeting.

All items of the agenda for the 2021 ASM were approved. The voting results are as follows:

Agenda	Voting Results		
1-30-100	For	Against	Abstain
Call to Order	77,41%	0.00%	3.64%
Secretary's Proof of Due Notice of the Meeting and Determination of Quorum	77.41%	0.00%	3.64%
Approval of the Minutes of the Stockholders' Meeting held on July 15, 2020	100.00%	0.00%	0.00%
Management's Report	100.00%	0.00%	0.00%
Approval and Ratification of all Acts of the Board of Directors, Board Committees and Management for the year 2020	100.00%	0.00%	0.00%
Election of Board of Directors			
Ricardo Gabriel T. Po	100.00%	0.00%	0.00%
Christopher T. Po	99.21%	0.79%	0.00%
Teodoro Alexander T. Po	100.00%	0.00%	0.00%
Leonardo Arthur T. Po	100.00%	0.00%	0.00%
Vicente L. Gregorio	100.00%	0.00%	0.00%
Eileen Grace Z. Araneta	100.00%	0.00%	0.00%
Fernan Viktor P. Lukban (Independent)	100.00%	0.00%	0.00%
Paulo L. Campos. III (independent)	100.00%	0.00%	0.00%
Frances J. Yu (Independent)	100.00%	0.00%	0.00%
Appointment of External Auditor	100.00%	0.00%	0.00%
Other Matters	91.84%	8.94%	0.00%
Adjournment	74.55%	0.00%	8.94%

During the meeting, stockholders were given the opportunity to ask questions from the Board of Directors after each agenda item except Call to Order, Proof of Notice of the Meeting and

Determination of Quorum, and Adjournment. The questions asked and answers given during the meeting is recorded in the minutes for the 2021 ASM.

The following directors and officers were present during the 2021 ASM:

Mr. Christopher T. Po - Chairman
Mr. Ricardo Gabriel T. Po - Vice Chairman
Mr. Teodoro Alexander T. Po - Vice Chairman

Mr. Leonardo Arthur T. Po - Director and Treasurer Mr. Vicente L. Gregorio - President and CEO

Mr. Lance Y. Gokongwei - Director

Mr. Paulo L. Campos, III - Independent Director
Mr. Fernan Victor P. Lukban - Independent Director
Ms. Frances J. Yu - Independent Director
Atty. Maria Rosario L. Ybanez Corporate Secretary

The stockholders who attended the 2021 ASM represented a total of 1,252,950,436 common shares, constituting 81.82% of the total outstanding capital stock of PIZZA as of record date May 3.2021.

#### 2. Acts of the Board of Directors

At the annual meeting, stockholders will be asked to approve and ratify the acts of the Board of Directors during their term of office duly disclosed to the SEC and PSE. Since the last stockholders' meeting, the Board of Directors has authorized several transactions which are pursuant to the Company's ordinary course of business.

For reference, we have attached as Appendix 10 a schedule of the dates of the Board of Directors' meetings and the resolutions made during the meeting. We have also attached as Appendix 11 a list of reports covering Directors' disclosures on Self-Dealings until March 31, 2022.

#### 3. Appraisals and performance reports for the board

Please see Corporate Governance portion.

#### Item 16. Matters Not Required to be Submitted

There is no action to be taken with respect to any matter which is not required to be submitted to a vote of security holders.

#### Item 17. Other Proposed Action

Other than the matters indicated in the Notice and Agenda included in this Information Statement, there are no other actions proposes to be taken at the annual meeting.

# Item 18. Voting Procedures

#### 1. Manner of Voting

Method: Straight and Cumulative Voting

In all items for approval except election of directors, each share of stock entitles its registered owner to one vote.

In case of election of directors, each stockholder are entitled to cumulate their votes as discussed in Part B, Item 4(c) of this Information Statement.

There is no manner of voting prescribed in the By-Laws of the Company. Hence, voting may be done *viva voce*, by show of hands, or by balloting. During the last stockholders' meeting held on June 20, 2019, votes were cast by *viva voce* and counted in the manner prescribed herein.

For this year's annual stockholders' meeting, the Company has established a designated website in order to facilitate the registration of and voting in absentia by stockholders at the annual meeting, as allowed under Sections 23 and 57 of the Revised Corporation Code. A stockholder or member who participates through remote communication and votes by proxy shall be deemed present for purposes of quorum.

#### 2. Vote required for approval

The vote of stockholders representing at least a majority of the issued and outstanding capital stock entitled to vote is required.

#### 3. Methods of Counting Votes

Each share shall be counted as one (1) vote. Similar to the method applied during the last stockholders' meeting, the votes will be tabulated by the stock and transfer agent and verified by the accounting firm of SGV & Co.

Please see Appendix 1 on the complete voting guidelines.

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify tha
the information set forth in this report is true, complete and correct. This report is signed
in the City of Pasig City on

By: Maria Rosario I. Vhanez

Corporate Secretary

SUBSCRIBED AND SWORN TO BEFORE ME, a Notary Public for and in the City of Chargon Dippines, this \_\_\_\_\_ day MAY 1 7 2022 \_\_\_\_, 2022, affiart exhibiting to me her Driver's License No. B04-98-042080.

Doc. No. 57; Page No. 12;

Book No. 103;

Series of 2022.

ATTY. RYAN C. CORTEZ NOTARY PUBLIC

Until December 31, 2022 PTR No. 2564877, 01/27/2022 Q.C.

IBP No. 178355 02/15/2022

MCLE Compliance No. VI - 0030668

Adm No. NP-071 (2021-2022)

**ROLL No. 72112** 

UNDERTAKING

Unit 102- GF 1 Executive Bldg.
Condominium West Ave. Quezon City

Shakey's Pizza Asia Ventures, Inc. undertakes to provide, without charge, a copy of its Information Statement (SEC Form 10-IS), sans exhibits, to any person upon written request addressed to the Corporate Secretary with office address at 7F Centerpoint Building, Julia Vargas Ave., Ortigas Center, Pasig City.

#### MANAGEMENT REPORT

#### BUSINESS OVERVIEW AND GENERAL INFORMATION

Shakey's Pizza Asia Ventures Inc. (SPAVI) or PIZZA, is the market leader in the Philippines for both chained pizza full service restaurant and chained full service restaurant with 67.1% and 28.9% market share as cited by Euromonitor. As of December 31, 2021, it operated a total of 316 stores a mix of company-owned and franchise stores in the Philippines and abroad,

PIZZA has over 40 years of brand legacy in the Philippines. Originally an American brand established in 1954, Shakey's expanded into the Philippines in 1975, and has since become a household name to generations of Filipinos. PIZZA is a strong brand because of its unique products paired with excellent guest service. It is best known for its original thin crust pizza and iconic Chicken N' Mojos.

PIZZA owns the trademarks and licenses to operate the Shakey's brand in the Philippines. With this, PIZZA has full control over the management and execution of Shakey's Philippine operations. As the brand owner, PIZZA generates additional revenue from franchising while not having to pay royalty fees for the use of the Shakey's name. PIZZA also owns the rights and trademarks in Asia (except Malaysia and Japan), China, Middle East, Australia and Oceania. This gives the company international expansion opportunities in the long-term. As of today, PIZZA operates stores in the Philippines, United Arab Emirates and Singapore.

PIZZA is able to serve the A, B and upper C income classes through its various sales channels. PIZZA's dine-in segment caters mostly to families and friends who want an affordable upgrade from the usual fast-food dining. At the same time, PIZZA also reaches it guests through its delivery segment. With the shift of consumer trends towards safety and convenience, PIZZA ensures that it continues to operate well-designed, comfortable, clean and guest-oriented stores, operate an efficient delivery system for guests, and expand its online sales platform to align itself with current market and consumption trends.

PIZZA is accessible nationwide through various store formats. These formats differ in size ranging from 120 sqm to 400 sqm. Smaller stores tend to need lower capital investment. This allows PIZZA flexibility to serve the demand of a specific market, while still achieving the desired profitability.

PIZZA has an in-house commissary that supplies proprietary raw materials and other baked products to its stores. With this vertical integration strategy, product quality is preserved and controlled while also enabling for higher sales margins.

Finally, PIZZA operates a simple business model that is cash generative and requires low upfront costs due to the simplicity of its products. This model enables high financial liquidity and an average payback period of 3 to 4 years. PIZZA also has a well-established franchised model with an industry-leading return on investment averaging 4 years.

In 2016, Century Pacific Group Inc. (CPGI) and the sovereign wealth fund of Singapore acquired majority ownership of PIZZA. CPGI is the parent company of Century Pacific Food Inc. (CNPF), the largest manufacturer of canned food in the Philippines.

Subsequently, on December 15, 2016, PIZZA successfully listed on the Main Board of the Philippine Stock Exchange (PSE) with a total of 1,531,321,053 common shares at ₱11.26 per share.

In June 2019, PIZZA acquired *Peri-Peri Charcoal Chicken*, an emerging fast casual and full service restaurant brand in the Philippines. The acquisition includes assets and intellectual property relating to the Peri business, including its brand, trade name, and the various proprietary recipes used by the chain to make its trademark peri-peri chicken.

In August 2020, the Company entered into a master franchise agreement with Singapore-based Koufu Group Ltd to bring the *R&B milk tea* brand to the Philippines. R&B is one of the leading milk tea and bubble tea players in Singapore. It currently has more than 1,000 outlets worldwide, spanning across China, US, Singapore, Cambodia, Vietnam, Malaysia and Indonesia. Under the agreement, PIZZA shall be awarded the territorial rights to sell *R&B* milk tea, bubble tea, and other specialty tea drinks in the Philippines, through stand-alone store formats and co-branding in select *Shakey's* and *Peri-Peri Charcoal Chicken* outlets.

Last December 2021, the Company entered into agreement to purchase assets and intellectual property relating to Potato Corner. Potato Corner is one of the leading and most established food kiosk chains in the Philippines. Since its inception in 1992, the brand has built a vast network of over 1,000 outlets domestically and has a growing international footprint in Asia and beyond.

#### **FACTORS AFFECTING RESULTS OF OPERATIONS**

The Philippine food service industry is a highly competitive market with low barriers to entry. PIZZA competes directly and indirectly with both local and foreign full-service, casual dining and fast food stores that offer dine-in, delivery, and catering services nationwide. Failure to successfully compete and consistently outperform its peers may adversely affect its business and financial and operational results.

PIZZA growth is partially dependent on the strength of its brand, recognized for its high-quality product offerings and world-class guest service, as well as excellent culture and warm ambience of its stores. Any damage to its brand reputation and negative publicity to its stores may have an impact on the business, results of operations, and its prospective plans.

PIZZA is reliant on its franchisees for the successful management and operations of its franchise stores. In addition, a portion of the company's revenue is derived from royalty and franchise payments. A failure by the franchisees to deliver what is expected of them may significantly harm the brand image and goodwill of the Shakey's brand, as well as adversely affect the business operations and results of operations of PIZZA.

PIZZA's growth is highly dependent on its ability to open new stores, maintain existing stores, and operate these stores in a profitable manner. Failure to successfully locate and secure suitable store locations in its target markets may delay PIZZA store openings and significantly affect its business and results of operations. In addition, PIZZA's expansion plans may be limited by unforeseen economic and market conditions that are beyond its control.

PIZZA relies on key third-party suppliers and its in-house commissary to supply key raw material requirements. A failure by these third-party suppliers to adhere to contractual obligations or a significant disruption in the supply chain and logistics can significantly affect its business operations.

PIZZA hires approximately 1,300 full-time employees, a portion of which are covered by a 5-year collective bargaining agreement renewed on October 15, 2021. Although PIZZA's operations have never been affected by any labor dispute in the past, it cannot assure that it will not experience labor unrest and activism in the future, which may affect its business, financial condition and result of operations.

PIZZA outsources a portion of its labor requirements from a third-party manpower service provider. Significant changes in labor laws and regulations, particularly in relation to the use of manpower service providers, may impact labor costs, as well as adversely affect the business operations and results on operations of PIZZA.

PIZZA relies on third-party service providers for certain services and the failure by these service providers to adhere and perform contractual obligations may adversely affect the business operations and results of operations of PIZZA.

PIZZA's profitability and operating margins are partially dependent on its ability to anticipate and react to changes in food and beverage costs. Any significant changes in raw materials costs that are not handled properly by the company may affect its business and results of operations.

#### KEY VARIABLE AND OTHER QUALITATIVE AND QUANTITATIVE FACTORS

#### (i) Any known Trends, Events or Uncertainties (Material Impact on Liquidity and Sales)

Food service businesses are affected by changes in consumer tastes, international, national, regional and local economic conditions and demographic trends. For example, if prevailing health or dietary preferences cause consumers to avoid pizza and other products we offer in favor of foods that are perceived as more healthy, our business, financial condition and results of operations would be materially adversely affected. The timing of product launches, pricing and advertising efforts of competitors may also impact our sales of new menu items. In the past, we have introduced new products which were unsuccessful and there can be no guarantee that we will be able to introduce new menu items successfully in the future. If we cannot successfully introduce new menu offerings, our business, financial condition and results of operations could be materially and adversely affected.

Majority of company-owned and franchised stores are currently located in the Philippines. As a result, our operations are significantly impacted, and will continue to be significantly impacted, by macroeconomic conditions in the Philippines. Demand for, and prevailing prices of, our menu offerings are directly related to the strength of the Philippine economy and consumer confidence, including overall growth levels and the amount of business activity in the Philippines. Over the past several years, economic growth in the Philippines has led to an increase in personal disposable income, resulting in increased purchasing power and greater demand for consumer products. Any deterioration in the Philippine economy may adversely affect consumer sentiment and lead to a contraction in demand for our products.

As of the date of this disclosure and other than as disclosed, we are not aware of any other trends, events or uncertainties that would have had or that could reasonably be expected to have a material favorable or unfavorable impact on our revenues from continuing operations.

# ii) Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation

The Company entered into a loan agreement with BDO Unibank on June 8, 2016, which in turn was used to finance the acquisition of majority control of the Shakey's Group from the Prieto Family.

There are a number of other covenants under the loan, including a restriction on the amendments of constitutive documents that will impact the ability of the Company to fulfill its obligations under the loan without the consent of the lender.

# (iii) All material off-balance sheet transactions, obligations including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

As of the date of this disclosure, PIZZA is not a financial guarantor of the obligations of any unconsolidated entity, and we were not a party to any off-balance sheet obligations or arrangement.

# (iv) Description of any material commitments for capital expenditures, general purpose of such commitments, expected sources of funds for such expenditures

PIZZA makes capital expenditures annually to support our business goals and objectives. As part of its strategy, we invest capital in developing and constructing new stores. PIZZA also invests in on-going maintenance of existing stores.

The Company has historically funded our capital expenditures primarily through internally generated funds derived from operating income.

# (v) Any Significant Elements of Income or Loss (from continuing operations) and Causes for Any Material Changes from Period to Period of FS which shall include vertical and horizontal analyses of any material item (5%)

Causes for material changes are explained in Management's Discussion and Analysis or Plan of Operation and Notes to the Consolidated Financial Statements.

#### (vi) Seasonal Aspects that has Material Effect on the FS

PIZZA's net sales exhibits seasonal fluctuations. Historically, PIZZA typically follows family eating patterns at home, with our strongest sales levels occurring in the months of March, May, August and December, and our lowest sales levels occurring in the months of January, February, June and July. The Company takes advantage of stronger seasonal sales by implementing campaigns geared towards increasing average check per guest and launching marketing strategies to increase transaction count during seasons with lower sales levels.

#### (vii) Key Performance Indicators

The table below sets forth the key performance indicators of the Company for the three months ended March 31, 2021, and 2022.

	31 March 2022	31 March 2021
Gross Profit Margin	24.20/	24.70/
Gross Profit / Net Revenue	24.2%	24.7%
Before Tax Return on Sales	C 40/	2.10/
Net Profit Before Tax / Net Revenue	6.4%	3.1%
Return on Equity	2.10/	7.00/
Net Income / Average Equity	3.1%	-7.0%
Net Gearing Ratio		
(Interest-bearing liabilities – Cash) /	0.85x	0.84x
Total Equity		
Current Ratio	1.22x	1.82x

Total	Current	Assets /	Total	Current
Liabil	ities			

The table below sets forth the key performance indicators of the Company for the years ended December 31, 2019, 2020 and 2021.

	31 Dec 2021	31 Dec 2020	31 Dec 2019
Gross Profit Margin Gross Profit / Net Revenue	23.2%	17.6%	29.3%
Before Tax Return on Sales Net Profit Before Tax / Net Revenue	4.2%	-7.0%	13.5%
Return on Equity Net Income / Average Equity	2.2%	-5.1%	18.0%
Net Gearing Ratio (Interest-bearing liabilities – Cash) / Total Equity	0.53x	0.88x	0.77x
Current Ratio Total Current Assets / Total Current Liabilities	1.89x	0.88x	1.03x

# **MANAGEMENT'S DISCUSSION AND ANALYSIS**

# FINANCIAL POSITION 31 March 2022 vs. 31 December 2021

	31 March 2022	31 Dec 2021	Change
Cash and cash equivalents	531,148,935	485,414,521	9%
Trade and other receivables	861,752,104	723,983,367	19%
Financial assets at FVOCI	-	300,000,000	-
Inventories	478,112,634	432,876,226	10%
Prepaid expenses and other current assets	238,908,386	187,556,789	27%
Property and equipment	1,463,365,411	1,373,563,312	7%
Intangible assets	7,030,717,886	7,034,324,209	0%
Right-of-use asset	1,178,846,272	1,231,516,139	-4%
Deferred input value-added tax	24,438,691	28,234,552	-13%
Deferred tax assets	220,898,851	247,956,292	-11%
Rental and other non-current assets	2,823,986,044	589,287,521	379%
TOTAL ASSETS	14,852,175,214	12,634,712,928	18%
Accounts payable and other current liabilities	1,060,554,915	968,634,979	9%
Short-term loan	500,000,000	-	-
Current portion of loan payable	47,986,963	47,986,963	0%

TOTAL LIABILITIES AND EQUITY	14,852,175,214	12,634,712,928	18%
Total Equity	6,257,018,284	6,180,787,522	1%
Other components of equity	(7,562,345)	(7,562,345)	0%
Retained earnings	2,129,703,980	2,053,473,219	4%
Additional paid-in capital	2,451,116,470	2,451,116,470	0%
Capital stock	1,683,760,178	1,683,760,178	0%
Total Liabilities	8,595,156,931	6,453,925,406	33%
Accrued pension costs	113,044,818	96,260,947	17%
Lease liability - non-current	1,337,581,666	1,388,726,488	-4%
Unearned franchise fees	62,347,650	63,232,658	-1%
Dealers' deposit and other non-current liabilities	61,057,601	83,979,903	-27%
Noncurrent portion of loan payable	5,292,570,991	3,692,570,991	43%
Income tax payable	9,037,140	1,557,290	480%
Lease liability - current	92,010,032	92,010,032	0%
Current portion of unearned franchise fees	18,965,155	18,965,155	0%

Shakey's Pizza Asia Ventures, Inc.'s total resources as of 31 December 2021 was at ₱14.85 billion, 18% higher than the 31 December 2021 level of ₱12.64 billion, due to the following:

#### 9% Increase in Cash and Cash Equivalents

As of the end of the first quarter of 2022, cash and cash equivalents totaled ₱531 million. Cash includes cash on hand and in banks while cash equivalents are short-term, highly liquid investments that are easily convertible to cash. Cash flow from operations generated ₱161 million, offset by ₱2.12 billion net outlows on investing activities and ₱2.01 billion net inflows from financing activities.

#### 19% Increase in Trade and Other Receivables

Trade and other receivables stood at \$\mathbb{7}862\$ million as of the end of the first quarter of 2022 compared to \$\mathbb{7}724\$ million in end 2021. The increase is driven by the recognition of higher third-party trade receivables, with receivable days increasing to 53 days to support franchisee partners.

#### 10% Increase in Inventories

Inventories amounted to ₱478 million as of first quarter 2022 compared to ₱433 million as of year end 2021. The increase is due to higher inventory days to build supply security and avoid disruptions.

#### 27% Increase in Prepaid expenses and other current assets

Prepaid expenses and other current assets stood at \$\mathbb{P}239\$ million as of 31 March 2022 compared to \$\mathbb{P}188\$ million in end 2021. The increase is due to increase in prepaid costs for operations as well as an increase in advanced payments to suppliers as part of supply chain management.

#### 7% Increase in Property and equipment

The increase reflects the net movements on property, plant and equipment from

additions, depreciation and retirement.

#### 13% Decrease in Deferred input value-added tax

The decrease is driven by the adjustments on input value-added tax (VAT) as a result of increased movements in the output VAT and amortization of the input VAT.

#### 11% Decrease in Deferred tax assets

The decrease is driven by the adjustment on previously recognized deferred tax assets as a result of the 2020 net operating loss carryover.

#### 379% Increase in Rental and other non-current assets

The increase is driven by the increase in rental deposits and fund set aside for investments.

#### 9% Increase in Accounts payable and other current liabilities

The slight increase is driven by normal timing differences in the settlement of trade payables.

#### Addition of Short-term loans payable, 43% increase in Non-Current loan payable

The short-term loans availed of in 2020 to support the Company's operations amidst the COVID-19 pandemic were fully settled as at the end of 2021. The loans availed in the first quarter of 2022 refers to support for working capital, asset purchases and capital investment requirements.

#### 480% Increase in Income tax payable

Income tax payable stood at ₱9 million as of the end of the first quarter of 2022. This is an increase compared to the balance at year end 2021 of ₱2 million.

#### Decrease in Lease liability

Total lease liability stood at ₱1.48 billion as of year-end 2021, with ₱92 million recognized as the current portion and ₱1.39 billion as the non-current. The total amount is lower compared to the total lease liability of ₱1.53 billion in 2020.

#### 17% Increase in Accrued Pension Costs

Accrued pension costs stood at ₱113 million as of end of the first quarter of 2022, an increase from the ₱96 million in end 2021 due to accruals on pension expense and other related adjustments to the defined benefit obligation of the Company.

#### 4% Increase in Retained earnings

The increase in retained earnings is driven by the recognition of the Company's consolidated net income for the first quarter of 2022 of ₱76 million.

#### FINANCIAL POSITION

#### 31 December 2021 vs. 31 December 2020

	31 Dec 2021	31 Dec 2020	Change
Cash and cash equivalents	485,414,521	607,674,132	-20%
Trade and other receivables	723,983,367	561,004,570	29%
Financial assets at FVOCI	300,000,000	120,000,000	150%
Inventories	432,876,226	444,941,572	-3%
Prepaid expenses and other current assets	187,556,789	132,042,576	42%

Property and equipment	1,373,563,312	1,419,634,223	-3%
Intangible assets	7,034,324,209	7,051,509,002	0%
Right-of-use asset	1,231,516,139	1,311,464,060	-6%
Deferred input value-added tax	28,234,552	48,423,974	-42%
Deferred tax assets	247,956,292	350,172,528	-29%
Rental and other non-current assets	589,287,521	173,125,540	240%
TOTAL ASSETS	12,634,712,928	12,219,992,177	3%
Accounts payable and other current liabilities	968,634,979	801,171,873	21%
Short-term loan	-	1,050,000,000	-100%
Current portion of loan payable	47,986,963	48,099,942	0%
Current portion of unearned franchise fees	18,965,155	16,020,186	18%
Lease liability - current	92,010,032	211,544,249	-57%
Income tax payable	1,557,290	3,156,468	-51%
Noncurrent portion of loan payable	3,692,570,991	3,740,497,427	-1%
Dealers' deposit and other non current liabilities	83,979,903	41,240,550	104%
Unearned franchise fees	63,232,658	73,600,393	-14%
Lease liability - non-current	1,388,726,488	1,319,058,770	5%
Accrued pension costs	96,260,947	131,238,332	-27%
Total Liabilities	6,453,925,406	7,435,628,190	-13%
Capital stock	1,683,760,178	1,531,321,053	10%
Additional paid-in capital	2,451,116,470	1,353,554,797	81%
Retained earnings	2,053,473,219	1,964,168,269	5%
Other components of equity	(7,562,345)	(64,680,132)	-88%
Total Equity	6,180,787,522	4,784,363,987	29%
TOTAL LIABILITIES AND EQUITY	12,634,712,928	12,219,992,177	3%

Shakey's Pizza Asia Ventures, Inc.'s total resources as of 31 December 2021 was at ₱12.63 billion, 3% higher than the 31 December 2020 level of ₱12.22 billion, due to the following:

#### 20% Decrease in Cash and Cash Equivalents

As of end 2021, cash and cash equivalents totaled ₹485 million. Cash includes cash on hand and in banks while cash equivalents are short-term, highly liquid investments that are easily convertible to cash. Cash flow from operations generated ₹866 million, offset by ₹797 million net outflows on investing activities and ₹192 million net outflows on financing activities.

#### 29% Increase in Trade and Other Receivables

Trade and other receivables stood at ₱724 million as of year-end 2021 compared to ₱561 million in 2020. The increase is driven by the recognition of higher third-party trade receivables.

#### 3% Decrease in Inventories

Inventories amounted to ₹433 million as of year-end 2021 compared to ₹445 million in 2020. The decrease is due to lower merchandise inventory due to higher sales in

December 2021 relative to December 2020.

#### 42% Increase in Prepaid expenses and other current assets

Prepaid expenses and other current assets stood at ₱188 million as of year-end 2021 compared to ₱132 million in 2020. The increase is due to advanced payments to suppliers as part of supply chain management.

#### 3% Decrease in Property and equipment

The decrease reflects the net movements on property, plant and equipment from depreciation, retirement and additions.

#### 6% Decrease in Right-of-use asset

Right-of-use assets stood at ₱1.23 billion as of year-end 2021 compared to ₱1.31 billion in 2020.

#### 29% Decrease in Deferred tax assets

The decrease is driven by the adjustment on previously recognized deferred tax assets as a result of the 2020 net operating loss carryover.

#### 240% Increase in Rental and other non-current assets

The increase is driven by the increase in rental deposits and fund set aside for investments.

#### 21% Increase in Accounts payable and other current liabilities

The slight increase is driven by normal timing differences in the settlement of trade payables.

#### Disposition of Short-term loans payable

The short-term loans availed of in 2020 to support the Company's operations amidst the COVID-19 pandemic was fully settled as at the end of 2021.

#### Decrease in Unearned franchise fees

Total unearned franchise fees stood at ₱82 million as of year-end 2021, with ₱19 million recognized as the current portion and ₱63 million as the non-current. The total amount is lower compared to the total unearned franchisee fees of ₱90 million in 2020.

#### Decrease in Lease liability

Total lease liability stood at ₱1.48 billion as of year-end 2021, with ₱92 million recognized as the current portion and ₱1.39 billion as the non-current. The total amount is lower compared to the total lease liability of ₱1.53 billion in 2020.

#### 27% Decrease in Accrued Pension Costs

Accrued pension costs stood at ₱96 million as of year-end 2021, a decrease from the ₱31 million in 2020 due to the re-assessment of the defined benefit obligation of the Company.

#### 10% Increase in Capital stock

The increase in capital stock results from the issuance of 152,439,025 primary shares to JE Holdings, the Company's new strategic investor.

#### 81% Increase in Additional paid-in capital

The increase in additional paid-in capital results from the issuance of 152,439,025 primary shares to JE Holdings, the Company's new strategic investor, at P8.20 per share.

#### 5% Increase in Retained earnings

The increase in retained earnings is driven by the recognition of the Company's consolidated net income of ₱123 million.

#### FINANCIAL POSITION 31 December 2020 vs. 31 December 2019

	31 Dec 2020	31 Dec 2019	Change
Cash and cash equivalents	607,674,132	507,701,190	20%
Trade and other receivables	561,004,570	709,483,495	-21%
Financial assets at FVOCI	120,000,000	120,000,000	0%
Inventories	444,941,572	477,127,376	-7%
Prepaid expenses and other current assets	132,042,576	123,970,333	7%
Property and equipment	1,419,634,224	1,615,292,163	-12%
Software	233,331,243	163,438,617	43%
Right-of-use asset	1,311,464,060	1,413,623,270	-7%
Goodwill	1,264,082,949	1,264,082,949	0%
Trademarks	5,554,094,810	5,549,307,154	0%
Deferred input value-added tax	48,423,974	67,963,872	-29%
Deferred tax assets	350,172,528	154,972,558	126%
Rental and other deposits	173,125,540	165,662,780	5%
TOTAL ASSETS	12,219,992,177	12,332,625,757	-1%
Accounts payable and other current liabilities	801,171,872	962,058,086	-17%
Short-term Loan	1,050,000,000	550,000,000	91%
Current portion of loan payable	48,099,942	48,120,934	0%
Current portion of unearned franchise fees	16,020,186	18,517,499	-13%
Lease Liability-Current	211,544,249	224,333,251	-6%
Income tax payable	3,156,468	82,626,816	-96%
Noncurrent portion of loan payable - net of current portion	3,740,497,427	3,788,597,369	-1%
Dealers' deposit and other non current liabilities	41,240,550	46,608,785	-12%
Unearned franchise fees	73,600,393	90,652,460	-19%
Lease liability	1,319,058,770	1,374,293,912	-4%
Accrued pension costs	131,238,332	78,310,299	68%
Total Liabilities	7,435,628,189	7,264,119,411	2%
Capital stock	1,531,321,053	1,531,321,053	0%
Additional paid-in capital	1,353,554,797	1,353,554,797	0%
Retained earnings	1,964,168,269	2,233,070,767	-12%
Other components of equity	(64,680,132)	(49,440,271)	31%
Total Equity	4,784,363,987	5,068,506,346	-6%
TOTAL LIABILITIES AND EQUITY	12,219,992,177	12,332,625,757	-1%

Shakey's Pizza Asia Ventures, Inc.'s total resources as of 31 December 2020 was at ₱12.21 billion, 1% lower than the 31 December 2019 level of ₱12.33 billion due to the following:

#### 20% Increase in Cash and Cash Equivalents

As of end 2020, cash and cash equivalents totaled ₱608 million. Cash includes cash on hand and in banks while cash equivalents are short-term, highly liquid investments that are easily convertible to cash.

#### 21% Decrease in Trade and Other Receivables

Trade and other receivables stood at ₱561 million as of year-end 2020 compared to ₱709

million in 2019. The decrease is driven by the recognition of lower third party trade receivables.

#### 7% Decrease in Inventories

Inventories amounted to ₹445 million as of year-end 2020 compared to ₹477 million in 2019. The decrease is due to lower merchandise inventory, particularly raw materials.

#### 7% Increase in Prepaid expenses and other current assets

Prepaid expenses and other current assets stood at ₱132 million as of year-end 2020 compared to ₱124 million in 2019.

#### 12% Decrease in Property and equipment

The decrease is mainly because of permanent store closures as a result of the COVID-19 pandemic.

#### 43% Increase in Software

Software assets stood at ₱233 million as of year-end 2020 compared to ₱163 million in 2019.

#### 7% Decrease in Right-of-use asset

Right-of-use assets stood at ₱1.31 billion as of year-end 2020 compared to ₱1.41 billion in 2019.

#### 126% Increase in Deferred tax assets

The increase is driven by the recognition of income tax benefit as a result of net operating loss carryover.

#### 17% Decrease in Accounts payable and other current liabilities

The decline is driven by the recognition of lower trade payables as a consequence of the COVID-19 pandemic.

#### 91% Increase in Short-term loans payable

The increase in short-term loans payable is primarily used to support the Company's operations amidst the COVID-19 pandemic.

#### 96% Decrease in Current lease liability

Current lease liability stood at ₱3.16 million as of year-end 2020 compared to ₱82.63 million in 2019.

#### 12% Decrease in Retained earnings

The decrease in retained earnings is due to the recognition of consolidated net loss of ₱254 million.

#### FINANCIAL POSITION 31 December 2019 vs. 31 December 2018

	31 Dec 2019	31 Dec 2018	Change
Cash and cash equivalents	507,701,190	433,777,621	17%
Trade and other receivables	709,483,495	359,544,119	97%
Financial assets at fair value through profit and loss	120,000,000		
Inventories	477,127,376	597,145,719	-20%
Prepaid expenses and other current assets	123,970,333	219,854,297	-44%
Property and equipment	1,615,292,163	1,711,899,346	-6%
Intangible Asset	6,976,828,720	6,065,715,622	15%
Right-of-use assets	1,413,623,270	-	
Deferred input value-added tax	67,963,872	63,451,832	7%
Deferred tax assets	154,972,558	31,044,664	399%
Pension asset	-	13,666,188	-100%
Rental and other noncurrent assets	165,662,780	137,079,814	21%
TOTAL ASSETS	12,332,625,757	9,633,179,222	28%
Short-term loans payable	550,000,000	-	
Accounts payable and other current liabilities	962,058,086	799,504,485	20%
Current portion of:			
Long-term loans payable	48,120,934	48,449,757	-1%
Contract liabilities	18,517,499	19,285,813	-4%
Lease liabilities	224,333,251	-	
Income tax payable	82,626,816	100,558,936	-18%
Noncurrent current portion of:			
Long-term loans payable	3,788,597,369	3,836,966,162	-1%
Contract liabilities	90,652,460	93,314,414	-3%
Lease liabilities	1,374,293,912	-	
Accrued pension costs	78,310,299	-	
Accrued rent	-	101,853,055	-100%
Dealers' deposits and other noncurrent liabilities	46,608,785	63,425,467	-27%
Total Liabilities	7,264,119,411	5,063,358,089	43%
Capital stock	1,531,321,053	1,531,321,053	0%
Additional paid-in capital	1,353,554,797	1,353,554,797	0%
Retained earnings	2,233,070,767	1,668,017,627	34%
Other components of equity	(49,440,272)	16,927,656	-392%
Total Equity	5,068,506,346	4,569,821,133	11%
TOTAL LIABILITIES AND EQUITY	12,332,625,757	9,633,179,222	28%

Shakey's Pizza Asia Ventures, Inc.'s total resources as of 31 December 2019 was at ₱12.33 billion, 28% higher than the 31 December 2018 level of ₱9.63 billion due to the following:

#### 17% Increase in Cash and Cash Equivalents

As of end 2019, cash and cash equivalents totaled ₱508 million. Cash includes cash on hand and in banks while cash equivalents are short-term, highly liquid investments that

are easily convertible to cash.

#### 97% Increase in Trade and Other Receivables

Trade and other receivables stood at ₱709 million as of year-end 2019 compared to ₱360 million in 2018. The increase is driven by the recognition of higher third party trade receivables.

#### 20% Decrease in Inventories

Inventories amounted to ₱477 million as of year-end 2019 compared to ₱597 million in 2018. The decrease is due to lower merchandise inventory, particularly raw materials.

#### 44% Decrease in Prepaid expenses and other current assets

The decrease is primarily due to lower advances to suppliers of raw materials.

#### 6% Decrease in Property and equipment

The decrease is mainly because of the recognition of higher depreciation expenses related to PFRS 16.

#### 15% Increase in Intangible assets

The increase is due to the recognition of trademark and goodwill from the acquisition of the *Peri-Peri* business.

#### Recognition of Right-of-use asset

The recognition of ₱1.41 billion in right-of-use asset is due to the application of PFRS 16 effective January 1, 2019.

#### 399% Increase in Deferred tax assets

The increase is driven by the recognition of deferred tax assets on lease liabilities and difference in depreciation due to adoption of PFRS 16.

#### 21% Increase in Rental and other deposits

The increase is due to additional rental deposits made during 2019.

#### Recognition of Short-term loans payable

The recognition of ₱550 million in short-term loans is primarily used to partially fund the *Peri-Peri* acquisition.

#### 20% Increase in Accounts payable and other current liabilities

The increase is driven by the recognition of higher non-trade payables.

#### 34% Increase in Retained earnings

The increase in retained earnings is due to the recognition of consolidated net income after tax of ₱865 million.

#### RESULTS OF OPERATIONS

#### 31 March 2022 vs. 31 March 2021

	31 March 2022	31 March 2021	Change
Revenues	1,610,091,419	1,281,461,570	26%
Cost of sales	(1,219,697,021)	(964,714,290)	26%
Gross income	390,394,397	316,747,280	23%
General and administrative expenses	(229,077,623)	(195,184,162)	17%

Interest expense	(62,712,235)	(82,528,237)	-24%
Other income, net	3,833,631	496,613	672%
Income before income tax	102,438,170	39,531,494	159%
Provision for income tax	26,207,409	10,806,760	143%
Net income	76,230,761	28,724,734	165%

### Results of Operations for the year ended 31 March 2022 compared to the year ended 31 March 2021

#### 26% Increase in Revenues

Consolidated net revenues, composed of sales from company-owned stores, franchise and royalty fees from franchisees, and revenues from wholly-owned subsidiaries, reached \$\mathbb{P}1.61\$ billion for the first quarter of 2022, increasing by 26% from the reported net revenues of \$\mathbb{P}1.28\$ billion for the same quarter in 2021. This was mainly driven by dine-in recovery, coupled with the addition of Potato Corner operations starting March.

#### 26% Decrease in Costs of Sales

For the first quarter of 2022, consolidated cost of sales increased by 26% from ₱965 million in first quarter 2021 to ₱1.22 billion. Consolidated cost of sales is mainly composed of raw material and packaging costs, direct labor costs, and store-related costs including rent and utilities.

#### 23% Increase in Gross Income

Consolidated gross profit amounted to ₱390 million for the first quarter of 2022, higher by 23% from ₱317 million in the previous year. This yielded a gross profit margin of 24%.

#### 17% Increase in General and Administrative Expenses

First quarter 2022 consolidated general and administrative expenses totaled ₱229 million, representing an 14% cost-to-sales ratio. This is lower compared to 15% during the same period in 2021.

#### 24% Decrease in Interest Expense

Interest expense of \$\mathbb{P}63\$ million was recorded for the first quarter of 2022. This amount pertains to interest on the acquisition loan used to acquire the wholly-owned subsidiaries. The decrease versus last year's is due to the full settlement of the \$\mathbb{P}1.05\$ billion loan used to support operating activities that were negatively affected by the COVID-19 pandemic.

#### 672% Increase in Other Income

Other income is composed mainly of other income from franchisees, service income, provisions and gains and losses from store retirement. Other income totaled ₱4 million as of the first quarter of 2022. The increase is mainly driven by the recognition of gains of pre-termination of leases as mandated by PFRS 16, as well as the lower provision on inventory in the first quarter of 2022 relative to 2021.

#### Reversal of Net Loss to Recognition of Net Income

Overall, the robust topline, combined with efficient operations, led to a net income of ₱76 million, 165% higher than the same period the year before. PIZZA's net profit margin likewise expanded by 250 bps to 4.7%.

#### RESULTS OF OPERATIONS 31 December 2021 vs. 31 December 2020

	31 Dec 2021	31 Dec 2020	Change
Revenues	5,480,427,588	5,296,771,546	3%
Cost of sales	(4,206,711,163)	(4,364,157,309)	-4%
Gross income	1,273,716,425	932,614,237	37%
General and administrative expenses	(837,345,396)	(972,712,600)	-14%
Interest expense	(292,179,579)	(333,303,573)	-12%
Other income, net	86,488,120	4,890,761	1668%
Income before income tax	230,679,570	(368,511,175)	-163%
Provision for (benefit from) income tax	107,699,412	(114,921,887)	-194%
Net income (loss)	122,980,158	(253,589,288)	-149%
Total other comprehensive income	57,117,787	(15,239,861)	-475%
TOTAL COMPREHENSIVE INCOME	180,097,945	(268,829,149)	-167%

### Results of Operations for the year ended 31 December 2021 compared to the year ended 31 December 2020

#### 3% Increase in Revenues

Consolidated net revenues, composed of sales from company-owned stores, franchise and royalty fees from franchisees, and revenues from wholly-owned subsidiaries, reached ₱5.48 billion, increasing by 3% from the reported net revenues of ₱5.30 billion for the twelve months ending December 31, 2020.

#### 4% Decrease in Costs of Sales

For the year ending 2021, consolidated cost of sales dropped by 4% from ₱4.36 billion in 2020 to ₱4.21 billion. Consolidated cost of sales is mainly composed of raw material and packaging costs, direct labor costs, and store-related costs including rent and utilities.

#### 37% Increase in Gross Income

Consolidated gross profit amounted to ₱1.27 billion for the full year 2021, higher by 37% from ₱933 million in the previous year. This yielded a gross profit margin of 23% from 18% previously.

#### 14% Decrease in General and Administrative Expenses

For the twelve months ending December 31, 2021, consolidated general and administrative expenses totaled ₱837 million, representing an 15% cost-to-sales ratio. This is lower compared to 18% during the same period in 2020.

#### 12% Decrease in Interest Expense

Interest expense of ₱292 million was recorded for the twelve months ending December 31, 2021. This amount pertains to interest on the acquisition loan used to acquire the wholly-owned subsidiaries, as well as the ₱1.05 billion loan used to support operating activities that were negatively affected by the COVID-19 pandemic.

#### 1.668% Increase in Other Income

Other income totaled  $\rat{P}86$  million as of year-end 2021. This is composed mainly of other income from franchisees, service income, provisions and loss from store retirement. This is an increase from the  $\rat{P}5$  million reported in 2020 which was impacted by the recognition of provisions and loss from store retirement.

Reversal of Net Loss to Recognition of Net Income

For the year ending 2021, consolidated net income after tax stood at ₱123 million, yielding a net income margin of 2.2%. This is a reversal from 2020's recorded net loss after tax of ₱254 million.

### RESULTS OF OPERATIONS 31 December 2020 vs. 31 December 2019

	31 Dec 2020	31 Dec 2019	Change
Revenues	5,296,771,546	8,239,093,787	-36%
Cost of Sales	4,364,157,309	5,827,018,168	-25%
Gross Income	932,614,237	2,412,075,619	-61%
General and Administrative Expenses	(972,712,600)	(1,051,602,075)	-8%
Interest Expense	(333,303,573)	(311,472,803)	7%
Interest Income	2,886,826	715,119	304%
Other Income - Net	2,003,935	58,591,814	-97%
Income Before Income Tax	(368,511,175)	1,108,307,674	-133%
Provision for (Benefit from) Income Tax	(114,921,887)	243,071,407	-147%
Net Income	(253,589,288)	865,236,267	-129%
Total Other Comprehensive Income	(15,239,861)	(66,367,927)	-77%
Total Comprehensive Income	(268,829,149)	798,868,340	-134%

### Results of Operations for the year ended 31 December 2020 compared to the year ended 31 December 2019.

#### 36% Decrease in Revenues

Consolidated net revenues, composed of sales from company-owned stores, franchise and royalty fees from franchisees, and revenues from wholly-owned subsidiaries, reached ₱5.30 billion, declining by 36% from reported revenues of ₱8.24 billion for the twelve months ending December 31, 2019.

#### 25% Decrease in Costs of Sales

For the year ending 2020, consolidated cost of sales dropped by 25% from ₱5.83 billion in 2019 to ₱4.36 billion. Consolidated cost of sales is mainly composed of raw material and packaging costs, direct labor costs, and store-related costs including rent, utilities, etc.

#### 61% Decrease in Gross Income

Consolidated gross profit amounted to ₱933 million for the full year 2020, lower by 61% from ₱2.41 billion in the previous year. This yielded a gross profit margin of 18% from 29% previously.

#### 8% Decrease in General and Administrative Expenses

For the twelve months ending December 31, 2020, consolidated general and administrative expenses totaled ₱973 million, representing an 18% cost-to-sales ratio. This is higher compared to 13% during the same period in 2019.

#### 7% Increase in Interest Expense

Interest expense of ₱333 million was recorded for the twelve months ending December 31, 2020. This amount pertains to interest on the ₱3.8 billion remaining of the acquisition loan used to acquire the wholly-owned subsidiaries, as well as the ₱1.05 billion loan used to support operating activities that were negatively affected by the COVID-19 pandemic.

#### 97% Decrease in Other Income

Consolidated other income totaled ₱2 million as of year-end 2020. This is composed mainly of other income from franchisees, service income and loss from store retirement.

#### 129% Decrease in Net Income

For the year ending 2020, consolidated net income after tax stood at negative ₱254 million, yielding a net income margin of negative 5%. This is a reversal from 2019's recorded net income after tax of ₱865 million.

#### RESULTS OF OPERATIONS 31 December 2019 vs. 31 December 2018

	31 Dec 2019	31 Dec 2018	Change
Revenues	8,239,093,787	7,578,718,618	9%
Costs Of Sales	(5,827,018,168)	(5,399,319,411)	8%
Gross Income	2,412,075,619	2,179,399,207	11%
General And Administrative Expenses	(1,051,602,075)	(973,225,277)	8%
Interest Expense	(311,472,803)	(188,515,123)	65%
Other Income - Net	59,306,933	64,578,557	-8%
Income Before Income Tax	1,108,307,674	1,082,237,364	2%
Provision For (Benefit From) Income Tax	243,071,407	241,321,936	1%
Net Income	865,236,267	840,915,428	3%
Total Other Comprehensive Income	(66,367,928)	23,087,415	-387%
Total Comprehensive Income	798,868,340	864,002,843	-8%

### Results of Operations for the year ended 31 December 2019 compared to the year ended 31 December 2018.

#### 9% Increase in Revenues

Consolidated net revenues, composed of sales from company-owned stores, franchise and royalty fees from franchisees, and revenues from wholly-owned subsidiaries, reached ₱8.24 billion, surging by 9% from reported revenues of ₱7.58 billion for the twelve months ending December 31, 2018.

#### 8% Increase in Costs of Sales

For the year ending 2019, consolidated cost of sales grew by 8% from ₱5.40 billion in 2018 to ₱5.83 billion. Consolidated cost of sales is mainly composed of raw material and packaging costs, direct labor costs, and store-related costs including rent, utilities, etc.

#### 11% Increase in Gross Income

Consolidated gross profit amounted to ₱2.41 billion for the full year 2019, surging by 11% from ₱2.18 billion in the previous year. This yielded a gross profit margin of 29% as the Company executed inventory-buying strategies and implemented price increases.

#### 8% Increase in General and Administrative Expenses

For the twelve months ending December 31, 2019, consolidated general and administrative expenses totaled ₱1.05 billion, representing a 13% cost-to-sales ratio. This is similar compared to 13% during the same period in 2018.

#### 65% Increase in Interest Expense

Interest expense of ₱311 million was recorded for the twelve months ending December 31, 2019. This amount pertains to interest on the ₱3.8 billion remaining of the acquisition

loan used to acquire the wholly-owned subsidiaries, as well as the ₱550 million loan used to partially fund the *Peri-Peri acquisition*.

#### 8% Decrease in Other Income

Consolidated other income totaled ₱59 million as of year-end 2019. This is composed mainly of ₱45 million income from service fees and expired loyalty fund points. Service fee is a recurring item composed of freight costs, call center expenses, IT infrastructure, charged to franchisees. Other items included in other income are ₱11 million other income from franchisees, ₱4 million accretion income from deposits, and ₱2 million interest income.

#### 3% Increase in Net Income

For the year ending 2019, consolidated net income after tax reached ₱865 million, yielding a net income margin of 11%. This is an increase of 3% versus the 2018 recorded net income after tax of ₱841 million.

#### **MARKET INFORMATION**

#### a) Market Information

The Company's common shares are traded in the Main Board of The Philippine Stock Exchange, Inc. ("PSE"). The common shares were listed on December 15, 2016.

The following table shows the high and low prices (in pesos per common share) of the Company's shares in the PSE for each quarter within the last 2 years:

Period	High	Low
1st Quarter of 2020	9.91	4.71
2 <sup>nd</sup> Quarter of 2020	6.95	4.70
3 <sup>rd</sup> Quarter of 2020	6.30	5.31
4th Quarter of 2020	8.80	5.62
January 1, 2020 to December 31, 2020	9.91	4.70
1st Quarter of 2021	8.29	6.60
2 <sup>nd</sup> Quarter of 2021	8.80	6.98
3 <sup>rd</sup> Quarter of 2021	8.80	7.40
4th Quarter of 2021	11.20	7.65
January 1, 2021 to December 31, 2021	11.20	6.60
January 1, 2022 to March 31, 2022	10.28	7.75

Source: Daily Quotation Reports of the Philippine Stock Exchange

The market capitalization of the Company's common shares as of end of 2021, based on the closing price of ₱10.10 per share was ₱17,005,977,798. The market capitalization of the Company's common shares as of March 31, 2022, based on the closing price of ₱7.95 per share was ₱13,385,893,415.

#### b) Holders

Total shares outstanding as of March 31, 2022, is 1,683,760,178 with a par value of ₱1.00.

The number of shareholders of record as of March 31, 2022, was 40. The shareholders as of the same date are as follows:

Name of Shareholder	Number of Shares	% Ownership
Century Pacific Group, Inc.	847,973,841	55.37%*
PCD Nominee Corp. (Non-Filipino)	437,328,234	25.97%
PCD Nominee Corp. (Filipino)	351,361,681	20.86%
Century Pacific Group, Inc.	40,000,000	2.37%
Ma. Luisa P. Lovina	13,766,511	0.81%
Leopoldo M. Prieto III	6,882,542	0.40%
Jamille P. Torres	3,706,257	0.22%
Panda Development Corporation	3,314,264	0.19%
Jamille M. P. Torres	3,176,285	0.18%
Ma. Consuelo P. Guerrero	2,923,808	0.17%
Ma. Pilar P. Lorenzo	2,923,808	0.17%
Ma. Cristina P. Moraza	2,923,808	0.17%
Carlos M. Prieto	2,923,808	0.17%
Eduardo M. Prieto	2,923,808	0.17%
Rosario Anne R. Prieto	2,811,823	0.16%
L.L.P. Enterprises, Inc.	2,808,968	0.16%
Ramon M. Prieto	2,760,093	0.16%
Ma. Ines P. Borromeo	1,943,056	0.11%
Ma. Teresa P. Rufino	1,514,170	0.09%
Ma. Teresa R. Prieto	1,297,653	0.07%
Python Rock Enterprises Inc.	11,100	-
Alma Bella Pil Alberastine	2,000	-
Percival Byron Salazar Bueser	2,000	-
Veronica Aguilar Pedrasa	2,000	-
Leopoldo H. Prieto, Jr.	1,427	-
Dondi Ron R. Limgenco	1,111	-
Christine F. Herrera	1,000	-
Gabrielle Claudia F. Herrera	1,000	-
John T. Lao	1,000	-
Teresa P. Marcelino	1,000	-
Celina F. Lucero	200	-
Roy Eduardo T. Lucero	200	-
Owen Nathaniel S Au ITF: Li Marcus Au	110	-
Victor Co and/or Alian Co	100	-
Shareholders' Association of the Philippines Inc.	100	-
Jesus San Luis Vanelcia	100	-
Gerardo L. Salgado	8	-
Joselito T. Bautista	1	-
Paulo L. Campos III	1	-
Botschaft N. Cheng or Sevilla Ngo	1	-
Fernan Victor P. Lukban	1	-

<sup>\*</sup> Century Pacific Group, Inc. owns 796,445,141 shares of the Company in its own name and another 51,528,700 shares of the Company lodged under PCD Nominee Corp. (Filipino).

#### c) Dividends

Last July 15, 2021, the Company declared regular cash dividends amounting to PhP0.02 per share of common stock issued and outstanding to stockholders of record as of August 17, 2021. This amount represents the total cash declared and paid for on August 31, 2021.

There are no outstanding dividends payable as at December 31, 2021 and December 31, 2020.

d) Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

The Company did not issue any stocks to its employees as of December 31, 2021.

There has been no recent sales of unregistered or exempt securities including recent issuance of securities constituting an exempt transaction.

#### CORPORATE GOVERNANCE

#### 1. Evaluation System

The Corporation adopted and implemented its Manual on Corporate Governance to institutionalize the principles of good corporate governance in the entire organization and to supplement its By-Laws. The Corporation maintains three (3) independent directors in its Board and has designated a Compliance Officer to oversee the implementation of the Manual. Pursuant to the Manual, the Corporation created a Corporate Governance Committee to pre-screen and shortlist all candidates nominated to become a member of the Board and to develop policies on executive remuneration. An Audit Committee was also formed to check all financial reports and to provide oversight on financial management functions.

In addition, the Corporation has implemented a Board Performance Assessment with the following Criteria and Process of evaluation:

The assessment criteria include the structure, efficiency, and effectiveness of the Board, participation and engagement of each member of the Board, contribution of each member director to their respective Committees, and the performance of management. The criteria also reflects the specific duties, responsibilities and accountabilities of each party assessed as provided in the Company's By-Laws, Manual on Corporate Governance, Board Committee Charters and governing policies.

The following rating system shall be used by the directors in accomplishing the self-rating form:

SA - Strongly Agree

A - Agree

N - Neither Agree Nor Disagree

D - Disagree

**SD - Strongly Disagree** 

The form also allows the director to provide comments and suggestions to further enrich the assessment process. For further clarification on this policy and the performance assessment exercise, the Board may address their queries to the Compliance Officer.

2. Measures on leading Practices of Good Corporate Governance

The Board of Directors shall review the Manual from time to time and recommend the amendment thereof with the goal of achieving better transparency and accountability. The Compliance Officer continues to evaluate the compliance of the Corporation, its directors, officers, and employees with its existing Manual, which may be amended from time to time.

#### 3. Any Deviation from the Manual

As certified by the Compliance Officer, there was no material deviation in compliance with the Manual for the year 2021 and for the first quarter of 2022.

#### 4. Improvement of the Corporate Governance

The Corporation has adopted the policy of reviewing its Manual on an annual basis at the Board level with the aim of constantly improving its corporate governance.

### 2022 ANNUAL STOCKHOLDERS' MEETING OF SHAKEY'S PIZZA ASIA VENTURES INC.

# REGISTRATION AND PROCEDURE FOR VOTING IN ABSENTIA AND PARTICIPATION VIA REMOTE COMMUNICATION

#### I. VOTING IN ABSENTIA

Shakey's Pizza Asia Ventures, Inc. (the "Corporation") has established a designated website in order to facilitate the registration of and voting *in absentia* by stockholders at the annual meeting, as allowed under Sections 23 and 57 of the Revised Corporation Code.

Stockholders as of May 4, 2022 (the "Stockholder/s") may register at the following web address: <a href="https://www.shakeyspizza.ph/investors/register">https://www.shakeyspizza.ph/investors/register</a>. Registration shall be open from May 23, 2022 to May 31, 2022.

- 1. Upon registration, Stockholders shall be asked to provide the information and upload the documents listed below (the file size should be no larger than 5MB):
  - A. For individual Stockholders:
    - i. Email address
    - ii. First and Last Name
    - iii. Birthdate
    - iv. Address
    - v. Mobile Number
    - vi. Phone Number
    - vii. Stock certificate number and number of shares held
    - viii. Current photograph of the Stockholder, with the face fully visible
    - ix. Valid government-issued ID
    - x. For Stockholders with joint accounts: A scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account
  - B. For corporate/organizational Stockholders:
    - i. Email address
    - ii. First and Last Name
    - iii. Address
    - iv. Mobile Number
    - v. Phone Number
    - vi. Stock certificate number and number of shares held
    - vii. Current photograph of the individual authorized to cast the vote for the account (the "Authorized Voter")
    - viii. Valid government-issued ID of the Authorized Voter
    - ix. A scanned copy of the Secretary's Certificate or other valid authorization in favor of the Authorized Voter
- 2. Registration shall be validated by the Office of the Corporate Secretary in coordination with the Stock Transfer Agent of the Corporation. Once the Stockholder has been successfully validated, a username and password shall be generated for the Stockholder, which shall be sent to the email address indicated by the Stockholder on the registration form.
- 3. The registered Stockholder may then proceed to log in on the voting website using the username and password provided and cast their votes. All items in the agenda for approval shall be shown one at a time and the registered Stockholder may vote Yes, No, or Abstain. The vote is considered cast for all the registered Stockholder's shares.
- 4. Once voting on all the agenda items is finished, the registered Stockholder shall be shown a

#### APPENDIX 1

summary of votes cast. The Stockholder can then proceed to submit the accomplished ballot by clicking the 'Submit' button. Before submission, the website will prompt the Stockholder to confirm the submission of the ballot.

- 5. Voting shall be open from **June 6, 2022, 12:01 a.m. to June 10, 2022, 11:59 p.m.**
- 6. The Office of the Corporate Secretary shall tabulate all votes cast *in absentia* together with the votes cast by proxy, and an independent third party will validate the results.
- 7. Stockholders who register and vote on the website for voting *in absentia* are hereby deemed to have given their consent to the collection, use, storing, disclosure, transfer, sharing and general processing of their personal data by the Corporation and by any other relevant third party for the purpose of electronic voting *in absentia* for the Annual Stockholders' Meeting and for all other purposes for which the Stockholder can cast his/her/its vote as a stockholder of the Corporation.

#### II. PARTICIPATION VIA REMOTE COMMUNICATION

- 1. Stockholders may attend the meeting on June 20, 2022 at 8:30 a.m. via the livestreaming link sent to the email address indicated by the Stockholder on the registration form. The livestream shall be broadcast via Zoom, which may be accessed either on the web browser or on the Zoom app. Those who wish to view thelivestream may join the stream anonymously.
- 2. For purposes of quorum, only the following Stockholders shall be counted as present:
  - A. Stockholders who have registered and voted on the website for voting *in absentia* by May 31, 2022;
  - B. Stockholders who have sent their proxies via the website by May 31, 2022.

Questions and comments on the items in the Agenda, Information Statement and Management Report may be sent through the voting website. Questions or comments received on or before June 10, 2022 may be responded to during the meeting. Any questions not answered during the meeting shall be answered via email.

# Appendix 2

# PDTC Report As of March 30, 2021

#### **OUTSTANDING BALANCES FOR A SPECIFIC COMPANY**

Company Code - PIZZA0000000

Business Date: March 31, 2022

Business Date: March 31, 2022	
BPNAME	HOLDINGS
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	314,121,885
STANDARD CHARTERED BANK	80,808,100
CITIBANK N.A.	55,996,303
GOVERNMENT SERVICE INSURANCE SYSTEM	25,536,110
PAPA SECURITIES CORPORATION	21,707,159
A & A SECURITIES, INC.	20,506,400
MANDARIN SECURITIES CORPORATION	14,352,611
REGIS PARTNERS, INC.	11,334,285
FIRST METRO SECURITIES BROKERAGE CORP.	11,149,093
BPI SECURITIES CORPORATION	10,688,208
COL Financial Group, Inc.	10,618,783
S.J. ROXAS & CO., INC.	10,123,400
BDO SECURITIES CORPORATION	6,785,534
IGC SECURITIES INC.	6,198,600
DEUTSCHE BANK MANILA-CLIENTS A/C	4,345,200
TOWER SECURITIES, INC.	4,126,400
MAYBANK ATR KIM ENG SECURITIES, INC.	2,891,302
UOB KAY HIAN SECURITIES (PHILS.), INC.	2,718,300
WEALTH SECURITIES, INC.	2,093,935
MBTC - TRUST BANKING GROUP	1,846,420
TRITON SECURITIES CORP.	1,131,100
ABACUS SECURITIES CORPORATION	1,073,467
FIRST INTEGRATED CAPITAL SECURITIES, INC.	947,800
DAVID GO SECURITIES CORP.	932,400
PHILSTOCKS FINANCIAL INC	878,476
SUMMIT SECURITIES, INC.	759,500
SB EQUITIES,INC.	689,500
UNICAPITAL SECURITIES INC.	681,015
A. T. DE CASTRO SECURITIES CORP.	676,800
EAGLE EQUITIES, INC.	562,000
EVERGREEN STOCK BROKERAGE & SEC., INC.	529,300
AP SECURITIES INCORPORATED	528,700
STANDARD SECURITIES CORPORATION	517,400
AB CAPITAL SECURITIES, INC.	495,900
CAMPOS, LANUZA & COMPANY, INC.	384,500
DEUTSCHE BANK MANILA-CLIENTS A/C	345,909
QUALITY INVESTMENTS & SECURITIES CORPORATION	329,000
SOLAR SECURITIES, INC.	324,000
CHINA BANK SECURITIES CORPORATION	308,300
R. NUBLA SECURITIES, INC.	284,500
AAA SOUTHEAST EQUITIES, INCORPORATED	265,800
MERIDIAN SECURITIES, INC.	234,300
EASTERN SECURITIES DEVELOPMENT CORPORATION	225,200
R. COYIUTO SECURITIES, INC.	222,900
YAO & ZIALCITA, INC.	217,200
DIVERSIFIED SECURITIES, INC.	217,200
·	1
PAN ASIA SECURITIES CORP.	213,300

BPNAME	HOLDINGS
TANSENGCO & CO., INC.	213,000
SALISBURY BKT SECURITIES CORPORATION	211,612
ALPHA SECURITIES CORP.	207,000
EQUITIWORLD SECURITIES, INC.	200,400
BANK OF COMMERCE - TRUST SERVICES GROUP	191,600
HDI SECURITIES, INC.	186,500
G.D. TAN & COMPANY, INC.	164,100
BERNAD SECURITIES, INC.	140,700
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	130,100
YU & COMPANY, INC.	125,800
REGINA CAPITAL DEVELOPMENT CORPORATION	120,900
VALUE QUEST SECURITIES CORPORATION	118,400
INVESTORS SECURITIES, INC,	109,400
E. CHUA CHIACO SECURITIES, INC.	106,600
NEW WORLD SECURITIES CO., INC.	105,000
BELSON SECURITIES, INC.	100,500
SECURITIES SPECIALISTS, INC.	99,600
RCBC SECURITIES, INC.	99,100
F. YAP SECURITIES, INC.	92,300
RTG & COMPANY, INC.	88,300
ALAKOR SECURITIES CORPORATION	87,000
AURORA SECURITIES, INC.	77,200
OPTIMUM SECURITIES CORPORATION	77,100
PHILIPPINE EQUITY PARTNERS, INC.	76,683
UCPB SECURITIES, INC.	66,500
GOLDSTAR SECURITIES, INC.	63,400
PNB TRUST BANKING GROUP	63,000
GLOBALINKS SECURITIES & STOCKS, INC.	57,000
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	56,800
SunSecurities, Inc.	56,500
ANSALDO, GODINEZ & CO., INC.	47,200
GUILD SECURITIES, INC.	46,800
PNB SECURITIES, INC.	45,900
INTRA-INVEST SECURITIES, INC.	45,800
CTS GLOBAL EQUITY GROUP, INC.	39,000
FIRST ORIENT SECURITIES, INC.	37,000
SARANGANI SECURITIES, INC.	32,600
ASIASEC EQUITIES, INC.	32,400
DA MARKET SECURITIES, INC.	30,500
ASTRA SECURITIES CORPORATION	30,000
CUALOPING SECURITIES CORPORATION	30,000
UPCC SECURITIES CORP.	29,100
PREMIUM SECURITIES, INC.	29,000
APEX PHILIPPINES EQUITIES CORPORATION	28,000
CENTURY SECURITIES CORPORATION	27,000
WESTLINK GLOBAL EQUITIES, INC.	26,600
STRATEGIC EQUITIES CORP.	26,400
JSG SECURITIES, INC.	26,000
TIMSON SECURITIES, INC.	24,600
R. S. LIM & CO., INC.	21,000
JAKA SECURITIES CORP.	20,000
LOPEZ, LOCSIN, LEDESMA & CO., INC. LUYS SECURITIES COMPANY, INC.	17,500
LOTS SECONTIES CONTRAINT, INC.	17,000

BPNAME	HOLDINGS
J.M. BARCELON & CO., INC.	16,300
MDR SECURITIES, INC.	15,800
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	15,000
PLATINUM SECURITIES, INC.	15,000
EAST WEST CAPITAL CORPORATION	10,000
LARRGO SECURITIES CO., INC.	10,000
VENTURE SECURITIES, INC.	8,200
STERLING BANK OF ASIA TRUST GROUP	6,700
LUCKY SECURITIES, INC.	5,000
MERCANTILE SECURITIES CORP.	5,000
FIDELITY SECURITIES, INC.	4,500
I. B. GIMENEZ SECURITIES, INC.	4,200
R & L INVESTMENTS, INC.	3,000
MOUNT PEAK SECURITIES, INC.	2,500
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	2,000
VSEC.COM, INC.	2,000
H. E. BENNETT SECURITIES, INC.	2,000
BENJAMIN CO CA & CO., INC.	600
SINCERE SECURITIES CORPORATION	100
TOTAL	636,250,790

#### FOR ADDITIONAL LISTING NOT YET LISTED

PHILIPPINE EQUITY PARTNERS, INC.	152,439,125
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If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

# Appendix 3

# BDO Report As of March 30, 2021

STOCKHOLDER'S NAME	OUTSTANDING & ISSUED SHARES (FULLY PAID)	OUTSTANDING ( SSUED SHARES PARTIALLY PAIR	TOTAL HOLDINGS (SUBSCRIBED)	PERCENTAGE TO TOTAL
CENTURY PACIFIC GROUP, INC.	796,445,141	0	796,445,141	47.302
PCD NOMINEE CORP. (NON-FILIPINO)	437,328,234		437,328,234	25.973
PCD NOMINEE CORP. (FILIPINO)	351,361,681		351,361,681	20.868
CENTURY PACIFIC GROUP INC.	40,000,000		40,000,000	2.376
MA. LUISA P. LOVINA	13,766,511		13,766,511	0.818
LEOPOLDO M. PRIETO III	6,882,542		6,882,542	0.409
JAMILLE P. TORRES	3,706,257		3,706,257	0.220
PANDA DEVELOPMENT CORPORATION	3,314,264	0	3,314,264	0.197
JAMILLE M. P. TORRES	3,176,285	0	3,176,285	0.189
MA. CONSUELO P. GUERRERO	2,923,808	0	2,923,808	0.174
MA. PILAR P. LORENZO	2,923,808	0	2,923,808	0.174
MA. CRISTINA P. MORAZA	2,923,808	0	2,923,808	0.174
CARLOS M. PRIETO	2,923,808	0	2,923,808	0.174
EDUARDO M. PRIETO	2,923,808	0	2,923,808	0.174
ROSARIO ANNE R. PRIETO	2,811,823	0	2,811,823	0.167
L.L.P. ENTERPRISES, INC.	2,808,968	0	2,808,968	0.167
RAMON M. PRIETO	2,760,093	0	2,760,093	0.164
MA. INES P. BORROMEO	1,943,056	0	1,943,056	0.115
MA. TERESA P. RUFINO	1,514,170	0	1,514,170	0.090
MA. TERESA R. PRIETO	1,297,653	0	1,297,653	0.077
PYTHON ROCK ENTERPRISES INC	11,100	0	11,100	0.001
ALMA BELLA PIL ALBERASTINE	2,000	0	2,000	0.000
PERCIVAL BYRON SALAZAR BUESER	2,000	0	2,000	0.000
VERONICA AGUILAR PEDRASA	2,000	0	2,000	0.000
LEOPOLDO H. PRIETO, JR.	1,427	0	1,427	0.000
DONDI RON R. LIMGENCO	1,111	0	1,111	0.000
CHRISTINE F. HERRERA	1,000	0	1,000	0.000
GABRIELLE CLAUDIA F. HERRERA	1,000	0	1,000	0.000
JOHN T. LAO	1,000		1,000	0.000
TERESA P. MARCELINO	1,000		1,000	0.000
CELINA F. LUCERO	200		200	0.000
ROY EDUARDO T. LUCERO	200		200	0.000
OWEN NATHANIEL S AU ITF: LI MARCUS AU	110		110	0.000
VICTOR CO AND/OR ALIAN CO	100		100	0.000
SHAREHOLDERS' ASSOCIATION OF THE PHILIPPINES, INC.	100		100	0.000
JESUS SAN LUIS VALENCIA	100		100	0.000
GERARDO L. SALGADO	3		8	0.000
JOSELITO T. BAUTISTA	1		1	0.000
PAULO L. CAMPOS III	1		1	0.000
BOTSCHAFT N. CHENG OR SEVILA NGO	1		1	0.000
FERNAN VICTOR P. LUKBAN	1	0	1	0.000

GRAND TOTAL (41) 1,683,760,178 0 1,683,760,178

THIS IS A COMPUTER GENERATED REPORT AND IF ISSUED WITHOUT ALTERATION, DOES NOT REQUIRE ANY SIGNATURE.

### Appendix 4

# Certificate of Independent Director of Fernan Victor P. Lukban

#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, Fernan Victor P. Lukban, Filipino, of legal age and a resident of 6 Tyler Street, North Greenhills, San Juan, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Shakey's Pizza Asia Ventures Inc. and have been its independent director since 2016.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/ Relationship	Period of Service
Central Azucarera de Tarlac	Non-Executive Director	7.5 years
Century Pacific Food, Inc.	Independent Director	8.5 years
Arthaland Corporation	Director	2019 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Shakey's Pizza Asia Ventures Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of Shakey's Pizza Asia Ventures Inc. and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of Shakey's Pizza Asia Ventures Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this day of	APR 18 2022, at	PASIG CITY
	Fernan Victor P. Lukban Affiant	
Subscribed and sworn PASIG CITY affiant portion of the street of the sworn affiant portion of the street of the sworn affiant portion of the sworn affair affiant portion of the sworn affair af	to before me this ersonally appeared before  Appointment No. 193 (2019-2020)  Notary Public for Pasig City, Peteros and S Until December 31, 2020  (Extended until June 30, 2022 SC En Banc B.N. Attorney's Roll No. 70991  33rd Floor, The Onent Square F Ortigas, Jr. Road, Ortigas Center, Pasig PTR Receipt No. 8131808. 01.05.22; Pasid IBP Receipt No. 171898, 01.0.22; RSN. MCLE Compliance No. VI-0026054; 4.14	me and exhibited to me his  an Juan  i. No. 3795)  City g City

# Appendix 5

# Certificate of Independent Director of Frances J. Yu

REPUBLIC OF THE PHILIPPINES	)
PASIG CITY	) S.S

#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, Frances J. Yu Filipino, of legal age and a resident of 4223 South Joya, Rockwell Center, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Shakey's Pizza Asia Ventures Inc.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/ Relationship	Period of Service
Century Pacific Food, Inc.	Independent Director	2019 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Shakey's Pizza Asia Ventures Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of Shakey's Pizza Asia Ventures Inc. and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of Shakey's Pizza Asia Ventures Inc. of any changes in the abovementioned information within five days from its occurrence.

		APR 18 2022		
Done, this	day of	1 1 0 2022	, at	PASIG CITY .

Frances J. Yu Affiant

Subscribed and sv PASIG CITY , affia	vorn to before me this int personally appeared before	day ofAPR 18 2022_ at me and exhibited to me her
TIN ID with no. 152-911-1		
Doc. No. 373;	MR. Swiller	

Doc. No. \_\_373\_\_;
Page No. \_\_\_76\_\_;
Book No. \_\_\_\_\_;
Series of 2022.

Appointment No. 193 (2019-2020)
Notary Public for Pasig City, Pateros and San Juan
Until December 31, 2020
(Extended until June 30, 2022 SC En Banc B.M. No. 3795)
Attorney's Roll No. 70991
33rd Floor. The Onent Square
F. Ortigas, Jr. Road, Ortigas Gener, Pasig City
PTR Receipt No. 8131808-01.05.22, Pasig City

IBP Receipt No. 171896 01 0.22. RSM MCLE Compliance No. VI-0026054, 4.14.27

### Appendix 6

# Certificate of Independent Director of Paolo L. Campos III

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, Paulo L. Campos III, Filipino, of legal age and a resident of L2 B7 Bonifacio High Street, Bonifacio Global City, Taguig City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of Shakey's Pizza Asia Ventures Inc. and have been its independent director since 2016.
  - 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/ Relationship	Period of Service
Zalora Philippines	Executive Director	10 years

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Shakey's Pizza Asia Ventures Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of Shakey's Pizza Asia Ventures Inc. and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of Shakey's Pizza Asia Ventures Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this day of	APR 18 2022 at PASIG CITY
	Paulo L. Campos III Affiant
Subscribed and swon PASIG CITY affiant ID with no. 239-738-930.  Doc. No. 374; Page No. 76; Book No. 111; Series of 2022.	rn to before me this day ofAPR 18 2022at personally appeared before me and exhibited to me his TIN  ### Appointment No. 193 (2019-2020)  Notary Public for Pasig City, Pateros and San Jiran Until December 31, 2020  (Extended until June 30, 2022 SC En Banc B.M. No. 3795)  Attorney's Roll No. 70991  33rd Floor, The Orient Square  F Ortigas, Jr. Road, Ortigas Center, Pasig City PTR Receipt No. 8131808: 01.05.22, Pasig City IBP Receipt No. 171898: 01.05.22, RSM MCLE Compliance No. 171898: 01.05.22, RSM MCLE Compliance No. 171898: 01.05.24, 4.14.22

# Appendix 7

# Audit Financial Statements As of December 31, 2021



### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Shakey's Pizza Asia Ventures, Inc. and Subsidiaries (the Group) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at December 31, 2021 and 2020, and each of the three years in the period ended December 31, 2021, in accordance with the Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders or members.

Sycip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards of Auditing and its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Christopher T. Po Chairman of the Board

Vicente L Gregorio
President & Chief Executive Officer

Manue T. Del Barrio
Vice President & Chief Financial Officer

Signed this APR day 2 f 20222



Page 2 of Statement of Management's Responsibility for Consolidated Financial Statements

REAUBLIC OF THE PHILIPPINES

Passport Numbers, as follows:

) s.s.

SUBSCRIBE AND SWORN to before me this

APR 1 2 2022

affiant(s) exhibiting to me the

Name	Passport No.	Date Issue	Place of Issue				
Christopher T. Po	P8631182A	Sept. 6, 2018	DFA Manila				
Vicente L. Gregorio	P4438672B	Jan. 18, 2020	DFA NCR South				
Manuel T. Del Barrio	P5309094B	July 10, 2020	DFA Manila				

Notary Public

Page No.

Book No.

Series of 2022.

ATTY, IRISH 5, PRECION

Roll of Attorney's No. 69281/05.31.17

PTR No. A-5386637/03.07.2022 (Taguig City)

IBP No. 197084/01.07.2022

MCLE Exemption No. VI-002453 / Valid Until 14, April 2022

Unit 1124 Tower 2 Grace Residences Condominium

Levi Manano Ave. Tagnig City

### COVER SHEET

### **AUDITED FINANCIAL STATEMENTS**

																			SEC Registration Number										
																	5	4	6	6	6								
СО	COMPANY NAME																												
S	H	A	K	E	Y	,	S		P	I	Z	Z	A		A	S	I	A		V	E	N	T	U	R	E	S		I
N	C			A	N	D		S	U	В	S	I	D	I	A	R	I	E	S										
	PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province )																												
				FIC					angay									_											
1	5	K	M		E	a	S	t		S	e	r	V	i	С	e		R	0	a	d		c	0	r	n	e	r	
M	a	r	i	a	n		R	0	a	d		2	,		В	a	r	a	n	g	a	y		S	a	n		M	a
r	t	i	n		d	e		P	0	r	r	e	s	,		P	a	r	a	ñ	a	q	u	e		C	i	t	y
	1	7	0	0																									
Form Type Department requiring the report														Secondary License Type, If Applicable															
ACFS										$oxed{C} oxed{R} oxed{M} oxed{D}$								N A											
COMPANY INFORMATION																													
Company's Email Address									1	Company's Telephone Number							1	Mobile Number											
shakeyspizza.ph										(02)8839-0011									-										
No. of Stockholders  43									]	Annual Meeting (Month / Day)  May 3								1	Fiscal Year (Month / Day)  December 31										
														1716	iy 3								-	1110		1			
									CO	NT	AC	TF	PER	RSC	N	INF	OF	RM/	ATI	ON									
								Th	e des	ignat	ed co	ntact	perso	n <u>MU</u>	<i>IST</i> b	e an (	Office	r of th	ne Co	rporat	ion								
Name of Contact Person Email Address												Telephone Number/s Mobile Number																	
Manuel Del Barrio n							m	ntdelbarrio@shakeys.biz							(02)8839-0011														
									C	10	IT#	CT	PI	ERS	106	<b>V</b> 's	AD	DR	ES	S									
1	15K	M I	East	Ser	vic	e Ro	ad	cori	ier ]	Mai	ian	Ro	ad 2	, Ba	aran	ıgay	Sa	n M	arti	n de	e Po	rre	s, Pa	araf	iaqı	ie C	ity	1700	0

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission

and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

## **Opinion**

We have audited the consolidated financial statements of Shakey's Pizza Asia Ventures Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2021 and 2020, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2021, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2021 in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.





## Impairment Assessment of Goodwill and Trademarks

Under Philippine Accounting Standards 36, Impairment of Assets, the Group is required to annually test the amount of goodwill and trademarks with indefinite life for impairment. As at December 31, 2021, the Group's goodwill, mainly arising from its acquisition of businesses amounting to ₱1,264.08 million and trademarks with indefinite life amounting to ₱5,550.55 million, are considered significant to the consolidated financial statements since these account for 54% of the Group's total consolidated assets. In addition, management's assessment requires significant judgment and is based on assumptions, specifically forecasted long-term revenue growth rate, operating expenses, gross margin and discount rate. These assumptions are also subject to higher level of estimation uncertainty due to the continuing economic conditions which have been impacted by the COVID-19 pandemic.

The Group's disclosures about goodwill and trademarks with indefinite life are included in Note 13 to the consolidated financial statements.

## Audit response

We involved our internal specialist in evaluating the methodologies and the assumptions used. These assumptions include forecasted long-term revenue growth rate, operating expenses, gross margin and discount rate. We compared the key assumptions used, such as forecasted long-term revenue growth rate, operating expenses and gross margin against the historical performance of the cash generating units and other relevant external data, taking into consideration the impact associated with COVID-19 pandemic. We tested the parameters used in the determination of the discount rate against market data. We also evaluated the Group's disclosure about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of goodwill and trademarks.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 17-A for the year ended December 31, 2021, but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the SEC Form 20 IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2021, which are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.





## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.





- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Maria Pilar B. Hernandez.

SYCIP GORRES VELAYO & CO.

haria Pilar B. Hernandez

Partner

CPA Certificate No. 105007

Tax Identification No. 214-318-972

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 105007-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-116-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8853500, January 3, 2022, Makati City

April 12, 2022



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2021	2020
ASSETS		
Current Assets		
Cash (Notes 7 and 30)	<b>₽</b> 485,414,521	₽607,674,132
Trade and other receivables (Notes 8, 17 and 30)	723,983,367	550,692,818
Financial assets at fair value through profit or loss (Notes 11,		
30 and 31)	300,000,000	120,000,000
Inventories (Note 9)	432,876,226	444,941,572
Prepaid expenses and other current assets (Note 10)	187,556,789	142,354,328
Total Current Assets	2,129,830,903	1,865,662,850
Noncurrent Assets		
Property and equipment (Note 12)	1,373,563,312	1,419,634,223
Intangible assets (Note 13)	7,034,324,209	7,051,509,002
Right-of-use assets (Note 14)	1,231,516,139	1,311,464,060
Deferred input value-added tax	28,234,552	48,423,974
Deferred tax assets - net (Note 29)	247,956,292	350,172,528
Other noncurrent assets (Notes 15, 30 and 31)	589,287,521	173,125,540
Total Noncurrent Assets	10,504,882,025	10,354,329,327
TOTAL ASSETS	<b>₽12,634,712,928</b> ₽12,219,992,17	
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Notes 16, 17 and 30)	₽968,634,979	₽801,171,873
Short-term loans payable (Notes 18 and 30)	_	1,050,000,000
Current portion of:		
Lease liabilities (Note 14)	92,010,032	211,544,249
Long-term loans payable (Notes 19 and 30)	47,986,963	48,099,942
Contract liabilities (Note 21)	18,965,155	16,020,186
Income tax payable	1,557,290	3,156,468
Total Current Liabilities	1,129,154,419	2,129,992,718
Noncurrent Liabilities		
Noncurrent current portion of:		
Lease liabilities (Note 14)	1,388,726,488	1,319,058,770
Long-term loans payable (Notes 19 and 30)	3,692,570,991	3,740,497,427
Contract liabilities (Note 21)	63,232,658	73,600,393
Accrued pension costs (Note 26)	96,260,947	131,238,332
Dealers' deposits and other noncurrent liabilities (Note 31)	83,979,903	41,240,550
Total Noncurrent Liabilities	5,324,770,987	5,305,635,472
Total Liabilities	6,453,925,406	7,435,628,190

(Forward)



	December 31		
	2021	2020	
Equity			
Capital stock (Note 20)	<b>₽</b> 1,683,760,178	₱1,531,321,053	
Additional paid-in capital (Note 20)	2,451,116,470	1,353,554,797	
Retained earnings (Note 20)	2,053,473,219	1,964,168,269	
Other components of equity (Note 26)	(7,562,345)	(64,680,132)	
Total Equity	6,180,787,522	4,784,363,987	
TOTAL LIABILITIES AND EQUITY	₽12,634,712,928	₱12,219,992,177	

See accompanying Notes to Consolidated Financial Statements.



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2021	2020	2019
REVENUE FROM CONTRACTS WITH			
CUSTOMERS (Notes 17 and 21)	<b>₽</b> 5,480,427,588	₽5,296,771,546	₽8,239,093,787
COST OF SALES (Notes 17 and 22)	(4,206,711,163)	(4,364,157,309)	(5,827,018,168)
GROSS INCOME	1,273,716,425	932,614,237	2,412,075,619
GENERAL AND ADMINISTRATIVE EXPENSES			
(Note 23)	(837,345,396)	(972,712,600)	(1,051,602,075)
INTEREST EXPENSE (Note 27)	(292,179,579)	(333,303,573)	(311,472,803)
OTHER INCOME - Net (Note 28)	86,488,120	4,890,761	59,306,933
INCOME (LOSS) BEFORE INCOME TAX	230,679,570	(368,511,175)	1,108,307,674
PROVISION FOR (BENEFIT FROM) INCOME TAX			
(Note 29) Current	24,222,135	73,691,665	267,337,508
Deferred	83,477,277	(188,613,552)	(24,266,101)
	107,699,412	(114,921,887)	243,071,407
NET INCOME (LOSS)	122,980,158	(253,589,288)	865,236,267
OTHER COMPREHENCIVE INCOME (LOCC)			
OTHER COMPREHENSIVE INCOME (LOSS) Other comprehensive income (loss) not to be reclassified to			
profit or loss in subsequent periods (net of tax) -			
Actuarial gain (loss) on defined benefit obligation			
(Note 26)	75,856,746	(21,826,279)	(94,811,325)
Tax effect (Note 26)	(18,738,959)	6,586,418	28,443,398
	57,117,787	(15,239,861)	(66,367,927)
TOTAL COMPREHENSIVE INCOME (LOSS)	₽180,097,945	( <del>P</del> 268,829,149)	₽798,868,340
Basic/Diluted Earnings (Loss) Per Share (Note 34)	₽0.08	(₽0.17)	₽0.57
Dasid Dilutu Parinings (1988) Fer Share (1900-34)	F0.00	(FU.17)	FU.J/

 $See\ accompanying\ Notes\ to\ Consolidated\ Financial\ Statements.$ 



## SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019

	Capital Stock	Additional Paid-in Capital	Retained Earnings	Other Components of Equity	Total
	Capital Stock	i aiu-iii Capitai	Laimigs	of Equity	Total
Balances at January 1, 2021	₽1,531,321,053	₽1,353,554,797	₽1,964,168,269	( <del>P</del> 64,680,132)	<b>₽</b> 4,784,363,987
Issuance of new shares (Note 20)	152,439,125	1,097,561,673	_	_	1,250,000,798
Total comprehensive income	· · · · -	· · · · · -	122,980,158	57,117,787	180,097,945
Cash dividends (Note 20)	_	_	(33,675,208)	_	(33,675,208)
Balances at December 31, 2021	₽1,683,760,178	₽2,451,116,470	₽2,053,473,219	( <del>₽</del> 7,562,345)	₽6,180,787,522
Balances at January 1, 2020	₽1,531,321,053	₽1,353,554,797	₽2,233,070,767	( <del>P</del> 49,440,271)	₽5,068,506,346
Total comprehensive loss	_	_	(253,589,288)	(15,239,861)	(268,829,149)
Cash dividends (Note 20)	_	_	(15,313,210)	_	(15,313,210)
Balances at December 31, 2020	₽1,531,321,053	₽1,353,554,797	₽1,964,168,269	(₱64,680,132)	₽4,784,363,987
					_
Balances at January 1, 2019, as previously reported	₽1,531,321,053	₽1,353,554,797	₽1,668,017,627	₽16,927,656	₱4,569,821,133
Effect of adoption of PFRS 16	_	_	(147,051,022)	_	(147,051,022)
Balances at January 1, 2019, as restated	1,531,321,053	1,353,554,797	1,520,966,605	16,927,656	4,422,770,111
Total comprehensive income (loss)	_	_	865,236,267	(66,367,927)	798,868,340
Cash dividends (Note 20)			(153,132,105)		(153,132,105)
Balances at December 31, 2019	₽1,531,321,053	₽1,353,554,797	₽2,233,070,767	(₱49,440,271)	₽5,068,506,346

See accompanying Notes to Consolidated Financial Statements.



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2021	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES			
	D220 (70 570	(B260 511 175)	B1 100 207 674
Income (loss) before income tax	<b>₽230,679,570</b>	( <del>P</del> 368,511,175)	₽1,108,307,674
Adjustments for:	400 975 (46	407 422 450	554 012 506
Depreciation and amortization (Note 25)	499,875,646	497,433,459	554,013,596
Interest expense (Note 27)	292,179,579	333,303,573	311,472,803
Gain on reversal of liabilities	(24,682,991)	_	_
Provision for (reversal of) legal and other contingencies – net	(1 252 453)	24 770 070	
(Note 33)	(1,353,452)	34,779,970	(2.024.020)
Movement in pension costs	40,879,361	31,101,754	(2,834,838)
Loss (gain) on:	101 142	10.740.607	1 002 426
Disposal of property and equipment (Note 28)	121,143	18,749,687	1,883,436
Pre-terminations of leases (Note 14)	(10,529,566)	(14,584,239)	_
Disposal of inventories	12,250,140	(5,498,534)	(2.000.7.47)
Accretion income (Notes 15 and 28)	(3,023,323)	(4,243,006)	(3,990,747)
Interest income (Notes 7 and 28)	(1,276,273)	(2,886,826)	(2,345,458)
Unrealized foreign exchange loss (gain)	(247,925)	332,437	(1,963,181)
Fair value gain on financial assets at fair value through	(4.0.40.00)	(=00 = 0.0)	(4.04.5.40)
profit or loss (FVPL) (Note 28)	(1,949,288)	(589,306)	(1,016,240)
Income before working capital changes	1,032,922,621	519,387,794	1,963,527,045
Decrease (increase) in:	(152 200 5 40)	140 470 005	(2.40, 020, 27.6)
Trade and other receivables	(173,290,549)	148,478,925	(349,939,376)
Inventories	(184,794)	37,684,338	124,018,343
Prepaid expenses and other current assets	(11,085,299)	14,740,059	95,883,964
Increase (decrease) in	101.06#.003	(105 505 422)	1.02.022.251
Accounts payable and other current liabilities	191,067,983	(195,597,433)	162,622,351
Contract liabilities (Note 35)	(11,172,587)	(23,430,428)	(9,656,214)
Cash generated from operations	1,028,257,375	501,263,255	1,986,456,113
Income taxes paid (including creditable withholding taxes)	(63,556,930)	(175,974,315)	(285,269,628)
Interest received	1,276,273	2,886,826	2,345,458
Net cash provided by operating activities	965,976,718	328,175,766	1,703,531,943
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of:			
Property and equipment (Note 12)	(280,137,822)	(167,168,602)	(417,493,846)
Financial assets at FVPL (Note 11)	(300,000,000)	(120,000,000)	(270,139,412)
Trademark	(1,243,186)	_	_
Software (Note 13)	_	(85,158,730)	(178,159,719)
Franchise right (Note 13)	_	(4,964,977)	_
Peri-Peri business (Note 13)	_	_	(774,521,166)
Proceeds from:			
Redemption of financial assets at FVPL	121,949,288	120,589,306	151,155,652
Disposal of property and equipment	123,547	10,455,402	56,159,830
Decrease (increase) in:			
Deferred input value-added tax	20,189,422	19,539,898	(4,512,041)
Other noncurrent assets (Note 35)	(409,172,651)	(5,432,721)	(44,662,438)
Increase (decrease) in dealers' deposits and other noncurrent	. , , ,	, ,	, , , ,
liabilities (Note 35)	42,739,353	(5,368,235)	(16,769,843)
Net cash used in investing activities	(805,552,049)	(237,508,659)	(1,498,942,983)

(Forward)



		Years Ended De	cember 31
	2021	2020	2019
			_
CASH FLOWS FROM FINANCING ACTIVITIES (Note 35)			
Proceeds from short-term loans (Note 18)	₽_	₽1,500,000,000	₽800,000,000
Proceeds from issuance of capital stock (Note 20)	1,250,000,798	_	_
Payments of:			
Lease liabilities (Note 14)	(204,302,941)	(203,225,951)	(278,999,874)
Short-term loans (Note 18)	(1,050,000,000)	(1,000,000,000)	(250,000,000)
Interest	(194,954,854)	(221,822,567)	(200,496,593)
Dividends (Note 20)	(33,675,208)	(15,313,210)	(153,132,105)
Long-term loans (Note 19)	(50,000,000)	(50,000,000)	(50,000,000)
Net cash provided by (used in) financing activities	(282,932,205)	9,638,272	(132,628,572)
NET INCREASE (DECREASE) IN CASH	(122,507,536)	100,305,379	71,960,388
EFFECT OF EXCHANGE RATE CHANGES ON CASH	247,925	(332,437)	1,963,181
	,	, , ,	
CASH AT BEGINNING OF YEAR (Note 7)	607,674,132	507,701,190	433,777,621
	, , , ,	, , , , , ,	, ,
CASH AT END OF YEAR (Note 7)	₽485,414,521	₽607,674,132	₽507,701,190

See accompanying Notes to Consolidated Financial Statements.



## SHAKEY'S PIZZA ASIA VENTURES INC.

Doing business under the name and style of Shakey's

## AND SUBSIDIARIES

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1. General Information

## **Corporate Information**

Shakey's Pizza Asia Ventures Inc. Doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's" and "Peri-Peri".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

<u>Approval and Authorization for the Issuance of the Consolidated Financial Statements</u>
The consolidated financial statements were approved and authorized for issuance by the Parent Company's Board of Directors (BOD) on April 12, 2022.

## 2. Basis of Preparation and Consolidation and Statement of Compliance

## **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) which are carried at fair value. The consolidated financial statements are presented in Philippine peso, which is the Group's functional currency.

## Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its wholly-owned subsidiaries as at December 31. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events with similar circumstances.

Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and when it has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee),
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.



Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee,
- Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

		Place of	Percentage of
	Principal Activities	Incorporation	Ownership (%)
Bakemasters, Inc. (BMI) <sup>a</sup>	Manufacturer of pizza dough and pastries	Philippines	100%
Shakey's International Limited (SIL) <sup>a</sup>	Trademark	Hong Kong	100%
Shakey's Seacrest Incorporated (SSI) <sup>b</sup>	Trademark	Philippines	100%
Shakey's Pizza Regional Foods Limited (SPRFL) <sup>c</sup>	Trademark	Hong Kong	100%
Shakey's Pizza Commerce Inc. (SPCI) <sup>d</sup>	Trading of goods	Philippines	100%
Wow Brand Holdings, Inc. (WBHI) <sup>e</sup>	Restaurant business	Philippines	100%
Anchor Wood International Limited (AWIL) <sup>f</sup>	Trademark	British Virgin Islands	100%

<sup>&</sup>lt;sup>a</sup> Acquired on October 5, 2016 from SAFHI



<sup>&</sup>lt;sup>b</sup> Incorporated on June 29, 2016

<sup>&</sup>lt;sup>c</sup> Incorporated on November 25, 2016

<sup>&</sup>lt;sup>d</sup> Incorporated on November 25, 2017

<sup>&</sup>lt;sup>e</sup> Incorporated on April 25, 2019

f Acquired on June 1, 2019 from EHL and was subsequently dissolved in June 19, 2020

## 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2021. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

• Amendment to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021

The amendment provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- O There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendment is effective for annual reporting periods beginning on or after April 1, 2021. Early adoption is permitted. The Group adopted the amendment beginning April 1, 2021.

As of and for the year ended December 31, 2021, management has assessed that the lease concessions are not lease modifications since these are a direct consequence of the COVID-19 pandemic. As such, gain on lease concessions amounting to \$\P117.0\$ million was recognized as reduction of amortization expenses included in "Cost of sales" in the 2021 consolidated statement of comprehensive income (see Note 14).

 Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- o Relief from discontinuing hedging relationships
- o Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Group shall also disclose information about:

The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and



• Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The Group adopted the amendments beginning January 1, 2021.

#### Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2022

• Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately. At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

• Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

The amendments are not expected to have a material impact on the Group.

• Amendments to PAS 37, Onerous Contracts – Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.



The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

 Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendments are not expected to have a material impact on the Group.

• Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.



Effective beginning on or after January 1, 2023

• Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

• Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Group.

Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

• What is meant by a right to defer settlement



- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024.

Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, Insurance Contracts. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

## Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.



On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

## 4. Summary of Significant Accounting and Financial Reporting Policies

The following is the summary of significant accounting policies applied in preparing the consolidated financial statements:

## **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. This involves recognizing identifiable assets (including previously unrecognized intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value.

If the business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of comprehensive income. It is then considered in the determination of goodwill or gain on bargain purchase.

Acquisitions that do not constitute businesses are recognized as asset acquisitions. In such cases, the acquirer shall identify and recognize the individual identifiable assets acquired and liabilities assumed. The costs shall be allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of acquisition. Such a transaction or event does not give rise to goodwill.

Contingent consideration, resulting from business combinations, is valued at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, is measured at fair value with the changes in fair value recognized in the consolidated statement of comprehensive income in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill acquired in a business combination is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group reassesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in the consolidated statement of comprehensive income.

If the initial accounting for business combination can be determined only provisionally by the end of the period by which the combination is effected because the fair values to be assigned to the acquiree's identifiable assets and liabilities can be determined only provisionally, the Group accounts for the combination using provisional values. Adjustments to those provisional values as a result of completing the initial accounting shall be made within twelve (12) months from the acquisition date. The carrying amount of an identifiable asset, liability or contingent liability that is recognized as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date



had been recognized from that date. Goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

A contingent liability recognized in a business combination is initially measured at its fair value. Subsequently, it is measured at the higher of the amount that would be recognized in accordance with the requirements for provisions in PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, or the amount initially recognized less (when appropriate) cumulative amortization recognized in accordance with the requirements for revenue recognition.

Impairment is determined by assessing the recoverable amount of the CGU (group of CGUs), to which the goodwill relates. When the recoverable amount of the CGU (group of CGUs) is less than the carrying amount, an impairment loss is recognized. When goodwill forms part of a CGU (group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

## Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting date, or;
- Cash unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting date, or;
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting date.

The Group classifies all other liabilities as noncurrent.



Deferred tax assets and liabilities are classified as noncurrent assets and noncurrent liabilities, respectively.

#### Financial Instruments

## Financial Assets

*Initial Recognition and Measurement.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and FVPL.

The classification at initial recognition depends on the contractual cash flow characteristics of financial assets and the Group's business model for managing them. The initial measurement of financial assets, except for those classified as FVPL, includes the transaction cost. The exception is for trade receivables that do not contain a significant financing component. These are measured at the transaction price determined under PFRS 15, *Revenue*.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Subsequent Measurement. For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Group has no financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at FVOCI with recycling of cumulative gains and losses (debt instrument) as at December 31, 2021 and 2020.

Financial Assets at Amortized Cost (Debt Instruments). The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at amortized cost are classified as current assets when the Group expects to realize the asset within 12 months from reporting date. Otherwise, these are classified as noncurrent assets.



As at December 31, 2021 and 2020, the Group's financial assets at amortized cost consist of cash, trade and other receivables and rental and other deposits included in "Rental deposits" in the consolidated statements of financial position (see Notes 7, 8 and 15).

Financial assets at FVPL. Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognized in the consolidated statement of comprehensive income.

This category includes derivative instruments and listed equity investments which the Group had not irrevocably elected to classify at FVOCI. Dividends on listed equity investments are recognized as other income in the consolidated statement of comprehensive income when the right of payment has been established. A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

As at December 31, 2021 and 2020, the Group has investment in unit investment trust fund (UITF) classified as financial assets at FVPL (see Note 11).

Impairment. The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are 360 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering contractual cash flows.



*Derecognition.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liabilities

*Initial Recognition and Measurement.* Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include short-term and long-term loans payable, accounts payable and other current liabilities (excluding statutory liabilities) (see Notes 16, 18 and 19), and dealers' deposits and other noncurrent liabilities.

The Group has no financial liabilities at FVPL and derivatives designated as hedging instruments in an effective hedge.

Subsequent Measurement. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest expense in the consolidated statements of comprehensive income.

Derecognition. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the



original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.

## Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

## "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

#### **Debt Issue Costs**

Debt issue costs are deducted against long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

#### **Prepayment Option**

If the Group revises its estimates of payments or receipts, the Group shall adjust the carrying amount of the financial asset or financial liability (or group of financial instruments) to reflect actual and revised estimated cash flows. The entity recalculates the carrying amount by computing the present value of estimated future cash flows at the financial instrument's original effective interest rate or, when applicable, the revised effective interest rate calculated. The adjustment is recognized in the consolidated statement of comprehensive income as income or expense.

## Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.



The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The fair value information is presented in Note 31.

## Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to set-off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Cash

Cash includes cash on hand and in banks.

#### **Inventories**

Inventories are valued at the lower of cost and net realizable value (NRV). Costs incurred in bringing each product to its present location and condition are accounted for as follows:

Finished goods

 determined using the moving average method, cost includes direct materials and labor and a proportion of manufacturing overhead costs based on normal operating capacity but excluding borrowing costs.

Raw materials and merchandise

determined using the moving average method.

NRV of finished goods is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale. NRV of raw materials is the current replacement cost.

## Property and Equipment

Property and equipment are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the property and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management. Such cost includes the cost of replacing



part of such property and equipment when that cost is incurred if the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance costs, are normally charged to net income in the consolidated statement of comprehensive income in the year such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

When each major repair and maintenance is performed, its cost is recognized in the carrying amount of the item of property and equipment as a replacement if the recognition criteria are satisfied. Such major repairs and maintenance is capitalized and amortized over the next major repairs and maintenance activity.

Each component of an item of property and equipment with a cost that is significant in relation to the total cost of the item of property and equipment is depreciated separately.

Depreciation and amortization commence once the assets are available for use. Depreciation and amortization are computed using the straight-line basis over the following estimated useful lives of the property and equipment:

Category	Number of year(s)
Building	15-20
Leasehold improvements	2-10 or term of the lease whichever is shorter
Furniture, fixtures and equipment	1-10
Machinery and equipment	1-3
Transportation equipment	2-7
Cost of shops and maintenance tools	3-10
Glassware and utensils	1

The useful lives and depreciation and amortization method are reviewed at each reporting date, and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the item of property and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in net income in the consolidated statement of comprehensive income in the year the asset is derecognized.

Fully depreciated assets are retained in the account until they are no longer used although no further depreciation is charged to current operations.

Construction in progress is stated at cost. This includes cost of construction and other direct costs related to the asset being constructed. Construction in progress is transferred to the related property and equipment when the construction or installation and related activities necessary to prepare the property and equipment for their intended use have been completed, and the property and equipment are ready for use. Construction in progress is not depreciated until such time as the relevant assets are completed and put into operational use.



## **Intangible Assets**

The cost of intangible assets acquired in a business combination such as trademarks is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization in the case of intangible assets with finite lives, and any accumulated impairment losses.

Intangible assets with finite lives such as software and franchise right are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of comprehensive income in the expense category that is consistent with the function of the intangible assets.

Amortization commences once the assets are available for use. Amortization are computed using the straight-line basis over the following estimated useful lives of the intangible assets with finite life:

Category	Number of year(s)
Software	10-15
Franchise right	7

Intangible assets with indefinite useful lives, such as goodwill and trademarks, are tested for impairment annually or more frequently if an indication of impairment exists either individually or at the CGU level. Such intangibles are not amortized. Intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

An intangible asset is derecognized upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income.

## Impairment of Nonfinancial Assets

The Group assesses at each financial reporting date whether there is an indication that property and equipment, software, franchise right and right-of-use assets are impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value, less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each financial reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated.



A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. The increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income. After such a reversal, the depreciation and amortization are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The following criteria are also applied in assessing impairment of specific nonfinancial assets:

Trademarks and Goodwill. Goodwill and trademarks are reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill and trademarks by assessing the recoverable amount of the CGU, to which the goodwill and trademarks relates. Where the recoverable amount of the cash-generating unit (or group of CGUs) is less than the carrying amount of the cash-generating unit (or group of CGUs) to which the goodwill and trademarks has been allocated, an impairment loss is recognized in the consolidated statement of comprehensive income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill and trademarks on December 31 of each year.

## Dealers' Deposits

Dealers' deposits are initially recognized at fair value. The discount is recognized as deferred credits and amortized over the estimated remaining term of the deposits using the effective interest method.

#### **Equity**

Capital Stock. Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax.

Additional Paid-in Capital (APIC). APIC represents the amount paid in excess of the par value of the shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in APIC as a deduction from proceeds, net of tax.

Retained Earnings. Retained earnings represent accumulated earnings of the Group less dividends declared and any adjustments arising from application of new accounting standards, policies or correction of errors applied retrospectively.

#### Dividends on Capital Stock

Cash dividends on common shares are recognized as liability and deducted from retained earnings upon declaration by the BOD.

Stock dividends on common shares are measured based on the total par value of declared stock dividend. Stock dividends are deducted from retained earnings when the BOD's declaration is ratified by the shareholders.

Cash dividends are recognized as liability and deducted from equity when declared. Stock dividends are treated as transfers from retained earnings to paid-in capital. The Group may declare dividends only out of its unrestricted retained earnings.



Other Components of Equity. Other components of equity comprise items of income and expense, including reclassification adjustments and actuarial gains and losses on pensions that are not recognized in net income in the consolidated statement of comprehensive income as required or permitted by other PFRS.

## Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

*Restaurant Sales.* Revenue from restaurant sales is recognized point in time when the related orders are served.

*Sale of goods.* Revenue from sales of goods consists of revenue from sale of materials and equipment. Transaction price of merchandise sales, which excludes discounts, returns, rebates and sales taxes, is normally received and recorded point in time.

Franchise Revenue. Initial franchise fee is recognized on a straight-line basis over the term of the franchise agreement, which ranges from 5 to 10 years. The transaction price for franchise agreement is discounted, using the rate that would be reflected in a separate financing transaction between the Group and its customers at contract inception, to take into consideration the significant financing component. In instances where a significant financing component has been identified from its contracts with customers, this is recognized as interest expense in the consolidated statement of comprehensive income.

Other franchise revenues consisting of royalty fees and various reimbursements from franchisees are recognized when earned.

*Interest Income.* Revenue is recognized point in time as the interest accrues, using the EIR that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### **Contract Balances**

Contract Assets. A contract asset is a conditional right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. The Group has no contract assets as at December 31, 2021 and 2020.

*Trade Receivables*. A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.



Further, the Group has a loyalty points program which allows customers to accumulate points that can be applied to customer purchases depending on the actual usage within the next financial year. The liability is recognized when the customer avails the Group's services using the loyalty card. Loyalty points are recognized as revenue upon actual usage or expiration whichever comes first.

## Cost and Expenses Recognition

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Costs of sales and general and administrative expenses are recognized in net income in the consolidated statement of comprehensive income in the period these are incurred.

#### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Right-of-use assets. The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term between 2 to 25 years.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of non-financial assets.

Lease liabilities. At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.



Short-term leases and leases of low-value assets. The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below \$\frac{9}{2}50,000\$). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Lease Modification. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

A lessee shall account for a lease modification as a separate lease if both:

- The modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- The consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification a lessee shall:

- Allocate the consideration in the modified contract:
- Determine the lease term of the modified lease; and
- Remeasure the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, of the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined. The lessee shall account for the remeasurement of the lease liability by:
  - Decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. The lessee shall recognize in profit or loss any gain or loss relating to partial or full termination of the lease.
  - Making corresponding adjustment to the right-of-use asset for all other lease modifications.

As a practical expedient, a lessee may elect not to assess whether a rent concession occurring as a direct consequence of COVID-19 pandemic is a lease modification and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and.
- There is no substantive change to other terms and conditions of the lease.

Rent concession received from lessors are accounted for as negative variable lease payments in profit or loss.



#### Pension

The Group has a funded, noncontributory defined benefit retirement plan covering substantially all of its qualified employees. The plan requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as part of cost of sales and general and administrative expenses in the consolidated statements of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at reporting date.

## Foreign Currency-denominated Transactions

Foreign currency-denominated transactions are recorded in Philippine peso using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. Exchange rate differences arising on the settlement and restatement of monetary items at rates different from those at which they were initially recorded are recognized in net income in the consolidated statement of comprehensive income in the year such differences arise. Nonmonetary items denominated in foreign currencies are measured on a historical cost basis and translated using the exchange rate at the date of transaction.



#### Income Tax

Current Tax. Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date. The Group's current tax expense is calculated using 25% and 30% regular corporate income tax (RCIT) rate in 2021 and 2020, respectively, or 1% and 2% minimum corporate income tax (MCIT) rate in 2021 and 2020, respectively, whichever is higher. BMI, SSI and SPCI use Optional Standard Deduction (OSD), while the Parent Company and the remaining subsidiaries incorporated in the Philippines use itemized deductions in the computation of their respective taxable income.

Net Operating Loss Carryover (NOLCO). NOLCO is recognized in accordance with the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from taxable income for the next five (5) consecutive taxable years immediately following the year of such loss.

MCIT. MCIT is calculated as 1% and 2% of gross income in 2021 and 2020, respectively, of any domestic and resident foreign corporation beginning the fourth taxable year immediately following the taxable year in which such corporation commenced its business operation. Any excess of the MCIT over the normal income tax shall be carried forward and credited against the normal income tax for three (3) immediately succeeding taxable year.

Deferred Tax. Deferred tax is provided, using the liability method, on all temporary differences at reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess MCIT over the RCIT and unused tax losses in the form of NOLCO, to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences, and the carryforward benefits from MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets, if any, are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the years when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at reporting date.

Income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.



#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the tax authority is included as part of receivables or payables in the consolidated statement of financial position.

## Deferred Input VAT

In accordance with the Revenue Regulations No. 16-2005, input VAT on purchases or imports of the Group of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of input VAT) in each of the calendar months exceeding \$\mathbb{P}\$1.0 million are claimed as credit against output VAT over 60 months or the estimated useful lives of capital goods whichever is shorter.

Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed \$1.0 million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

## Earnings (Loss) Per Share (EPS)

Basic EPS is computed based on weighted average number of issued and outstanding common shares during each year after giving retroactive effect to stock dividends declared during the year. Diluted EPS is computed as if the stock options were exercised as at the beginning of the year and as if the funds obtained from exercise were used to purchase common shares at the average market price during the year. Outstanding stock options will have a dilutive effect under the treasury stock method only when the fair value of the underlying common shares during the period exceeds the exercise price of the option. Where the outstanding stock options have no dilutive effect and the Group does not have any potential common share nor other instruments that may entitle the holder to common shares, diluted EPS is the same as basic EPS.

## Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with representing a strategic business unit that offers different products. Financial information on business segments is presented in Note 7 to the consolidated financial statements.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provisions due to the passage of time is recognized as interest expense.



## Contingencies

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefit is probable.

## **Events After the Reporting Period**

Post year-end events that provide additional information about the Group's financial position at reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements, when material.

## 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

## **Judgments**

In the process of applying the Group's accounting policies, management has made judgments which have significant effect on the amounts recognized in the consolidated financial statements and accompanying notes. The judgments are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements.

Right to Access - Performance Obligation Satisfied Over Time. The Group determines whether it provides a dealer/franchisee with either:

- a right to access the Group's intellectual property through a "Trademark Licensing and Franchise Agreement" throughout the term of the franchise agreement for which revenue is recognized over the term of the franchise agreement, or
- a right to use the Group's intellectual property a "Trademark Licensing and Franchise Agreement" as it exists at the point in time the franchise license is granted for which revenue is recognized at the point in time the franchisee can first use and benefit from the franchise license.

In assessing whether the nature of the Group's promise in granting a "Trademark Licensing and Franchise Agreement" is to provide a right to access the Group's intellectual property (i.e., franchise license), the Group considers whether all of the following criteria are met:

- the franchise agreement requires, or the franchisee reasonably expects that the Group will undertake activities that will significantly affect the franchise license to which the franchisee has rights (e.g., advertisements, promotions, campaigns, etc.);
- the rights granted by the franchise license directly expose the franchisee to any positive or negative effects of the Group's activities;
- those activities do not result in the transfer of a good or service to the franchisee as those activities occur.



The Group determined that it has met the all of the criteria mentioned above and concluded that it provides its franchisees with a right to access the Group's franchise license throughout the term of the franchise agreement. Accordingly, revenue from granting franchise license is recognized over the term of the franchise agreement.

Determination of lease term of contracts with renewal and termination options - Group as a Lessee. The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

As at December 31, 2021 and 2020, the Group's right-of-use assets amounted to ₱1,231.5 million and ₱1,311.5 million, respectively, and the Group's lease liabilities as at those dates amounted to ₱1,480.7 million and ₱1,530.6 million, respectively. In 2021, 2020 and 2019, the Group recognized amortization of right-of use assets amounting to ₱155.8 million, ₱148.4 million and ₱224.1 million, respectively. Interest expense on lease liabilities recognized amounted to ₱89.1 million, ₱105.8 million, ₱102.3 million, respectively.

#### **Estimates and Assumptions**

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Leases - Estimating the incremental borrowing rate. The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liability. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

As at December 31, 2021 and 2020, the Group's lease liabilities amounted to ₱1,480.7 million and ₱1,530.6 million, respectively (see Note 14).

Determination of Fair Value of Financial Instruments. Where the fair value of financial assets and liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of financial assets and financial liabilities are disclosed in Note 31.



Impairment of Trade and Other Receivables and Rental and Other Deposits. The Group uses a provision matrix to calculate ECLs for its trade and other receivables and rental and other deposits. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., customer type and rating).

The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forward-looking information, and ECLs is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's receivables is disclosed in Note 8.

Other than the considerations on the impact of COVID-19 on macroeconomic factors used as inputs to the ECL calculation, there have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

The carrying value of trade and other receivables amounted to ₱361.5 million and ₱551.0 million as at December 31, 2021 and 2020, respectively (see Note 8). Allowance for ECL amounted to ₱6.1 million as at December 31, 2021 and 2020. No provision for ECL was recognized in 2021 and 2020, while in 2019, provision for ECL amounted ₱0.2 million. Reversal of allowance for ECL amounted to nil in 2021, ₱0.1 million in 2020 and ₱0.4 million in 2019 (see Notes 23 and 28).

The carrying value of rental and other deposits amounted to ₱189.3 million and ₱173.1 million as at December 31, 2021 and 2020, respectively (see Note 15). Allowance for unrecoverable rental and other deposits amounted to ₱3.3 million as at December 31, 2021 and 2020. No provision for unrecoverable deposits was recognized in 2021, 2020 and 2019 (see Notes 15 and 23).

Evaluation of Net Realizable Value of Inventories. The Group writes down the cost of inventories whenever net realizable value of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in prices level or other causes such as the impact of COVID-19 pandemic. The lower of cost and net realizable value of inventories is reviewed at each reporting date. Inventory items identified to be obsolete and unusable are also written off and charged as expense in net income in the consolidated statement of comprehensive income.

There was no provision for (reversal of) inventory obsolescence in 2021, 2020 and 2019. The carrying values of inventories amounted to \$\frac{1}{2}432.9\$ million as of December 31, 2021 and \$\frac{1}{2}444.9\$ million as of December 31, 2020, net of allowance for inventory obsolescence of \$\frac{1}{2}4.3\$ million as at December 31, 2021 and 2020 (see Note 9).

Determination of Impairment of Nonfinancial Assets. Impairment review is performed when certain impairment indicators are present. Management considered the impact of COVID-19 in its impairment assessment on the Group's property and equipment, software, franchise right and right-of-use assets and has identified the related lease pre-termination costs, if any.

Determining the value in use of property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Group to make estimates and assumptions that can materially affect the consolidated financial statements.



Based on the assessment of management, the Group's nonfinancial assets do not have any indication of impairment as at December 31, 2021 and 2020. No impairment loss was recognized in 2021, 2020 and 2019. The carrying value the Group's nonfinancial assets is as follows:

	2021	2020
Property and equipment (see Note 12)	₽1,373,563,312	₱1,419,634,223
Software (see Note 13)	215,612,546	233,331,243
Franchise right (see Note 13)	4,078,374	4,787,656
Right-of-use assets (see Note 14)	1,231,516,139	1,311,464,060
	₽2,824,770,371	₱2,969,217,182

Recoverability of Goodwill and Trademarks with Indefinite Life. The Group performs recoverability testing annually or more frequently when there are indications of impairment for goodwill and trademarks with indefinite lives. Goodwill acquired through business combination has been allocated to one CGU which is also the operating entity acquired through business combination and to which the goodwill relates. Recoverability testing requires an estimation of the value in use or fair value less cost of disposal of the CGU to which goodwill and trademarks with indefinite life are allocated. Estimating the recoverable amount of the CGU involves significant assumptions about the future results of the business such as long-term revenue growth rate, operating expenses, gross margin and discount rate which were applied to cash flow forecasts. In addition, the assumptions are also subjected to a higher level of estimation uncertainty due to the current economic conditions which have been impacted by the COVID-19 pandemic. The cash flow forecasts were based on financial budgets approved by the BOD covering a five-year period.

The impairment on goodwill and trademark is determined by comparing: (a) the carrying amount of the cash-generating unit; and (b) the present value of the annual projected cash flows for five years and the present value of the terminal value computed under the discounted cash flow method.

The key assumptions used in the impairment test of goodwill and trademarks with indefinite life are as follows:

## a. Gross Revenue

On the average, gross revenue of the CGU over the next five years were projected to grow in line with the economy or with nominal Gross Domestic Product. This assumes that the market share of the subsidiaries in their respective industries will be flat on the assumption that the industries also grow at par with the economy. Historically, the business growth had a direct correlation with economic growth. A 5.5% perpetuity growth rate was assumed at the end of the five-year forecast period.

## b. Operating Expenses

On the average, operating expenses were projected to increase in relation to revenue growth.

# c. Gross Margins

Increased efficiencies over the next five years are expected to result in margin improvements.



#### d. Discount Rate

The discount rate used to arrive at the present value of future cash flows was the Group's Weighted Average Cost of Capital (WACC). WACC was based on the appropriate weights of debt and equity, which were multiplied with the assumed costs of debt and equity. The discount rates applied to the cash flow projections range from 10.5% to 10.9% in 2021 and 2020.

The carrying amount of goodwill and trademarks with indefinite life are as follows:

	2021	2020
Goodwill (see Note 13)	<b>₽1,264,082,949</b>	₱1,264,082,949
Trademarks (see Note 13)	5,550,550,340	5,549,307,154
	₽6,814,633,289	₽6,813,390,103

The recoverable amount of the CGUs to which the goodwill and trademarks with indefinite lives are allocated is greater than its carrying amount. No impairment loss was recognized on goodwill and trademarks for the years ended December 31, 2021, 2020 and 2019.

Determination of Pension Costs. The cost of defined benefit pension plans and present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. Accrued pension cost amounted to \$\mathbb{P}96.3\$ million and \$\mathbb{P}131.2\$ million as at December 31, 2021 and 2020, respectively, (see Notes 24 and 26).

The discount rate is derived by discounting all expected benefit payments using interest rates of government bonds that correspond to the timing of benefit payments, after which, a single discount rate is computed considering the aggregate amount of all discounted values.

The mortality rate is based on publicly available mortality tables in the Philippines and is modified accordingly with estimates of mortality improvements. Future salary and pension increases are based on expected future inflation rates in the Philippines.

Further details about the assumptions used are provided in Note 26.

Recoverability of Deferred Tax Assets. The Group performs an annual evaluation of the realizability of deferred tax assets in determining the portion of deferred tax assets which should be recognized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the following period. This forecast is based on the Group's past results and future expectations on revenue and expenses. The effect of COVID-19 pandemic on the macroeconomic factors are also used in developing the assumptions. The Group computes for deferred tax using the 25% corporate tax rate except for its subsidiaries BMI, SPCI and SSI which compute for deferred tax using the OSD effective tax rate of 15%.

Deferred tax assets recognized amounted to ₱253.4 million and ₱357.0 million as at December 31, 2021 and 2020, respectively (see Note 29).



Evaluation of Claims Under Legal and Other Contingencies. The Group is involved in certain legal actions and claims. The Group's estimate of the probable costs for the resolution of possible legal actions and claims has been developed in consultation with outside legal counsel handling the Group's defense in these matters and is based upon thorough analysis of potential results. Management believes that the ultimate liability or loss recorded in the consolidated financial statements with respect to such obligations, claims and disputes is adequate.

The Group recognized reversal amounting ₱1.4 million in 2021 and provisions amounting to amounting to ₱34.8 in 2020 and nil in 2019 for legal and other contingencies (see Notes 28 and 33).

## 6. **Segment Information**

Segment information is prepared on the following bases:

#### **Business Segments**

For management purposes, the Group is organized into three business activities - Restaurant sales, franchise and royalty fees and commissary sales. This segmentation is the basis upon which the Group reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represents payment of subdealers for use of the Shakey's brand.
- Commissary sales comprise third party sales other than aforementioned activities.

#### **Inter-segment Transactions**

Segment revenue, segment expenses and operating results include transfers among business segments. The transfers are accounted for at competitive market prices charged to unrelated customers for similar services. Such transfers are eliminated upon consolidation.

The Group's chief operating decision maker, monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

On a consolidated basis, the Group's performance is evaluated based on consolidated net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRSs measures.

The following table shows the reconciliation of the consolidated EBITDA to consolidated net income:

_	Years Ended December 31					
	2021	2020	2019			
Consolidated EBITDA	<b>₽</b> 1,021,458,522	₽ 459,339,031	₱1,971,448,615			
Depreciation and amortization						
(Note 25)	(499,875,646)	(497,433,459)	(554,013,596)			
Benefit from (provision for) income						
tax (Note 29)	(107,699,412)	114,921,887	(243,071,407)			
Interest expense (Note 27)	(292,179,579)	(333,303,573)	(311,472,803)			
Interest income (Notes 7 and 28)	1,276,273	2,886,826	2,345,458			
Consolidated net income (loss)	₽122,980,158	(₱253,589,288)	₽865,236,267			



## **Business Segment Data**

The following tables present revenue and income information and certain assets and liabilities information regarding business segments for each of the three years in the period ended December 31:

	Restaurant		Franc	hise and Royalty I	Fees	Co	Commissary and Others		Eliminations			Consolidated			
	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
Revenue from contracts with customers	₽5,388,587,125	₽6,248,779,788	₱10,045,004,683	₽305,720,125	₽255,117,257	₽537,342,436	₽405,281,225	₽370,489,536	₽579,836,760	( <del>P</del> 619,160,887)	(P1,577,615,035)	( <del>P</del> 2,923,090,092)	₽5,480,427,588	₽5,296,771,546	₽8,239,093,787
Net income (loss) Interest expense Interest income Income tax Depreciation and amortization	(₱143,550,674) 281,935,664 (1,231,358) 24,570,587 462,050,114	(₱292,343,354) 324,239,685 (2,700,192) (197,578,504) 462,862,745	₱1,295,963,269 301,976,511 (2,267,428) 74,748,204 514,352,918	₱218,664,056 3,132,434 (6,668) 74,533,570	₱182,651,564 736,725 (1,641) 61,628,337	₱382,917,607 1,058,206 (35,751) 142,020,695	₽50,397,202 7,111,481 (38,247) 10,186,506 36,670,937	₱34,863,740 8,327,163 (184,993) 18,339,731 34,570,714	₱90,679,009 8,438,086 (42,279) 26,302,508	(\P2,530,426) - (1,591,251) 1,154,595	(₱178,761,238) - - 2,688,549	(₱904,323,618) - - -	₽122,980,158 292,179,579 (1,276,273) 107,699,412 499,875,646	(2,886,826) (114,921,887)	₱865,236,267 311,472,803 (2,345,458) 243,071,407 554,013,596
EBITDA	₽623,774,333	₽294,480,380	₽2,184,773,474	₽296,323,392	₽245,014,985	₽525,960,757	₽104,327,879	₽95,916,355	₽165,038,002	(₱2,967,082)	( <del>P</del> 176,072,689)	( <del>P</del> 904,323,618)	₽1,021,458,522		₽1,971,448,615
EBITDA Margin													18.6%	8.67%	23.93%
Assets and Liabilities Operating assets Deferred tax assets Total assets	₽12,859,819,534 248,857,614 ₽13,108,677,148	347,966,523	₱13,049,648,512 121,321,456 ₱13,170,969,968	₽1,386,435,005 - ₽1,386,435,005	₽81,988,104 - ₽81,988,104	₱3,936,383,054 17,699,942 ₱3,954,082,996	₽626,455,376 454,384 ₽626,909,760	₽1,844,940,471 5,152,962 ₽1,850,093,433	₱522,557,825 16,209,568 ₱538,767,393	(\$\P2,485,953,280)\$ (1,355,706)\$ (\$\P2.487,308,986)\$	(2,946,957)	(₱5,330,936,192) (258,408) (₱5,331,194,600)	₽12,386,756,635 247,956,292 ₽12.634,712,927	350,172,528	₱12,177,653,199 154,972,558 ₱12,332,625,757
Total assets	£13,100,077,140	F12,/00,934,082	£15,170,909,908	£1,380,435,005	£61,966,104	£3,934,062,990	£020,909,700	£1,830,093,433	£338,707,393	(£2,407,500,900)	(£2,421,023,442)	(#3,331,194,000)	£12,034,/12,92/	#12,219,992,177	£12,552,025,757
Operating liabilities Interest-bearing loans and borrowings	₱3,145,415,483 3,740,557,954	3,788,597,369	₱3,623,219,246 4,386,718,303	₱199,492,313 -	₱193,377,235 -	₱2,162,919,678 -	₽207,294,615 -	₱184,477,811 -	₱208,042,348 -	( <del>P</del> 838,834,959)		(₱3,116,780,164) -	₱2,713,367,452 3,740,557,954	3,788,597,369	₱2,877,401,108 4,386,718,303
Total liabilities	₽6,885,973,437	₽7,832,852,985	₽8,009,937,549	₽199,492,313	₽193,377,235	₱2,162,919,678	₽207,294,615	₱184,477,811	₽208,042,348	( <del>P</del> 838,834,959)	(₽775,079,841)	(₱3,116,780,164)	₽6,453,925,406	₽7,435,628,190	₽7,264,119,411

Restaurant sales are attributable to revenues from the general public, which are generated through the Group's store outlets while franchise and royalty fees and commissary and others are derived from various franchisees of the Group's trade names. Consequently, the Group has no concentrations of revenues from a single customer or franchisee in 2021, 2020 and 2019.

The Group's international operations (through SIL and SPFRL) are considered to be immaterial in relation to the consolidated financial statements. Total assets and revenues are 0.06% and 0.14% in 2021 and 0.07% and 0.09% in 2020, of the consolidated assets and revenues, respectively, of the Group.



### 7. Cash

	2021	2020
Cash on hand	₽153,112,015	₽54,049,698
Cash in banks	332,302,506	553,624,434
	₽485,414,521	₽607,674,132

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash amounted to ₱1.3 million, ₱2.9 million and ₱2.3 million for the years ended December 31, 2021, 2020 and 2019, respectively (see Note 28).

#### 8. Trade and Other Receivables

	2021	2020
Trade:		
Franchisee	<b>₽234,363,067</b>	₽99,739,093
Third parties	203,929,298	157,501,221
Related parties (see Note 17)	25,928,331	32,689,608
Royalty receivable	85,992,882	37,339,494
Receivable from:		
National Advertising Fund (NAF)	35,583,471	140,304,750
Franchisees	52,442,190	24,372,171
Employees	18,854,882	13,157,850
Others (see Note 17)	73,008,253	51,707,638
	730,102,374	556,811,825
Less allowance for ECL	(6,119,007)	(6,119,007)
	₽723,983,367	₽550,692,818

Below are the terms and conditions of the financial assets:

- Trade receivables are non-interest bearing and are normally collectible within 10 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from NAF pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such
  as management fees, freight and gas expenses and are non-interest bearing and generally have 30
  to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.
- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 17.

The movements of allowance for ECL are as follows:

	2021			2020			
	Receivables			Receivables			
	Trade and	from		Trade and	from		
	Others	<b>Employees</b>	Total	Others	Employees	Total	
Balance at beginning of year	₽4,873,440	₽1,245,567	₽6,119,007	₽4,973,440	₽1,245,567	₽6,219,007	
Reversal of ECL (see Note 29)	_	_	_	(100,000)	_	(100,000)	
Balance at year-end	₽4,873,440	₽1,245,567	<b>₽</b> 6,119,007	₽4,873,440	₽1,245,567	₽6,119,007	



For the years ended December 31, 2021, 2020 and 2019, the Group used the simplified provision matrix approach in estimating the ECL on trade and other receivables. Based on the assessments made, no provision for ECL was recognized in 2021 and 2020 while in 2019, the Group recognized provision for ECL amounting to ₱0.2 million (see Note 23). Reversal of allowance for ECL amounted to nil in 2021, ₱0.1 million in 2020 and ₱0.4 million in 2019 (see Note 28).

### 9. Inventories

	2021	2020
At cost -		
Finished goods	₽6,345,557	₽4,443,221
Raw materials - food	47,225,394	18,127,413
At NRV:		
Merchandise	371,955,904	417,026,575
Raw materials – packaging	7,349,371	5,344,363
	₽432,876,226	₽444,941,572

The cost of the inventories carried at NRV follows:

	2021	2020
Merchandise	₽376,212,505	₱421,283,176
Raw materials – packaging	7,424,562	5,419,554
	₽383,637,067	₽426,702,730

The cost of merchandise and materials charged to cost of sales in the consolidated statements of comprehensive income amounted to ₱2,231.6 million in 2021, ₱2,204.6 million in 2020 and ₱3,125.3 million in 2019 (see Note 22).

Allowance for inventory obsolescence amounted to ₹4.3 million as at December 31, 2021 and 2020.

No reversal and provision for inventory obsolescence was recognized in 2021, 2020 and 2019.

# 10. Prepaid Expenses and Other Current Assets

	2021	2020
Advances to suppliers	₽79,635,553	₽57,534,693
Prepaid taxes	64,963,443	27,227,826
Prepaid expenses	23,905,166	57,591,809
Input VAT	19,052,627	_
	₽187,556,789	₽142,354,328

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance and dues and subscription and are amortized monthly over a period of one year.



# 11. Financial Assets at FVPL

Movements of this account are as follows:

	2021	2020
Cost:		_
Balance at beginning of year	<b>₽120,000,000</b>	₽120,000,000
Additions	300,000,000	120,000,000
Redemption	(120,000,000)	(120,000,000)
Balance at end of year	300,000,000	120,000,000
Accumulated Unrealized Fair Value Change		_
Balance at beginning of year	_	_
Fair value gain (see Note 28)	1,949,288	589,306
Redemption	(1,949,288)	(589,306)
Balance at end of year	_	_
Net carrying value	₽300,000,000	₽120,000,000

The Group's investments in financial assets at FVPL consist of UITF, which have no holding period and are callable any time.

Fair value gain on financial assets at FVPL included in "Other Income" in the consolidated financial statements amounted to ₱1.9 million in 2021, ₱0.6 million in 2020 and ₱1.0 million in 2019 (see Note 28).



# 12. Property and Equipment

						Cost of Shops			
			Furniture,	Machinery		and			
		Leasehold	Fixtures and	and	Transportation	Maintenance	Glassware	Construction	
	Building	Improvements	Equipment	Equipment	Equipment	Tools	and Utensils	in-progress	Total
Cost									_
Balance at December 31, 2019	₽249,429,619	₽1,374,047,450	₽1,464,902,747	₱209,190,945	₽40,230,884	₽3,069,202	₽15,077,312	₽120,986,226	₽3,476,934,385
Additions	3,375,257	63,869,452	61,564,185	16,591,092	2,623,805	15,893,038	3,251,773	_	167,168,602
Disposals	(263,870)	(299,263,918)	(378,630,778)	_	(17,269,699)	(1,772,295)	_	_	(697,200,560)
Reclassification	4,559,627	64,848,723	4,059,459	_	_	_	_	(73,467,809)	
Balance at December 31, 2020	257,100,633	1,203,501,707	1,151,895,613	225,782,037	25,584,990	17,189,945	18,329,085	47,518,417	2,946,902,427
Additions	_	89,510,308	71,510,977	1,550,560	850,000	8,848,206	3,185,493	104,682,278	280,137,822
Disposals	_	(8,578,070)	(168,393)	(6,521,954)	_	_	_	_	(15,268,417)
Reclassification	7,840,386	13,877,556	_	_	-	_	_	(21,717,942)	<u> </u>
Balance at December 31, 2021	264,941,019	1,298,311,501	1,223,238,197	220,810,643	26,434,990	26,038,151	21,514,578	130,482,753	3,211,771,832
<b>Accumulated Depreciation</b>									
Balance at December 31, 2019	30,127,293	848,126,064	865,346,357	78,724,396	29,824,699	530,051	8,963,362	_	1,861,642,222
Depreciation									
(see Notes 22, 23 and 25)	18,016,234	114,962,173	150,940,176	26,522,906	3,663,397	11,272,401	8,244,166	_	333,621,453
Disposals	(263,870)	(276,747,559)	(372,506,186)	_	(17,269,684)	(1,208,172)	_	_	(667,995,471)
Balance at December 31, 2020	47,879,657	686,340,678	643,780,347	105,247,302	16,218,412	10,594,280	17,207,528	_	1,527,268,204
Depreciation									
(see Notes 22, 23 and 25)	18,442,868	116,310,445	151,076,002	26,958,119	168,791	10,826,163	2,181,659	_	325,964,047
Disposals	_	(8,348,288)	(146,240)	(6,529,203)	_	_	_	_	(15,023,731)
Balance at December 31, 2021	66,322,525	794,302,835	794,710,109	125,676,218	16,387,203	21,420,443	19,389,187	_	1,838,208,520
	·							·	
Net Book Value									
Balance at December 31, 2020	₽209,220,976	₽517,161,029	₽508,115,266	₱120,534,735	₽9,366,578	₽6,595,665	₽1,121,557	₽47,518,417	₽1,419,634,223
Balance at December 31, 2021	₽198,618,494	₽504,008,666	₽428,528,088	₽95,134,425	₽10,047,787	₽4,617,708	₽2,125,391	₽130,482,753	₽1,373,563,312



There are no idle assets as at December 31, 2021 and 2020. The Group has no property and equipment that are used as collateral for existing loans payable.

Net book value of property and equipment transferred to franchisees as part of the franchising agreement amounted to \$\mathbb{P}6.9\$ million in 2021 and \$\mathbb{P}6.4\$ million in 2020.

## 13. Intangible Assets

The Group's intangible assets consist of:

	2021	2020
Goodwill	₽1,264,082,949	₱1,264,082,949
Trademarks	5,550,550,340	5,549,307,154
Software	215,612,546	233,331,243
Franchise right	4,078,374	4,787,656
	<b>₽</b> 7,034,324,209	₽7,051,509,002

In 2016, goodwill amounting to ₱1,078.6 million was recognized in connection with its acquisition of BMI while trademarks amounting to ₱4,987.1 million related to its pizza business was recognized and treated as acquisition of assets based on relevant accounting standards since such transaction did not qualify as an acquisition of a business.

In 2019, the Group acquired the Peri-Peri business from I-Foods, Inc. including the properties, assets and rights which are related to or are used in the said business. Such transaction was accounted for as an acquisition of a business and additional goodwill and trademarks amounting to ₱185.5 million and ₱562.2 million, respectively, were recorded as at the date of acquisition.

On August 24, 2020, the Group entered into a master franchise agreement for a consideration of \$\mathbb{P}5.0\$ million (\$0.1\$ million) with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Group the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into subfranchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

On November 17, 2021, the Group executed a deed of assignment with DBE Project, Inc. acquiring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.



The details of the Group's intangible assets with finite life are as follows:

	Software	Franchise Right
Cost		
Balance at December 31, 2019	₽178,159,719	₽-
Additions	85,158,730	4,964,977
Balance at December 31, 2020	263,318,449	4,964,977
Additions	_	_
Balance at December 31, 2021	263,318,449	4,964,977
Accumulated Amortization		
Balance at December 31, 2019	14,721,101	_
Amortization (see Note 25)	15,266,105	177,321
Balance at December 31, 2020	29,987,206	177,321
Amortization (see Note 25)	17,718,697	709,282
Balance at December 31, 2021	47,705,903	886,603
Net Book Value		
Balance at December 31, 2021	<b>₽</b> 215,612,546	<b>₽</b> 4,078,374
Balance at December 31, 2020	233,331,243	4,787,656

#### Acquisition of Peri-Peri Business

On April 2, 2019, SPAVI and I-Foods, Inc. (IFI) entered into a purchase agreement (the "Agreement") for the rights, title and interest to the Peri-Peri (P2) Business, including the properties, assets, and rights which are related to or are used in the P2 Business.

P2 Business is a casual and full-service restaurant brand in the Philippines. The restaurant offers variety of food and sauces such as peri-peri chicken, pizza and pasta.

On June 1, 2019 (the acquisition date), SPAVI and WBHI, a newly-incorporated subsidiary, executed a deed of assignment, wherein SPAVI, assigned, transferred and conveyed all its rights under the Agreement, except with respect to SPAVI's rights under the Agreement pertaining to Trademarks, Know-How and Confidential Information, and Intellectual Properties (collectively, the "Intangible Assets") of the P2 Business, to WBHI. Subsequently, WBHI and IFI executed a deed of absolute sale of assets wherein I-Foods sold, transferred and conveyed to WBHI the title, rights, material and physical possession of, and interest in, the assets related to the P2 Business for \$\mathbb{P}212.3\$ million. On the same date, as part of the acquisition of the P2 business, SPAVI acquired 100% ownership of AWIL, which is the owner of the intangible assets relevant to the P2 Business for \$\mathbb{P}562.2\$ million.

Total consideration for the acquisition of the P2 business amounted to ₱774.5 million.



The purchase price consideration has been allocated based on relative fair values at date of acquisition as follows:

		Fair Values
	Carrying Values	Recognized
Current Assets -		
Inventories	₽4,000,000	₽4,000,000
Noncurrent Assets		
Property and equipment	13,390,023	13,390,023
Trademark	562,197,552	562,197,552
Rental deposits	9,456,662	9,456,662
Total Noncurrent Assets	585,044,237	585,044,237
Identifiable Net Assets Acquired	₽589,044,237	₽589,044,237
Identifiable Net Assets Acquired		₱589,044,237
Goodwill from the acquisition		185,476,929
Purchase consideration transferred		₽774,521,166
Cash flow from an investing activity:		
ē ;		D774 501 166
Cash payment		₽774,521,166
Net cash acquired from subsidiary		
Net cash outflow		₽774,521,166

The fair values of the identifiable assets acquired from IFI amounted to 26.8 million. The fair value of property and equipment amounting to 13.4 million was measured using the replacement cost method while the fair value of the trademark amounting to 562.2 million was measured using the relief from royalty method. The revenue growth and discount rates used to measure the fair value of trademark are 3.0% and 13.9%, respectively.

In 2020, the fair values of the assets acquired, and liabilities assumed were finalized, no changes from the initial recognition were recognized by the Group.

The goodwill of \$\mathbb{P}\$185.5 million reflects the expected growth in the Group's restaurant business and Group management attributes the goodwill to achieving synergies and economies of scale arising from its common processes from its existing operations and contacts with suppliers and other partners to improve cost and efficiency (see Note 14). The goodwill is not deductible for tax purposes.

The revenue from contracts with customer and net loss included in the consolidated statement of comprehensive income for the year ended December 31, 2020 contributed by the acquisition of P2 Business amounted to ₱221.0 million and ₱37.4 million, respectively, while the revenue from contracts with customer and net profit contributed by the acquisition for the period ended December 31, 2019 amounted to ₱205.4 million and ₱26.4 million, respectively.

Had the acquisition taken place on January 1, 2019, the consolidated statement of comprehensive income of the Group would have included revenue from contracts with customers of ₱444.6 million and net profit of ₱32.8 million for the year ended December 31, 2019.



# 14. Right-of-Use Assets and Lease Liabilities

Group as a lessee

The Group has lease contracts for land and building for the use of its office spaces and stores. Lease contracts of office spaces usually have terms of 20 to 25 years while leases of stores usually have terms of 3 to 15 years.

The Group also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of right-of-use assets follows:

	2021	2020
Cost		_
Balance at beginning of year	<b>₽1,808,953,814</b>	₽1,637,933,084
Additions	221,482,193	261,876,559
Pre-terminations	(50,533,071)	(90,855,829)
Balance at end of year	1,979,902,936	1,808,953,814
<b>Accumulated Amortization</b>		
Balance at beginning of year	497,489,754	224,309,814
Amortization (see Notes 22, 23 and 25)	155,831,173	148,368,580
Lease concessions	117,008,801	138,357,193
Pre-terminations	(21,942,931)	(13,545,833)
Balance at end of year	748,386,797	497,489,754
Net Book Value	₽1,231,516,139	₽1,311,464,060

The rollforward analysis of lease liabilities follows:

	2021	2020
Balance at beginning of year	₽1,530,603,019	₱1,598,627,163
Additions	221,482,193	259,663,593
Interest expense (see Note 27)	89,082,753	105,789,642
Payments	(204,302,941)	(203,225,951)
Pre-terminations	(39,119,704)	(91,894,235)
Lease concessions	(117,008,801)	(138,357,193)
Balance at end of year	1,480,736,519	1,530,603,019
Current portion of lease liabilities	92,010,031	211,544,249
Lease liabilities - net of current portion	₽1,388,726,488	₽1,319,058,770

The Group has lease contracts for stores that contains variable payments based on the gross sales. The following provides information on the Group's variable lease payments, including the magnitude in relation to fixed payments:

	As at December 31, 2021			
	Fixed			
	<b>Payments</b>	<b>Payments</b>	Total	
Fixed	<b>₽146,034,622</b>	₽_	<b>₽146,034,622</b>	
Variable rent with minimum payment	67,074,019	60,932,766	128,006,785	
Variable rent only	_	1,226,875	1,226,875	
	₽213,108,641	₽62,159,641	₽275,268,282	



As at December 31, 2020 Fixed Variable Payments **Payments** Total ₱147,711,286 ₱147,711,286 Fixed ₽-Variable rent with minimum payment 81,106,019 55,043,751 136,149,770 Variable rent only 903,476 903,476 ₽55,947,227 ₱284,764,532 ₱228,817,305

Shown below is the maturity analysis of the undiscounted lease payments:

	2021	2020
1 year	₽305,123,153	₽305,080,184
more than 1 years to 2 years	261,491,608	261,208,767
more than 2 years to 3 years	223,842,918	223,630,545
more than 3 years to 4 years	183,727,478	183,415,290
more than 5 years	1,282,603,145	1,293,618,928

Rent expense on short-term leases and leases of low-value assets amounted to ₱88.0 million and ₱93.1 million as of December 31, 2021 and 2020, respectively (see Notes 22 and 23).

#### 15. Other Noncurrent Assets

	2021	2020
Advances to suppliers	₽400,000,000	₽_
Rental deposits (net of allowance for unrecoverable		
deposits of ₱3.2 million in 2021 and 2020)	189,287,521	173,125,540
	₽589,287,521	₽173,125,540

Advances to suppliers are the Group's initial payment for future investments such as acquisition of assets.

The Group's rental deposits are refundable at the end of the lease term which range from 3 years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from 1.08% to 4.95% for the years ended December 31, 2021 and 2020. The excess of the principal amount of the deposit over its fair value is accounted for as right-of-use asset and amortized over the lease term on a straight-line basis while interest on the deposit is accounted for using the effective interest rate method.

The Group uses a provision matrix to calculate ECLs for rental and other deposits. No provision was recognized in 2021 and 2020 while reversal of allowance for unrecoverable deposit in 2019 amounted to \$\frac{2}{2}5,000\$ (see Note 23).

The accretion income from rental deposits amounted to ₱3.0 million in 2021, ₱4.2 million in 2020 and ₱4.0 million in 2019 (see Note 28).



# 16. Accounts Payable and Other Current Liabilities

	2021	2020
Trade:		
Suppliers	<b>₽</b> 483,151,890	₽372,469,808
Related parties (see Note 17)	61,264,356	56,154,616
Nontrade	106,073,835	50,961,628
Accrued expenses:		
Suppliers	127,941,624	104,160,624
Utilities	29,544,774	42,924,172
Salaries and wages	24,646,206	48,596,636
Customers loyalty	20,994,474	15,112,737
Interest	7,656,566	5,225,000
Others	5,569,866	2,919,385
Others	101,791,388	102,647,267
	₽968,634,979	₽801,171,873

Below are the terms and conditions of the financial liabilities:

- Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.
- Nontrade payables consist mainly of reimbursable expenses to officers and employees, payable to contractors and employment agencies which are normally settled in 30 to 90 days' term.
- Accrued expenses, which consist mainly of accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer
  purchases within the next financial year. Revenue is recognized upon actual usage or expiration
  whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.
- For terms and conditions of related party payables, refer to Note 17.

## Other payables consist of the following:

	2021	2020
Provision (see Note 33)	<b>₽</b> 35,679,548	₽37,033,000
Output VAT	30,589,527	27,841,838
Customers' deposits	10,492,490	11,719,001
Withholding tax payable	9,386,172	10,580,738
Fun certificates payable	6,452,560	2,631,055
Due to cooperative	3,146,619	8,305,794
Others	6,044,472	4,535,841
	₽101,791,388	₽102,647,267



## 17. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Group; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual.

Approval requirements and limits on the amount and extent of related party transactions

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Group's total consolidated assets based on its latest audited consolidated financial statements.

All individual MRPT shall be approved by at least two-thirds (2/3) vote of the BOD, with at least a majority of the Independent Directors voting to approve the MRPT. In case that a majority of the Independent Directors' vote is not secured, the MRPT may be ratified by the vote of the stockholders representing at least two thirds (2/3) of the outstanding capital stock.

Aggregate RPT transactions within a 12-month period that meets or breaches the materiality threshold shall require the same BOD approval mentioned above.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2021, 2020 and 2019, the Group has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Group, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Group:

			Amount/ Volume	Outstanding B	alance	
Category	Nature	Year	of transaction	Receivable (see Note 8)	Payable (see Note 16)Terms	Conditions
Century Pacific Gro	oup Inc. (CPGI, Ultimate Parent Company)					
Sales	Sale of goods at prices (normally on	2021	₽7,685,937	₽2,389,536	<b>₽</b> – 30-day; non-interest	Unsecured; not impaired
	cost plus basis) mutually agreed	2020	3,219,631	3,082,080	<ul><li>bearing</li></ul>	
	upon by both parties					
Purchases	Purchase of raw materials and goods	2021	_	_	<ul> <li>30-day; non-interest</li> </ul>	Unsecured
	at agreed prices usually on a cost-	2020	_	_	<ul><li>bearing</li></ul>	
	plus basis					

(Forward)



			Amount/ Volume	Outstanding B	alance	
Category	Nature	Year	of transaction	Receivable (see Note 8)	Payable (see Note 16)Terms	Conditions
Companies with common memb	bers of BOD and stockholders as the Grou	р				
The Pacific Meat Company Inc	c. (PMCI)					
Sales	Sale of goods at prices (normally on	2021	₽17,510,534	₽14,349,478	<b>₽</b> − 30-day; non-intere	st Unsecured; not impaired
	cost-plus basis) mutually agreed upon by both parties	2020	27,510,242	14,801,958	– bearing	
Purchases	Purchase of raw materials and goods	2021	130,969,714	_	<b>51,919,361</b> 30-day; non-intere	st Unsecured
	at agreed prices usually on a cost- plus basis	2020	45,847,763	_	49,190,062 bearing	
DBE Project Inc. (DBE)						
Trade sales and service income	Sale of goods at prices (normally on	2021	99,814	2,778,786	<ul> <li>30-day; non-intere</li> </ul>	st Unsecured; not impaired
	cost-plus basis) mutually agreed upon by both parties	2020	534,441	2,700,958	– bearing	
Purchases	Purchase of raw materials and goods	2021	1,392,369	_	293,488 30-day; non-intere	st Unsecured
	at agreed prices usually on a cost- plus basis	2020	_	_	333,045 bearing	
Snow Mountain Dairy Corpora	ation (SMDC)					
Purchases	Purchase of raw materials and goods	2021	_	-	<ul> <li>30-day; non-intere</li> </ul>	st Unsecured
	at agreed prices usually on a cost- plus basis	2020	1,142,575	_	367,200 bearing	
Century Pacific Food Inc. (CP)	FI)					
Sales	Sale of goods at prices (normally on	2021	22,184,403	6,410,531	<ul> <li>30-day; non-intere</li> </ul>	st Unsecured; not impaired
	cost-plus basis) mutually agreed upon by both parties	2020	10,870,848	12,104,612	- bearing	
Purchases	Purchase of raw materials and goods	2021	19,680,597	_	9,051,507 30-day; non-intere	st Unsecured
	at agreed prices usually on a cost- plus basis	2020	10,188,271	-	6,264,309 bearing	
		2021		₽25,928,331	<b>₽</b> 61,264,356	
		2020		32,689,608	56,154,616	



# Compensation of Key Management Personnel

The salaries and pension costs of key management personnel in 2021 and 2020 are as follows:

	2021	2020
Salaries	₽304,387,069	₽314,154,418
Pension costs	50,828,697	42,533,969
	₽355,215,766	₽356,688,387

There are no other short-term and long-term benefits given to the key management personnel.

# 18. Short-term Loans Payable

	2021	2020
Balance at beginning of year	₽1,050,000,000	₽550,000,000
Additions	_	1,500,000,000
Payments	(1,050,000,000)	(1,000,000,000)
Balance at end of year	₽_	₽1,050,000,000

The Group acquired several short-term loans amounting to ₱1,500.0 million in 2020 with interest rates ranging from 3.50% to 5.50% per annum.

Interest expense pertaining to short-term loans amounting to ₱30.9 million, ₱39.5 million and ₱21.7 million was recognized for the years ended December 31, 2021, 2020 and 2019, respectively (see Note 27).

# 19. Long-term Loans Payable

## Long-term facility loan

On June 8, 2016, the Group entered into an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of ₱5,000.0 million.

The breakdown of the loan is as follows:

2021	2020
₽3,750,000,000	₽3,800,000,000
9,442,046	11,402,631
3,740,557,954	3,788,597,369
47,986,963	48,099,942
₽3,692,570,991	₽3,740,497,427
	₱3,750,000,000 9,442,046 3,740,557,954 47,986,963

The loan is payable within 10 years to commence on the 12<sup>th</sup> month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of ₱25.0 million and a final payment of ₱4,550.0 million.



The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.

The loan facility also contains a prepayment provision which allows the Group to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.

On December 22, 2016, the Group notified BDO of its intention to prepay the loan amounting to P1,000.0 million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability. On January 3, 2017, the Group prepaid portion of the loan amounting to P1,000.0 million and the corresponding break funding fee and prepayment penalty amounting to P21.4 million.

As long as any portion of the loan is outstanding and until payment in full of all amounts payable by the Group under the loan documents are made, the Group is required to comply with certain affirmative covenants, unless the Lender shall otherwise give its consent in writing:

- a. Ensure that at all times its obligations will constitute its secured, direct, unconditional and unsubordinated obligations, and any of its residual obligation not satisfied out of the proceeds of the Collateral shall rank and will rank at all times at least paripassu in priority of payment and in all other respects with all its unsecured obligations, save for such obligations in respect of which a statutory preference is established solely by operation of law.
- b. The net proceeds from the loan shall be used for the purpose of refinancing the bridge loan.
- c. Financial covenant during the term of the Term Loan:
  - i. its Debt Service Coverage Ratio is at least 1.2x. Debt Service Coverage Ratio is as of the date of determination, the ratio of EBITDA less regular dividends and advances to shareholders over Debt Service. For purposes hereof, "EBITDA" means operating profit before interest, taxes, depreciation and amortization, each item determined in accordance with PFRSs, and the term "Debt Service" means the aggregate amount of the succeeding year's principal amortization for the Loan, interest, fees and other financial charges made or due in respect thereof payable by the Borrower, provided that one (1) year prior to the maturity of the Loan, "Debt Service Coverage Ratio" shall mean the ratio of sum of the beginning cash balance and EBITDA less regular dividends and advances to shareholders over Debt Service;
  - ii. its Debt to Equity Ratio does not exceed 5.0x within the first two years from the Borrowing under the Term Loan and 4.0x thereafter.

The foregoing financial covenant shall be tested every six months based on annual audited or unaudited semi-annual consolidated financial statements. On January 27, 2017, the OLSA was amended to include June 30, 2017 as the commencement date for the testing for the financial covenant ratios.



- d. Within the period required, open and establish the Debt Service Reserve Account (DSRA); and ensure that the funds deposited in the DSRA is at all times maintained in accordance with the agreement. As at December 31, 2021 and 2020, the balances of DSRA has been applied to the loan balance.
- e. Prior to the assignment or transfer of any trade names, copyrights, trademarks, patents and other intellectual property rights or licenses currently held by the Group or any wholly-owned subsidiary of the Group, the Group shall pledge in favor of the Lender, under the terms and conditions of the Pledge under the Omnibus loan and security Agreement, all the outstanding shares of the Group in such wholly-owned subsidiary.

As at December 31, 2021 and 2020, the Group is in compliance with the aforementioned affirmative covenants.

Interest expense amounting to ₱166.4 million, ₱181.6 million and ₱178.9 million were recognized for the years ended December 31, 2021, 2020 and 2019, respectively (see Note 27).

# 20. Equity

# Capital Stock

Authorized capital stock

The authorized capital stock of the Parent Company is 2,000,000,000 shares at ₱1 par value in 2021 and 2020.

Issued and outstanding

	20	2021		2020	
	No. of shares	Amount	No. of shares	Amount	
Beginning of year	1,531,521,053	₽1,531,321,053	1,531,321,053 ₱1,5	531,321,053	
Additions	152,439,125	152,439,125	_	_	
End of year	1,683,760,178	₽1,683,760,178	1,531,321,053 ₱1,	531,321,053	

Below is the Parent Company's track record of the registration of securities:

Date of SEC Order Rendered Effective or		Authorized		Issue
Permit to Sell	Event	Capital Stock	Issued Shares	Price
1 climit to Scii		Capital Stock	Issued Silares	11100
	Registered and Listed Shares (Original Shares)	2,000,000,000	1,179,321,053	₽1.00
December 1, 2016	Initial Public Offering (IPO) Primary	2,000,000,000	104,000,000	11.26
	Secondary	2,000,000,000	202,000,000	11.26
	Over-allotment Option	2,000,000,000	46,000,000	11.26
August 6, 2021	Issuance	2,000,000,000	152,439,025	7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares as at December 31, 2021 and 2020 are held by 43 and 38 equity holders, respectively.



## **Retained Earnings**

Details of cash dividends declared in 2021, 2020 and 2019 are as follows:

	Divi	idend	
	Rate		
Date of Declaration	(per share)	Amount	Record Date
June 20, 2019	₽0.10	₱153,132,105	July 19, 2019
July 15, 2020	0.01	15,313,210	August 14, 2020
July 15, 2021	0.02	33,675,208	August 17, 2021

There are no outstanding dividends payable as at December 31, 2021 and 2020. Cash declared and paid amounted to ₱33.7 million in 2021 and ₱15.3 million in 2020.

Undistributed earnings of the subsidiaries included in the Group's retained earnings amounting to ₱231.2 million and ₱191.2 million as at December 31, 2021 and 2020, respectively, are not currently available for dividend distribution.

## **APIC**

Amount received in excess of the par values of the shares issued amounting to ₱2,451.1 million and ₱1,353.6 million were recognized as "APIC" as at December 31, 2021 and 2020, respectively.

#### 21. Revenue from Contracts with Customers

Set out below is the disaggregation of the Group's revenue from contracts with customers for the years ended December 31, 2021, 2020 and 2019:

	2021	2020	2019
Revenue source:			
Restaurant sales	₽3,856,896,913	₱3,829,454,422	₽6,017,118,710
Sale of goods	1,356,366,336	1,219,937,901	1,843,208,026
Royalty and franchise fees			
(see Note 32)	267,164,339	247,379,223	378,767,051
	₽5,480,427,588	₽5,296,771,546	₽8,239,093,787
Timing of recognition:			
Goods transferred at a point			
in time	₽5,457,508,873	₽5,265,608,468	₽8,215,705,312
Services rendered over time	22,918,715	31,163,078	23,388,475
	₽5,480,427,588	₽5,296,771,546	₽8,239,093,787

# Contract liabilities

Below are the details of contract liabilities as at December 31, 2021 and 2020:

	2021	2020
Initial franchise fee	₽82,197,813	₽89,620,579
Less current portion	18,965,155	16,020,186
Noncurrent portion	₽63,232,658	₽73,600,393



Movements of contract liabilities arising from initial franchise fees as at and for the years ended December 31, 2021 and 2020 are as follows:

	2021	2020
Balance as at January 1	₽89,620,579	₽109,169,959
Amortization of initial franchise fees	(22,918,715)	(31,163,078)
Initial franchise fees received	11,746,128	7,732,650
Accretion of interest expense (see Note 27)	3,749,821	3,881,048
Balance as at December 31	₽82,197,813	₽89,620,579

As at December 31, 2021, the amounts of initial franchise fees allocated to remaining performance obligations, its accretion of interest expense in the succeeding years, and contract liabilities arising from initial franchise fees are as follows:

	Unamortized	Accretion	Contract liabilities
	initial franchise	of interest	from initial
	fees	expense	franchise fees
Within one year	₽18,965,155	₽3,151,133	₽22,116,288
More than one year	63,232,658	17,512,243	80,744,901
	₽82,197,813	₽20,663,376	₱102,861,189

# 22. Cost of Sales

	2021	2020	2019
Inventory costs (see Note 9)	₽2,231,590,400	₽2,204,553,069	₽3,125,251,410
Salaries, wages and benefits	564,090,965	827,031,643	996,785,139
Depreciation and amortization (see			
Note 25)	464,894,144	453,025,380	532,953,110
Utilities	285,447,117	265,342,629	354,394,827
Delivery call fees	145,684,145	106,666,672	73,363,564
Outside services	113,920,696	109,040,201	178,475,243
Rent (see Note 14)	87,675,542	92,206,787	167,962,914
Supplies	86,613,779	86,344,075	109,040,126
Gas expenses	75,972,071	67,597,940	101,568,984
Repairs and maintenance	60,903,968	54,643,476	72,649,124
Dues and subscription	22,343,628	20,060,633	1,570,357
Pension costs (see Note 26)	20,500,279	16,806,284	17,009,639
Card charges	15,829,245	17,982,948	34,153,443
Commissary costs	1,733,483	721,408	4,168,985
Seminar and training	942,877	634,622	2,254,367
Others	28,568,824	41,499,542	55,416,936
	₽4,206,711,163	₽4,364,157,309	₽5,827,018,168



# 23. General and Administrative Expenses

	2021	2020	2019
Salaries, wages and benefits	₽241,493,636	₽330,577,851	₽281,595,118
Advertising and promotions	176,819,913	150,360,713	242,500,544
Taxes and licenses	105,122,992	149,853,823	131,126,005
Outside services	95,298,364	130,858,533	184,519,580
Depreciation and amortization (see			
Note 25)	34,981,502	44,408,079	21,060,486
Transportation and travel	34,930,982	32,783,940	43,859,084
Pension costs (see Note 26)	32,379,082	25,343,893	24,717,252
Supplies	31,301,760	33,783,403	47,315,803
Utilities	13,619,760	13,487,441	15,297,106
Gas expenses	7,669,083	5,304,639	8,536,964
Insurance	4,852,364	7,756,866	4,422,552
Directors' fees	1,249,123	1,371,930	1,238,596
Rent (see Note 14)	367,260	881,081	875,546
Provision for ECL (see Note 8)	_	_	190,000
Others	57,259,575	45,940,408	44,347,439
	₽837,345,396	₽972,712,600	₽1,051,602,075

# 24. Personnel Expenses

	2021	2020	2019
Salaries, wages, bonuses and			_
allowances:			
Cost of sales (see Note 22)	<b>₽</b> 526,987,995	₽771,835,204	₽950,873,708
General and administrative			
expense (see Note 23)	227,555,296	317,237,561	267,334,556
SSS, Pag-ibig, Medicare and			
other contributions:			
Cost of sales (see Note 22)	37,102,970	55,196,439	45,911,431
General and administrative			
expense (see Note 23)	13,938,340	13,340,290	14,260,562
Pension costs:			
Cost of sales (see Notes 22			
and 26)	20,500,279	16,806,284	17,009,639
General and administrative			
expense (see Notes 23			
and 26)	32,379,082	25,343,893	24,717,252
	₽858,463,962	₽1,199,759,671	₱1,320,107,148



epreciation and Amortization			
	2021	2020	2019
Property and equipment:			
Cost of sales (see Note 22)	<b>₽</b> 309,207,492	₽304,794,400	₱309,012,506
General and administrative			
expense (see Note 23)	16,409,002	28,827,053	6,201,784
Right-of-use assets:			
Cost of sales (see Note 22)	155,686,652	148,230,980	223,940,604
General and administrative			
expense (see Note 23)	144,521	137,600	137,600
Software -			
General and administrative			
expense (see Note 23)	17,718,697	15,266,105	14,721,102
Franchise right -			
General and administrative			
expense (see Note 23)	709,282	177,321	_
	₽499,875,646	₽497,433,459	₽554,013,596

#### 26. Pension Costs

The Group has a funded, noncontributory defined benefit pension plan covering substantially all of its qualified employees. The benefits are based on years of service and percentage of compensation during the last year of employment.

The Group amended its retirement plan beginning January 1, 2019. Based on the amended plan, employees who completed at least five (5) years of service qualify in the early retirement plan of the Group. Current service cost and interest cost were computed using the financial assumptions at the beginning of the year reflecting the benefits offered under the plan amendment. Any changes in that effect, excluding amount in net interest, are recognized in OCI. Past service cost recognized as a result of the plan amendment amounted to \$\mathbb{P}19.0\$ million for the year ended December 31, 2019.

The following tables summarize the components of net pension costs in the consolidated statements of comprehensive income in 2021, 2020 and 2019 and accrued pension costs in the consolidated statements of financial position as at December 31, 2021 and 2020. The latest actuarial valuation is as at December 31, 2021.

	2021	2020	2019
Pension costs:			
Current service cost	<b>₽</b> 47,905,273	₱48,373,849	₱22,352,218
Net interest cost	5,704,427	3,954,215	392,379
Past service cost due to plan			
amendment	_	(10,177,887)	18,982,294
	<b>₽53,609,700</b>	₽42,150,177	₽41,726,891
		2021	2020
Accrued pension costs:			
Present value of benefit obligation	ion (PVBO)	<b>₽</b> 262,655,508	₽297,527,903
Fair value of plan assets (FVPA	.)	(166,394,561)	(166,289,571)
		₽96,260,947	₱131,238,332



# Movements in the PVBO are as follows:

	2021	2020
Balance at beginning of year	₽297,527,903	₽296,264,606
Current service cost	47,905,273	48,373,849
Interest cost	11,270,636	14,954,775
Past service cost due to employee reduction	_	(10,177,887)
Net actuarial loss (gain)	(82,084,789)	23,528,245
Benefits paid:		
From plan assets	(11,963,515)	(75,367,988)
By Group	=	(47,697)
Balance at end of year	₽262,655,508	₽297,527,903

# Movements in the FVPA are as follows:

	2021	2020
Balance at beginning of year	₽166,289,571	₽217,954,307
Interest income	6,296,548	11,000,560
Contributions	12,000,000	11,048,423
Net actuarial gain (loss)	(5,588,630)	1,701,966
Remeasurement – plan asset	(639,413)	_
Benefits paid		
From plan assets	(11,963,515)	(75,367,988)
By Group	_	(47,697)
Balance at end of year	₽166,394,561	₽166,289,571

Movements in the accrued pension costs (pension asset) are as follows:

	2021	2020
Balance at beginning of year	₽131,238,332	₽78,310,299
Pension costs	52,879,361	42,150,177
Contributions	(12,000,000)	(11,048,423)
Actuarial loss (gain)	(75,856,746)	21,826,279
Balance at end of year	₽96,260,947	₱131,238,332

# Amount recognized in OCI are as follows:

	2021	2020	2019
Actuarial gain (loss) - PVBO	₽82,084,789	(₱23,528,245)	(₱99,778,262)
Actuarial gain (loss) - FVPA	(6,228,043)	1,701,966	4,966,937
Deferred income tax	(18,738,959)	6,586,418	28,443,398
	₽57,117,787	(₱15,239,861)	(₱66,367,927)



The details of the market value of the Group's plan assets are shown below:

	2021	2020
Investments:		
Government securities	<b>₽</b> 130,391,924	₽160,081,650
Stocks	18,587,019	4,925,458
Deposit in banks	6,379	5,747
Other securities	16,490,822	_
Total investments	165,476,144	165,012,855
Other assets:		
Interest receivable	1,164,826	1,373,213
Due from broker	_	14,854
Total other assets	1,164,826	1,388,067
Total assets	166,640,970	166,400,922
Less due to broker	246,409	111,351
Net asset value	₽166,394,561	₱166,289,571

The plan assets were invested in fixed income securities and equity investments. All equity and debt instruments held have quoted prices in active market. Investment activities entered by the plan asset/liability matching strategy during the year consist of, but is not limited to, buying and selling of securities. All investments are considered as high grade based on its performance in the market.

The management performs an Asset-Liability Matching Study (ALM) annually. The overall investment policy and strategy of the Group's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The principal assumptions used to determine pension benefit obligations are as follows:

	2021	2020
Discount rates at beginning of year	4.99%	3.79%
Rate of compensation increase	5.00%	5.00%
Average future working years of service	25	25

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation assuming if all other assumptions were held constant:

	202	21	202	20
	Increase		Increase	_
	(decrease)	Amount	(decrease)	Amount
Discount rates	0.50%	(₱15,619,039)	0.50%	(₱25,973,025)
	(0.50%)	20,451,805	(0.50%)	33,177,578
Salary increase rate	1.00%	44,227,023	1.00%	69,788,584
•	(1.00%)	(29,383,618)	(1.00%)	(46,173,092)



Shown below is the maturity profile of the undiscounted benefit payments as of December 31, 2021 and 2020:

	2021	2020
1 year and less	₽17,439,824	₽16,701,800
more than 1 years to 5 years	1,852,532	1,945,093
more than 5 years to 10 years	90,216,303	43,146,722
more than 10 years to 15 years	113,643,272	153,626,702
more than 15 years to 20 years	341,569,190	211,715,318
more than 20 years	6,117,941,026	5,835,255,872

The Group expects to contribute ₱42.2 million to the Fund in 2022.

The plan contributions are based on the actuarial present value of accumulated plan benefits and fair value of plan assets are determined using an independent actuarial valuation. The net defined benefit cost and the contributions to the plan are specifically identifiable, such that, the Group's PVBO pertains only to the benefit of the Group's employees and the FVPA, pertains only to the contributions made by the Group. The Group shall contribute to the Fund such amounts as shall be required, under actuarial principles, to provide the benefits and the expenses incident to the operation and administration of the Fund.

# 27. Interest Expense

	2021	2020	2019
Long-term loan payables (see			
Note 19)	<b>₽</b> 166,437,238	₱181,577,312	₽178,929,113
Lease liabilities (see Note 14)	89,082,753	105,789,642	102,342,903
Short-term loan payables (see			
Note 18)	30,896,730	39,481,097	21,730,833
Contract liabilities (see Note 21)	3,749,821	3,881,048	6,225,946
Debt issue cost	2,013,037	1,879,066	1,783,237
Others	_	695,408	460,771
	₽292,179,579	₽333,303,573	₱311,472,803

## 28. Other Income – Net

	2021	2020	2019
Gain (loss) on:			
Reversal of long outstanding			
liabilities	<b>₽24,682,991</b>	₽_	₽_
Recovery of receivables	23,210,194	_	_
Pre-termination of leases (see			
Note 14)	10,529,566	14,584,239	_
Disposal of inventories	(12,250,140)	5,498,534	_
Disposal of property and			
equipment	(121,143)	(18,749,687)	(1,883,436)
Other income from franchisees	23,310,805	19,412,500	10,943,399
Service fee and expired loyalty fund			
points	6,045,697	7,323,836	44,508,088

(Forward)



	2021	2020	2019
Accretion income from dealers'			
deposits (see Note 15)	₽3,023,323	₽4,243,006	₽3,990,747
Fair value gain on financial assets at			
FVPL (see Note 11)	1,949,288	589,306	1,016,240
Net reversal (provisions for) legal			
and other contingencies (see			
Note 33)	1,353,452	(34,779,970)	_
Interest income (see Note 7)	1,276,273	2,886,826	2,345,458
Unrealized foreign exchange gain			
(loss)	247,925	(332,437)	1,963,181
Reversal of allowance for ECL			
(see Note 8)	_	100,000	443,910
Others – net	3,229,889	4,114,608	(4,020,654)
	₽86,488,120	₽4,890,761	₽59,306,933

Other income from franchisees pertains mostly to cash overages, fees charged by the Group to its franchisees for the new module of the point-of-sale machines, rental income and incentives given by a supplier for high volume purchases.

# 29. Income Taxes

The details of the Group's net deferred tax assets are as follows:

	2021	2020
Deferred tax assets:		
NOLCO	₽89,424,217	₽170,841,604
Lease liabilities	64,278,496	69,974,877
Difference in depreciation due to adoption of		
lease standard	36,447,503	45,530,167
Accrued pension costs	24,245,537	39,513,066
MCIT	20,545,761	12,149,016
Contract liabilities	5,391,146	5,577,558
Unamortized past service cost	3,172,954	4,579,107
Loyalty points	2,470,314	2,511,484
Accrued bonus and other expense	3,194,577	2,165,042
Allowance for:		
Expected credit losses	1,228,669	1,474,402
Inventory obsolescence	1,064,150	1,276,980
Unrecoverable deposits	824,323	989,188
Unrealized profit	1,159,804	418,034
Interest from contingencies	_	32,174
Unrealized foreign exchange loss	_	8,429
	253,447,451	357,041,128
Deferred tax liabilities:		
Debt issuance cost	2,360,512	3,420,789
Excess of fair value over cost of net identifiable		
assets acquired in business combination	2,515,511	3,364,991
Pension asset	553,156	82,820
Unrealized foreign exchange gain	61,980	_
	5,491,159	6,868,600
	₽247,956,292	₽350,172,528



The deferred tax assets were measured using the appropriate corporate income tax rate on the year these are expected to be reversed. The Group computes for deferred tax using the 25% tax rate except for its subsidiaries, namely BMI, SPCI and SSI, which compute for deferred tax using the OSD effective tax rate of 15%.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at December 31, 2020, the Group has incurred NOLCO in taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

			Applied in			
	Availment		Previous		Applied in	
Year Incurred	Period	Amount	Year/s	Expired	Current Year	Unapplied
2020	2021-2025	₽569,472,013	₽_	₽_	₽ 203,932,152	₽365,539,861

The MCIT that can be applied against future RCIT is as follows:

			MCIT			
Year	Availment		Applied in		Applied in	
Incurred	Period	Amount	Previous Year/s	Expired	Current Year	Unapplied
2020	2021-2023	₽12,149,016	₽_	₽_	₽_	₽12,149,016
2021	2022-2024	8,396,745	_	_	_	8,396,745
		₽20,545,761	₽-	₽-	₽_	₽20,545,761

The provision for current income tax represents RCIT and final withholding taxes on royalty and franchise fees which are as follows:

	2021	2020	2019
RCIT	₽16,918,486	₽61,554,768	₽266,784,766
MCIT	11,252,265	11,958,316	_
Final withholding taxes	298,948	178,581	552,742
	₽28,469,699	₽73,691,665	₽267,337,508

The reconciliation between the provision for income tax computed at statutory income tax rate and the provision for (benefit from) income tax as shown in the consolidated statements of comprehensive income is as follows:

	2021	2020	2019
Provision for (benefit from) income			
tax computed at statutory			
income tax rate of 25% in 2021			
and 30% in 2020 and 2019	<b>₽</b> 57,669,893	(₱110,553,353)	₽332,492,302
Tax effects of:			
Nondeductible expenses	17,963,800	32,816,355	22,563,076
Reversal of provision for claims			
and contingencies	(9,258,250)	_	_
Application of OSD	(8,131,888)	(39,329,484)	(105,463,707)
Nontaxable:			

(Forward)



	2021	2020	2019
Amortization of franchise			
fees	(₱3,302,588)	(₱5,974,147)	( <del>P</del> 4,315,413)
Interest accretion	(626,458)	(1,272,902)	(1,196,341)
Income subject to final tax:			
Interest income	(405,026)	(865,555)	(703,638)
Fair value gain on financial			
assets at FVPL	(461,346)	(176,792)	(304,872)
Provisions for legal and other			
contingencies	_	10,433,991	_
Change in tax rate	54,251,275	_	_
Provision for (benefit from)			
income tax	<b>₽107,699,412</b>	(₱114,921,887)	₽243,071,407

## Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding Php5 million and with total assets not exceeding Php100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

## 30. Financial Risks Management Objectives and Policies

The Group's principal financial instruments comprise cash, trade and other receivables and short-term and long-term loans payable. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as rental deposit, accounts payable and other current liabilities, and dealers' deposits arising directly from operations.

The main risks arising from the Group's financial instruments are credit risk and liquidity risk. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

Credit Risk. Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition,



receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

The table below shows the maximum exposure to credit risk for the Group's financial assets, without taking account of any collateral and other credit enhancements:

	2021	2020
Cash*	₽332,302,506	₽553,624,434
Financial assets at FVPL	300,000,000	120,000,000
Trade and other receivables:		
Trade receivables	459,828,170	285,437,396
Receivable from NAF	35,583,471	140,304,750
Royalty receivable	85,992,882	37,339,494
Receivable from franchisees	52,442,190	24,372,171
Receivable from employees	17,609,315	12,012,283
Other receivables	72,527,339	51,226,724
Rental and other deposits	189,287,521	173,125,540
Total credit risk exposure	₽1,545,573,394	₽1,397,442,792

<sup>\*</sup>Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

	2021					
	Neither					
	Past Due	Past 1	Due but not Imp	aired		
					Expected	
	nor Impaired	1-180 Days	Over 181 days	Subtotal	Credit Loss	Total
Cash*	₽332,302,506	₽–	₽_	₽_	₽_	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	_	_	300,000,000
Trade and other receivables:			_	_	_	
Trade receivables	348,263,898	97,449,797	14,114,475	111,564,272	4,392,526	464,220,696
Receivable from NAF	35,583,471	_	_	_	_	35,583,471
Royalty receivable	85,992,882	_	_	_	_	85,992,882
Receivable from franchisees	52,442,190	_	_	_	_	52,442,190
Receivable from employees	8,587,856	9,021,459	_	9,021,459	1,245,567	18,854,882
Other receivables	70,843,566	1,570,073	113,700	1,683,773	480,914	73,008,253
Rental and other deposits	_	_	189,287,521	189,287,521	3,297,293	192,584,814
	₽1,234,016,369	₽108,041,329	₽203,515,696	₽311,557,025	₽9,416,300	₽1,554,989,694

	2020					
	Neither					
	Past Due	Past	Due but not Impa	aired		
	_			F	Expected Credit	
	nor Impaired	1-180 Days	Over 181 Days	Subtotal	Loss	Total
Cash*	₽553,624,434	₽-	₽-	₽–	₽-	₽553,624,434
Financial assets at FVPL	120,000,000	_	_	_	_	120,000,000
Trade and other receivables:						
Trade receivables	247,924,019	27,584,267	10,029,110	37,613,377	4,392,526	289,929,922
Receivable from NAF	140,304,750	_	_	-	_	140,304,750
Royalty receivable	37,339,494	_	_	_	_	37,339,494
Receivable from franchisees	24,372,171	_	_	_	_	24,372,171
Receivable from employees	1,670,906	10,167,026	174,351	10,341,377	1,245,567	13,257,850
Other receivables	32,609,056	14,706,654	3,911,014	18,617,668	480,914	51,707,638
Rental and other deposits	_	_	173,125,540	173,125,540	3,297,293	176,422,833
	₽1,157,844,830	₽52,457,947	₱187,240,015	₽239,697,962	₽9,416,300	₽1,406,959,092

Excluding cash on hand.

A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.



The table below shows the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

	2021					
	High grade	Medium grade	Standard grade	Total		
Cash*	₽332,302,506	₽_	₽_	₽332,302,506		
Financial assets at FVPL	300,000,000	_	_	300,000,000		
Trade and other receivables:						
Trade receivables	433,899,839	25,928,331	_	459,828,170		
Royalty receivable	85,992,882	_	_	85,992,882		
Receivable from NAF	_	_	35,583,471	35,583,471		
Receivable from franchisee	_	_	52,442,190	52,442,190		
Receivable from employees	_	_	17,609,315	17,609,315		
Other receivables	72,527,339	_	_	72,527,339		
Rental and other deposits	_	_	189,287,521	189,287,521		
	₽1.224.722.566	₽25.928.331	₽294,922,497	₽1.545.573.394		

<sup>\*</sup>Excluding cash on hand.

		2020				
	High grade	Medium grade	Standard grade	Total		
Cash*	₽553,624,434	₽–	₽-	₽553,624,434		
Financial assets at FVPL	120,000,000	_	_	120,000,000		
Trade and other receivables:						
Trade receivables	229,943,566	5,497,969	12,482,484	247,924,019		
Royalty receivable	37,339,494	_	_	37,339,494		
Receivable from NAF	_	_	140,304,750	140,304,750		
Receivable from franchisee	_	_	24,372,171	24,372,171		
Receivable from employees	_	_	1,670,906	1,670,906		
Advances	_	_	10,311,752	10,311,752		
Other receivables	23,706,790	8,902,266	_	32,609,056		
Rental and other deposits		_	173,125,540	173,125,540		
	₽964,614,284	₽14,400,235	₽362,267,603	₽1,341,282,122		

<sup>\*</sup>Excluding cash on hand.

Financial assets classified as "high grade" are those cash transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while "medium grade" includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as "standard grade" are those financial assets with little history of default on the agreed terms of the contract.

*Liquidity Risk.* Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Group maintains sufficient cash to finance its operations.

The Group manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Group also maintains a financial strategy that the scheduled debts are within the Group's ability to generate cash from its business operations.



The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments. The table also analyses the maturity profile of the Group's financial assets in order to provide a complete view of the Group's contractual commitments and liquidity.

			2021			
<del>-</del>	Due and				Over	
	Demandable	< 90 Days	91-180 Days	181-365 Days	365 Days	Total
Cash	₽332,302,506	₽-	₽_	₽_	₽_	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	_	_	300,000,000
Trade and other receivables						
Trade	348,263,898	97,449,797	14,114,475	-	4,392,526	464,220,696
Royalty receivables	85,992,882	_	_	_	_	85,992,882
Receivable from NAF	35,583,471	_	_	_	_	35,583,471
Receivable from franchisees	52,442,190	-	_	-	-	52,442,190
Receivables from employees	8,587,856	9,021,459	_	_	1,245,567	18,854,882
Other receivables	70,843,566	1,570,073	_	113,700	480,914	73,008,253
Rental and other deposits	189,287,521	_	_	_	192,584,814	381,872,335
•	1,423,303,890	108,041,329	14,114,475	113,700	198,703,821	1,744,277,215
Accounts payable and other current						<u> </u>
liabilities:						
Trade payables	_	544,416,246	_	-	-	544,416,246
Nontrade payables	_	106,073,835	_	_	_	106,073,835
Accrued expenses	_	195,359,036	_	_	_	195,359,036
Other payables*	_	101,791,388	_	_	_	101,791,388
Dealers' deposit and other noncurrent						
payables	_	_	_	_	92,389,568	92,389,568
Long-term loans payable**	_	_	24,002,940	24,046,183	3,692,570,991	3,740,620,114
	_	947,640,505	24,002,940	24,046,183	3,784,960,559	4,780,650,187
Liquidity gap	₽1,423,303,890	( <del>P</del> 839,599,176)	( <del>P</del> 9,888,465)	( <del>P</del> 23,932,483)	( <del>P</del> 3,586,256,738)	(¥3,036,372,972)

<sup>\*</sup>Excluding statutory payables.

<sup>\*\*</sup>Including future interest payments.

			2020			
_	Due and				Over	
	Demandable	< 90 Days	91-180 Days	181-365 Days	365 Days	Total
Cash	₽553,624,434	₽–	₽–	₽_	₽_	₽553,624,434
Financial assets at FVPL	120,000,000	-	_	_	_	120,000,000
Trade and other receivables						
Trade	247,924,019	27,584,267	_	10,029,110	4,392,526	289,929,922
Royalty receivables	37,339,494	_	_	_	_	37,339,494
Receivable from NAF	140,304,750	_	_	_	_	140,304,750
Receivable from franchisees	24,372,171	-	-	_	-	24,372,171
Receivables from employees	1,570,906	5,693,535	4,473,491	174,351	1,245,567	13,157,850
Advances	10,311,752	_	_	_	_	10,311,752
Other receivables	32,609,056	14,706,654	_	3,911,014	480,914	51,707,638
Rental and other deposits	_	_	_	_	176,422,833	176,422,833
	1,168,056,582	47,984,456	4,473,491	14,114,475	182,541,840	1,417,170,844
Accounts payable and other current						
liabilities:						
Trade payables	_	427,298,167	1,326,257	_	_	428,624,424
Nontrade payables	_	45,682,280	_	5,279,348	_	50,961,628
Accrued expenses	_	200,906,432	_	_	_	200,906,432
Other payables*	_	75,093,759	_	_	_	75,093,759
Dealers' deposit and other noncurrent						
payables	_	_	_	_	41,240,550	41,240,550
Short-term loans payable**	_	100,875,000	707,145,833	255,833,333	_	1,063,854,166
Long-term loans payable**	_	63,479,894	88,438,131	151,774,175	4,843,937,698	5,147,629,898
		913,335,532	796,910,221	412,886,856	4,885,178,248	7,008,310,857
Liquidity gap	₽1,168,056,582	( <del>P</del> 865,351,076)	(₱792,436,730)	(₱398,772,381)	( <del>P</del> 4,702,636,408)	( <del>P</del> 5,591,140,013)

<sup>\*</sup>Excluding statutory payables.

#### Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group adjusts the dividend payment to stockholders, return capital to stockholders or issue new shares.



<sup>\*\*</sup>Including future interest payments.

The Group's debt-to-equity ratio is as follows:

	2021	2020
Total liabilities	₽6,453,925,406	₽7,435,628,190
Total equity	6,180,787,522	4,784,363,987
	1.04:1	1.55:1

#### 31. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

Financial Instruments Whose Carrying Amounts Approximate Fair Value. Management has determined that the carrying amounts of cash, financial assets at FVPL, trade and other receivables and accounts payable and other current liabilities, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

*Other Financial Instruments*. Set out below is a comparison by category of carrying amounts and estimated fair values of the Group's financial instruments other than those described above:

		As at December	r 31, 2021	
			Fair '	Value
	Date of Valuation	Carrying Value	Level 1 Ouoted	Level 2 Significant Observable Input
Assets for which fair values are disclosed		v aluc	Quoteu	Input
Financial assets at FVPL Rental deposits	December 31, 2021 December 31, 2021	₽300,000,000 189,287,521	₽- -	₽300,000,000 162,575,604
		₽489,287,521	₽-	₽462,575,604
Liabilities for which fair values are disclosed:				
Long-term loans payable	December 31, 2021	₽3,740,557,954	₽-	₽4,478,403,943
Dealers' deposits	<b>December 31, 2021</b>	24,274,585	_	19,715,844
		₽3,764,832,539	₽-	<b>₽</b> 4,498,119,787
		As at December	r 31, 2020	
		_	Fair \	Value
			Level 1	Level 2 Significant Observable
	Date of Valuation	Carrying Value	Quoted	Input
Assets for which fair values are disclosed - Financial assets at FVPL Rental deposits	December 31, 2020 December 31, 2020	₱120,000,000 176,597,476	₽-	₱120,000,000 175,306,979
Tronius deposits	200011100121,2020	₽296,597,476	₽-	₽295,306,979
		1270,577,170		12,3,300,77
Liabilities for which fair values are disclosed:				
Long-term loans payable	December 31, 2020	₱3,788,597,369	₽–	₽4,528,403,943
Dealers' deposits	December 31, 2020	23,710,436		19,257,642
	·	₱3,812,307,805	₽–	₽4,547,661,585



The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Rental Deposits.* The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 1.08% to 4.95% as at December 31, 2021 and of 1.12% to 10.39% as at December 31, 2020.

Long-term loans Payable. The fair value of loan payable which was discounted using prevailing market rate of 2.57% and 4.22% as at December 31, 2021 and 2020, respectively, approximates the carrying value since these bear interest at current market rates. Fair value category is Level 2, significant observable inputs.

*Dealers' Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 4.46% and 7.05% as at December 31, 2021 and 2020, respectively.

As at December 31, 2021 and 2020, there were no transfers between Level 1 and 2 fair value measurements.

#### 32. Commitments

### Trademark Licensing and Franchise Agreements

The Group has existing Trademark Licensing and Franchise Agreements with independent franchisees to operate restaurant outlets under the "Shakey's" and "Peri-Peri" brand name, method, concept and trade name. In consideration thereof, the franchisees agree to pay continuing franchise fees equivalent to a certain percentage of the franchisees' net sales.

The franchisees also pay management fees for various services, including maintenance services, rendered by the Group.

The Group recognized royalty and franchise fees amounting to ₱267.2 million in 2021, ₱247.4 million in 2020 and ₱378.8 million in 2019 (see Note 21). Royalty receivables as at December 31, 2021 and 2020 amounted ₱86.0 million and ₱37.3 million, respectively (see Note 8).

### 33. Provisions

	2021	2020
Balance at beginning of year	₽37,033,000	₽2,253,030
Addition (see Note 28)	35,679,548	34,779,970
Reversal (see Note 28)	(37,033,000)	_
Balance at end of year	₽35,679,548	₽37,033,000

The Group's outstanding provisions consist mainly of provisions for legal actions and claims and other contingencies which are normal to the Group's business. These include estimates settlement amounts and other costs of claims made against the Group. As allowed by PAS 37, the Group does not provide further information on these provisions and contingencies in order not to impair the outcome of the litigations, claims and disputes.



# 34. Earnings (Loss) per Share (EPS)

Basic earnings (loss) per share (EPS) is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments as of December 31, 2021, 2020 and 2019, hence, diluted EPS is the same as the basic EPS.

The Group's EPS were computed as follows:

	2021	2020	2019
(a) Net income (loss)	₽122,980,158	( <del>P</del> 253,589,288)	₽865,236,267
(b) Weighted average number of shares outstanding	1,594,837,355	1,531,321,053	1,531,321,053
Basic/diluted EPS (a/b)	₽0.08	(₽0.17)	₽0.57

#### 35. Notes to Consolidated Statements of Cash Flows

The following are the noncash activities for the years ended December 31, 2021 and 2020:

		2021					
	January 1	December 31					
Rental and other noncurrent assets (a) Long-term loans payable (b) Contract liabilities (c)	₱173,125,540 3,788,597,369 89,620,579	(₱407,896,378) (50,000,000) (11,172,587)	₱8,265,603 1,960,585 3,749,821	₱589,287,521 3,740,557,954 82,197,813			
		2020					
	January 1	Net cash flows	Noncash changes	December 31			
Rental and other noncurrent assets (a)	₱165,662,780	( <del>P</del> 5,432,721)	₱12,895,481	₱173,125,540			
Long-term loans payable (b)	3,836,718,303	(50,000,000)	1,879,066	3,788,597,369			
Contract liabilities (c)	109,169,959	(23,430,428)	3,881,048	89,620,579			

Details of the noncash changes are as follows:

- (a) Pertains to accretion of interest expense and interest income on long-term rental deposits included in "Rental and other noncurrent assets" and long-term dealer's deposits included in "Dealer's deposits and other noncurrent liabilities", respectively.
- (b) Pertains to amortization of debt issuance cost during the year amounting to ₱2.0 million and ₱1.9 million in 2021 and 2020, respectively.
- (c) Pertains to the accretion of the significant financing component of contract liabilities during the year amounting to ₱3.7 million and ₱3.9 million in 2021 and 2020, respectively.



The changes in the Group's liabilities arising from financing activities are as follows:

					2021		
	January 1	Additions	Proceeds	Payments	Interest	Other	December 31
	January 1	Additions	Trocccus	1 ayments	expense	movements	December 51
Lease liabilities*	₽1,530,603,019	₽221,482,193	₽_	( <del>P</del> 204,302,941)	₽89,082,753	( <del>P</del> 156,128,505)	₽1,480,736,519
Loans payable	4,838,597,369	_	_	(1,100,000,000)	1,960,585	-	3,740,557,954
Dividends	_	33,675,208	_	(33,675,208)	_	-	_
Accrued interest**	5,225,000	-	_	(194,954,854)	291,583,953	(94,197,533)	7,656,566
Total liabilities from							
financing activities	₽6,374,425,388	₽255,157,401	₽_	(₱1,532,933,003)	₽382,627,291	( <del>P</del> 250,326,038)	₽5,228,951,039

<sup>\*</sup>Other movements pertain to the gain on lease concession and derecognition of lease liability

<sup>\*\*</sup>Other movements pertain to interest accretion for PFRS 15

					2020		
	January 1	Additions	Proceeds	Payments	Interest	Other	December 31
	January 1	Additions	Trocccus	1 ayınıcınıs	expense	movements	December 31
Lease liabilities*	₽1,598,627,163	₽259,663,593	₽–	( <del>P</del> 203,225,951)	₱105,789,642	( <del>P</del> 230,251,428)	₱1,530,603,019
Loans payable	4,386,718,303	_	1,500,000,000	(1,050,000,000)	1,879,066	_	4,838,597,369
Dividends	_	15,313,210	_	(15,313,210)	_	_	_
Accrued interest**	5,293,750	_	_	(221,822,567)	225,634,865	(3,881,048)	5,225,000
Total liabilities from							
financing activities	₽5,990,639,216	₽274,976,803	₽1,500,000,000	(₱1,490,361,728)	₽333,303,573	( <del>P</del> 234,132,476)	₽6,374,425,388

<sup>\*</sup>Other movements pertain to the gain on lease concession and derecognition of lease liability

## 36. Impact of COVID-19

COVID-19, an infectious disease caused by a new virus, was declared a world-wide pandemic by the World Health Organization (WHO) on March 11, 2020. This resulted in the implementation of different classification of community quarantine to slow the spread of COVID-19 have had a significant impact on the global economy.

These measures have resulted in massive disruptions to most businesses and have caused significant increase in economic uncertainty. Governments and Central Banks have responded with monetary and fiscal interventions to stabilize the economies. The significant events and transactions that have occurred since December 31, 2020 which relate to the effects of the global pandemic on the Group's financial statements for the year ended December 31,2021 are summarized as follows:

- The Group was granted several lease concessions for its lease of land for the use of its office spaces and stores.
- The forecast used for impairment testing of trademark with indefinite life includes the Group's estimates of the potential future impact from COVID-19 pandemic. Cash flow projections have been adjusted to reflect a range of possible outcomes, weighted by their expected occurrence.

## 37. Event After Reporting Date

On December 23, 2021, the Parent Company reached an agreement with the Cinco Group to purchase assets and intellectual property related to Potato Corner Business. The acquisition of the Parent Company will also involve owning and operating all company-owned stores, as well as serving as brand-owner and franchisor of stores being operated by franchisees both domestically and internationally. Prior to acquisition, both parties also agreed to perform due diligence on valuation of the assets to be acquired.



<sup>\*\*</sup>Other movements pertain to interest accretion for PFRS 15

On March 5, 2022, the Group and Potato Corner signed Deeds of Assignment and Deeds of Absolute Sale purchasing several assets relating to the Potato Corner business, including shares in a Potato Corner entity in Singapore.

As of April 12, 2022, the disclosure of information required by PFRS 3, *Business Combination*, is impracticable since the full details related to the transaction are being finalized. The transaction is still subject to the fulfillment of conditions and post-closing adjustments, such as the submission of documents from the seller, including execution of contracts to enable full ownership.





SyCip Gorres Velayo & Co. Tel: (632) 889 I 0307 Fax: (632) 8819 0872 1226 Makati City Philippines

ey.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Shakey's Pizza Asia Ventures Inc. and Subsidiaries (the Group) as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021 included in this Form 17-A and have issued our report thereon dated April 12, 2022. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state in all material respects, the financial information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Maria Pilar B. Hernandez

Partner

CPA Certificate No. 105007

Tax Identification No. 214-318-972

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 105007-SEC (Group A)

haria Pelar B. Fernander

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-116-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8853500, January 3, 2022, Makati City

April 12, 2022



### SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES FORM 17-A, Item 7

	_	Page No.
States Repo Conse Conse Conse Conse	colidated Financial Statements ment of Management's Responsibility for Financial Statements ort of Independent Public Accountants olidated Statements of Financial Position as of December 31, 2021 and 2020 olidated Statements of Comprehensive Income for the years ended December 31, 2021, 2020 and 2019 olidated Statements of Changes in Equity for the years ended December 31, 2021, 2020 and 2019 olidated Statements of Cash Flows for the years ended December 31, 2021, 2020 and 2019 sto Consolidated Financial Statements	Exhibit
Notes	s to Consolidated Financial Statements	
Repo A. B.	olementary Schedules ort of Independent Public Accountants on Supplementary Schedules Financial Assets Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	1 2
D. E. F. G.	Accounts Receivable from Related Parties which are eliminated during the consolidation of financial statements Intangible Assets - Other Assets Long-Term Debt Indebtedness to Related Parties (Long-Term Loans from Related Companies) Guarantees of Securities of Other Issuers Capital Stock	3 4 5 6 7 8
Sched	dule of Retained Farnings Available for Dividend Declaration	

Schedule of Retained Earnings Available for Dividend Declaration Financial soundness indicators - financial ratios

Map of Relationships of the Companies within the Group

#### SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES Schedule A. Financial Assets December 31, 2021

Name of Issuing Entity and Association of each Issue	Number of Shares or Principal Amount of Bonds and Notes	Amount Shown in the Balance Sheet	Value Based on Market Quotations at Balance Sheet Date	Income Received and Accrued
BDO Unibank, Inc.	300,000,000	300,000,000	300,000,000	1,949,288
	300 000 000	300 000 000	300 000 000	1 949 288

SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES
Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
December 31, 2021

			Deduc	etions				
Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amount Collected	Amount Reclassified	Amount Written-Off	Current	Non Current	Balance at End of Period
DBE Project Inc. (DBE)	2,700,958	99,814	21,987	-	-	2,778,786	-	2,778,786
The Pacific Meat Company Inc. (PMCI)	14,801,958	17,510,534	17,963,015	-	-	14,349,478	-	14,349,478
Century Pacific Group Inc. (CPGI)	3,082,080	7,685,937	8,378,481	-	-	2,389,536	-	2,389,536
Century Pacific Food Inc. (CPFI)	12,104,612	22,184,403	27,878,483	-	-	6,410,531	-	6,410,531
ALVAREZ, EMILY M	2,547	28,275	30,822		-	-	-	-
BELGICA, EDWIN R	21,151	14,874	32,322		-	3,703	-	3,703
BONIFACIO, ROLANDO H	12,762	719,083	141,041		-	590,804	-	590,804
CANIZARES, ROWENA R	19,324	17,214	16,581		-	19,958	-	19,958
CRUZ, CLARINDA	115,752	-	-		-	115,752	-	115,752
DE MESA, LIXLES	-	110,468	109,868		_	600	-	600
DEL ROSARIO, JONAS	2,975	93,578	42,501		-	54,052	-	54,052
DIVINAGRACIA, ELMER S	8,692	6,620	5,720		-	9,592	-	9,592
LORESCO, JULIUS M	12,600	25,200	_		_	37,800	-	37,800
MADALANSACAY, JANE	2,877	13,666	16,542		-	· -	-	· -
MALAGAYO, ROLAND F.	(25,795)	691,333	665,539		-	-	-	-
MENOR, ELENA S	3,040	30,542	33,582		_	_	-	-
MERCADO, MA VERONICA P	13,978	4,749	17,818		-	909	-	909
NOVELLES, EVANGELINE	189,999	138,142	314,749		_	13,392	-	13,392
PARAISO, MICHAEL ANGELO M	7,321	-	-		-	7,321	-	7,321
ROXAS, VICTOR	687	7,849	8,536		_	_	-	-
SILVESTRE, FLODELIZA Z.	14,648	245,639	126,872		-	133,415	-	133,415
TUBU, CELESTE	2,509	16,000	18,509		-	· -	-	-
VASQUEZ, KAREN	4,000	1,074	5,074		-	-	-	_
VISPERAS, JONATHAN	1,319	54,532	55,351		-	500	-	500
	P 33,099,994	P 49,699,527	₽ 55,883,393	-	<u>P</u> -	₽ 26,916,128	₽ -	P 26,916,128

<sup>\*</sup>This consists of various small amount of receivable per employee.

#### SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES

Schedule C. Accounts Receivable from Related Parties which are eliminated during the consolidation of financial statements December 31, 2021

						Deduc	tions	S						
Name and Designation of Debtor		Balance at Beginning of Period		Additions		Amount Collected		Amount Written-Off		Current	]	Non Current		Balance at End of Period
Shakey's Seacrest Inc. (SSI)	P	3,514,777	P	3,437,558	P	1,072,581	P	-	P	5,879,754	P	-	P	5,879,754
Shakey's International Ltd. (SIL)		50,706,556		4,264,033		2,180,069		-		52,790,520		-		52,790,520
Shakeys Pizza Commerce Inc (SPCI)		278,216,660		-		40,108,517		-		238,108,143		-		238,108,143
Bakemasters, Inc. (BMI)		4,688,089		7,617,991		-		-		12,306,080		-		12,306,080
WOW Brands Holding, Inc. (WBHI)		70,480,758		279,158,355		129,611,613		-		220,027,500		=		220,027,500
	P	407,606,840	P	294,477,937	₽	172,972,780	P	-	P	529,111,997	P	-	P	529,111,997

## SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES Schedule D. Intangible Assets - Other Assets December 31, 2021

Description		Beginning Balance		Additions At Cost		Dedu Charged to Costs and Expenses	ictions	Charged to Other Accounts		Other Changes- Additions (Deductions)		Ending Balance
Trademark from the acquisition of SIL	P	3,577,911,666	P	-	P	-	P	-	P	=	P	3,577,911,666
Trademark assignment to SSI from GGL		1,409,197,936		-		-		-		-		1,409,197,936
Trademark assignment to SPAVI from AWIL		562,197,552		-		-		-		-		562,197,552
Trademark acquisition from DPI to SPAVI		-		1,243,186		-		-		-		1,243,186
Goodwill from the acquisition of WBHI		185,476,929		-		-		-		-		185,476,929
Goodwill from the acquisition of BMI		1,078,606,020		-		-		-		-		1,078,606,020
	₽	6,813,390,103	₽	1,243,185.96	P	-	P	- 1	P	-	P	6,814,633,289

# SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES Schedule E. Long-Term Debt December 31, 2021

Title of Issue and Type of Obligation		Amount Authorized by Indenture		Amount shown under Caption "Current Portion of Long-Term Debt" in related Balance Sheet		Amount shown under Caption "Long-Term Debt" in related Balance Sheet
Omnibus Loan and Security Agreement-						
BDO Unibank Inc.	₽	3,750,000,000	P	50,000,000	P	3,700,000,000
Unamortized debt issue costs		(9,442,046)		(2,013,037)		(7,429,009)
	P	3,740,557,954	P	47,986,963	P	3,692,570,991

#### SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES

## Schedule F. Indebtedness to Related Parties (Long-Term Loans from Related Companies) December 31, 2021

Name of Related Party	Balance at Beginning of Period	Balance at End of Period
Not applicable: The Company has no indebtedness to related p	parties as at December 3	1, 2021. P -

SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES Schedule G. Guarantees of Securities of Other Issuers December 31, 2021

Name of Issuing Entity of Securities Guaranteed by the Company for which Statement is Filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed and Outstanding	Amount Owned by the Company for which Statement is Filed	Nature of Guarantee
Not applicable: The Comp	any has no guarantees of se	curities of other issuers	s as at December 31, 2021.	

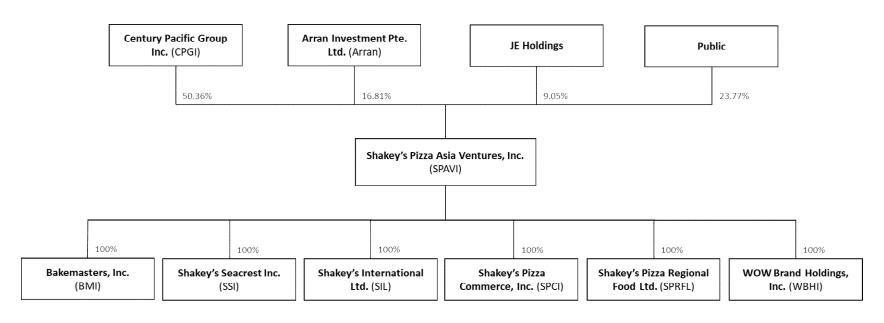
#### SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES

Schedule H. Capital Stock December 31, 2021

Title of legue		Number of	Number of Shares Reserved for Options,	Nur	nber of Shares Held	Ву
Shares and Con	Warrants, Conversions, and Other Rights	Affiliates	Directors, Officers and Affiliates Employees Others			
Common Shares	2,000,000,000	1,683,760,178	-	1,283,476,298	3,452,838	396,831,042

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## SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES Map of Relationships of the Companies within the Group



## SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

Retained earnings, at December 31, 2020		1,772,937,737
Less:		
Deferred Tax Assets		290,576,248
Unappropriated retained earnings, as adjusted,		
as at December 31, 2020		1,482,361,489
Add (less):		
Net Income	80,197,418	
Changes in deferred tax assets	79,259,214	159,456,632
		1,641,818,121
Dividends declared during the year		(33,675,204)
Retained earnings available for additional		
dividend distribution as at December 31, 2021		1,608,142,917



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 8891 0307 Fax: (632) 8819 0872 ev.com/ph

## INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Shakey's Pizza Asia Ventures Inc. and its subsidiaries (the Group) as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021, and have issued our report thereon dated April 12, 2022. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Company's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's financial statements as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

haria Plar B. Hernandez

Maria Pilar B. Hernandez

Partner

CPA Certificate No. 105007

Tax Identification No. 214-318-972

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 105007-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-116-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8853500, January 3, 2022, Makati City

April 12, 2022



## SHAKEY'S PIZZA ASIA VENTURES, INC. AND SUBSIDIARIES FINANCIAL SOUNDNESS INDICATORS-FINANCIAL RATIOS

	As at December 31, 2021	As at December 31, 2020
Net income	122,980,158	(253,589,288)
Total Assets	12,634,712,928	12,219,992,177
Return on Assets (Net income / Total Assets)	1.0%	-2.1%
M. C.	122 000 150	(252 590 299)
Net income Average stockholders' equity	122,980,158 5,482,575,755	(253,589,288)
Return on Equity (Net Income / Stockholders' Equity)	2.2%	4,784,363,987 - <b>5.3%</b>
Net income	122,980,158	(253,589,288)
Average No. of Shares	1,594,837,355	1,531,321,053
Earnings per share (Net income / Total no. of shares outstanding)	0.08	(0.17)
Total current assets	2,129,830,903	1,865,662,850
Total current liabilities	1,129,154,419	2,129,992,718
Current Ratio (Total Current assets / Total Current Liabilities)	1.89	0.88
Total current assets	2 120 920 002	1 965 662 950
Total current liabilities	2,129,830,903 1,129,154,419	1,865,662,850 2,129,992,718
Net working capital (Total Current Assets - Total Current Liabilities)	1,000,676,484	(264,329,868)
The working capital (Total Current Assets - Total Current Elabinities)	1,000,070,404	(204,327,000)
Total liabilties	6,453,925,406	7,435,628,190
Total Equity	6,180,787,522	4,784,363,987
Debt to equity ratio (Total Liabilities / Stockholders' Equity)	1.04	1.55
Depreciation	499,875,646	497,433,459
Net income (loss)	122,980,158	(253,589,288)
Net Income + depreciation expense Short Term + long term liabilities	622,855,804	243,844,171
Solvency ratio (Net Income + Depreciation Expense / Short and Long Term Liabilities)	6,453,925,406 <b>0.10</b>	7,435,628,190 <b>0.03</b>
Solvency ratio (Net income + Depreciation Expense / Short and Long Term Liabilities)	0.10	0.03
Total assets	12,634,712,928	12,219,992,177
Total Equity	6,180,787,522	4,784,363,987
Asset to equity ratio (Total assets / total equity)	2.04	2.55
Earnings before interest expense and income taxes (EBIT)	522,859,149	(35,207,602)
Interest expense	292,179,579	333,303,573
Interest coverage ratio (EBIT / Interest Expense)	1.79	(0.11)





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Submission Date/Time: Apr 14, 2022 02:39 AM

Company TIN: 000-163-396

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## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR SEPARATE FINANCIAL STATEMENTS

The management of Shakey's Pizza Asia Ventures, Inc. (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at December 31, 2021 and 2020, in accordance with the Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders or members.

Sycip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards of Auditing and its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Christophed T. Po Chairman of the Board

Vicente L. Gregorio
President & Chief Executive Officer

Manuel T. Del Barrio

Vice President & Chief Financial Officer

Signed this APR day of Que, 2022



Page 2 of Statement of Management's Responsibility for Separate Financial Statements

REPUBLIC OF THE PHILIPPINES TAGUIG CITY

) s.s.

SUBSCRIBE AND SWORN to before me this APR 1 2 2022 the Passport Numbers, as follows:

affiant(s) exhibiting to me

Name	Passport No.	Date Issue	Place of Issue
Christopher T. Po	P8631182A	Sept. 6, 2018	DFA Manila
Vicente L. Gregorio	P4438672B	Jan. 18, 2020	DFA NCR South
Manuel T. Del Barrio	P5309094B	July 10, 2020	DFA Manila

Notary Public

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Series of 2022.

PHS. PRECION

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PTR No. A-5386637/01.07.2022 (Taguig City)

IBP No. 197084/ 01.07.2022

MCLE Exemption No. VI-002453 / Valid Until 14, April 2022

Unit 1124 Tower 2 Grace Residences Condominium

Levi Mariano Ave. Taguig City

### COVER SHEET

#### for **AUDITED FINANCIAL STATEMENTS**

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Manuel Del Barrio					m	ntdelbarrio@shakeys.biz				(02) 839-0011 NA																			
	CONTACT PERSON'S ADDRESS																												
15	15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700																												

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue 1226 Makati City **Philippines** 

Fax: (632) 8819 0872 ey.com/ph

BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

#### Report on the Audit of the Parent Company Financial Statements

#### **Opinion**

We have audited the parent company financial statements of Shakey's Pizza Asia Ventures Inc. (the Company), which comprise the parent company statements of financial position as at December 31, 2021 and 2020, and the parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for the years then ended, and notes to the parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Parent Company Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Parent Company **Financial Statements**

Management is responsible for the preparation and fair presentation of the parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the parent company financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 39 to the parent company financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Shakey's Pizza Asia Ventures Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Maria Pilar B. Hernandez.

SYCIP GORRES VELAYO & CO.

Maria Pilar B. Hernandez

Partner

CPA Certificate No. 105007

Tax Identification No. 214-318-972

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 105007-SEC (Group A)

haria Pelar B. Hunander

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-116-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8853500, January 3, 2022, Makati City

April 12, 2022



## PARENT COMPANY STATEMENTS OF FINANCIAL POSITION

	December 31			
	2021	2020		
ASSETS				
Current Assets				
Cash (Notes 7 and 31)	₽309,829,604	<b>₽</b> 443,389,058		
Trade and other receivables (Notes 8 and 31)	1,011,559,118	803,517,943		
Financial assets at fair value through profit or loss (Notes 11, 31	, , ,	, ,		
and 32)	300,000,000	100,000,000		
Inventories (Note 9)	376,316,432	412,769,974		
Prepaid expenses and other current assets (Note 10)	66,873,000	51,023,634		
Total Current Assets	2,064,578,154	1,810,700,609		
Noncurrent Assets				
Investment in subsidiaries (Note 12)	6,458,035,448	6,458,035,448		
Property and equipment (Note 13)	983,550,983			
Right-of-use assets (Note 15)	959,393,320	1,137,753,930		
Intangible assets (Note 14)	777,022,960	793,494,687		
Deferred tax assets - net (Note 30)	230,879,969	325,972,374		
Deferred input value - added tax	12,752,033	33,927,223		
Other noncurrent assets (Notes 16, 31 and 32)	556,069,120	155,355,828		
Total Noncurrent Assets	9,977,703,833	10,025,899,495		
TOTAL ASSETS	₽12,042,281,987	₽11,836,600,104		
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts payable and other current liabilities (Notes 17 and 31)	₽925,572,639	₽819,382,906		
Short-term loans payable (Notes 19 and 31)	_	1,050,000,000		
Current portion of:	4= 00 < 0 < 0	40.000.042		
Long-term loans payable (Notes 20, 31 and 32)	47,986,963	48,099,942		
Lease liabilities (Note 15)	58,482,418	190,407,232		
Contract liabilities (Note 22)	16,382,802	13,553,779		
Income tax payable Total Current Liabilities	1,048,424,822	2,121,443,859		
	1,040,424,022	2,121,443,037		
Noncurrent Liabilities				
Noncurrent portion of: Long-term loans payable (Notes 20, 31 and 32)	3 602 570 001	3,740,497,427		
Lease liabilities (Note 15)	3,692,570,991	1,151,192,864		
Contract liabilities (Note 22)	1,128,055,173 50,740,702	58,526,085		
Accrued pension costs (Note 27)	94,231,021	129,437,415		
Dealer's deposits and other noncurrent liabilities (Note 31)	83,498,884	40,759,530		
Total Noncurrent Liabilities (Note 51)	5,049,096,771	5,120,413,321		
Total Liabilities	6,097,521,593	7,241,857,180		

(Forward)



	December 31		
	2021	2020	
Equity			
Capital stock (Note 21)	₽1,683,760,178	₱1,531,321,053	
Additional paid-in capital (Note 21)	2,451,116,470	1,353,554,797	
Retained earnings (Note 21)	1,819,459,947	1,772,937,737	
Other components of equity (Note 27)	(9,576,201)	(63,070,663)	
Total Equity	5,944,760,394	4,594,742,924	
TOTAL LIABILITIES AND EQUITY	₽12,042,281,987	₽11,836,600,104	



## PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31				
	2021	2020			
REVENUE FROM CONTRACTS WITH CUSTOMERS (Notes 18, 22 and 33)	₽5,188,341,726	₽4,275,152,552			
COSTS OF SALES (Notes 18 and 23)	(4,061,801,935)	(3,656,088,504)			
GROSS INCOME	1,126,539,791	619,064,048			
GENERAL AND ADMINISTRATIVE EXPENSES (Note 24)	(760,051,218)	(882,018,804)			
INTEREST EXPENSE (Note 28)	(279,002,224)	(320,571,844)			
DIVIDEND INCOME (Note 12)	_	185,034,520			
OTHER INCOME - Net (Note 29)	81,516,065	26,532,334			
INCOME (LOSS) BEFORE INCOME TAX	169,002,414	(371,959,746)			
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 30)					
Current	11,544,079	12,149,016			
Deferred	77,260,917	(174,673,222)			
	88,804,996	(162,524,206)			
NET INCOME (LOSS)	80,197,418	(209,435,540)			
OTHER COMPREHENSIVE INCOME (LOSS) Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods (net of tax) -					
Actuarial gain (loss) on defined benefit obligation (Note 27)	71,325,950	(21,587,842)			
Tax effect (Note 27)	(17,831,488)	6,476,353			
	53,494,462	(15,111,489)			
TOTAL COMPREHENSIVE INCOME (LOSS)	₽133,691,880	(₱224,547,029)			
Basic/Diluted Earnings (Loss) Per Share (Note 35)	₽0.05	<b>(₽0.14)</b>			



## PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	Capital Stock	Additional Paid-in Capital	Retained Ot Earnings	her Components of Equity	
	(Note 21)	(Note 21)	(Note 21)	(Note 27)	Total
Balances at December 31, 2020	₽1,531,321,053	<b>₽</b> 1,353,554,797	₽1,772,937,737	( <del>P</del> 63,070,663)	<b>₽</b> 4,594,742,924
Issuance of new shares (Note 21)	152,439,125	1,097,561,673	_	_	1,250,000,798
Total comprehensive income	_	_	80,197,418	53,494,462	133,691,880
Cash dividends (Note 21)	_	_	(33,675,208)	-	(33,675,208)
Balances at December 31, 2021	₽1,683,760,178	₽2,451,116,470	₽1,819,459,947	( <del>P</del> 9,576,201)	₽5,944,760,394
Balances at December 31, 2019	₽1,531,321,053	₽1,353,554,797	₽1,997,686,487	( <del>P</del> 47,959,174)	₽4,834,603,163
Total comprehensive loss	_	_	(209,435,540)	(15,111,489)	(224,547,029)
Cash dividends (Note 21)	_	_	(15,313,210)	_	(15,313,210)
Balances at December 31, 2020	₽1,531,321,053	₽1,353,554,797	₽1,772,937,737	(₱63,070,663)	₽4,594,742,924



## PARENT COMPANY STATEMENTS OF CASH FLOWS

	Years Ended December 31				
	2021	2020			
CASH FLOWS FROM OPERATING ACTIVITIES					
Income (loss) before income tax	₽169,002,414	( <del>P</del> 371,959,746)			
Adjustments for:	F107,002,414	(F3/1,939,740)			
Depreciation and amortization (Note 26)	433,687,233	443,721,209			
Interest expense (Note 28)	279,002,224	320,571,844			
Movement in accrued pension costs	36,119,556	31,235,455			
Loss (gain) on:	30,117,330	31,233,433			
Pre-termination of leases (Notes 15 and 29)	(10,529,565)	(14,584,238)			
Disposal of property and equipment (Note 29)	180,145	5,103,898			
Disposal of property and equipment (Note 29)  Disposal of inventory	12,250,140	(5,498,534)			
Accretion income (Notes 16 and 29)					
,	(2,505,833)	(3,998,200)			
Fair value gain on financial assets at fair value through profit or	(1 0/5 205)	(590, 206)			
loss (FVPL) (Note 29)	(1,845,385)	(589,306)			
Interest income (Note 29)	(1,122,171)	(1,828,334)			
Unrealized foreign exchange loss (gain) - net (Note 29)	(247,925)	28,098			
Provision for legal and other contingencies (Note 34)	(37,033,000)	34,779,970			
Income before working capital changes	876,957,833	436,982,116			
Decrease (increase) in:	(20=021046				
Trade and other receivables	(207,834,866)	1,209,807,329			
Inventories	24,203,402	(211,508,262)			
Prepaid expenses and other current assets	(5,944,314)	9,892,109			
Increase (decrease) in:					
Accounts payable and other current liabilities	140,653,607	(1,107,555,812)			
Contract liabilities (Notes 22 and 36)	(8,025,356)	(16,867,133)			
Net cash generated from operations	820,010,306	320,750,347			
Income taxes paid (including creditable withholding taxes)	(21,449,130)	(50,962,135)			
Interest received	1,122,171	1,828,334			
Net cash provided by operating activities	799,683,347	271,616,546			
CASH FLOWS FROM INVESTING ACTIVITIES					
Investments in financial assets at FVPL (Note 11)	(300,000,000)	(100,000,000)			
Acquisition of	(300,000,000)	(100,000,000)			
Property and equipment (Note 13)	(136,898,992)	(92,131,274)			
Trademark	(1,243,186)	(72,131,274)			
Franchise right (Note 14)	(1,243,100)	(4,964,977)			
Software (Note 14)	_	(83,746,543)			
Proceeds from:	_	(65,740,545)			
Redemption of financial assets at FVPL	101,845,385	120,589,306			
Disposals of property and equipment		10,378,469			
1 1 1 1 1	64,545				
Increase (decrease) in dealers' deposits and other noncurrent liabilities	42,739,354	(3,596,224)			
Decrease (increase):	(400,000,000)				
Advances to third party (Note 16)	(400,000,000)	7 704 (00			
Deferred input value added tax	21,175,190	7,784,680			
Rental and other deposits (Note 36)	1,792,541	1,713,029			
Net cash used in investing activities	(670,525,163)	(143,973,534)			

(Forward)



	<b>Years Ended December 31</b>			
	2021	2020		
CASH FLOWS FROM FINANCING ACTIVITIES (Note 36)				
Proceeds from issuance of shares	<b>₽1,250,000,798</b>	₽_		
Payments of:	11,200,000,750	•		
Short-term loans (Note 19)	(1,050,000,000)	(1,000,000,000)		
Interest	(195,023,604)	(221,825,054)		
Lease liabilities (Note 15)	(184,267,549)	(190,478,394)		
Long-term loans	(50,000,000)	(50,000,000)		
Dividends (Note 21)	(33,675,208)	(15,313,210)		
Proceeds from short-term loans (Note 19)	_	1,500,000,000		
Net cash provided by (used in) financing activities	(262,965,563)	22,383,342		
NET INCREASE (DECREASE) IN CASH	(133,807,379)	150,026,354		
EFFECT OF EXCHANGE RATE CHANGES ON CASH	247,925	(28,098)		
CASH AT BEGINNING OF YEAR	443,389,058	293,390,802		
CASH AT END OF YEAR (Note 7)	₽309,829,604	₽443,389,058		



#### NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS

#### 1. General Information

#### Corporate Information

Shakey's Pizza Asia Ventures Inc. Doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's" and "Peri-Peri".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

<u>Approval and Authorization for the Issuance of the Parent Company Financial Statements</u>
The parent company financial statements were approved and authorized for issuance by the Board of Directors (BOD) on April 12, 2022.

#### 2. Basis of Preparation and Statement of Compliance

#### Basis of Preparation

The parent company financial statements have been prepared on a historical cost basis, except for investment in financial assets at fair value through profit or loss (FVPL) which is carried at fair value. The parent company financial statements are presented in Philippine peso, which is the Parent Company's functional currency.

The Parent Company prepares and issues consolidated financial statements for the same period as the parent company financial statements in accordance with PFRS 10, *Consolidated Financial Statements*.

#### Statement of Compliance

The parent company financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2021. The Parent Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the parent company financial statements.



Amendment to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021

The amendment provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- o There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

As of and for the year ended December 31, 2021, management has assessed that the lease concessions are not lease modifications since these are a direct consequence of the COVID-19 pandemic. As such, gain on lease concessions amounting to \$\mathbb{P}95.8\$ million was recognized as reduction in amortization expense included in the "Cost of sales" in the 2021 parent company statement of comprehensive income (see Note 15).

The amendment is effective for annual reporting periods beginning on or after April 1, 2021. Early adoption is permitted.

• Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, *Interest Rate Benchmark Reform – Phase 2* 

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- o Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- o Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Parent Company shall also disclose information about:

- o The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The Parent Company adopted the amendments beginning January 1, 2021.



#### Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Parent Company does not expect that the future adoption of the said pronouncements will have a significant impact on its parent company financial statements. The Parent Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2022

■ Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately. At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

• Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

The amendments are not expected to have a material impact on the Parent Company.

Amendments to PAS 37, Onerous Contracts – Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Parent Company will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.



- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Parent Company.

• Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Parent Company will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendments are not expected to have a material impact on the Parent Company.

• Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted. The amendments are not expected to have a material impact on the Parent Company.

Effective beginning on or after January 1, 2023

 Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.



The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

■ Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Parent Company.

Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Parent Company.

Effective beginning on or after January 1, 2024

Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. However, in November 2021, the



International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024.

Effective beginning on or after January 1, 2025

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB. PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

#### Deferred effectivity

 Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.



# 4. Summary of Significant Accounting and Financial Reporting Policies

The following is the summary of significant accounting policies applied in preparing the parent company financial statements:

## Current versus Noncurrent Classification

The Parent Company presents assets and liabilities in the parent company statement of financial position based on current/non-current classification.

#### An asset is current when:

- It is expected to be realized or intended to be sold or consumed in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is expected to be realized within twelve months after the reporting period, or
- It is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

#### A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Parent Company classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and noncurrent liabilities, respectively.

### **Financial Instruments**

## Financial Assets

*Initial Recognition and Measurement.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and FVPL.

The classification at initial recognition depends on the contractual cash flow characteristics of financial assets and the Parent Company's business model for managing them. The initial measurement of financial assets, except for those classified as FVPL, includes the transaction cost. The exception is for trade receivables that do not contain a significant financing component. These are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are SPPI on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at instrument level.

The Parent Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.



Subsequent Measurement. For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments);
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments); and
- Financial assets at FVPL.

The Parent Company has no financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at FVOCI with recycling of cumulative gains and losses (debt instrument) as at December 31, 2021 and 2020.

Financial Assets at Amortized Cost (Debt Instruments). The Parent Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at amortized cost are classified as current assets when the Parent Company expects to realize the asset within 12 months from reporting date. Otherwise, these are classified as noncurrent assets.

As at December 31, 2021 and 2020, the Parent Company's financial assets at amortized cost consist of cash, trade and other receivables and rental and other deposits (see Notes 7, 8, 10 and 16).

Financial assets at FVPL. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of comprehensive income.

This category includes derivative instruments and listed equity investments which the Parent Company had not irrevocably elected to classify at FVOCI. Dividends on listed equity investments are recognized as other income in the statement of comprehensive income when the right of payment has been established. A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

As at December 31, 2021 and 2020, the Parent Company has investment in unit investment trust fund (UITF) classified as financial assets at FVPL (see Note 11).



Impairment. The Parent Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Parent Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For receivables, the Parent Company applies a simplified approach in calculating ECLs. Therefore, the Parent Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Parent Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Parent Company considers a financial asset in default when contractual payments are 360 days past due. However, in certain cases, the Parent Company may also consider a financial asset to be in default when internal or external information indicates that the Parent Company is unlikely to receive the outstanding contractual amounts in full before considering any credit enhancements held by the Parent Company. A financial asset is written off when there is no reasonable expectation of recovering contractual cash flows.

*Derecognition.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the statement of financial position) when:

- The Parent Company's rights to receive cash flows from the asset have expired; or
- The Parent Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Parent Company has transferred substantially all the risks and rewards of the asset, or (b) the Parent Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Parent Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Parent Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Parent Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Parent Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Parent Company could be required to repay.



#### Financial liabilities

*Initial Recognition and Measurement.* Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Parent Company's financial liabilities include loans payable, accounts payable and other current liabilities (excluding statutory liabilities), lease liabilities and dealers' deposit and other noncurrent payables (see Notes 15, 17, 19 and 20).

The Parent Company has no financial liabilities at FVPL and derivatives designated as hedging instruments in an effective hedge.

Subsequent Measurement. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest expense in the statements of comprehensive income.

Derecognition. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statements of comprehensive income.

## Debt Issue Costs

Debt issue costs are deducted against long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

# Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Parent Company; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Parent Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument, as a whole, the amount separately determined as the fair value of the liability component on the date of issue.



## "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Parent Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Parent Company determines the appropriate method of recognizing the "Day 1" difference.

## **Prepayment Option**

If the Parent Company revises its estimates of payments or receipts, the Parent Company shall adjust the carrying amount of the financial asset or financial liability (or group of financial instruments) to reflect actual and revised estimated cash flows. The entity recalculates the carrying amount by computing the present value of estimated future cash flows at the financial instrument's original effective interest rate or, when applicable, the revised effective interest rate calculated. The adjustment is recognized in the statement of comprehensive income.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Parent Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Parent Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the parent company financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The fair value information is presented in Note 32.



### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the parent company statement of financial position if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Parent Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Parent Company and all of the counterparties.

#### Cash

Cash includes cash on hand and in banks.

#### Inventories

Inventories are stated at lower of cost and net realizable value. Cost is determined using the moving average method. Net realizable value is the estimated selling price less estimated costs necessary to make the sale.

## Investment in Subsidiaries

A subsidiary is an entity which the Parent Company has control. An investor, regardless of the nature of its involvement with an entity (the investee), shall determine whether it is a parent by assessing whether it controls the investee. Thus, an investor controls an investee if, and only if, the investee has all the following:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect the amount of the investor's returns.

Investment in subsidiaries are accounted for and presented at cost less any impairment in value. Under the cost method, the Parent Company recognizes income from the investment only to the extent that the Parent Company receives distributions from accumulated profits of the subsidiaries. The Parent Company recognizes dividend income from its subsidiaries when its right to receive the dividend is established.

An investment in a subsidiary is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the assets (calculated as the difference between the net disposal proceeds and the net carrying amount of the investment) is included in the statement of comprehensive income in the year the investment is derecognized.

#### **Property and Equipment**

Property and equipment are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the property and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance costs, are normally charged to net income in the parent company statement of comprehensive income in the year such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.



When each major repair and maintenance is performed, its cost is recognized in the carrying amount of the item of property and equipment as a replacement if the recognition criteria are satisfied. Such major repairs and maintenance is capitalized and amortized over the next major repairs and maintenance activity.

Each component of an item of property and equipment with a cost that is significant in relation to the total cost of the item of property and equipment is depreciated separately.

Depreciation and amortization are computed using the straight-line basis over the following estimated useful lives of the property and equipment:

Category	Number of year(s)
Building	15-20
Leasehold improvements	2 - 10 or term of the lease whichever is shorter
Furniture, fixtures and equipment	1-10
Transportation equipment	5-7
Maintenance tools	3-10
Glasswares and utensils	1

Leasehold improvements are amortized based on the lower of the estimated useful life of 2-10 years or the lease term which considers the enforceability of renewal options and limits on the use of the leasehold improvement using PFRS 16.

The useful lives and depreciation and amortization method are reviewed at each reporting date, and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the item of property and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in net income in the parent company statement of comprehensive income in the year the asset is derecognized.

Fully depreciated assets are retained in the account until they are no longer used although no further depreciation is charged to current operations.

Construction in progress is stated at cost. This includes cost of construction and other direct costs related to the asset being constructed. Construction in progress is transferred to the related property and equipment when the construction or installation and related activities necessary to prepare the property and equipment for their intended use have been completed, and the property and equipment are ready for use. Construction in progress is not depreciated until such time as the relevant assets are completed and put into operational use.

## Intangible Assets

The cost of intangible assets acquired in a business combination such as trademark with indefinite life is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization in the case of intangible assets with finite lives, and any accumulated impairment losses.

Intangible assets with finite lives such as software and franchise right are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a



finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of comprehensive income in the expense category that is consistent with the function of the intangible assets.

Amortization commences once the assets are available for use. Amortization are computed using the straight-line basis over the following estimated useful lives of the intangible assets with finite life:

Category	Number of year(s)
Software	10-15
Franchise right	7

Intangible assets with indefinite useful lives, such as trademark, are tested for impairment annually or more frequently if an indication of impairment exists either individually or at the CGU level. Such intangibles are not amortized. Intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

An intangible asset is derecognized upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income.

#### Impairment of Nonfinancial Assets

The Parent Company assesses at each reporting date whether there is an indication that property and equipment, software, franchise right and right-of-use asset are impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Parent Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In determining fair value less costs to sell, an appropriate valuation model is used. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in net income in the parent company statement of comprehensive income in the expense category consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in net income in the parent company statement of comprehensive income unless the asset is carried at revalued amount, in which case, the reversal is recognized in other comprehensive income in the parent company statement of comprehensive income and in the parent company statement of changes in equity. After such a reversal, the



depreciation and amortization charges are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The following criteria are also applied in assessing impairment of specific nonfinancial assets:

Trademark with indefinite life. Trademark with indefinite life is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for trademarks with indefinite life by assessing the recoverable amount of the CGU, to which the trademarks with indefinite life relates. Where the recoverable amount of the cash-generating unit (or group of CGUs) is less than the carrying amount of the cash-generating unit (or group of CGUs) to which the trademarks with indefinite life has been allocated, an impairment loss is recognized in the parent company statement of comprehensive income. The Parent Company performs its annual impairment test of trademarks with indefinite life on December 31 of each year.

# Dealers' Deposits

Dealers' deposits, included as part of "Dealer's deposits and other noncurrent liabilities" account in the parent company statement of financial position, are initially recognized at fair value. The discount is recognized as deferred credits and amortized over the estimated remaining term of the deposits using the effective interest method.

#### Equity

Capital Stock. Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax.

Additional Paid-in Capital (APIC). APIC represents the amount paid in excess of the par value of the shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown as a deduction from APIC.

Retained Earnings. Retained earnings represent accumulated earnings of the Parent Company less dividends declared and any adjustments arising from application of new accounting standards, policies or correction of errors applied retrospectively.

#### Dividends on Capital Stock

Cash dividends on common shares are recognized as liability and deducted from retained earnings upon declaration by the BOD.

Stock dividends on common shares are measured based on the total par value of declared stock dividend. Stock dividends are deducted from retained earnings when the BOD's declaration is ratified by the shareholders.

Cash dividends are recognized as liability and deducted from equity when declared. Stock dividends are treated as transfers from retained earnings to paid-in capital. The Parent Company may declare dividends only out of its unrestricted retained earnings.

Other Components of Equity. Other components of equity comprises items of income and expense, including reclassification adjustments and actuarial gains and losses on pensions that are not recognized in net income in the parent company statement of comprehensive income as required or permitted by other PFRS.



#### Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Parent Company expects to be entitled in exchange for those goods or services. The Parent Company assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Parent Company has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Restaurant Sales. Revenue from restaurant sales is recognized point in time when the related orders are served.

*Sale of Goods*. Revenue from merchandise sales consists of revenue from sale of goods and equipment. Transaction price of merchandise sales, which excludes discounts, returns, rebates and sales taxes, is normally received and recorded point in time.

Franchise Revenue. Initial franchise fee is recognized on a straight-line basis over the term of the franchise agreement, which ranges from 5 to 10 years. The transaction price for franchise agreement is discounted, using the rate that would be reflected in a separate financing transaction between the Parent Company and its customers at contract inception, to take into consideration the significant financing component. In instances where a significant financing component has been identified from its contracts with customers, this is recognized as interest expense in the parent company statement of comprehensive income.

Other franchise revenues consisting of royalty fees and various reimbursements from franchisees are recognized when earned.

*Interest Income*. Revenue is recognized as the interest accrues, using the effective interest rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### **Contract Balances**

Contract Assets. A contract asset is a conditional right to consideration in exchange for goods or services transferred to the customer. If the Parent Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. The Parent Company has no contract assets as at December 31, 2021 and 2020.

*Trade Receivables.* A receivable represents the Parent Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Parent Company has received consideration (or an amount of consideration) from the customer. If a customer pays consideration before the Parent Company transfers goods or services to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Parent Company performs its obligation under the contract. Further, the Parent Company has a loyalty points program which allows customers to accumulate points that can be applied to customer purchases depending on the actual usage within the next financial year. The liability is recognized when the customer avails the Parent Company's services using the loyalty card. Loyalty points are recognized as revenue upon actual usage or expiration whichever comes first.



### Cost and Expenses Recognition

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Costs of sales and general and administrative expenses are recognized in net income in the parent company statement of comprehensive income in the period these are incurred.

#### Leases

The Parent Company assesses at contract inception whether a contract is, or contains a lease, that is if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Right-of-use assets. The Parent Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Parent Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of nonfinancial assets.

Lease liabilities. At the commencement date of the lease, the Parent Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Parent Company and payments of penalties for terminating a lease, if the lease term reflects the Parent Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Parent Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the insubstance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets. The Parent Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below \$\frac{1}{2}50,000\$). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.



Lease Modification. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

A lessee shall account for a lease modification as a separate lease if both:

- The modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- The consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification a lessee shall:

- Allocate the consideration in the modified contract;
- Determine the lease term of the modified lease; and
- Remeasure the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, of the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined. The lessee shall account for the remeasurement of the lease liability by:
  - Decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. The lessee shall recognize in profit or loss any gain or loss relating to partial or full termination of the lease.
  - Making corresponding adjustment to the right-of-use asset for all other lease modifications.

As a practical expedient, a lessee may elect not to assess whether a rent concession occurring as a direct consequence of Covid-19 pandemic is a lease modification and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and,
- There is no substantive change to other terms and conditions of the lease.

Rent concession received from lessors are accounted for as negative variable lease payments in profit or loss.

## Pension Costs

The Parent Company has a funded, noncontributory defined benefit retirement plan covering substantially all its qualified employees. The plan requires contributions to be made to a parent company administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset



ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as part of cost of sales and general and administrative expenses in the parent company statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to statement of comprehensive income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

Actuarial valuations are made with sufficient regularity that the amounts recognized in the parent company financial statements do not differ materially from the amounts that would be determined at reporting date.

## Foreign Currency-denominated Transactions

Foreign currency-denominated transactions are recorded in Philippine peso using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. Exchange rate differences arising on the settlement and restatement of monetary items at rates different from those at which they were initially recorded are recognized in net income in the parent company statement of comprehensive income in the year such differences arise. Nonmonetary items denominated in foreign currencies are measured on a historical cost basis and translated using the exchange rate at the date of transaction.

#### Income Tax

*Current Tax.* Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Net Operating Loss Carryover (NOLCO). NOLCO is recognized in accordance with the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from taxable income for the next five (5) consecutive taxable years immediately following the year of such loss.



MCIT. MCIT is calculated as 1% of gross income of any domestic and resident foreign corporation beginning the fourth taxable year immediately following the taxable year in which such corporation commenced its business operation. Any excess of the MCIT over the normal income tax shall be carried forward and credited against the normal income tax for three (3) immediately succeeding taxable year.

*Deferred Tax.* Deferred tax is provided, using the liability method, on all temporary differences at reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused tax losses in the form of net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences, and the carryforward benefits from MCIT and NOLCO can be utilized.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable income will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets, if any, are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the years when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at reporting date.

Income tax relating to items recognized directly in equity is recognized in equity and not in the parent company statement of income.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.

#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the tax authority is included as part of receivables or payables in the parent company statement of financial position.

## Deferred Input VAT

In accordance with the Revenue Regulations No. 13-2018, input VAT on purchases or imports of the Parent Company of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of input VAT) in a calendar month which exceeds ₱1.0 million, regardless



of the acquisition cost of each capital good, shall be claimed as credit against output tax in the following manner:

- a. If the estimated useful life of a capital good is five (5) years or more, the input tax shall be spread evenly over a period of 60 months and the claim for input tax credit will commence in the calendar month when the capital good is acquired. The total input taxes on purchases or importations of this type of capital goods shall be divided by 60 and the quotient will be the amount to be claimed monthly.
- b. If the estimated life of a capital good is less than five (5) years, the input tax shall be spread evenly on a monthly basis by dividing the input tax by the actual number of months comprising the estimated useful life of the capital good. The claim for input tax credit shall commence in the calendar month that the capital goods were acquired.

Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed \$\mathbb{P}1.0\$ million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

# Earnings (Loss) Per Share (EPS)

Basic EPS is computed based on weighted average number of issued and outstanding common shares during each year after giving retroactive effect to stock dividends declared during the year. Diluted EPS is computed as if the stock options were exercised as at the beginning of the year and as if the funds obtained from exercise were used to purchase common shares at the average market price during the year. Outstanding stock options will have a dilutive effect under the treasury stock method only when the fair value of the underlying common shares during the period exceeds the exercise price of the option. Where the outstanding stock options have no dilutive effect and the Parent Company does not have any potential common share nor other instruments that may entitle the holder to common shares, diluted EPS is the same as basic EPS.

#### Segment Reporting

The Parent Company's operating businesses are organized and managed separately according to the nature of the products and services provided, with representing a strategic business unit that offers different products. Financial information on business segments is presented in Note 6 to the parent company financial statements.

#### **Provisions**

Provisions are recognized when the Parent Company has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provisions due to the passage of time is recognized as interest expense.

#### Contingencies

Contingent liabilities are not recognized in the parent company financial statements but are disclosed in the notes to the parent company financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but are disclosed in the notes to the parent company financial statements when an inflow of economic benefit is probable.



# **Events After the Reporting Period**

Post year-end events that provide additional information about the Parent Company's financial position at reporting period (adjusting events) are reflected in the parent company financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the parent company financial statements, when material.

# 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the parent company financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

#### Judgments

In the process of applying the Parent Company's accounting policies, management has made judgments which have significant effect on the amounts recognized in the parent company financial statements and accompanying notes. The judgments are based upon management's evaluation of relevant facts and circumstances as at the date of the parent company financial statements.

Right to Access - Performance Obligation Satisfied Over Time. The Parent Company determines whether it provides a dealer/franchisee with either:

- a right to access the Parent Company's intellectual property through a "Trademark Licensing and Franchise Agreement" throughout the term of the franchise agreement for which revenue is recognized over the term of the franchise agreement, or
- a right to use the Parent Company's intellectual property a "Trademark Licensing and Franchise Agreement" as it exists at the point in time the franchise license is granted for which revenue is recognized at the point in time the franchisee can first use and benefit from the franchise license.

In assessing whether the nature of the Parent Company's promise in granting a "Trademark Licensing and Franchise Agreement" is to provide a right to access the Parent Company's intellectual property (i.e., franchise license), the Parent Company considers whether all of the following criteria are met:

- the franchise agreement requires, or the franchisee reasonably expects that the Parent Company will undertake activities that will significantly affect the franchise license to which the franchisee has rights (e.g., advertisements, promotions, campaigns, etc.);
- the rights granted by the franchise license directly expose the franchisee to any positive or negative effects of the Parent Company's activities;
- those activities do not result in the transfer of a good or service to the franchisee as those activities occur.

The Parent Company determined that it has met the all of the criteria mentioned above and concluded that it provides its franchisees with a right to access the Parent Company's franchise license throughout the term of the franchise agreement. Accordingly, revenue from granting franchise license is recognized over the term of the franchise agreement.



Determination of lease term of contracts with renewal and termination options - Company as a lessee. The Parent Company has several lease contracts that include extension and termination options. The Parent Company applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Parent Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

As at December 31, 2021 and 2020, the Parent Company's right-of-use assets amounted to \$\text{P959.4}\$ million and \$\text{P1,137.8}\$ million, respectively, while its lease liabilities amounted to \$\text{P1,186.5}\$ million and \$\text{P1,341.6}\$ million, respectively, as of those dates. For the years ended December 31, 2021 and 2020, the Parent Company recognized amortization of right-of use assets amounting to \$\text{P141.5}\$ million and \$\text{P141.4}\$ million, respectively, and interest expense on lease liabilities amounting to \$\text{P76.6}\$ million and \$\text{P93.8}\$ million, respectively, as of those dates (see Note 15).

#### **Estimates and Assumptions**

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Parent Company based its assumptions and estimates on parameters available when the parent company financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Parent Company. Such changes are reflected in the assumptions when they occur.

Leases - Estimating the incremental borrowing rate. The Parent Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Parent Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Parent Company 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Parent Company estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

As at December 31, 2021 and 2020, the Parent Company's right-of-use assets amounted to ₱959.4 million and ₱1,137.8 million, respectively, while its lease liabilities amounted to ₱1,186.5 million and ₱1,341.6 million, respectively, as of those dates (see Note 15).

Determination of Fair Value of Financial Instruments. Where the fair value of financial assets and liabilities recorded in the parent company statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of financial assets and financial liabilities are disclosed in Note 32.



## Impairment of Trade and Other Receivables and Rental and Other Deposits

The Parent Company uses a provision matrix to calculate ECLs for its trade and other receivables and rental and other deposits. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., customer type and rating).

The provision matrix is initially based on the Parent Company's historical observed default rates. The Parent Company calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forward-looking information, and ECLs is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Parent Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Parent Company's receivables is disclosed in Note 8.

Other than the considerations on the impact of COVID-19 on macroeconomic factors used as inputs to the ECL calculation, there have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

The carrying value of trade and other receivables amounted to ₱1,011.6 million and ₱803.5 million as at December 31, 2021 and 2020, respectively (see Note 8). Allowance for ECL amounted to ₱4.9 million as at December 31, 2021 and 2020. No provision for ECL was recognized in 2021 and 2020 (see Note 24) while recovery of allowance for ECL amounted to nil and ₱0.1 million in 2021 and 2020, respectively (see Note 29).

The carrying value of rental and other deposits amounted to ₱156.1 million and ₱155.4 million as at December 31, 2021 and 2020, respectively (see Note 16). Allowance for unrecoverable deposits of rental and other deposits amounted to ₱3.3 million as at December 31, 2021 and 2020 (see Note 24).

Evaluation of Net Realizable Value of Inventories. The Parent Company writes down the cost of inventories whenever net realizable value of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in prices level or other causes such as the impact of COVID-19 pandemic. The lower of cost and net realizable value of inventories is reviewed at each reporting date. Inventory items identified to be obsolete and unusable are also written off and charged as expense in net income in the parent company statement of comprehensive income.

The carrying values of inventories amounted to ₱376.3 million and ₱412.8 million, net of allowance for inventory obsolescence of ₱4.3 million as at December 31, 2021 and 2020 (see Note 9).

Determination of Impairment of Nonfinancial Assets. Impairment review is performed when certain impairment indicators are present. Management considered the impact of COVID-19 in its impairment assessment on the Parent Company's Property and equipment, software, franchise right and right-of-use assets and has identified the related lease pre-termination costs, if any.

Determining the value in use of property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Parent Company to make estimates and assumptions that can materially affect the parent company financial statements.



Based on the assessment of management, the Parent Company's property and equipment, right-of-use assets, software and franchise right do not have any indication of impairment as at December 31, 2021 and 2020. No impairment loss was recognized for the years ended December 31, 2021 and 2020. The carrying value of nonfinancial assets are as follows:

	2021	2020
Property and equipment (see Note 13)	₽983,550,983	₽1,121,360,005
Software (see Note 14)	209,503,848	226,509,479
Franchise right (see Note 14)	4,078,374	4,787,656
Right-of-use assets (see Note 15)	959,393,320	1,137,753,930
	₽2,156,526,525	₽2,490,411,070

Recoverability Intangible Assets with Indefinite Life. The Parent Company performs recoverability testing annually or more frequently when there are indications of impairment for goodwill and trademark with indefinite lives. Goodwill acquired through business combination has been allocated to one CGU which is also the operating entity acquired through business combination and to which the goodwill relates. Recoverability testing requires an estimation of the value in use or fair value less cost of disposal of the CGU to which goodwill and trademark with indefinite life are allocated. Estimating the recoverable amount of the CGU involves significant assumptions about the future results of the business such as long-term revenue growth rate, operating expenses, gross margin and discount rate which were applied to cash flow forecasts. In addition, the assumptions are also subjected to a higher level of estimation uncertainty due to the current economic conditions which have been impacted by the COVID-19 pandemic. The cash flow forecasts were based on financial budgets approved by the BOD covering a five-year period.

The impairment on trademark is determined by comparing: (a) the carrying amount of the cash-generating unit; and (b) the present value of the annual projected cash flows for five years and the present value of the terminal value computed under the discounted cash flow method.

The key assumptions used in the impairment test of trademark with indefinite life are as follows:

## a. Gross Revenue

On the average, gross revenue of the CGU over the next five years were projected to grow in line with the economy or with nominal Gross Domestic Product. This assumes that the market share of the subsidiaries in their respective industries will be flat on the assumption that the industries also grow at par with the economy. Historically, the business growth had a direct correlation with economic growth. A 5.5% perpetuity growth rate was assumed at the end of the five-year forecast period.

## b. Operating Expenses

On the average, operating expenses were projected to increase in relation to revenue growth.

# c. Gross Margins

Increased efficiencies over the next five years are expected to result in margin improvements.

#### d. Discount Rate

The discount rate used to arrive at the present value of future cash flows was the Parent Company's Weighted Average Cost of Capital (WACC). WACC was based on the appropriate



weights of debt and equity, which were multiplied with the assumed costs of debt and equity. The discount rates applied to the cash flow projections is 10.9%.

The carrying amount of trademark with indefinite life as of December 31, 2021 and 2020 amounted to ₱563.4 million and ₱562.2 million, respectively (see Note 14).

The recoverable amount of the CGUs to which the trademark with indefinite lives are allocated is greater than its carrying amount. No impairment loss was recognized on trademark with indefinite life for the years ended December 31, 2021 and 2020.

Determination of Pension Costs. The cost of defined benefit pension plans and present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. Accrued pension cost amounted to ₱94.2 million and ₱129.4 million as at December 31, 2021 and 2020, respectively (see Note 27).

The discount rate is derived by discounting all expected benefit payments using interest rates of government bonds that correspond to the timing of benefit payments, after which, a single discount rate is computed considering the aggregate amount of all discounted values.

The mortality rate is based on publicly available mortality tables in the Philippines and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates in the Philippines.

Further details about the assumptions used are provided in Note 27.

Recoverability of Deferred Tax Assets. The Parent Company performs an annual evaluation of the realizability of deferred tax assets in determining the portion of deferred tax assets which should be recognized. The Parent Company's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the following period. This forecast is based on the Parent Company's past results and future expectations on revenue and expenses. The effect of COVID-19 pandemic on the macroeconomic factors are also used in developing the assumptions.

Deferred tax assets recognized amounted to ₱233.3 million and ₱329.4 million as at December 31, 2021 and 2020, respectively (see Note 30).

Evaluation of Claims Under Legal Contingencies. The Parent Company is involved in certain legal actions and claims. The Parent Company's estimate of the probable costs for the resolution of possible legal actions and other claims has been developed in consultation with outside legal counsel handling the Parent Company's defense in these matters and is based upon thorough analysis of potential results. Management believes that the ultimate liability or loss recorded in the parent company financial statements with respect to such obligations, claims and disputes is adequate.

In 2021, the Parent Company recognized a reversal of provision for legal and other contingencies amounting to ₱37.0 million while in 2020, the Company recognized provision for legal and other contingencies amounting ₱34.8 million (see Notes 29 and 34).



# 6. Segment Information

For management purposes, the Parent Company is organized into two business activities - Restaurant sales and franchise and royalty fees. This segmentation is the basis upon which the Company reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represent payment of subdealers for the use of the Shakey's and Peri-Peri's brands.

The Parent Company's chief operating decision maker monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment.

Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the parent company financial statements.

The Parent Company's performance is evaluated based on net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRS measures.

The following table shows the reconciliation of the EBITDA to net income:

	<b>Years Ended December 31</b>		
	2021	2020	
EBITDA	₽880,569,700	₽390,504,973	
Depreciation and amortization (Note 26)	(433,687,233)	(443,721,209)	
Interest expense (Note 28)	(279,002,224)	(320,571,844)	
Benefit from (provision for) income tax (Note 30)	(88,804,996)	162,524,206	
Interest income (Note 29)	1,122,171	1,828,334	
Net income (loss)	₽80,197,418	(₱209,435,540)	



Business Segment Data
The following tables present revenue and income information and certain assets and liabilities information regarding business segments for each of the years ended December 31:

	Restaur	ant Sales	Franchise and Royalty Fee		Tota	al
	2021	2020	2021	2020	2021	2020
Revenue	₽4,890,207,448	₽4,019,763,505	₽298,134,278	₱255,389,047	₽5,188,341,726	₽4,275,152,552
Net income (loss)	( <del>P</del> 143,403,291)	( <del>P</del> 400,977,325)	<b>₽223,600,709</b>	₽191,541,785	<b>₽80,197,418</b>	( <del>P</del> 209,435,540)
Provision for (benefit from) income tax	14,271,426	(226,371,468)	74,533,570	63,847,262	88,804,996	(162,524,206)
Interest expense	275,933,228	320,571,844	3,068,996	_	279,002,224	320,571,844
Interest income	(1,122,171)	(1,828,334)	_	_	(1,122,171)	(1,828,334)
Depreciation and amortization	433,687,233	443,721,209	_	_	433,687,233	443,721,209
EBITDA	<b>₽</b> 579,366,425	₽135,115,926	₽301,203,275	₽255,389,047	₽880,569,700	₽390,504,973
EBITDA Margin					16.97%	9.13%
Assets and Liabilities						
Operating assets	<b>₽</b> 5,353,366,570	₽5,052,592,282	₽_	₽_	₽5,353,366,570	₽5,052,592,282
Investment in subsidiaries	6,458,035,448	6,458,035,448	_	_	6,458,035,448	6,458,035,448
Deferred tax assets	230,879,969	325,972,374	_	_	230,879,969	325,972,374
Total assets	<b>₽12,042,281,987</b>	₽11,836,600,104	₽_	₽_	₽12,042,281,987	₽11,836,600,104
Operating liabilities	₽2,356,963,639	₽2,331,179,947	₽–	₽72,079,864	₽2,356,963,639	₽2,403,259,811
Interest-bearing loans and borrowings	3,740,557,954	4,838,597,369	_	- 1/2,077,004	3,740,557,954	4,838,597,369
Total liabilities	₽6,097,521,593	₽7,169,777,316	₽–	₽72,079,864	₽6,097,521,593	₽7,241,857,180



### 7. Cash

	2021	2020
Cash on hand	<b>₽28,176,549</b>	₽49,415,945
Cash in banks	281,653,055	393,973,113
	₽309,829,604	₱443,389,058

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash amounted to ₱1.1 million and ₱1.8 million for the years ended December 31, 2021 and 2020, respectively.

#### 8. Trade and Other Receivables

	2021	2020
Trade:		_
Stores	<b>₽234,363,067</b>	₽155,079,167
Related parties (see Note 18)	475,394,460	288,280,016
Receivable from National Advertising Fund (NAF)	35,583,471	111,400,419
Royalty receivable	85,992,882	37,339,494
Receivable from franchisees	52,442,190	24,372,171
Receivables from employees	16,258,209	11,881,432
Others		
Third parties	57,808,078	55,422,271
Related parties (see Note 18)	58,631,435	124,657,647
	1,016,473,792	808,432,617
Less allowance for ECL	4,914,674	4,914,674
	₽1,011,559,118	₽803,517,943

Below are the terms and conditions of the above assets:

- Trade receivables are non-interest bearing and are normally collectible within 10 to 30 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from NAF pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such as management fees, freight and gas expenses, are non-interest bearing and generally have 30 to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.
- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 18.

The Parent Company used the simplified provision matrix approach in estimating the expected credit losses on trade and other receivables. The movements of allowance for ECL are as follows:

		2021			2020	
		Receivables			Receivables	
	Trade and	from		Trade and	from	
	Others	Employees	Total	Others	Employees	Total
Balance at beginning of year	₽3,765,624	₽1,249,050	₽5,014,674	₽3,765,624	₽1,249,050	₽5,014,674
Recovery of doubtful accounts						
(see Note 29)	_	_	_	_	(100,000)	(100,000)
Balance at year-end	₽3,765,624	₽1,149,050	₽4,914,674	₽3,765,624	₽1,149,050	₽4,914,674



## 9. Inventories

Merchandise inventories at NRV amounted to ₱376.3 million and ₱412.8 million as at December 31, 2021 and 2020, respectively, while the cost of merchandise amounted to ₱380.6 million and ₱417.1 million as at December 31, 2021 and 2020, respectively.

The cost of inventories charged to Cost of sales amounting to ₱2,369.6 million and ₱1,713.2 million was recognized under cost of sales in the parent company statement of comprehensive income for the years ended December 31, 2021 and 2020, respectively (see Note 23).

Allowance for inventory obsolescence amounted to ₹4.3 million as at December 31, 2021 and 2020.

No provision for inventory obsolescence was recognized in 2021 and 2020.

# 10. Prepaid Expenses and Other Current Assets

	2021	2020
Advances to suppliers	₽32,850,906	₽34,206,806
Prepaid expenses	17,517,306	10,217,091
Prepaid taxes	16,504,788	6,599,737
	₽66,873,000	₽51,023,634

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance and dues and subscription and are amortized monthly over a period of one year.

#### 11. Financial Assets at FVPL

Movements of this account are as follows:

	2021	2020
Cost:		
Balance at beginning of year	<b>₽100,000,000</b>	₽120,000,000
Additions	300,000,000	100,000,000
Redemption	(100,000,000)	(120,000,000)
Balance at end of year	300,000,000	100,000,000
Accumulated Unrealized Fair Value Change		
Balance at beginning of year	_	_
Fair value gain (see Note 29)	1,845,385	589,306
Redemption	(1,845,385)	(589,306)
Balance at end of year	_	_
Net carrying value at end of year	₽300,000,000	₽100,000,000



The Parent Company's investments in financial assets at FVPL consist of UITF, which have no holding period and are callable any time.

Fair value gain on financial assets at FVPL included in "Other income - net" of the parent company financial statements amounted to P1.8 million and P0.6 million in 2021 and 2020, respectively (see Note 29).



## 12. Investment in Subsidiaries

The following are the Parent Company's investment in shares of stocks carried at cost:

	Place of		Functional	Effective	interest	Amo	unt
Company	Incorporation	Principal Activities	Currency	2021	2020	2021	2020
SIL	Hong Kong	Holding company for trademark rights of Shakey's in the Middle East, Asia (except Japan and Malaysia), Australia and Oceania.	Hong Kong Dollar (HKD)	100%	100%	₽3,500,000,000	₽3,500,000,000
BMI	Philippines	Manufacturing and distribution of bread, pastries and other confectionery products	Philippine Peso (PHP)	100%	100%	1,397,535,450	1,397,535,450
SSI	Philippines	Holding company for trademark and other intellectual property rights of Shakey's in the Philippines	PHP	100%	100%	1,285,500,000	1,285,500,000
SPCI	Philippines	Buying, selling, distributing and marketing, at wholesale or retail of goods, commodities and merchandise	PHP	100%	100%	24,999,995	24,999,995
SPRFL	Hong Kong	Holding company for sublicense of Shakey's brand in the Middle East.	HKD	100%	100%	8	8
WBHI	Philippines	Restaurant company of Peri-Peri Charcoal & Sauce Bar	PHP	100%	100%	249,999,995	249,999,995
AWIL (i)	British Virgin Islands	Holding company for trademarks rights of Peri-Peri Charcoal Chicken & Sauce Bar	USD Dollar	_	-	_	_
						₽6,458,035,448	₽6,458,035,448

<sup>(</sup>i) Acquired on June 1, 2019 from EHL and was subsequently dissolved on June 19, 2020.

On June 1, 2020, the Directors of AWIL approved its liquidation plan and pursuant to section 198(1) of BVI Business Companies Act of 2004, AWIL has declared insolvency. On June 19, 2020, pursuant to the BVI Business Companies Act of 2004, the Registrar of Corporate Affairs of BVI has approved and issued the certificate of dissolution of AWIL and was thereby declared dissolved.



The movements of the investment in subsidiaries are as follows:

	2021	2020
Beginning of year	₽6,458,035,448	₽7,020,233,000
Disposals	_	(562,197,552)
End of year	₽6,458,035,448	₽6,458,035,448



# 13. Property and Equipment

		Furniture,						
	Leasehold	Fixtures and	Transportation	Maintenance	Glasswares		Construction in -	
	Improvements	Equipment	Equipment	Tools	and Utensils	Building	progress	Total
Cost								
At December 31, 2019	₱1,256,454,173	₱1,437,835,166	₽37,370,277	₽3,069,202	₽14,076,223	₱245,634,977	₱114,599,106	₱3,109,039,124
Additions	28,338,713	38,975,314	2,623,805	15,893,038	2,925,147	3,375,257	_	92,131,274
Disposals	(284,016,854)	(378,433,803)	(17,269,699)	(1,772,295)	_	(263,870)	_	(681,756,521)
Reclassifications	72,011,355	4,059,459			_	4,559,627	(80,630,441)	<u> </u>
At December 31, 2020	1,072,787,387	1,102,436,136	22,724,383	17,189,945	17,001,370	253,305,991	33,968,665	2,519,413,877
Additions	17,521,575	28,225,541	850,000	8,848,206	806,958	_	80,646,712	136,898,992
Disposals	(8,578,070)	(68,926)	_	_	<b>—</b> -	_	_	(8,646,996)
Reclassifications	13,877,556	_	_	_	_	7,840,386	(21,717,942)	
Balance at December 31, 2021	1,095,608,448	1,130,592,751	23,574,383	26,038,151	17,808,328	261,146,377	92,897,435	2,647,665,873
Accumulated Depreciation and	Amoutization							
At December 31, 2019	P849.851.284	₽859,808,652	₽27,693,702	₽530,051	₽8,882,637	₽30,032,428	₽_	₽1,776,798,754
Depreciation and amortization	F049,031,204	F039,000,032	F27,093,702	F330,031	F0,002,037	F30,032,426	r-	F1,//0,/90,/34
(see Note 26)	107,074,642	141,357,498	3,096,734	11,272,401	7,091,228	17,636,769	_	287,529,272
Disposals	(275,120,826)	(372,411,602)	(17,269,684)	(1,208,172)	7,071,220	(263,870)	_	(666,274,154)
At December 31, 2020	681,805,100	628,754,548	13,520,752	10,594,280	15,973,865	47,405,327	_	1,398,053,872
Depreciation and amortization	001,003,100	020,734,340	13,320,732	10,394,200	13,973,003	47,403,327	_	1,390,033,072
(see Note 26)	101,862,577	139,523,623	2,823,986	10,826,163	1,363,571	18,063,404	_	274,463,324
Disposals	(8,348,288)	(54,018)	2,023,900	10,020,103	1,303,371	10,005,404	_	(8,402,306)
Balance at December 31, 2021	775,319,389	768,224,153	16,344,738	21,420,443	17,337,436	65,468,731		1,664,114,890
Datance at December 31, 2021	773,317,307	700,224,133	10,544,750	21,420,443	17,337,430	03,400,731	<del>_</del>	1,004,114,070
Net Book Value								
Balance at December 31, 2020	₽390,982,287	₱473,681,588	₽9,203,631	₽6,595,665	₽1,027,505	₽205,900,664	₽33.968.665	₽1,121,360,005
Balance at December 31, 2020	320,289,059	362,368,598	7,229,645	4.617.708	470.892	195,677,646	92.897.435	983,550,983
Datance at December 31, 2021	220,200,030	202,200,370	7,227,043	4,017,700	470,072	173,077,040	72,077,403	700,000,700

There are no idle assets as at December 31, 2021 and 2020. The Parent Company has no property and equipment that are used as collateral for existing loans payable.

Net book value of property and equipment transferred to franchisees as part of the franchising agreement amounted to ₱11.6 million in 2021 and ₱6.4 million in 2020.



# 14. Intangible Assets

	2021	2020
Trademark	₽563,440,738	₽562,197,552
Software	209,503,848	226,509,479
Franchise right	4,078,374	4,787,656
	₽777,022,960	₽793,494,687

On November 17, 2021, the Parent Company executed a deed of assignment with DBE Project, Inc. transferring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.

On February 26, 2020, AWIL, executed a deed of assignment, transferring all of its trademark with indefinite life and intellectual property amounting to \$\mathbb{P}\$562.2 million. The trademark with indefinite life was acquired by AWIL during the acquisition of the Peri-Peri business from I-Foods, Inc. in 2019.

On August 24, 2020, the Parent Company entered into a master franchise agreement for a consideration of \$\mathbb{P}4.8\$ million (\$0.1\$ million) with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Parent Company the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into subfranchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

The details of the Parent Company's intangible assets with finite life are as follows:

	Software	Franchise Right
Cost		
At December 31, 2019	₽171,531,118	₽_
Additions	83,746,543	4,964,977
Balance at December 31, 2020	255,277,661	4,964,977
Additions	_	
Balance at December 31, 2021	255,277,661	4,964,977
<b>Accumulated Amortization</b>		_
At December 31, 2019	14,141,839	_
Amortization (see Note 26)	14,626,343	177,321
At December 31, 2020	28,768,182	177,321
Amortization (see Note 26)	17,005,631	709,282
Balance at December 31, 2021	45,773,813	886,603
Net Book Value		
Balance at December 31, 2020	₽226,509,479	₽4,787,656
Balance at December 31, 2021	209,503,848	4,078,374



# 15. Right-of-Use Assets and Lease Liabilities

Parent Company as a lessee

The Parent Company has lease contracts for land for the use of its office spaces and stores. Leases of co-owned stores usually has terms of 3 to 15 years. The Parent Company's obligations under its leases are secured by the lessor's title to the leased assets.

The Parent Company also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Parent Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of this account follows:

	2021	2020
Cost		
Balance at beginning of year	₽1,592,139,591	₽1,454,747,701
Additions	87,512,717	228,247,719
Pre-termination	(56,660,242)	(90,855,829)
Balance at end of year	1,622,992,066	1,592,139,591
<b>Accumulated Amortization</b>		
Balance at beginning of year	454,385,661	211,313,717
Amortization (see Note 26)	141,508,996	141,388,273
Lease concession	95,774,190	115,229,504
Pre-termination	(28,070,101)	(13,545,833)
Balance at end of year	663,598,746	454,385,661
Net Book Value	₽959,393,320	₽1,137,753,930

The rollforward analysis of lease liabilities follows:

	2021	2020
Balance at beginning of year	₽1,341,600,096	₽1,417,159,871
Additions	87,512,717	228,247,719
Interest expense (see Note 28)	76,586,223	93,794,638
Payments	(184,267,549)	(190,478,394)
Pre-termination	(39,119,706)	(91,894,234)
Gain on lease concession	(95,774,190)	(115,229,504)
Balance at end of year	1,186,537,591	1,341,600,096
Less current portion of lease liabilities	58,482,418	190,407,232
Lease liabilities - net of current portion	₽1,128,055,173	₽1,151,192,864



The Parent Company has lease contracts for company-owned stores that contains variable payments based on the gross sales. The following provides information on the Parent Company's variable lease payments, including the magnitude in relation to fixed payments:

	As at December 31, 2021			
	Fixed	Variable		
	<b>Payments</b>	<b>Payments</b>	Total	
Fixed	₽139,265,192	₽_	₽139,265,192	
Variable rent with minimum payment	62,015,752	47,991,144	110,006,896	
Variable rent only	_	1,226,875	1,226,875	
	₽201,280,944	₽49,218,019	₽250,498,963	

	As at December 31, 2020			
	Fixed Variable			
	Payments	Payments	Total	
Fixed	₽143,252,937	₽_	₽143,252,937	
Variable rent with minimum payment	72,313,153	46,798,490	119,111,643	
Variable rent only	- 639,539		639,539	
	₱215,566,090	₽47,438,029	₽263,004,119	

Shown below is the maturity analysis of the undiscounted lease payments:

	2021	2020
1 year	₽229,092,550	₽277,235,537
more than 1 years to 2 years	194,695,713	239,214,473
more than 2 years to 3 years	153,405,165	205,882,446
more than 3 years to 4 years	129,607,176	167,506,314
more than 5 years	822,733,999	1,088,732,208

Rent expense on short-term leases and leases of low-value assets amounted to ₱73.8 million and ₱74.7 million as of December 31, 2021 and 2020, respectively (see Notes 23 and 24)

## 16. Other Noncurrent Assets

	2021	2020
Advances to third party	<b>₽</b> 400,000,000	₽_
Rental deposits	159,366,413	158,653,121
Less allowance for unrecoverable deposits	3,297,293	3,297,293
	₽556,069,120	₽155,355,828

Advances to third party represent the Parent Company's initial payment for future investments.

The Parent Company's rental deposits are refundable at the end of the lease term which range from three years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from and 1.08% to 4.95% and 1.12% to 10.39% for the years ended December 31, 2021 and 2020, respectively. The excess of the principal amount of the deposit over its fair value is accounted for as right-of-use asset and amortized over the lease term on a straight-line basis while interest on the deposit is accounted for using the effective interest rate method.



The Parent Company uses a provision matrix to calculate ECLs for rental and other deposits. There were no provisions for unrecoverable deposits in 2021 and 2020.

Accretion income on rental deposits amounted to ₱2.5 million and ₱4.0 million in 2021 and 2020 (see Note 29).

# 17. Accounts Payable and Other Current Liabilities

	2021	2020
Trade:		
Suppliers	₽290,897,363	₽231,478,237
Related parties (see Note 18)	253,037,369	149,271,289
Nontrade		
Third parties	85,289,282	142,703,484
Related parties (see Note 18)	35,768,506	27,599,712
Accrued expenses:		
Suppliers	97,225,645	83,210,424
Salaries and wages	48,337,258	46,991,848
Utilities	29,191,488	24,056,496
Customer's loyalty	20,673,626	15,112,737
Interest	7,656,566	5,225,000
Others	2,354,686	2,205,352
Others	55,140,850	91,528,327
	₽925,572,639	₽819,382,906

Below are the terms and conditions of the financial liabilities:

- Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.
- Nontrade payables consist of payable to contractors and employment agencies and are normally settled in 30 to 90 days' term.
- Accrued expenses are accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs which are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer purchases within the next financial year. Revenue is recognized upon actual usage or expiration whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 18.

## Other payables consist of the following:

	2021	2020
Output VAT - net	₽27,082,765	₽17,541,261
Customers' deposits	10,492,490	11,719,001
Withholding tax payable	7,797,210	8,637,177
Fun certificates payable	5,758,088	2,631,055
Due to cooperative	3,091,059	8,229,078
SSS, Philhealth and Pag-ibig payable	3,904	4,862,559
Provision for legal and other contingencies	_	37,033,000
Others	474,662	875,196
	₽54,700,178	₽91,528,327



## 18. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Parent Company; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Parent Company that gives them significant influence over the Parent Company and close members of the family of any such individual.

Approval requirements and limits on the amount and extent of related party transactions

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Parent Company's total assets based on its latest audited financial statements.

All individual MRPT shall be approved by at least two-thirds (2/3) vote of the BOD, with at least a majority of the Independent Directors voting to approve the MRPT. In case that a majority of the Independent Directors' vote is not secured, the MRPT may be ratified by the vote of the stockholders representing at least two thirds (2/3) of the outstanding capital stock.

Aggregate RPT transactions within a 12-month period that meets or breaches the materiality threshold shall require the same BOD approval mentioned above.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2021 and 2020, the Parent Company has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Parent Company, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Parent Company:

Outstanding Palance

			<u></u>	Outstanding ba	alance		
			Amount/ Volume	Receivable	Payable		
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17) Ter	ms	Conditions
Century Pacific G	roup Inc. (CPGI, Ultimate Parent Company)						
Advances	Cash advances for working capital	2021	₽_	₽-	₽- 30-	day; non-interest bearing	Unsecured
	purposes	2020	_	_	-		
(Forward)							



		Outstanding Balance					
			Amount/ Volume	Receivable	Payable	_	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
Bakemasters, Inc. (BMI)							
Trade sales and service income	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	<b>2021</b> 2020	<b>₽4,729,505</b> 3,930,061	<b>₽12,306,080</b> 4,688,089	<del>P</del> _ -	30-day; non-interest bearing	Unsecured; not impaired
Purchases	Purchase of raw materials and goods and rental storage at agreed prices usually on a cost-plus basis	<b>2021</b> 2020	<b>309,803,412</b> 82,199,357	- -	<b>144,815,259</b> 60,821,493	30-day; non-interest bearing	Unsecured
Advances	Advance payment for purchases of goods	<b>2021</b> 2020	- -		_ _	30-day; non-interest bearing	Unsecured; not impaired
Shakey's International Li	imited (SIL)						
Management fee income	Provides services (normally on cost plus basis) mutually agreed upon by both parties to manage the onshore transactions of SIL	<b>2021</b> 2020	<b>4,183,033</b> 6,096,515	<b>52,790,520</b> 50,706,556	-	30-day; non-interest bearing	Unsecured; not impaired
Shakey's Pizza Regional I	Food Limited (SPRFL)						
Collection	Pertains remittances of SPRFL's customers that are initially collected by SPAVI due to unavailability of SPRFL's bank account.	<b>2021</b> 2020	10,455,196	-	<b>21,496,995</b> 21,937,667	30-day; non-interest bearing	Unsecured; not impaired
Shakey's Seacrest Inc. (SS	sn.						
License fee	Annual remittance of royalty fee amounting to 3% of net system wide sales	<b>2021</b> 2020			<b>5,662,045</b> 5,662,045	360-day; non-interest bearing	Unsecured
Service income	Provides services (normally on cost plus basis) mutually agreed upon by both parties to manage the transactions of SPCI	<b>2021</b> 2020	<b>3,437,558</b> 4,360,921	<b>5,879,754</b> 3,470,333	-	30-day; non-interest bearing	Unsecured; not impaired
Rental income	Rental income on property lease	<b>2021</b> 2020	- 60,000	-	-	30-day; non-interest bearing	Unsecured; not impaired
Advances	Cash advances for working capital purposes	2020 2021 2020	14,271,511 -	- - -	14,271,511 -	30-day; non-interest bearing	Unsecured

(Forward)



				Outstanding Balance			
			Amount/ Volume	Receivable	Payable	•	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
Shakey's Pizza Commer		Amount/ Volume of transaction   Receivable (see Note 8)   Payable (see Note 8)   Receivable (s					
Sales	Sale of goods at prices (normally on			, ,	₽_	30-day; non-interest bearing	Unsecured; not impaired
		2020	120,105,301	278,216,660	_		
	upon by both parties						
Service income			_	-	_	30-day; non-interest bearing	Unsecured; not impaired
		2020	21,446,100	_	_		
A 1		2021				20.1	TT 1 (1 1 1
Advances			_	_	_	30-day; non-interest bearing	Unsecured; not impaired
Rental income	inventories		_	_	_	20 days man interest bearing	I Imaa ayyaa da mat imamaina d
Rental income	Rental income on property lease		120,000		_	30-day; non-interest bearing	Onsecured; not impaired
Purchases	Durchasa of rayy materials and goods		,		52 965 416	20 days non-interest bearing	Ungagurad, not impaired
Fulchases			, ,			30-day, non-interest bearing	Onsecured, not impaired
	plus basis	2020	070,030,027		37,401,007		
	Receipt of cash dividends from a	2021	_	_	_	30-day: non-interest hearing	Unsecured: not impaired
Dividend income	subsidiary		185,034,520	_	_	or any, non-interest coming	onsecured, not impuned
Dividend meeting	<i>sucolului</i> y	2020	100,00 1,020				
Wow Brand Holdings, In	nc. (WBHI)						
License fee	Annual remittance of royalty fee	2021	274,979,955	187,313,235	_	30-day; non-interest bearing	Unsecured; not impaired
	amounting to 6% of net system	2020	12,782,481	5,442,889	_		_
	wide sales						
Service income	Provide services mutually agreed	2021	3,818,400	32,311,065	_	30-day; non-interest bearing	Unsecured; not impaired
	upon by both parties to manage the	2020	16,464,453	65,037,869	_		
	transactions of WBHI						
Rental income	Rental income on property lease		)	403,200	-	30-day; non-interest bearing	Unsecured; not impaired
			2,237,235	_	_		
Advances			-	_	_	30-day; non-interest bearing	Unsecured; not impaired
			_	_	_		
Advances			_	_	_	30-day; non-interest bearing	Unsecured; not impaired
		2020	_	_	_		
	Business						
The Pacific Meat Compa	ony Inc. (PMCI) (v)						
Trade sales and service	Sale of goods at prices (normally on	2021	_	4,066,709	_	30-day: non-interest bearing	Unsecured: not impaired
income	cost plus basis) mutually agreed		30,203,193	, ,	_	5 caj, non microst ocuring	onsecured, not impaned
	upon by both parties		20,200,170	.,,,,,,,,,,			
Purchases	Purchase of raw materials and goods	2021	116,032,754	_	46,009,290	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost-	2020	48,140,953	_	45,983,200	,, <b>z</b> g	, г г г
	plus basis	. = *	-,,		- , , 0		
(Forward)	*						
,							



				Outstanding Balance			
			Amount/ Volume	Receivable	Payable	_	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
DBE Project Inc. (DBE)							
Trade sales and service	Sale of goods at prices (normally on	2021	₽_	₽431,120	₽_	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed upon by both parties	2020	151,343	353,292	_		-
Purchases	Purchase of raw materials and goods	2021	1,392,369	_	293,488	3 30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2020	_	_	333,045		•
Snow Mountain dairy Co	orporation (SMDC)						
Purchases	Purchase of raw materials and goods	2021	_	_	_	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2020	197,716	_	367,200		
Century Pacific Food Inc	c. (CPFI)						
Trade sales and service	Sale of goods at prices (normally on	2021	_	416,069	_	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed upon by both parties	2020	356,659	320,459	_		•
Purchases	Purchase of raw materials and goods	2021	3,924,846	_	3,391,871	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2020	3,137,759	_	2,305,344		
	•	2021		₽534,025,895	₽288,805,875		
		2020		412,937,663	176,871,001		



#### Compensation of Key Management Personnel

The salaries and pension costs of key management personnel are as follows:

	2021	2020
Salaries	<b>₽277,647,409</b>	₽295,571,716
Pension costs	48,119,556	39,187,758
	<b>₽</b> 325,766,965	₽334,759,474

There are no other short-term and long-term benefits given to the key management personnel.

#### 19. Short-term Loans Payable

The outstanding balance of the short-term loans is as follows:

	2021	2020
Balance at beginning of year	₽1,050,000,000	₽550,000,000
Payments	(1,050,000,000)	(1,000,000,000)
Additions	_	1,500,000,000
Balance at end of year	₽_	₽1,050,000,000

The Parent Company availed of several short-term loans amounting to ₱1,500.0 million with interest ranging from 3.50% to 5.50% annum in 2020.

Interest expense pertaining to short-term loans amounting to ₱30.9 million and ₱39.5 million recognized for the years ended December 31, 2021 and 2020, respectively (see Note 28).

#### 20. Long-term Loans Payable

On June 8, 2016, the Parent Company entered into an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of \$\mathbb{P}\$5,000.0 million. The breakdown of the loan is as follows:

	2021	2020
Principal	₽3,750,000,000	₽3,800,000,000
Less unamortized debt issue costs	9,442,046	11,402,631
	3,740,557,954	3,788,597,369
Less current portion of long-term loan payable	47,986,963	48,099,942
Noncurrent portion	₽3,692,570,991	₽3,740,497,427

The loan is payable within 10 years to commence on the  $12^{th}$  month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of P25.0 million and a final payment of P4,550.0 million.

The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.



The loan facility also contains a prepayment provision which allows the Parent Company to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.

On December 22, 2016, the Parent Company notified BDO of its intention to prepay the loan amounting to \$\mathbb{P}\$1,000.0 million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability.

So long as any portion of the loan is outstanding and until payment in full of all amounts payable by the Parent Company under the loan documents are made, the Parent Company covenants and agrees that, unless the Lender shall otherwise consent in writing, it shall among others comply with the following affirmative covenants:

- a. Ensure that at all times its obligations will constitute its secured, direct, unconditional and unsubordinated obligations, and any of its residual obligation not satisfied out of the proceeds of the collateral shall rank and will rank at all times at least pari passu in priority of payment and in all other respects with all its unsecured obligations, save for such obligations in respect of which a statutory preference is established solely by operation of law.
- b. The net proceeds from the loan shall be used for the purpose of refinancing the bridge loan.
- c. Financial covenant during the term of the Term Loan:
  - i. its Debt date of determination, the ratio of EBITDA less regular dividends and advances to Service Coverage Ratio is at least 1.2x. Debt Service Coverage Ratio is as of the shareholders over Debt Service. For purposes hereof, "EBITDA" means operating profit before interest, taxes, depreciation and amortization, each item determined in accordance with PFRS, and the term "Debt Service" means the aggregate amount of the succeeding year's principal amortization for the Loan, interest, fees and other financial charges made or due in respect thereof payable by the Borrower, provided that one (1) year prior to the maturity of the Loan, "Debt Service Coverage Ratio" shall mean the ratio of sum of the beginning cash balance and EBITDA less regular dividends and advances to shareholders over Debt Service;
  - ii. its Debt to Equity Ratio does not exceed 5.0x within the first two years from the Borrowing under the Term Loan and 4.0x thereafter.

The foregoing financial covenant shall be tested every six months based on annual audited or unaudited semi-annual parent company financial statements. On January 27, 2017, the OLSA was amended to include June 30, 2017 as the commencement date for the testing for the financial covenant ratios.

- d. Within the period required, open and establish the Debt Service Reserve Account; and ensure that the funds deposited in the Debt Service Reserve Account is at all times maintained in accordance with the agreement. As at December 31, 2021 and 2020, the balances of DSRA has been applied to the loan balance.
- e. Prior to the assignment or transfer of any trade names, copyrights, trademarks, patents and other intellectual property rights or licenses currently held by the Parent Company or any whollyowned subsidiary of the Parent Company, the Parent Company shall pledge in favor of the



Lender, under the terms and conditions of the Pledge under the Omnibus loan and security Agreement, all the outstanding shares of the Parent Company in such wholly-owned subsidiary.

As at December 31, 2021 and 2020, the Parent Company is in compliance with the aforementioned covenants. Accordingly, the noncurrent portion of the loan remains as noncurrent liability in the parent company statements of financial position as of December 31, 2021 and 2020.

Interest expense pertaining to long-term loan amounting to ₱168.1 million and ₱181.6 million was recognized for the years ended December 31, 2021 and 2020, respectively (see Note 28).

#### 21. Equity

#### Capital Stock

The details are as follows:

	Number of	
	shares	Amount
Authorized capital stock - ₱1 par value:	2,000,000,000	₽2,000,000,000

Issued and outstanding capital stock - ₱1 par value:

_	20	)21	202	20
	Number of		Number of	
	shares	Amount	shares	Amount
Beginning of year	1,531,321,053	₽1,531,321,053	1,531,321,053	₱1,531,321,053
Issuance of new shares	152,439,125	152,439,125	_	-
End of year	1,683,760,178	₽1,683,760,178	1,531,321,053	₱1,531,321,053

Below is the Parent Company's track record of the registration of securities:

Date of SEC Order				
Rendered Effective or		Authorized		Issue
Permit to Sell	Event	Capital Stock	Issued Shares	Price
	Registered and Listed Shares			
	(Original Shares)	2,000,000,000	1,179,321,053	₽1.00
December 1, 2016	Initial Public Offering (IPO)			
December 1, 2010	Primary	2,000,000,000	104,000,000	11.26
	Secondary	2,000,000,000	202,000,000	11.26
	Over-allotment Option	2,000,000,000	46,000,000	11.26
August 6, 2021	Issuance	2,000,000,000	152,439,025	7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares as at December 31, 2021 and 2020 are held by 43 and 38 equity holders, respectively.

#### APIC

Amount received in excess of the par values of the shares issued amounting to ₱2,451.1 million and ₱1,353.6 million was recognized as "APIC" in the parent company statements of changes in equity as at December 31, 2021 and 2020, respectively.



#### **Retained Earnings**

Details of cash dividends declared in 2021 and 2020 are as follows:

	D:		
Date of Declaration	Rate (per share)	Amount	Record Date
July 15, 2020	₽0.01	<b>₽</b> 15,313,210	August 14, 2020
July 15, 2021	0.02	33,675,208	August 17, 2021

There are no outstanding dividends payable as at December 31, 2021 and December 31, 2020. Cash dividends declared and paid for in 2021 and 2020 amounted to ₱33.7 million and ₱15.3 million, respectively, as of those dates.

#### 22. Revenues from Contracts with Customers

Set out below is the disaggregation of the Parent Company's revenue from contracts with customers:

	2021	2020
Revenue from contracts with customers:		_
Restaurant sales	₽3,358,517,235	₱3,608,444,442
Sale of goods	1,539,954,398	411,319,063
Royalty and franchise fees	289,870,093	255,389,047
	₽5,188,341,726	₽4,275,152,552
Timing of recognition:		
Goods transferred at a point in time	<b>₽</b> 5,165,274,204	₽4,252,085,030
Services transferred over time	23,067,522	23,067,522
	₽5,188,341,726	₽4,275,152,552

#### Contract liabilities

Below are the details of contract liabilities:

	2021	2020
Initial franchise fee	₽67,123,504	₽72,079,864
Less current portion	16,382,802	13,553,779
Noncurrent portion	₽50,740,702	₽58,526,085

Movements of contract liabilities arising from initial franchise fees as at and for the year ended December 31, 2021 and 2020 are as follows:

	2021	2020
Beginning balance	<b>₽72,079,864</b>	₽85,805,160
Amortization of initial franchise fees	(16,624,253)	(23,067,522)
Initial franchise fees received	8,598,897	6,200,389
Accretion of interest expense	3,068,996	3,141,837
Ending balance	₽67,123,504	₽72,079,864



As at December 31, 2021, the amount of initial franchise fees allocated to remaining performance obligations, the amount of accretion of interest expense in the succeeding years, and the amount of contract liability arising from initial franchise fees are as follows:

			Contract
	Unamortized	Accretion	liabilities
	initial franchise	of interest	from initial
	fees	expense	franchise fees
Within one year	₽16,382,802	₽2,586,253	₽18,969,055
More than one year	50,740,702	16,382,802	67,123,504
	₽67,123,504	₽18,969,055	₽86,092,559

#### 23. Cost of Sales

	2021	2020
Inventory costs (see Note 9)	₽2,369,124,045	₽1,713,159,127
Salaries, wages and benefits (see Note 25)	479,772,560	756,377,066
Depreciation and amortization (see Note 26)	401,698,803	402,957,486
Utilities	235,136,613	228,749,896
Delivery call fees	128,698,594	101,915,623
Outside services	101,321,060	107,049,335
Rent	73,803,865	74,693,383
Supplies	72,778,665	78,462,453
Gas expenses	63,751,051	61,123,675
Repairs and maintenance	46,412,422	43,239,469
Dues and subscription	22,343,628	20,060,633
Pension costs (see Notes 25 and 27)	18,776,116	15,290,953
Card charges	15,829,245	16,940,606
Costs of shop	11,607,920	6,423,971
Commissary costs	1,733,483	721,408
Seminar and training	942,877	634,622
Other	18,161,358	28,288,798
·	₽4,061,892,305	₽3,656,088,504

## 24. General and Administrative Expenses

	2021	2020
Salaries, wages and benefits (see Note 25)	₽217,012,268	₽297,393,013
Advertising and promotions	176,819,913	150,350,525
Taxes and licenses	111,699,116	120,172,371
Outside services	93,821,474	119,312,360
Depreciation and amortization (see Note 26)	31,988,430	40,763,723
Supplies	30,778,956	32,874,772
Transportation and travel	30,266,196	29,882,560
Pension costs (see Notes 25 and 27)	29,343,440	23,896,806
Utilities	13,619,760	13,487,441
(Forward)		



	2021	2020
Gas expenses	₽7,669,083	₽5,304,639
Insurance	4,697,123	7,585,927
License fees (see Notes 18 and 33)	4,125,189	_
Directors' fees	1,249,123	1,371,930
Others	6,961,147	39,622,737
	₽760,051,218	₽882,018,804

## 25. Personnel Expenses

	2021	2020
Salaries, wages, bonuses and allowances		
Cost of sales (see Note 23)	₽445,591,344	₽708,805,771
General and administrative expense		
(see Note 24)	203,073,928	285,789,608
SSS, Pag-ibig, Medicare and other contributions		
Cost of sales (see Note 23)	34,181,216	47,571,295
General and administrative expense		
(see Note 24)	13,938,340	11,603,405
Retirement costs		
Cost of sales (see Notes 23 and 27)	18,776,116	15,290,953
General and administrative expense		
(see Notes 24 and 27)	29,343,440	23,896,805
	₽744,904,384	₽1,092,957,837

## 26. Depreciation and Amortization

	2021	2020
Property and equipment:		
Cost of sales (see Notes 13 and 23)	<b>₽260,189,807</b>	₽261,569,213
General and administrative expense		
(see Notes 13 and 24)	14,273,517	25,960,059
Software -		
General and administrative expense		
(see Notes 14 and 24)	17,005,631	14,626,343
Right-of-use asset -		
Cost of sales (see Notes 15 and 23)	141,508,996	141,388,273
Franchise right -		
General and administrative expense		
(see Note 24)	709,282	177,321
	₽433,687,233	₽443,721,209



#### 27. Pension

The Parent Company has a funded, noncontributory defined benefit pension plan covering substantially all its qualified employees. The benefits are based on years of service and percentage of compensation during the last year of employment.

The following tables summarize the components of net pension costs in the parent company statements of comprehensive income as of December 31, 2021 and 2020 and accrued pension costs in the parent company statements of financial position as at December 31, 2021 and 2020. The latest actuarial valuation is as at December 31, 2021.

	2021	2020
Pension costs:		_
Current service cost	₽43,213,878	₽44,529,716
Net interest cost	4,905,678	3,869,013
Past service cost	_	(9,210,971)
	₽48,119,556	₽39,187,758
Accrued pension costs		
Present value of benefit obligation (PVBO)	<b>₽241,110,752</b>	₽276,303,082
Fair value of plan assets (FVPA)	(146,879,731)	(146,865,667)
	₽94,231,021	₽129,437,415

#### Movements in the PVBO are as follows:

	2021	2020
Balance at beginning of year before plan amendment	₽276,303,082	₽279,237,387
Current service cost	43,213,878	44,529,716
Interest cost	10,471,887	14,101,488
Benefits paid	(11,963,515)	(75,367,988)
Past service cost due to employee reduction	_	(9,210,971)
Net actuarial loss (gain)	(76,914,580)	23,013,450
Balance at end of year	₽241,110,752	₽276,303,082

#### Movements in the FVPA are as follows:

	2021	2020
Balance at beginning of year	₽146,865,667	₽202,623,269
Contributions	12,000,000	8,000,000
Benefits paid	(11,963,515)	(75,415,685)
Interest income	5,566,209	10,232,475
Net actuarial gain (loss)	(5,588,630)	1,425,608
Balance at end of year	₽146,879,731	₽146,865,667



Movements in accrued pension costs are as follows:

	2021	2020
Balance at beginning of year	₽129,437,415	₽76,614,118
Pension costs	48,119,556	39,187,758
Contributions	(12,000,000)	(8,000,000)
Benefits paid for the employees of WOW Brand		
Holdings, Inc.	_	47,697
Actuarial loss (gain)	(71,325,950)	21,587,842
Balance at end of year	₽94,231,021	₽129,437,415

Amount recognized in OCI are as follows:

	2021	2020
Actuarial loss – PVBO	<b>₽</b> 76,914,580	( <del>2</del> 23,013,450)
Actuarial gain – FVPA	(5,588,630)	1,425,608
Deferred tax	(17,831,488)	6,476,353
Total	<b>₽</b> 53,494,462	(₱15,111,489)

The details of the market value of the plan assets are shown below:

	2021	2020
Investments		_
Government securities	<b>₽</b> 111,031,246	₽110,746,954
Stocks	18,587,019	18,808,736
Other securities	16,490,822	16,179,289
	146,109,087	145,734,979
Cash	393	1,864
Receivables	998,719	1,219,619
Total assets	147,108,199	146,956,462
Fees payable	(228,468)	(90,795)
Net asset value	₽146,879,731	₽146,865,667

The plan assets were invested in fixed income securities and equity investments. All equity and debt instruments held have quoted prices in active market. Investment activities entered by the plan asset/liability matching strategy during the year consist of, but is not limited to, buying and selling of securities. All investments are considered as high grade based on its performance in the market.

The management performs an Asset-Liability Matching Study (ALM) annually. The overall investment policy and strategy of the Parent Company's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The principal assumptions used to determine pension benefit obligations are as follows:

	2021	2020
Discount rates at beginning of year	4.99%	3.79%
Rate of compensation increase	5.00%	5.00%
Average future working years of service	25	25



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation assuming if all other assumptions were held constant:

	2021		2020	
	Increase		Increase	
	(decrease)	Amount	(decrease)	Amount
Discount rates	0.5% (	<b>₽15,628,926</b> )	0.5%	( <del>P</del> 25,000,723)
	(0.5%)	19,450,749	(0.5%)	32,073,232
Salary increase rate	1.0%	42,120,773	1.0%	67,415,858
•	(1.0%)	(28,066,900)	(1.0%)	(44,286,646)

Shown below is the schedule of expected future benefit payments:

1 year and less	₽3,940,110
More than 1 year to 5 years	_
More than 5 year to 10 years	89,485,341
More than 10 year to 15 years	105,676,552
More than 15 year to 20 years	326,106,034
More than 20 years	5,389,813,322
	₽5,915,021,359

The Parent Company expects to contribute of \$\frac{1}{2}\$41.2 million to its retirement fund in 2022.

The plan contributions are based on the actuarial present value of valuation accumulated plan benefits and fair value of plan assets are determined using an independent actuarial. The net defined benefit cost and the contributions to the plan are specifically identifiable, such that, the Company's PVBO pertains only to the benefit of the Parent Company's employees and the FVPA, pertains only to the contributions made by the Parent Company. The Parent Company shall contribute to the Fund such amounts as shall be required, under actuarial principles, to provide the benefits and the expenses incident to the operation and administration of the Fund.

#### 28. Interest Expense

	2021	2020
Long-term loan payables (see Note 20)	₽166,437,238	₱181,577,312
Lease liabilities (see Note 15)	76,586,223	93,794,638
Short-term loan payables (see Note 19)	30,896,730	39,481,097
Contract liabilities (see Note 22)	3,068,996	3,141,837
Debt issue cost	2,013,037	1,879,066
Others	_	697,894
	₽279,002,224	₽320,571,844



#### 29. Other Income – Net

	2021	2020
Other income from franchisees	₽20,194,299	₽1,255,905
Gain (loss) on:		
Reversal of provision for legal and other		
contingencies (see Note 34)	37,033,000	_
Pre-termination of leases	10,529,566	14,584,238
Disposal of inventory	(12,250,140)	5,498,534
Disposal of property and equipment	(180,145)	(5,103,898)
Service fee	6,730,995	29,073,654
Expired points from loyalty points	6,699,522	7,115,204
Accretion income	2,505,833	3,998,200
Fair value gain on financial assets at FVPL	, ,	
(see Note 11)	1,845,385	589,306
Interest income (see Note 7)	1,122,171	1,828,334
Realized gain from institutional cash reserve fund	336,975	714,326
Unrealized foreign exchange gain (loss) - net	247,925	(28,098)
Provision for legal and other contingencies (see		
Note 34)	_	(34,779,970)
Reversal of allowance for ECL (see Note 8)	_	100,000
Others – net	6,700,679	1,686,599
	₽81,516,065	₽26,532,334

Other pertain mostly to cash overages, fees charged by the Parent Company to its franchisees for the new module of the point-of-sale machines, rental income and incentives given by a supplier for high volume purchases.

#### 30. **Income Taxes**

The details of the Parent Company's net deferred tax assets are as follows:

	2021	2020
Deferred tax assets:		
NOLCO	₽75,886,037	₽150,374,380
Lease liabilities	60,389,838	64,822,577
Difference in depreciation due to adoption of		
lease standard	36,447,503	45,530,167
Accrued pension costs	23,557,755	38,816,915
MCIT	20,545,761	12,149,016
Contract liabilities	5,391,146	5,577,558
Accrued bonus and other expense	3,082,076	2,068,021
Unamortized past service cost	2,495,101	3,761,872
Accrued loyalty points fund	2,390,102	2,511,484
Allowance for ECL	1,228,669	1,474,402
Allowance for inventory obsolescence	1,064,150	1,276,980
Allowance for unrecoverable deposits	824,323	989,188
Interest from contingencies	_	32,174
Unrealized foreign exchange loss	_	8,429
	233,302,461	329,393,163

(Forward)



	2021	2020
Deferred tax liabilities:		_
Debt issuance cost	<b>₽</b> 2,360,512	₽3,420,789
Unrealized foreign exchange gain	61,980	_
	2,422,492	3,420,789
	₽230,879,969	₱325,972,374

The deferred tax assets were measured using the appropriate corporate income tax rate on the year these are expected to be reversed.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at December 31, 2021, the Company has incurred NOLCO in taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

			NOLCO				
Year	Availment		Applied in Previous		Applied in		
Incurred	Period	Amount	Year/s	Expired	Current Year	Unapplied	
2020	2021-2025	₽501,247,933	₽_	₽_	₽197,703,787	₽303,544,146	

The details of the MCIT as at December 31, 2021, of which excess over regular corporate income tax (RCIT) shall be carried forward and credited against RCIT for three (3) immediately succeeding taxable year, is as follows:

			MCIT				
Year	Availment		Applied in		Applied in		
Incurred	Period	Amount	Previous Year/s	Expired	Current Year	Unapplied	
2020	2021-2023	₽12,149,016	₽_	₽_	₽_	₽12,149,016	
2021	2022-2024	8,396,745	-	_	_	8,396,745	
		₽20,545,761	₽-	₽_	₽_	₽20,545,761	

The provision for current income tax represents MCIT and final withholding taxes on interest income are as follows:

	2021	2020
MCIT	₽11,252,265	₽11,958,316
Final withholding taxes	291,814	190,700
	<b>₽</b> 11,544,079	₽12,149,016



The reconciliation between the provision for (benefit from) income tax computed at statutory income tax rate and the provision for (benefit from) income tax as shown in net income in the parent company statements of comprehensive income is as follows:

	2021	2020
Provision for (benefit from) income tax computed at		
statutory income tax rate of 25% for 2021 and		
30% for 2020	<b>₽</b> 42,250,603	(₱111,587,924)
Tax effects of:		
Reversal of provision for claims and		
contingencies	(9,258,250)	_
Nontaxable income already subjected to final tax		
in prior years	(3,302,588)	(5,974,147)
Nontaxable gain on sale of financial assets at		
FVPL	(461,346)	(176,792)
Interest income already subjected to final tax	(364,768)	(762,798)
Dividend income subjected to final tax	_	(55,510,356)
Other nondeductible expenses – net	8,816,921	11,487,811
Change in tax rate	51,124,424	_
Provision for (benefit from) income tax	₽88,804,996	(₱162,524,206)

#### Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding Php5 million and with total assets not exceeding Php100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income
  effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

The effect of CREATE act for the year is presented in reconciliation between the provision for (benefit from) income tax computed at statutory income tax rate and the provision for (benefit from) income tax. Effect on December 31, 2020 financial statements are as follows:

- lower deferred tax assets and liabilities amounting to ₱64.7 million and;
- lower provision for income tax amounting to ₱3.0 million.



#### 31. Financial Risk Management Objectives and Policies

The Parent Company's principal financial instruments comprise cash, financial assets at FVPL, trade and other receivables and loans payable. The main purpose of these financial instruments is to finance the Parent Company's operations. The Parent Company has various other financial assets and liabilities such as rental deposit, accounts payable and other current liabilities arising directly from operations and dividends payable.

The main risks arising from the Parent Company's financial instruments are credit risk, liquidity risk and equity price risk on financial assets at FVPL investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

Credit Risk. Credit risk is the risk that the Parent Company will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Parent Company manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Parent Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Parent Company's exposure to bad debts is not significant.

The table below shows the maximum exposure to credit risk for the Parent Company's financial assets, without taking account of any collateral and other credit enhancements:

	2021	2020
Cash*	₽281,653,055	₽393,973,113
Financial assets at FVPL	300,000,000	100,000,000
Trade and other receivables:		
Trade receivables	706,468,397	440,070,054
Receivable from NAF	35,583,471	111,400,419
Royalty receivable	85,992,882	37,339,494
Receivable from franchisees	52,442,190	24,372,171
Receivables from employees	15,109,159	10,736,801
Other receivables	116,439,513	179,599,004
Rental and other deposits	156,069,120	155,355,828
Total credit risk exposure	₽1,749,757,787	₱1,452,846,884

<sup>\*</sup>Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

				2021		
	Neither					
	Past Due	Past D	ue but not Im	paired		
			More than			
	nor Impaired	1-180 Days	180 days	Subtotal	Impaired	Total
Cash*	₽281,653,055	₽_	₽_	₽-	₽-	₽281,653,055
Financial assets at FVPL	300,000,000	_	_	_	_	300,000,000
Trade and other receivables:						
Trade receivables	590,411,599	116,056,798	_	116,056,798	3,289,130	709,757,527
Receivable from NAF	35,583,471	_	_	_	_	35,583,471
Royalty receivable	85,992,882	_	_	_	_	85,992,882
Receivable from franchisees	52,442,190	_	_	_	_	52,442,190
Receivable from employees	4,942,133	10,167,026	_	10,167,026	1,149,050	16,258,209
Other receivables	116,439,513	_	_	_	_	116,439,513
Rental and other deposits	156,069,120	_	_	_	3,297,293	159,366,413
	₽1,623,533,963	₽126,223,824	₽-	₽126,223,824	₽7,735,473	₽1,757,493,260

<sup>\*</sup>Excluding cash on hand.

				2020		
	Neither					
	Past Due	Past	Due but not Imp	aired		
			More than 180			
	nor Impaired	1-180 Days	days	Subtotal	Impaired	Total
Cash*	₽393,973,113	₽–	₽-	₽–	₽–	₽393,973,113
Financial assets at FVPL	100,000,000	_	_	_	_	100,000,000
Trade and other receivables:						
Trade receivables	358,009,977	82,060,077	_	82,060,077	3,289,130	443,359,184
Receivable from NAF	111,400,419	_	_	_	_	111,400,419
Royalty receivable	37,339,494	_	_	_	_	37,339,494
Receivable from franchisees	24,372,171	_	_	_	_	24,372,171
Receivable from employees	1,670,905	9,065,896	_	9,065,896	1,144,631	11,881,432
Other receivables	152,383,504	27,215,500	_	27,215,500	480,914	180,079,918
Rental and other deposits	155,355,828	_	_	_	3,297,293	158,653,121
	₽1 334 505 411	₽118 341 473	₽_	₽118 341 473	₽8 211 968	₽1 461 058 852

<sup>\*</sup>Excluding cash on hand.

A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.

The table below shows the credit quality of the Parent Company's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

2021

-			2021	
	High grade	Medium grade	Standard grade	Total
Cash*	₽281,653,055	₽_	₽_	₽281,653,055
Financial assets at FVPL	300,000,000	_	_	300,000,000
Trade and other receivables:				
Trade receivables	_	245,877,299	344,534,300	590,411,599
Receivable from NAF	_	_	35,583,471	35,583,471
Royalty receivable	85,992,882	_	_	85,992,882
Receivable from franchisees	_	_	52,442,190	52,442,190
Receivable from employees	_	_	4,942,133	4,942,133
Other receivables	_	58,631,435	57,808,078	116,439,513
Rental and other deposits	_	_	156,069,120	156,069,120
	₽667,645,937	₽304,508,734	₽651,379,292	₽1,623,533,963
*Excluding cash on hand.				
-			2020	
	High grade	Medium grade	Standard grade	Total
Cash*	₽393,973,113	₽-	₽_	₽393,973,113
Financial assets at FVPL	100,000,000	_	_	100,000,000
Trade and other receivables:				
Trade receivables	_	83,802,499	274,207,478	358,009,977
Receivable from NAF	_	_	111,400,419	111,400,419
Royalty receivable	37,339,494	_	-	37,339,494
Receivable from franchisees	_	_	24,372,171	24,372,171
Receivable from employees	_	_	1,670,905	1,670,905
Other receivables	_	57,336,347	95,047,157	152,383,504
Rental and other deposits	_		155,355,828	155,355,828
•	₽531,312,607	₽141,138,846	₽662,053,958	₽1,334,505,411

<sup>\*</sup>Excluding cash on hand.

Financial assets classified as "high grade" are those cash transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while "medium grade" includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as "standard grade" are those financial assets with little history of default on the agreed terms of the contract.



Liquidity Risk. Liquidity risk arises from the possibility that the Parent Company may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Parent Company's objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Parent Company maintains sufficient cash to finance its operations.

The Parent Company manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Parent Company also maintains a financial strategy that the scheduled debts are within the Parent Company's ability to generate cash from its business operations.

The table below summarizes the maturity profile of the Parent Company's financial liabilities based on contractual undiscounted payments. The table also analyses the maturity profile of the Parent Company's financial assets in order to provide a complete view of the Parent Company's contractual commitments and liquidity. 2021

_				2021		
	Due and				Over	
	Demandable	< 90 Days	91–180 Days	181–365 Days	365 Days	Total
Cash	₽281,653,055	₽-	₽-	₽-	₽-	₽281,653,055
Financial assets at FVPL	300,000,000	-	-	_	_	300,000,000
Trade and other receivables						
Trade	-	314,739,461	391,728,936	_	3,289,130	709,757,527
Royalty receivables	85,992,882	_	_	_	_	85,992,882
Receivable from NAF	35,583,471	_	-	_	_	35,583,471
Receivable from franchisees	52,442,190	_	_	_	_	52,442,190
Receivable from employees	_	5,560,324	9,548,835	_	1,149,050	16,258,209
Other receivables	_	115,958,599	_	_	480,914	116,439,513
Rental and other deposits	156,069,120	_	_	_	3,297,293	159,366,413
	911,740,718	436,258,384	401,277,771	_	8,216,387	1,757,493,260
Accounts payable and other current						
liabilities:						
Trade payables	_	503,204,112	40,730,620		_	543,934,732
Nontrade payables	_	86,457,487	20,769,462		_	107,226,949
Accrued expenses	_	219,710,780		_	_	219,710,780
Other payables*	_	19,816,299	_	_	_	19,816,299
Dealers' deposit and other		,,				,,
noncurrent liabilities	_	_	_	_	83,498,884	83,498,884
Short-term loans payable**	_	9,500,000	9,500,000	1,058,854,167	_	1,077,854,167
Long-term loans payable**	_	7,031,250	32,031,250	38,968,750	3,850,312,500	3,928,343,750
	_	845,719,928	103,031,332	1,097,822,917	3,933,811,384	5,980,385,561
Liquidity gap	₽911,740,718	( <del>P</del> -409,461,544)	₽298,246,439	(₱1,097,822,917)	( <del>P</del> 3,925,594,997)	( <del>P</del> 4,222,892,301)
*excluding statutory payables.						
**Including future interest payments.						
1 7				2020		
<del>-</del>	Due and				Over	
	Demandable	< 90 Days	91-180 Days	181-365 Days	365 Days	Total
Cash	₽393,973,113	<b>P</b> _	₽_	₽_	₽_	₽393,973,113
Financial assets at FVPL	100,000,000	_	_	_	_	100,000,000
Trade and other receivables	100,000,000					100,000,000
Trade	_	385,594,244	54,475,810	_	3,289,129	443,359,183
Royalty receivables	37,339,494	303,374,244	34,473,610		3,207,127	37,339,494
Receivable from NAF	111,400,419	_	_	_	_	111,400,419
Receivable from franchisees	24,372,171	_	_	_	_	24,372,171
Receivable from employees	24,3 /2,1 /1	6,747,807	3,988,994	_	1,144,631	11,881,432
Other receivables	_	167,090,158	12,508,846	_	480,914	
	155 255 929	107,090,138	12,308,840	_		180,079,918
Rental and other deposits	155,355,828 822,441,025	559.432.209	70.973.650		3,297,293 8,211,967	158,653,121
Accounts payable and other current	822,441,023	339,432,209	/0,9/3,030		8,211,967	1,461,058,851
liabilities:						
	₽	D266 450 076	D02.050.510	DO1 020 020	₽	D200 740 526
Trade payables Nontrade payables	P-	₱266,458,976	₽93,058,518	₱21,232,032	<del>r</del> -	₱380,749,526
	_	136,985,191	2,148,257	31,169,748	_	170,303,196
Accrued expenses	_	176,801,857	_	_	_	176,801,857
Other payables*	_	28,316,889	_	_	_	28,316,889
Dealers' deposit and other						
noncurrent liabilities	-	-	-	-	40,759,530	40,759,530
noncurrent liabilities Short-term loans payable**	- -	9,500,000	9,500,000	1,058,854,167		1,077,854,167
noncurrent liabilities	- - -	7,031,250	32,031,250	38,968,750	3,850,312,500	1,077,854,167 3,928,343,750
noncurrent liabilities Short-term loans payable**	- - - - - - - - - - - - - - - - - - -					1,077,854,167

<sup>\*</sup>excluding statutory payables.
\*\*Including future interest payments.



#### Capital Management

The primary objective of the Parent Company's capital management is to safeguard the Parent Company's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Parent Company manages its capital structure and adjusts it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Parent Company adjusts the dividend payment to stockholders, return capital to stockholders or issue new shares. The Parent Company's debt-to-equity ratio is as follows:

	2021	2020
Total liabilities	₽6,097,521,593	₽7,241,857,180
Total equity	5,944,760,394	4,594,742,924
	1.03:1	1.58:1

#### 32. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

Financial Instruments Whose Carrying Amounts Approximate Fair Value. Management has determined that the carrying amounts of cash, trade and other receivables, advances to related parties, accounts payable and other current liabilities and dividends payable, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

Other Financial Instruments. Set out below is a comparison by category of carrying amounts and estimated fair values of the Parent Company's financial instruments other than those described above:

		As at December	· 31, 2021	
		_	Fair `	Value
		_		Level 2 Significant
		Carrying	Level 1	Observable
	<b>Date of Valuation</b>	Value	Quoted	Input
Assets for which fair values are disclosed:				
Financial assets at FVPL	December 31, 2021	₽300,000,000	₽-	₽300,000,000
Rental deposits	December 31, 2021	155,355,828	_	157,129,370
		₽455,355,828	₽-	₽457,129,370
Liabilities for which fair values are disclose	ed:			
Loan payable	December 31, 2021	₽3,788,597,369	₽-	<b>₽</b> 4,478,403,943
Dealers' deposits	December 31, 2021	24,274,585	_	19,257,642
	•	₽3,812,871,954	₽-	₽4,547,661,585



		As at December 31	1, 2020	
			Fair `	Value
				Level 2
				Significant
		Carrying	Level 1	Observable
	Date of Valuation	Value	Quoted	Input
Assets for which fair values are disclosed:				-
Financial assets at FVPL	December 31, 2020	₽100,000,000	₽-	₽100,000,000
Rental deposits	December 31, 2020	155,355,828	_	158,653,121
		₽255,355,828	₽-	₱258,653,121
Liabilities for which fair values are disclos	ed:			
Loan payable	December 31, 2020	₱3,788,597,369	₽-	₱4,528,403,943
Dealers' deposits	December 31, 2020	23,710,436	_	19,257,642
		₽3,812,307,805	₽-	₽4,547,661,585

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Rental Deposits.* The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 1.08% to 4.95% as at December 31, 2021 and of 1.12% to 10.39% as at December 31, 2020. Fair value category is Level 2, significant observable inputs.

*Loans Payable.* The fair value of loan payable which was discounted using prevailing market rate of 2.75% and 4.22% as at December 31, 2021 and 2020, respectively. Fair value category is Level 2, significant observable inputs.

*Dealers' Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 4.46% and 7.05% as at December 31, 2021 and 2020, respectively. Fair value category is Level 2, significant observable inputs.

As at December 31, 2021 and 2020, there were no transfers between Level 1 and 2 fair value measurements.

#### 33. Commitments

#### Trademark Licensing and Franchise Agreements

The Parent Company has existing Trademark Licensing and Franchise Agreements with independent franchisees to operate restaurant outlets under the "Shakey's" "Peri-Peri" and "Supertea" concept and trade names. In consideration thereof, the franchisees agree to pay continuing franchise fees equivalent to a certain percentage of the franchisees' net sales.

The franchisees also pay management fees for various services, including maintenance services and advertising rendered by the Parent Company.

Royalty and franchise fees amounted to ₱289.9 million in 2021 and ₱255.4 million in 2020 (see Note 22). As at December 31, 2021 and 2020, royalty receivable amounted to ₱86.0 million and ₱37.3 million, respectively (see Note 8).



#### Territorial Licensing Agreement

The Parent Company has a territorial licensing agreement with SSI, the licensor, for the exclusive right to license other individuals and/or establishments to use the "Shakey's" brand name, method and concept of the licensor in the production, merchandising, packaging and sale of certain food products in the Philippines. In consideration for the exclusive territorial license, the Parent Company is liable to the licensor for a license fee based on sales of each of the dealers of the Parent Company. The agreement, which was drawn on August 1, 2017, is renewable at the option of the Parent Company, from term to term, each term being a period of ten (10) years under the same terms and conditions.

SPAVI is required to pay annual license fees to SSI amounting to 1.5% of net system wide sales. On December 1, 2020, SSI waived its 1.5% monthly license fee to SPAVI for the entire year of 2020 and the year after until 2023. On the other hand, SPAVI waived the rental fees of SSI for the entire year of 2020 and the year after until 2023. These initiatives aim to mitigate the COVID-19 pandemic's adverse impact on the restaurant business of SPAVI (see Note 18).

Outstanding balance of incurred license fees amounted to \$\mathbb{P}5.7\$ million as at December 31, 2021 and 2020, respectively (see Note 18).

#### 34. Provisions

	2021	2020
Balance at beginning of year	₽37,033,000	₽2,253,030
Reversal (see Note 29)	(37,033,000)	_
Addition (see Note 29)	_	34,779,970
Balance at end of year	₽-	₽37,033,000

The Parent Company's outstanding provisions consist mainly of provisions for asserted claims which are normal to the Parent Company's business. These include estimates settlement amounts and other costs of claims made against the Parent Company. As allowed by PAS 37, the Parent Company does not provide further information on these provisions and contingencies in order not to impair the outcome of the litigations, claims and disputes.

#### 35. Earnings per Share (EPS)

Basic EPS is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments for the years ended December 31, 2021 and 2020, hence, diluted EPS is the same as the basic EPS.



The Parent Company's EPS were computed as follows:

	2021	2020
(a) Net income (loss)	₽80,197,418	(₱209,435,540)
(b) Weighted average number of shares outstanding	1,594,837,355	1,531,321,053
Basic/ diluted EPS (a/b)	₽0.05	(₽0.14)

#### 36. Notes to the Parent Company Statements of Cash Flows

The following are the noncash activities for the years ended December 31, 2021 and 2020:

			2021	
	January 1	Net cash flows	Noncash changes	December 31
Rental and other noncurrent assets (a) Loans payable (b) Contract liabilities (a) Lease liabilities (c)	₽155,355,828 4,838,597,369 72,079,864 1,341,600,096	₽1,792,541 (1,100,000,000) (8,025,356) (184,267,549)	(₱1,079,249) 1,960,585 3,068,996 29,205,044	₱156,069,120 3,740,557,954 67,123,504 1,186,537,591
			2020	
	January 1	Net cash flows	Noncash changes	December 31
Rental and other			-	
noncurrent assets (a)	₽153,070,657	₽1,713,029	<b>₽</b> 572,142	₽155,355,828
Loans payable (b)	4,386,718,303	450,000,000	1,879,066	4,838,597,369
Contract liabilities (a)	85,805,160	(16,867,133)	3,141,837	72,079,864
Lease liabilities (c)	1,417,159,871	(190,478,394)	114,918,619	1,341,600,096

Details of the noncash changes are as follows:

- (a) Pertains to accretion of interest expense on long term rental and other deposits and contract liabilities.
- (b) Pertains to amortization of debt issue costs
- (c) Changes are presented under Note 15.

The changes in the Parent Company's liabilities arising from financing activities are as follows:

				2021			
					Interest	Other	
	January 1	Additions	Proceeds	Payments	expense	movements	December 31
Lease liabilities*	₽1,341,600,096	₽87,512,717	₽_	(¥184,267,549)	₽76,586,223	(¥134,893,896)	₽1,186,537,591
Loans payable	4,838,597,369	_	_	(1,100,000,000)	1,960,585	_	3,740,557,954
Dividends	_	33,675,208	_	(33,675,208)	-	_	_
Accrued interest**	5,225,000	_	_	(195,023,604)	279,002,224	(81,547,054)	7,656,566
Total liabilities from							
financing activities	₽6,185,422,465	₽121,187,925	₽-	<b>₽</b> (1,512,966,361)	₽357,549,032	<b>₽</b> (216,440,950)	₽4,934,752,111

<sup>\*</sup>Other movements pertain to the gain on lease concession and derecognition of lease liability

\*\*Other movements pertain to interest accretion for PFRS 15



				2020			
					Interest	Other	
	January 1	Additions	Proceeds	Payments	expense	movements	December 31
Lease liabilities*	₽1,417,159,871	₱228,247,719	₽–	( <del>P</del> 190,478,394)	₽93,794,638	(₱207,123,738)	₽1,341,600,096
Loans payable	4,386,718,303	_	1,500,000,000	(1,050,000,000)	1,879,066	_	4,838,597,369
Dividends	_	15,313,210	_	(15,313,210)	_	_	_
Accrued interest**	5,293,750	_	_	(221,825,054)	224,898,140	(3,141,836)	5,225,000
Total liabilities from		•		•			

financing activities \$\P5,809,171,924 \P243,560,929 \P1,500,000,000 (\P1,477,616,658) \P320,571,844 (\P210,265,574) \P6,185,422,465

#### 37. Impact of COVID-19

COVID-19, an infectious disease caused by a new virus, was declared a world-wide pandemic by the World Health Organization (WHO) on March 11, 2020. This resulted in the implementation of different classifications of community quarantines and alert levels to slow the spread of COVID-19 which had a significant impact on the global economy.

These measures have resulted in massive disruptions to most businesses and have caused significant increase in economic uncertainty. Governments and Central Banks have responded with monetary and fiscal interventions to stabilize the economies. The significant events and transactions that have occurred since December 31, 2020 which relate to the effects of the global pandemic on the Parent Company's financial statements for the year ended December 31,2021 are summarized as follows:

- The Parent Company was granted several lease concessions for its lease of land for the use of its office spaces and stores.
- The forecast used for impairment testing of trademark with indefinite life includes the Parent Company's estimates of the potential future impact from COVID-19 pandemic. Cash flow projections have been adjusted to reflect a range of possible outcomes, weighted by their expected occurrence.

#### 38. Event After the Reporting Date

On December 23, 2021, the Parent Company reached an agreement with the Cinco Group to purchase assets and intellectual property related to Potato Corner Business. The acquisition of the Parent Company will also involve owning and operating all company-owned stores, as well as serving as brand-owner and franchisor of stores being operated by franchisees both domestically and internationally. Prior to acquisition, both parties also agreed to perform due diligence on valuation of the assets to be acquired.

On March 5, 2022, the Group and Potato Corner signed Deeds of Assignment and Deeds of Absolute Sale purchasing several assets relating to the Potato Corner business, including shares in a Potato Corner entity in Singapore.

As of April 12, 2022, the disclosure of information required by PFRS 3, *Business Combination*, is impracticable since the full details related to the transaction are being finalized. The transaction is still subject to the fulfillment of conditions and post-closing adjustments, such as the submission of documents from the seller, including execution of contracts to enable full ownership.



<sup>\*</sup>Other movements pertain to the gain on lease concession and derecognition of lease liability

<sup>\*\*</sup>Other movements pertain to interest accretion for PFRS 15

#### 39. Supplementary Information Required Under RR 15-2010

The Parent Company reported and/or paid the following types of taxes in 2021:

#### VAT

The Parent Company's sales are subject to output VAT while its importations and purchases from other VAT-registered individuals or corporations are subject to input VAT. The VAT rate is 12%.

#### a. Output VAT

Sales and output VAT declared in the Parent Company's VAT returns for 2021 are as follows:

	Net Sales/	
	Receipts	Output VAT
Taxable sales of goods	<b>₽</b> 5,113,849,617	₽613,759,981
Exempt sales	233,106,457	_
	₽5,346,956,074	₽613,759,981

The Parent Company has exempt sales pursuant to the provision of RR 7-2010 "Implementing the Tax Privileges Provisions of Republic Act No. 9994, otherwise known as the 'Expanded Senior Citizen Act of 2010', and Prescribing the Guidelines for the Availment."

#### b. Input VAT

As at December 31, 2021, the details of the Parent Company's input VAT are as follows:

	Tax Amount
Balance at beginning of the year	₽-
Current year's domestic purchase of goods other	
than capital goods	237,771,903
Current year's domestic purchase of services	88,055,137
Input VAT allocable to exempt sales	(16,821,533)
Other adjustments on input VAT	67,842,806
Input VAT claimed against output VAT	(376,848,313)
Balance at end of year	₽-

#### <u>Information on the Parent Company's Importations</u>

In 2021, the Parent Company's transactions which are subject to broker's and other fees are as follows:

Taxable value	₽316,702,062
Broker's fee and others	31,988,228
Total landed cost of imports	348,690,290
Input VAT	₽41,842,835



## Taxes and Licenses

Taxes and licenses, local and national, include real estate taxes, business licenses and permit fees and fringe benefit taxes for 2021:

License and permit fees	₽78,514,939
Fringe benefit taxes	2,363,903
Realty tax payment	852,355
Barangay/DTI and other fees	2,646,725
Documentary stamp taxes (DST)	1,324,677
Others	113,276
	₽85,815,875

#### **Documentary Stamp Taxes**

DST paid by the Parent Company in 2021 amounting to ₱1,327,745, breakdown are as follows:

Lease contracts	₽250,002
Sale of Shakey's Tarlac Hiway co-owned stores	315,545
Subscription agreement on the shares of Lloyd	
Banking Group	762,198
	₽1,327,745

## Withholding Taxes

Movements in withholding taxes for 2021 are as follows:

	Final	Tax on	Expanded
	withholding	Compensation	Withholding
	taxes	and Benefits	Taxes
Balance at beginning of year	₽-	(₱1,903,034)	(₱6,734,144)
Additions	1,082,696	36,447,526	78,371,943
Applications/remittances	(1,082,696)	(32,542,765)	(64,820,537)
Balance at end of year	₽-	₽2,001,727	₽6,817,262

### Tax Assessments and Tax Cases

The Parent Company is currently not involved in any tax cases and tax assessments in Final Assessment Notice Stage as at December 31, 2021.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULE

The Board of Directors and Stockholders Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

We have audited, in accordance with Philippine Standards on Auditing, the parent company financial statements of Shakey's Pizza Asia Ventures Inc. as at and for the years ended December 31, 2021 and 2020 and have issued our report thereon dated April 12, 2022. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management. This schedule is presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Maria Pilar B. Hernandez

Partner

CPA Certificate No. 105007

Tax Identification No. 214-318-972

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 105007-SEC (Group A)

haria Pelar B. Fernandez

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-116-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8853500, January 3, 2022, Makati City

April 12, 2022



## SHAKEY'S PIZZA ASIA VENTURES INC.

## Schedule of Retained Earnings Available for Dividend Declaration December 31, 2021

Retained earnings as at December 31, 2021		₽1,772,937,737
Less -		
Deferred tax assets		290,576,248
Unappropriated retained earnings, as adjusted, as at		
December 31, 2021		1,482,361,489
Add (less):		
Net income	₽80,197,418	
Changes in deferred tax assets	79,259,214	159,456,632
		1,641,818,121
Dividends declared during the year		(33,675,208)
Retained earnings available for dividend distribution as at		
December 31, 2021		₽1,608,142,913





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Company TIN: 000-163-396

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## Appendix 8

## Interim Financial Statements As of March 31, 2022

# SEC FORM 17-Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended March 31, 2022
2.	Commission identification number <u>54666</u>
3.	BIR Tax Identification No. <u>000-163-396</u>
4.	SHAKEY'S PIZZA ASIA VENTURES INC. Exact name of issuer as specified in its charter
5.	MANILA, PHILIPPINES Province, country or other jurisdiction of incorporation or organization
6.	Industry Classification Code: (SEC Use Only)
7.	15KM EAST SERVICE ROAD CORNER MARIAN ROAD 2, BARANGAY SAN MARTIN DE PORRES, PARANAQUE CITY Address of issuer's principal office Postal Code
8.	(632) 8742 5397 Issuer's telephone number, including area code
9.	<b>N/A</b> Former name, former address and former fiscal year, if changed since last report
10.	Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each Class Number of shares of common stock outstanding  COMMON SHARES 1,683,760,178
11.	Are any or all of the securities listed on a Stock Exchange?

Yes [/] No []

PHILIPPINE STOCK EXCHANGE: COMMON SHARES

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [/] No []

(b) has been subject to such filing requirements for the past Ninety (90) days.

Yes [/] No []

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

The unaudited interim consolidated financial statements of Shakey's Pizza Asia Ventures Inc., and its wholly owned subsidiaries Bakemasters, Inc., Shakey's International Limited, Shakey's Seacrest Incorporated, Shakey's Pizza Regional Foods Limited, Shakey's Pizza Commerce, Inc., and Wow Brand Holdings Inc. (collectively, the 'Company' or 'PIZZA') as of and for the period ended March 31, 2022 and the comparative period in 2021 is attached to this 17-Q report, comprising of the following:

- 1.1 Consolidated Balance Sheets as of March 31, 2022 and December 31, 2021
- 1.2 Consolidated Statement of Income for the period ended March 31, 2022 and March 31, 2021
- 1.3 Consolidated Statement of Cash Flows for the period ended March 31, 2022 and March 31, 2021
- 1.4 Consolidated Statement of Changes in Shareholder's Equity for the period ended March 31, 2022 and March 31, 2021
- 1.5 Notes to Consolidated Financial Statements for the period ended March 31, 2022

# Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations (Based on the unaudited consolidated financial statements for the period ended March 31, 2022)

#### **Business Overview**

Shakey's Pizza Asia Ventures Inc. (SPAVI) or PIZZA, is the market leader in both chained pizza full service restaurant and chained full service restaurant with 67.1% and 28.9% market share as cited by Euromonitor.

PIZZA has over 40 years of brand legacy in the Philippines. Originally an American brand established in 1954, Shakey's expanded into the Philippines in 1975, and has since become a household name to generations of Filipinos. PIZZA is a strong brand because of its unique products paired with excellent guest service. It is best known for its original thin crust pizza and iconic Chicken N' Mojos.

PIZZA owns the trademarks and licenses to operate the Shakey's brand in the Philippines. With this, it has full control over the management and execution of Shakey's Philippine operations. As the brand owner, PIZZA generates additional revenue from franchising while not having to pay royalty fees for the use of the Shakey's name. PIZZA also owns the rights and trademarks in Asia (except Malaysia and Japan), China, Middle East, Australia and Oceania. This gives the company international expansion opportunities in the long-term. As of today, PIZZA operates stores in the Philippines, United Arab Emirates and Singapore.

PIZZA is able to serve the A, B and upper C income classes through its various sales channels. PIZZA's dine-in segment caters mostly to families and friends who want an affordable upgrade from the usual fast-food dining. At the same time, PIZZA also reaches it guests through its delivery segment. With the shift of consumer trend towards safety and convenience, PIZZA ensures that it continues to operate well-designed, comfortable, clean and guest-oriented stores, operate an efficient delivery system for guests, and expand its online sales platform to align itself with current market and consumption trends.

PIZZA is accessible nationwide through various store formats. These formats differ in size ranging from 120 sqm to 400 sqm. Smaller stores tend to need lower capital investment. This allows PIZZA flexibility to serve the demand of a specific market, while still achieving the desired profitability.

PIZZA has an in-house commissary that supplies proprietary raw materials and other baked products to Shakey's stores. With this vertical integration strategy, product quality is preserved and controlled while also enabling for higher sales margins.

Finally, PIZZA operates a simple business model that is cash generative and requires low upfront costs due to the simplicity of its products. This model enables high financial liquidity and an average payback period of 3 to 4 years. PIZZA also has a well-established franchised model with an industry-leading return on investment averaging 4 years.

In 2016, Century Pacific Group Inc. (CPGI) and the sovereign wealth fund of Singapore acquired majority ownership of PIZZA. CPGI is the parent company of Century Pacific Food Inc. (CNPF), the largest manufacturer of canned food in the Philippines.

Subsequently, on December 15, 2016, PIZZA successfully listed on the Main Board of the Philippine Stock Exchange (PSE) with a total of 1,531,321,053 common shares at ₱11.26 per share.

On June 1, 2019, PIZZA acquired Peri-Peri Charcoal Chicken, an emerging fast casual and full service restaurant brand in the Philippines. The acquisition includes assets and intellectual property relating to the Peri business, including its brand, trade name, and the various proprietary recipes used by the chain to make its trademark peri-peri chicken.

In August 2020, the Company entered into a master franchise agreement with Singapore-based Koufu Group Ltd to bring the *R&B milk tea* brand to the Philippines. R&B is one of the leading milk tea and bubble tea players in Singapore. It currently has more than 1,000 outlets worldwide, spanning across China, US, Singapore, Cambodia, Vietnam, Malaysia and Indonesia. Under the agreement, PIZZA shall be awarded the territorial rights to sell *R&B* milk tea, bubble tea, and other specialty tea drinks in the Philippines, through stand-alone store formats and co-branding in select *Shakey's* and *Peri-Peri Charcoal Chicken* outlets.

Last December 2021, the Company entered into agreement to purchase assets and intellectual property relating to Potato Corner. Potato Corner is one of the leading and most established food kiosk chains in the Philippines. Since its inception in 1992, the brand has built a vast network of over 1,000 outlets domestically and has a growing international footprint in Asia and beyond.

#### **Results of Operations**

The following table summarizes the reported key financial information for PIZZA for the Three months ending March 31, 2022 and 2021, respectively:

In ₱ Mill	Three months ending March 31, 2022	Three months ending March 31, 2021	Change YoY
System-wide sales	2,219	1,671	33%
Net Revenue	1,610	1,610	26%
Cost of Sales	(1,220)	(965)	26%
Gross Profit	390	317	23%

Operating Expense	(229)	(195)	17%
Operating Income	161	122	33%
EBITDA	293	240	22%
Net income before tax	102	40	159%
Net income after tax	76	29	165%
<u>Margins</u>			
Gross profit margin	24.2%	24.7%	-0.5pps
EBITDA margin	18.2%	18.7%	-0.5pps
Net income margin	4.7%	2.2%	+2.5pps

#### **Results of Operation**

- Shakey's Pizza Asia Ventures Inc, the Philippines' leading full-service restaurant chain, posted strong results for the first quarter of 2022 with systemwide sales hitting double-digit growth and net income increasing by 2.7x versus the same period last year..
- PIZZA reports year-to-date systemwide sales of ₱2.22 billion, up 33% compared to the ₱1.67 billion reported during the same period in 2021. This was mainly driven by dine-in recovery, coupled with the integration of Potato Corner's operations starting March. Same-store sales growth (SSSG) registers at 5%, notwithstanding the tighter dine-in restrictions implemented within 1Q 2022 relative to 1Q 2021.
- Earnings before interest, tax, depreciation, and amortization (EBITDA) lands at ₱293 million for the first quarter of 2022, up 22% versus last year's comparable period of ₱240 million. EBITDA margins softened from 18.7% to 18.2% over the same period, primarily driven by the softening in gross margins due to the general rise in input prices globally.
- Overall, the robust topline, combined with efficient operations, led to a net income of ₱76 million, 165% higher than the same period the year before. PIZZA's net profit margin likewise expanded by 250 bps to 4.7%.

#### Financial Condition

The Company's financial stability and financial position as of March 31, 2022, is as follows:

- Cash and cash equivalents stood at ₱531 million. Operating activities generated a net inflow of ₱161 million, with operating cash more than enough to cover changes in working capital. Net cash used in investing activities totaled ₱2.1 billion, while net cash generated by financing activities amounted to ₱2.0 billion.
- Current ratio decreased to 1.2x as of March 31, 2022, relative to 2021's 1.9x. The cash conversion cycle increased to 6 days from 2 days as of end 2021. Receivable and inventory days stood at 53 and 39 respectively, while accounts payable came in at 86 days.

- Net property, plant and equipment, amounted to ₱1.46 billion as of March 31, 2022. Capital expenditures for the first quarter of the year totaled ₱166 million.
- As of March 31, 2022, the Company had ₱5.8 billion in interest-bearing debt, with the increase from year-end primarily due to loans entered into to cover investment requirements for the year, including funding of the Potato Corner acquisition.
- Net debt-to-equity ratio is measured at 1.3x as of March 31, 2022, increasing from 1.0x as of year-end 2021. Considering only interest-bearing liabilities, the Company's net gearing ratio and net interest-bearing debt-to-EBITDA stood at 0.9x and 4.9x, respectively, as of March 31, 2022.

#### **Key Performance Indicators (KPIs)**

	Unaudited	Unaudited	
	1st Three Months	1st Three Months	
	2022	2021	
Gross Profit Margin	24%	25%	
Before Tax Return on Sales	6%	3%	
Return on Sales	5%	2%	
Interest-Bearing Debt-to-			
Equity	0.9x	0.9x	
Current Ratio	1.2x	0.9x	

#### Notes:

- 1 Gross Profit margin = Gross Profit / Net Revenue
- 2 Before Tax Return on Sales = Net Profit Before Tax / Net Revenue
- 3 Return on Sales = Recurring Net Profit After Tax / Net Revenue
- 4 Interest-Bearing Debt-to-Equity = Loans Payable / Total Stockholders' Equity
- 5 Current Ratio = Total Current Assets / Total Current Liabilities

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHAKEY'S PIZZA ASIA VENTURES INC.

VICENTE L. GREGORIO

President and Chief Executive Officer

Date: May 11, 2022

MANUEL T/ DEL BARRIO

Vice President and Chief Finance Officer

Date: May 1, 2022

## SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	March 31, 2022 (Unaudited)	December 31, 2021 (Audited)
ASSETS		
Current Assets		
Cash	P531,148,935	₽485,414,521
Trade and other receivables	861,752,104	723,983,367
Financial assets at fair value through profit and loss	_	300,000,000
Inventories	478,112,634	432,876,226
Prepaid expenses and other current assets	238,908,386	187,556,789
Total Current Assets	2,109,922,059	2,129,830,903
Noncurrent Assets		
Property and equipment	1,463,365,411	1,373,563,312
Intangible assets	7,030,717,886	7,034,324,209
Right-of-use assets	1,178,846,272	1,231,516,139
Deferred input value-added tax	24,438,691	28,234,552
Deferred tax assets- net	220,898,851	247,956,292
Other noncurrent assets	2,823,986,044	589,287,521
Total Noncurrent Assets	12,742,253,155	10,504,882,025
TOTAL ASSETS	P14,852,175,214	₽12,634,712,928
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities	1,060,554,915	₽968,634,979
Short-term loans payable	500,000,000	=
Current portion of:	00.010.000	
Lease Liabilities	92,010,032	92,010,032
Long-term loans payable	47,986,963	47,986,963
Contract liabilities	18,965,155	18,965,155
Income tax payable Total Current Liabilities	9,037,140 1,728,554,205	1,557,290 1,129,154,419
	1,720,554,205	1,127,134,417
Noncurrent Liabilities Noncurrent current portion of:		
Lease liabilities	1,337,581,666	1,388,726,488
Long-term loans payable	5,292,570,991	3,692,570,991
Contract liabilities	62,347,650	63,232,658
Accrued pension costs	113,044,818	96,260,947
Dealers' deposits and other noncurrent liabilities	61,057,601	83,979,903
Total Noncurrent Liabilities	6,866,602,726	5,324,770,987
Total Liabilities	8,595,156,931	6,453,925,406
Equity		
Capital stock	1,683,760,178	1,683,760,178
Additional paid-in capital	2,451,116,470	2,451,116,470
Retained earnings	2,129,703,980	2,053,473,219
Other components of equity	(7,562,345)	(7,562,345)
Total Equity	6,257,018,284	6,180,787,522
TOTAL LIABILITIES AND EQUITY	P14,852,175,214	P12,634,712,928

See accompanying Notes to the Unaudited Interim Condensed Consolidated Financial Statements.

## SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021

	2022	2021
	(Unaudited)	(Unaudited)
REVENUES		
Net sales	1,540,758,504	₽1,227,103,087
Royalty and franchise fees	69,332,915	54,358,483
Royarty and transmise rees	1,610,091,419	1,281,461,570
COSTS OF SALES	(1,219,697,021)	(964,714,290)
CDOSC DICOME	., , , ,	
GROSS INCOME	390,394,397	316,747,280
GENERAL AND ADMINISTRATIVE EXPENSES	(229,077,623)	(195,184,162)
INTEREST EXPENSE	(62,712,235)	(82,528,237)
OTHER INCOME- Net	3,833,631	496,613
INCOME BEFORE INCOME TAX	102,438,170	39,531,494
PROVISION FOR INCOME TAX		
Current	5,967,015	3,522,772
Deferred	20,240,393	7,283,988
	26,207,409	10,806,760
TOTAL COMPREHENSIVE INCOME	76,230,761	P28,724,734
Basic/Diluted Earnings Per Share	<b>P0.05</b>	₽0.02

# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021

				Other	
		Additional	Retained	Components of	
	Capital Stock	Paid-in Capital	Earnings	Equity	Total
Balances at January 1, 2022	P1,683,760,178	P2,451,116,470	P2,053,473,219	(P7,562,345)	P6,180,787,522
Total comprehensive income	-	-	76,230,761	•	76,230,761
Balances at March 31, 2022	P1,683,760,178	P2,451,116,470	P2,129,703,980	(P7,562,345)	P6,257,018,283
Balances at January 1, 2021	₽1,531,321,053	₽1,353,554,797	₽1,964,168,269	(\P64,680,132)	₽4,784,363,987
Total comprehensive income	-	-	28,724,734	-	28,724,734
Balances at March 31, 2021	₽1,531,321,053	₽1,353,554,797	₽1,992,893,003	(P64,680,132)	₽4,813,088,721

# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021

	2022 (Unaudited)	2021 (Unaudited)
	(Chauditeu)	(Ollaudited)
CASH FLOWS FROM OPERATING ACTIVITIES	D102 429 170	D20 521 404
Income before income tax	P102,438,170	₽39,531,494
Adjustments for:	128 030 085	110 006 266
Depreciation and amortization Interest expense	128,039,985 62,712,235	118,086,266 82,528,237
•		
Increase (decrease) in accrued pension costs Interest income	(555,658) (91,503)	11,770,761 (180,962)
Loss on disposal of property and equipment	(91,303)	237,626
Unrealized foreign exchange loss (gain)	2.201	,
Income before working capital changes	292,545,431	(36,395) 251,937.027
o	292,545,431	251,957,027
Decrease (increase) in: Trade and other receivables	((2.27(.574)	20.065.006
	(63,376,574)	28,065,096
Inventories	(42,269,326) (51,351,599)	45,087,790
Prepaid expenses and other current assets	(51,351,588)	(40,354,837)
Deferred input value added tax	29,262,050	(21,763,948)
Decrease in:	(2.252.110)	(24 122 202)
Accounts payable and other current liabilities	(3,252,119)	(34,123,392)
Contract liabilities	(942,441)	(3,593,835)
Net cash generated from operations	160,615,432	225,253,901
Interest received	91,503	180,962
Net cash provided by operating activities	160,706,935	225,434,864
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease (increase) in:		
Rental and other deposits	(2,234,698,522)	23,827,399
Dealer's deposits and other noncurrent liabilities	(22,301,742)	(247,417)
Acquisition of property and equipment	(165,918,881)	(48,145,857)
Proceeds from redemption of financial assets at FVPL	300,000,000	120,000,000
Net cash used in investing activities	(2,122,919,145)	95,434,125
CASH FLOWS FROM FINANCING ACTIVITIES		
0	1 (00 000 000	
Proceeds from availment of long- term loan	1,600,000,000	_
Proceeds from availment of short- term loan	500,000,000	(200,000,000)
Payment of long- term loans	(42.240.205)	(300,000,000)
Payment of interest	(42,340,307)	(55,646,500)
Payment of lease liability	(49,710,867)	(53,338,355)
Net cash provided by financing activities	2,007,948,826	(408,984,855)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND		
CASH EQUIVALENTS	(2,201)	36,395
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	45,734,414	(88,079,471)
CASH AND CASH EQUIVALENTS AT		
BEGINNING OF YEAR	485,414,521	607,674,132
CASH AND CASH EQUIVALENTS AT END OF YEAR	531,148,935	₽519,594,661

## SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. General Information

# **Corporate Information**

Shakey's Pizza Asia Ventures Inc. Doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's" and "Peri-Peri".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

<u>Approval and Authorization for the Issuance of the Unaudited Interim Condensed Consolidated</u> Financial Statements

The unaudited interim condensed consolidated financial statements were approved and authorized for issuance by the Parent Company's Board of Directors (BOD) on May 2, 2022.

# 2. Basis of Preparation and Consolidation and Statement of Compliance

#### **Basis of Preparation**

The unaudited interim condensed consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) which are carried at fair value. The unaudited interim condensed consolidated financial statements are presented in Philippine peso, which is the Group's functional currency. All values are rounded off to the nearest million, except those otherwise indicated.

# Statement of Compliance

The unaudited interim condensed consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis of Consolidation**

The unaudited interim condensed consolidated financial statements comprise the unaudited interim condensed financial statements of the Parent Company and its wholly-owned subsidiaries and are prepared for the same reporting year as the Parent Company, using consistent accounting policies for like transactions and other events with similar circumstances.

Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and when it has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee),
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee,
- · Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the Three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the unaudited interim condensed consolidated statement of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

The unaudited interim condensed consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

	Place of	Percentage of
Principal Activities	Incorporation	Ownership (%)
Manufacturer of pizza	Philippines	100%
dough and pastries		100%
Trademark	Hong Kong	100%
Trademark	Philippines	100%
Trademark	Hong Kong	100%
Trading of goods	Philippines	100%
Restaurant business	Philippines	100%
	Manufacturer of pizza dough and pastries Trademark Trademark Trademark Trading of goods	Principal Activities Incorporation  Manufacturer of pizza dough and pastries  Trademark Hong Kong  Trademark Philippines  Trademark Hong Kong  Trademark Hong Kong  Trademark Hong Kong  Trading of goods Philippines

<sup>&</sup>lt;sup>a</sup> Acquired on October 5, 2016 from SAFHI

# 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Company's financial statements are consistent with those of the previous financial year except for the following new accounting pronouncements. Unless otherwise indicated, the Group does not expect that the adoption of the said pronouncements to have a significant impact on its consolidated financial statements.

Amendment to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021

The amendment provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic.

<sup>&</sup>lt;sup>b</sup> Incorporated on June 29, 2016

<sup>&</sup>lt;sup>c</sup> Incorporated on November 25, 2016

<sup>&</sup>lt;sup>d</sup> Incorporated on November 25, 2017

 $<sup>^</sup>e$  Incorporated on April 25, 2019

A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- O Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- o There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

 Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- o Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Group shall also disclose information about:

- The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

#### Effective beginning on or after January 1, 2022

■ Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions*, *Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by

management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendments are not expected to have a material impact on the Group.

■ Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract* 

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

- Annual Improvements to PFRSs 2018-2020 Cycle
  - O Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendments are not expected to have a material impact on the Group.

o Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendments are not expected to have a material impact on the Group.

o Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

The amendments are not expected to have a material impact on the Group.

#### Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### Effective beginning on or after January 1, 2023

 Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Group.

# Effective beginning on or after January 1, 2024

Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- o That a right to defer must exist at the end of the reporting period

- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024.

#### Effective beginning on or after January 1, 2025

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

#### Deferred effectivity

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### 4. Business Combinations

Acquisition of Peri-Peri Business

On April 2, 2019, SPAVI and I-Foods Group, Inc. (IFGI) entered into a purchase agreement (the "Agreement") for the rights, title and interest to the Peri-Peri (P2) Business, including the properties, assets, and rights which are related to or are used in the P2 Business.

P2 Business is a casual and full-service restaurant brand in the Philippines. The restaurant offers variety of food and sauces such as peri-peri chicken, pizza and pasta.

On June 1, 2019 (the acquisition date), SPAVI and WBHI, a newly-incorporated subsidiary, executed a deed of assignment, wherein SPAVI, assigned, transferred and conveyed all its rights under the Agreement, except with respect to SPAVI's rights under the Agreement pertaining to Trademarks, Know-How and Confidential Information, and Intellectual Properties (collectively, the "Intangible Assets") of the P2 Business, to WBHI. Subsequently, WBHI and IFI executed a deed of absolute sale of assets wherein I-Foods sold, transferred and conveyed to WBHI the title, rights, material and physical possession of, and interest in, the assets related to the P2 Business for P212.3 million. On the same date, as part of the acquisition of the P2 business, SPAVI acquired 100% ownership of AWIL, which is the owner of the intangible assets relevant to the P2 Business for P562.2 million.

Total consideration for the acquisition of the P2 business amounted to ₱774.5 million.

The purchase price consideration has been allocated based on relative fair values at date of acquisition as follows:

		Fair Values
	Carrying Values	Recognized
Current Assets -		
Inventories	₽4,000,000	₽4,000,000
Noncurrent Assets		
Property and equipment	13,390,023	13,390,023
Trademark	562,197,552	562,197,552
Rental deposits	9,456,662	9,456,662
Total Noncurrent Assets	585,044,237	585,044,237
Identifiable Net Assets Acquired	₽589,044,237	₽589,044,237
(Forward)		
Identifiable Net Assets Acquired		₽589,044,237
Goodwill from the acquisition		185,476,929
Purchase consideration transferred		₽774,521,166
Cash flow from an investing activity:		
Cash payment		₽774,521,166
Net cash acquired from subsidiary		_
Net cash outflow	·	₽774,521,166

#### 5. Segment Information

Segment information is prepared on the following bases:

#### **Business Segments**

For management purposes, the Group is organized into Three business activities - Restaurant sales, franchise and royalty fees and commissary sales. This segmentation is the basis upon which the Group reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represents payment of subdealers for use of the Shakey's brand.
- Commissary sales comprise third party sales other than aforementioned activities.

#### **Inter-segment Transactions**

Segment revenue, segment expenses and operating results include transfers among business segments. The transfers are accounted for at competitive market prices charged to unrelated customers for similar services. Such transfers are eliminated upon consolidation.

The Group's chief operating decision maker monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

On a consolidated basis, the Group's performance is evaluated based on consolidated net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRS measures.

The following table shows the reconciliation of the consolidated EBITDA to consolidated net income for the three months ended March 31, 2022 and 2021:

	March 31,	March 31,
	2022	2021
Consolidated EBITDA	<b>P293,098,888</b>	₽239,965,034
Depreciation and amortization	(128,039,985)	(118,086,266)
Provision for income tax	(26,207,409)	(10,806,760)
Interest expense	(62,712,235)	(82,528,237)
Interest income	91,503	180,962
Consolidated net income	<b>P76,230,761</b>	₽28,724,734

## 6. Cash and Cash Equivalents

	March 31,	December 31,
	2022	2021
Cash on hand	<b>P71,968,054</b>	₽153,112,015
Cash in banks	459,180,881	332,302,506
	P531,148,935	£485,414,521

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash and cash equivalents amounted to \$\mathbb{P}0.1\$ million and \$\mathbb{P}0.2\$ million for the three months ended March 31, 2022 and 2021, respectively.

#### 7. Trade and Other Receivables

	March 31, 2022	December 31, 2021
Trade:	2022	2021
Franchisee	P343,996,757	₽234,363,067
Third parties	216,530,216	203,929,298
Related parties	30,689,455	25,928,331
Royalty receivable	90,336,906	85,992,882
Receivable from:		
Franchisees	60,751,739	52,442,190
National Advertising Fund (NAF)	25,503,448	35,583,471
Employees	23,390,549	18,854,882
Others	76,672,042	73,008,253
Less allowance for doubtful account	6,119,007	6,119,007
	₽861,752,104	₽723,983,367

Below are the terms and conditions of the financial assets:

- Trade receivables are noninterest-bearing and are normally collectible within 10 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from NAF pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such as management fees, freight and gas expenses and are non-interest bearing and generally have 30 to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.
- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.

The movements of allowance for doubtful accounts are as follows:

	March 31,		December 31,			
	2022			2021		
		Receivables		I	Receivables	
	Trade and	from		Trade and	from	
	Others	<b>Employees</b>	Total	Others	Employees	Total
Balance at beginning of year	<b>P</b> 4,873,440	P1,245,567	P6,119,007	₽4,873,440	₽1,245,567	₽6,119,007
Reversal of doubtful accounts						
Balance at reporting date	<b>P</b> 4,873,440	₽1,245,567	₽6,119,007	₽4,873,440	₽1,245,567	₽6,119,007

# 8. Inventories

	March 31,	December 31,
	2022	2021
At cost -		
Finished goods	<b>P</b> 3,265,472	₽6,345,557
At NRV:		
Merchandise	449,252,435	371,955,904
Raw materials - food	17,741,777	47,225,394
Raw materials - packaging	7,852,951	7,349,371
	P478,112,634	₽432,876,226

Allowance for inventory obsolescence amounted to \$\mathbb{P}4.3\$ million as at March 31, 2022 and December 31, 2021.

# 9. Prepaid Expenses and Other Current Assets

	March 31,	December 31,
	2022	2021
Advances to suppliers	<b>P</b> 95,535,754	₽79,635,553
Prepaid taxes	73,684,459	64,963,443
Prepaid expenses	53,052,533	23,905,166
Input VAT	16,635,640	19,052,627
	P238,908,386	₽187,556,789

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance and dues and subscription and are amortized monthly over a period of one year.

# 10. Financial Assets at FVPL

Movements of this account are as follows:

	March 31,	December 31,
	2022	2021
Cost:		
Balance at beginning of year	P300,000,000	₽120,000,000
Additions	<del>-</del>	300,000,000
Redemption	(300,000,000)	(120,000,000)
Balance at end of year	<del>-</del>	300,000,000
<b>Accumulated Unrealized Fair Value Change</b>		
Balance at beginning of year	<del>-</del>	_
Fair value gain	404,374	1,949,288
Redemption	(404,374)	(1,949,288)
Balance at end of year	_	
Net carrying value	₽-	₽300,000,000

The Group's investments in financial assets at FVPL consist of UITF, which have no holding period and are callable any time.

# 11. Property and Equipment

						Cost of Shops			
			Furniture,	Machinery		and			
		Leasehold	Fixtures and	and	Transportation	Maintenance	Glassware	Construction	
	Building	Improvements	Equipment	Equipment	Equipment	Tools	and Utensils	in-progress	Total
Cost									
Balance at December 31, 2020	₽257,100,633	₽1,203,501,707	₽1,151,895,613	₽225,782,037	₽25,584,990	₽17,189,945	₽18,329,085	₽47,518,417	₽2,946,902,427
Additions	_	89,510,308	71,510,977	1,550,560	850,000	8,848,206	3,185,493	104,682,278	280,137,822
Disposals	_	(8,578,070)	(168,393)	(6,521,954)	_	_	_	_	(15,268,417)
Reclassification		13,877,556						(21,717,942)	
Balance at December 31, 2021	264,941,019	1,298,311,501	1,223,238,197	220,810,643	26,434,990	26,038,151	21,514,578	130,482,753	3,211,771,832
Additions	_	78,415,960	56,732,025	66,964	6,353,336	698,757	282,294	23,369,546	165,918,881
Disposals	_	_	(420,000)	_	_	_	_	_	(420,000)
Reclassification	_	3,860,867	_	_	_	_	_	(3,860,867)	
Balance at March 31, 2022	₽ 264,941,019	₽ 1,380,588,328	₽ 1,279,550,222	₽ 220,877,607	₽ 32,788,326	<b>P</b> 26,736,908	₽ 21,796,872	₽ 149,991,432	P 3,377,270,713
<b>Accumulated Depreciation</b>									
Balance at December 31, 2020	₽47,879,657	₽686,340,678	₽643,780,347	₽105,247,302	₽16,218,412	₽10,594,280	₽17,207,528	_	₽1,527,268,204
Depreciation	18,442,868	116,310,445	151,076,002	26,958,119	168,791	10,826,163	2,181,659	_	325,964,047
Disposals	_	(8,348,288)	(146,240)	(6,529,203)	_	_	_	_	(15,023,731)
Balance at December 31, 2021	66,322,525	794,302,835	794,710,109	125,676,218	16,387,203	21,420,443	19,389,187	_	1,838,208,520
Depreciation	4,464,221	26,290,652	36,929,070	4,677,156	810,035	2,534,143	201,739	_	75,907,016
Disposals	_	-	(210,234)	_	_	_	_	_	(210,234)
Balance at March 31, 2022	70,786,746	820,593,487	831,428,944	130,353,374	17,197,238	23,954,586	19,590,926	_	1,913,905,302
Net Book Value									
Balance at December 31, 2021	₽198,618,494	₽504,008,666	₽428,528,088	₽95,134,425	₽10,047,787	₽4,617,708	₽2,125,391	₽130,482,753	₽1,373,563,312
Balance at March 31, 2022	P194,154,273	<b>₽559,994,841</b>	₽448,121,277	<b>₽</b> 90,524,233	₽15,591,088	₽2,782,323	<b>P</b> 2,205,945	P149,991,432	P1,463,365,411

There are no idle assets as at March 31, 2022 and December 31, 2021. The Group has no property and equipment that are used as collateral for existing loans payable.

#### 12. Intangible Assets

The Group's intangible assets consist of:

	March 31,	December 31,
	2022	2021
Goodwill	P1,264,082,949	₽1,264,082,949
Trademarks with indefinite life	5,550,550,340	5,550,550,340
Software costs	212,183,544	215,612,546
Franchise right	3,901,053	4,078,374
	<b>P7</b> ,030,717,886	₽7,034,324,209

In 2016, goodwill amounting to \$\mathbb{P}\$1,078.6 million was recognized in connection with its acquisition of BMI while trademarks amounting to \$\mathbb{P}\$4,987.1 million was recognized and treated as acquisition of assets based on relevant accounting standards since such transaction did not qualify as an acquisition of a business.

In 2019, the Group acquired the Peri-Peri business from IFGI including the properties, assets and rights which are related to or are used in the said business. Such transaction was accounted for as an acquisition of a business and additional goodwill and trademarks amounting to \$\mathbb{P}\$185.5 million and \$\mathbb{P}\$562.2 million were recorded as at the date of acquisition.

On August 24, 2020, the Group entered into a master franchise agreement for a consideration of \$\mathbb{P}5.0\$ million (\$0.1\$ million) with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Group the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into subfranchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

On November 17, 2021, the Group executed a deed of assignment with DBE Project, Inc. acquiring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.

#### 13. Right-of-Use Assets and Lease Liabilities

# Group as a lessee

The Group has lease contracts for its office spaces and stores. Lease contracts office spaces usually has terms of 20 to 25 years while leases of stores usually has terms of 3 to 15 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets.

The Group also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of this account follows:

	March 31,	December 31,
	2022	2021
Cost		
Balance at beginning of year	<b>£</b> 1,979,902,936	₽1,808,953,814
Additions	16,092,707	221,482,193
Pre-terminations	(6,865,161)	(50,533,071)
Balance at end of year	1,989,130,482	1,979,902,936
<b>Accumulated Amortization</b>		
Balance at beginning of year	748,386,797	497,489,754
Amortization	54,961,054	155,831,173
Lease concessions	8,642,715	117,008,801
Pre-terminations	(1,706,356)	(21,942,931)
Balance at end of year	810,284,210	748,386,797
Net Book Value	<b>P</b> 1,178,846,272	₽1,231,516,139

The rollforward analysis of lease liabilities follows:

	March 31,	December 31,
	2022	2021
Balance at beginning of year	P1,480,736,520	₽1,530,603,019
Additions	16,092,707	221,482,193
Interest expense	20,125,673	89,082,753
Payments	(71,763,919)	(204,302,941)
Pre-terminations	(6,956,567)	(39,119,704)
Lease concessions	(8,642,715)	(117,008,801)
Balance at end of year	1,429,591,698	1,480,736,520
Current portion of lease liabilities	92,010,032	92,010,032
Lease liabilities -net of current portion	P1,337,581,666	₽1,388,726,488

The Group has lease contracts for stores that contains variable payments based on the gross sales. The following provides information on the Group's variable lease payments, including the magnitude in relation to fixed payments:

	Fixed Payments	Variable Payments	Total
Fixed	P38,485,870	₽–	P38,485,870
Variable rent with minimum payment	26,145,379	20,139,804	46,285,183
Variable rent only	_	267,002	267,002
As at March 31, 2022	P64,631,249	P20,406,806	P85,038,056
	Fixed	Variable	
	Payments	Payments	Total
Fixed	₽35,746,597	₽–	₽35,746,597
Variable rent with minimum payment	17,591,758	13,720,190	31,311,948
Variable rent only	_	254,968	254,968
As of March 31, 2021	₽53,338,355	₽13,975,158	₽67,313,512

#### 14. Other Noncurrent Assets

	March 31, 2022	December 31, 2021
Advances and other deposits	P2,582,417,105	P400,000,000
Rental deposits (net of allowance for unrecoverable		
deposits of ₽3.2 million in 2022 and 2021)	241,568,939	189,287,521
	P2,823,986,044	₽589,287,521

Advances and other deposits reflect the Group's fund for future investments such as acquisition of assets.

The Group's rental deposits are refundable at the end of the lease term which range from 3 years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from 1.08% to 4.95% for the years ended March 31, 2022 and December 31, 2021. The excess of the principal amount of the deposit over its fair value is accounted for as right-of-use asset and amortized over the lease term on a straight-line basis while interest on the deposit is accounted for using the effective interest rate method.

## 15. Accounts Payable and Other Current Liabilities

	March 31, 2022	December 31, 2021
Trade:	2022	2021
Suppliers	P548,593,640	₽483,151,890
Related parties	49,927,472	61,264,356
Nontrade	101,959,938	106,073,835
Accrued expenses:		
Suppliers	145,804,895	127,941,624
Interest	39,480,729	7,656,566
Utilities	37,236,655	29,544,774
Customers loyalty	21,376,235	20,994,474
Salaries and wages	21,109,155	24,646,206
Others	, <u> </u>	5,569,866
Others	95,066,195	101,791,388
	P1,060,554,915	₽968,634,979

Below are the terms and conditions of the financial liabilities:

- Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.
- Nontrade payables consist mainly of reimbursable expenses to officers and employees, payable to contractors and employment agencies which are normally settled in 30 to 90 days' term.
- Accrued expenses, which consist mainly of accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer purchases within the next financial year. Revenue is recognized upon actual usage or expiration whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.

# Other payables consist of the following:

	March 31,	December 31,
	2022	2021
Provision	P35,679,548	₽35,679,548
Output VAT	17,754,805	30,589,527
Withholding tax payable	16,146,895	9,386,172
Customers' deposits	10,010,000	10,492,490
Fun certificates payable	6,952,606	6,452,560
Due to cooperative	1,519,895	3,146,619
Others	7,002,445	6,044,472
	<b>P</b> 95,066,195	₽101,791,388

# 16. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Group; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the three months ended March 31, 2022 and 2021, the Group has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Group, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Group:

			Amount/ Volume	Outstanding Balance			
Category	Nature	Year	of transaction	Receivable	Payable	Terms	Conditions
Century Pacific Group Inc. (CPC	GI, Ultimate Parent Company)						
Purchases	Purchase of raw materials and	2022	1,941,710	3,082,080	_	30-day; non-interest	Unsecured
	goods at agreed prices usually on a	2021	1,941,956	2,389,536	_	bearing	
	cost plus basis						
Companies with common member	s of BOD and stockholders as the Group				_		
The Pacific Meat Company Inc. (							
Sales	Sale of goods at prices (normally on	2022	7,329,639	18,425,683	_	30-day; non-interest	Unsecured; not
	cost plus basis) mutually agreed	2021	5,490,068	14,349,478	_	bearing	impaired
	upon by both parties	2021	2,1,0,000	1,5,5,170		-	-
Purchases	Purchase of raw materials and	2022	48,095,995	_	46,937,034	30-day; non-interest	Unsecured
	goods at agreed prices usually on	2021	21,650,810	_	51,919,361	bearing	
	a cost plus basis						
DBE Project Inc. (DBE)							
Trade sales and service income	Sale of goods at prices (normally on	2022	_	2,778,786	_	30-day; non-interest	Unsecured; not
	cost plus basis) mutually agreed	2021	5,934	2,778,786	_	bearing	impaired
	upon by both parties						
Purchases	Purchase of raw materials and	2022	_	_	_	30-day; non-interest	Unsecured; not
	goods at agreed prices usually on	2021	_	_	293,488	bearing	impaired
	a cost-plus basis						
Century Pacific Food Inc. (CPFI)	•						
Sales	Sale of goods at prices (normally on	2022	5,472,162	6,402,905	_	30-day; non-interest	Unsecured; not
	cost plus basis) mutually agreed	2021	5,637,639	6,410,531	_	bearing	impaired
<b>.</b>	upon by both parties		4.550.403		2 000 420	20.1	
Purchases	Purchase of raw materials and	2022	4,578,403	_	2,990,438	30-day; non-interest	Unsecured
	goods at agreed prices usually on	2021	3,798,957	_	9,051,507	bearing	
	a cost plus basis			20.500.455	40.00= (==		
		2022		30,689,455	49,927,472		
		2021		25,928,331	61,264,356		

## Compensation of Key Management Personnel

The salaries and pension costs of key management personnel in 2022 and 2021 are as follows:

	For the three months ended March 30,	
	2022	2021
Salaries	<b>P78,243,819</b>	₽68,838,537
Pension costs	13,381,725	12,688,175
	P91,625,544	₽81,526,712

There are no other short-term and long-term benefits given to the key management personnel.

# 17. Short-term Loans Payable

	March 31,	December 31,
	2022	2021
Balance at beginning of year	₽-	₽1,050,000,000
Additions	500,000,000	_
Payments	_	(1,050,000,000)
Balance at end of year	₽500,000,000	₽-

As at March 31, 2022, the loan has outstanding amount of ₱500.0 million with interest rate of 2.30% per annum. Interest expense pertaining to short-term loans amounting to nil and ₱10.6 million was recognized for the periods ended March 31, 2022 and 2021, respectively.

# 18. Long-term Loan Payable

#### Long-term facility loan

On June 8, 2016, the Group entered into an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of \$\mathbb{P}5,000.0\$ million.

The breakdown of the loan is as follows:

	March 31,	December 31,
	2022	2021
Principal	P5,350,000,000	₽3,750,000,000
Less unamortized debt issue costs	9,442,046	9,442,046
	5,340,557,954	3,740,557,954
Less current portion of long-term loan	47,986,963	47,986,963
Noncurrent portion	P5,292,570,991	₽3,692,570,991

The loan is payable within 10 years to commence on the  $12^{th}$  month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of \$\mathbb{P}25.0\$ million and a final payment of \$\mathbb{P}4,550.0\$ million.

The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.

The loan facility also contains a prepayment provision which allows the Group to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount

of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.

On December 22, 2016, the Group notified BDO of its intention to prepay the loan amounting to \$\mathbb{P}\$1,000.0 million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability as at December 31, 2016.

As at March 31, 2022 and December 31, 2021, the Group is in compliance with the covenants.

In March 2022, the Group entered into a long-term borrowing arrangement with the Bank of the Philippine Islands (the Lender) in the principal amount of P1.6 billion and with a fixed interest rate for 3 years of 4.12% per annum. The term of the loan is 10 years, with the first principal payment to be settled after Year 3. The principal purpose of the loan is to fund investments, including the acquisition of the Potato Corner business.

Interest expense amounting to \$\mathbb{P}40.3\$ million and \$\mathbb{P}44.6\$ million was recognized for the three months ended March 31, 2022 and 2021, respectively.

# 19. Equity

#### Capital Stock

	Number of	
	shares	Amount
Authorized capital stock - P1 par value:	2,000,000,000	₽2,000,000,000
Issued and outstanding capital stock - P1 par value	1,683,760,178	1,683,760,178

Below is the Parent Company's track record of the registration of securities:

Date of SEC Order				
Rendered Effective or		Authorized		Issue
Permit to Sell	Event	Capital Stock	Issued Shares	Price
	Registered and Listed Shares			
	(Original Shares)	2,000,000,000	1,179,321,053	₽1.00
December 1, 2016	Initial Public Offering (IPO)			
December 1, 2010	Primary	2,000,000,000	104,000,000	11.26
	Secondary	2,000,000,000	202,000,000	11.26
	Over-allotment Option	2,000,000,000	46,000,000	11.26
August 6, 2021	Issuance	2,000,000,000	152,439,025	7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares as at March 31, 2022 and December 31, 2021 are held by 41 and 43 equity holders, respectively.

## **Retained Earnings**

Details of cash dividends declared in 2021, 2020 and 2019 are as follows:

	Divide		
	Rate		
Date of Declaration	(per share)	Amount	Record Date
June 20, 2019	0.10	153,132,105	July 19, 2019
July 15, 2020	0.01	15,313,211	August 14, 2020
July 15, 2021	0.02	33,675,204	August 17, 2021

There is no outstanding dividends payable as at March 31, 2022 and December 31, 2021.

Undistributed earnings of the subsidiaries included in the Group's retained earnings amounting to \$\textsty 238.8\$ million as at March 31, 2022 and \$\textsty 231.2\$ million as at December 31, 2021 are not currently available for dividend distribution.

#### **APIC**

Amount received in excess of the par values of the shares issued amounting to \$\mathbb{P}2,451.1\$ million were recognized as "APIC".

#### 20. Earnings per Share (EPS)

Basic EPS is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments as of March 31, 2022 and December 31, 2021, hence, diluted EPS is the same as the basic EPS.

The Group's EPS were computed as follows:

	For the nine months	s ended March 31,
	2022	2021
(a) Net income (loss)	76,230,761	28,724,734
(b) Weighted average number of shares outstanding	g <b>1,683,760,178</b>	1,531,321,053
Basic/ diluted EPS (a/b)	0.05	0.02

# 21. Financial Risks Management Objectives and Policies

The Group's principal financial instruments comprise cash and cash equivalents, AFS investments and loan to a related party. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as trade and other receivables, rental deposit, accounts payable and other current liabilities arising directly from operations and dividends payable.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and equity price risk on AFS investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

Credit Risk. Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. The main risks arising from the Group's financial instruments are credit risk, liquidity risk and equity price risk on AFS investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

The table below shows the maximum exposure to credit risk for the Group's financial assets, without taking account of any collateral and other credit enhancements:

	March 31,	December 31,
	2022	2021
Cash*	₽459,180,881	₽332,302,506
Financial assets at FVPL	_	300,000,000
Trade and other receivables:		
Trade receivables	586,823,901	459,828,170
Royalty receivable	90,336,906	85,992,882
Receivable from franchisees	60,751,739	52,442,190
Receivable from NAF	25,503,448	35,583,471
Receivable from employees	22,144,982	17,609,315
Other receivables	76,191,128	72,527,339
Rental and other deposits	233,699,653	189,287,521
Total credit risk exposure	1,554,632,638	₽1,545,573,394

<sup>\*</sup>Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

	March 31, 2022					
	Neither					
	Past Due	Past 1	Due but not Impa	aired		
	nor Impaired	1-180 Days	Over 181 days	Subtotal	Impaired	Total
Cash*	459,180,881	_	_	_	_	459,180,881
Trade and other receivables:	-	-	_	_	_	
Trade receivables	480,404,944	88,682,464	17,736,493	106,418,957	4,392,526	591,216,427
Royalty receivable	90,336,906	_	_	_	_	90,336,906
Receivable from franchisees	60,751,739	_	_	_	_	60,751,739
Receivable from NAF	25,503,448	_	_	_	_	25,503,448
Receivable from employees	11,788,837	9,417,782	938,363	10,356,145	1,245,567	23,390,549
Other receivables	73,457,950	2,376,833	356,345	2,733,178	480,914	76,672,042
Rental and other deposits	233,699,653	–	´ –	-	3,297,293	236,996,946
	1,435,124,358	100,477,080	19,031,200	119,508,280	9,416,300	1,564,048,938

*Excluding	cash	on	hand.
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	December 31, 2021					
	Neither					
	Past Due	Past	Due but not Impa	aired		
	nor Impaired	1-180 Days	Over 181 days	Subtotal	Impaired	Total
Cash*	₽332,302,506	₽–	₽–	₽–	₽–	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	_	_	300,000,000
Trade and other receivables:			_	_	_	
Trade receivables	348,263,898	97,449,797	14,114,475	111,564,272	4,392,526	464,220,696
Receivable from NAF	35,583,471	_	_	_	_	35,583,471
Royalty receivable	85,992,882	_	_	_	_	85,992,882
Receivable from franchisees	52,442,190	_	_	_	_	52,442,190
Receivable from employees	8,587,856	9,021,459	_	9,021,459	1,245,567	18,854,882
Other receivables	70,843,566	1,570,073	113,700	1,683,773	480,914	73,008,253
Rental and other deposits	_	_	189,287,521	189,287,521	3,297,293	192,584,814
	P1,234,016,369	₽108,041,329	₽203,515,696	₽311,557,025	₽9,416,300	P1,554,989,694

<sup>\*</sup>Excluding cash on hand.

A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.

The tables below show the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

March	21	20	22

	High grade	Medium grade	Standard grade	Total
Cash*	459,180,881	_	_	459,180,881
Trade and other receivables:				
Trade receivables	453,274,213	27,130,731	_	480,404,944
Royalty receivable	90,336,906	_	_	90,336,906
Receivable from franchisee	_	_	60,751,739	60,751,739
Receivable from NAF	_	_	25,503,448	25,503,448
Receivable from employees	_	_	11,788,837	11,788,837
Other receivables	73,457,950	_	_	73,457,950
Rental and other deposits	_	_	233,699,653	233,699,653
	1,076,249,950	27,130,731	331,743,677	1,435,124,358

<sup>\*</sup>Excluding cash on hand.

	December 31, 2021					
	High grade	Medium grade	Standard grade	Total		
Cash*	₽332,302,506	₽–	₽–	₽332,302,506		
Financial assets at FVPL	300,000,000	_	_	300,000,000		
Trade and other receivables:						
Trade receivables	433,899,839	25,928,331	_	459,828,170		
Royalty receivable	85,992,882	_	_	85,992,882		
Receivable from NAF	_	_	35,583,471	35,583,471		
Receivable from franchisee	_	_	52,442,190	52,442,190		
Receivable from employees	_	_	17,609,315	17,609,315		
Other receivables	72,527,339	_	_	72,527,339		
Rental and other deposits	_	_	189,287,521	189,287,521		
	P1,224,722,566	₽25,928,331	P294,922,497	₽1,545,573,394		

<sup>\*</sup>Excluding cash on hand.

Financial assets classified as "high grade" are those cash and cash equivalents transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while "medium grade" includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as "standard grade" are those financial assets with little history of default on the agreed terms of the contract.

*Liquidity Risk.* Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Group maintains sufficient cash to finance its operations.

The Group manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Group also maintains a financial strategy that the scheduled debts are within the Group's ability to generate cash from its business operations.

The tables below summarize the maturity profile of the Group's financial liabilities based on contractual undiscounted payments. The tables also analyze the maturity profile of the Group's financial assets in order to provide a complete view of the Group's contractual commitments and liquidity.

			March 31,	2022		
	Due and				Over	
	Demandable	< 90 Days	91-180 Days	181-365 Days	365 Days	Total
Cash	531,148,935	_	_	_	_	531,148,935
Trade and other receivables						
Trade	480,404,944	88,682,464	_	17,736,493	4,392,526	591,216,427
Royalty receivables	90,336,906	_	_	_	_	90,336,906
Receivable from franchisees	60,751,739	_	_	_	_	60,751,739
Receivable from NAF	25,503,448	_	_	_	_	25,503,448
Receivables from employees	11,788,837	9,417,782	938,363	_	1,245,567	23,390,549
Other receivables	73,457,950	2,376,833	_	356,345	480,914	76,672,042
Rental and other deposits	233,699,653	_	_	_	3,297,293	236,996,946
-	1,507,092,412	100,477,080	938,363	18,092,838	9,416,300	1,636,016,992
Accounts payable and other						
current liabilities:						
Trade payables	_	598,521,111	_	_	_	598,521,111
Nontrade payables	_	101,959,938	_	_	_	101,959,938
Accrued expenses	_	265,007,669	_	_	_	265,007,669
Other payables*	_	61,164,495	_	_	_	61,164,495
Dealers' deposit and other						
noncurrent payables	_	_	_	_	61,057,601	61,057,601
Short-term loans payable**	_	502,875,000	_	_	_	502,875,000
Long-term loans payable**	_	24,002,940	_	24,046,183	5,309,064,991	5,357,114,114
	_	1,553,531,153	_	24,046,183	5,370,122,592	6,947,699,927
Liquidity gap	1,507,092,412	(1,453,054,073)	938,363	(5,953,345)	(5,360,706,292)	(5,311,682,935)

<sup>\*</sup>Excluding statutory payables.

<sup>\*\*</sup>Including future interest payments.

	December 31, 2021					
_	Due and Demandable	< 90 Days	91–180 Days	181–365 Days	Over 365 Days	Total
Cash	₽332,302,506	₽–	₽–	₽–	₽–	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	_	_	300,000,000
Trade and other receivables						
Trade	348,263,898	97,449,797	14,114,475	_	4,392,526	464,220,696
Royalty receivables	85,992,882	_	_	_	_	85,992,882
Receivable from NAF	35,583,471	_	_	_	_	35,583,471
Receivable from franchisees	52,442,190	_	_	_	_	52,442,190
Receivables from employees	8,587,856	9,021,459	-	_	1,245,567	18,854,882
Other receivables	70,843,566	1,570,073	_	113,700	480,914	73,008,253
Rental and other deposits	189,287,521	_	_	_	192,584,814	381,872,335
	1,423,303,890	108,041,329	14,114,475	113,700	198,703,821	1,744,277,215
Accounts payable and other current liabilities:						
Trade payables	_	544,416,246	_	_	_	544,416,246
Nontrade payables	_	106,073,835	_	_	_	106,073,835
Accrued expenses	_	195,359,036	_	_	_	195,359,036
Other payables*	_	101,791,388	_	_	_	101,791,388
Dealers' deposit and other						
noncurrent payables	_	_	_	_	92,389,568	92,389,568
Long-term loans payable**	_	_	24,002,940	24,046,183	3,692,570,991	3,740,620,114
	_	947,640,505	24,002,940	24,046,183	3,784,960,559	4,780,650,187
Liquidity gap	P1,423,303,890	(\$\P839,599,176)	(P9,888,465)	(P23,932,483)	(P3,586,256,738)	(P3,036,372,972)

<sup>\*</sup>Excluding statutory payables.

## Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to others stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group adjust the dividend payment to stockholders, return capital to stockholders or issue new shares.

<sup>\*\*</sup>Including future interest payments.

The Group's debt-to-equity ratios is as follows:

	March 31,	December 31,
	2022	2021
Total liabilities	8,595,156,931	6,453,925,406
Total equity	6,257,018,284	6,180,787,522
	1.37:1	1.04:1

#### 22. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

Financial Instruments Whose Carrying Amounts Approximate Fair Value. Management has determined that the carrying amounts of cash, trade and other receivables, accounts payable and other current liabilities and dividends payable, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

*Other Financial Instruments*. Set out below is a comparison by category of carrying amounts and estimated fair values of the Group's financial instruments other than those described above:

		As at March 31,	2022	
			Fair \	Value
		Carrying	Level 1	Level 2 Significant Observable
	Date of Valuation	Value	Quoted	Input
Assets for which fair values are disc	losed -			
Rental deposits	March 31, 2022	P157,885,863	₽–	P135,605,292
Liabilities for which fair values are	disclosed:			
Long-term loans payable	March 31, 2022	<b>£</b> 5,340,557,954	₽–	<b>P6,394,012,897</b>
Dealers' deposits	March 31, 2022	30,858,687	_	25,063,459
		P5,371,416,642	₽–	P6,419,076,356

	As at December 31, 2021				
			Fair '	Fair Value	
				Level 2	
				Significant	
			Level 1	Observable	
	Date of Valuation	Carrying Value	Quoted	Input	
Assets for which fair values are disclosed -				_	
Financial assets at FVPL	December 31, 2021	₽300,000,000	₽-	₽300,000,000	
Rental deposits	December 31, 2021	189,287,521	_	162,575,604	
		₽489,287,521	₽-	₽462,575,604	
Liabilities for which fair values are disclos	ed:				
Long-term loans payable	December 31, 2021	₽3,740,557,954	₽-	<b>£</b> 4,478,403,943	
Dealers' deposits	December 31, 2021	24,274,585	_	19,715,844	
		₽3,764,832,539	₽–	₽4,498,119,787	

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Rental Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 1.08% to 4.95% as at March 31, 2022 and December 31, 2021.

Long-term loans Payable. The fair value of loan payable which was discounted using prevailing market rate of 2.57% and 4.22% as at March 31, 2022 and December 31, 2021 approximates the carrying value since these bear interest at current market rates. Fair value category is Level 2, significant observable inputs.

*Dealers' Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 4.46% and 7.05% as at March 31, 2022 and December 31, 2021.

As at March 31, 2022 and December 31, 2021, there were no transfers between Level 1 and 2 fair value measurements.

# Appendix 9

ASM Minutes July 15, 2021

# MINUTES

#### OF THE

# ANNUAL MEETING OF STOCKHOLDERS OF SHAKEY'S PIZZA ASIA VENTURES INC.

# Via Remote Communication WEDNESDAY, July 15, 2021, AT 8:30 O'CLOCK IN THE MORNING

# Number of shares held by shareholders:

Present in Person or Represented by Proxy, 1,252,950,436

and Participant Brokers

Number of Total Outstanding Shares 1,531,321,053

Preferred and Common

Percentage of the Total Shares Represented 81.82%

By Proxies and In Person

#### **Incumbent Directors Present:**

Mr. Christopher T. Po Chairman Mr. Ricardo Gabriel T. Po Vice Chairman Mr. Teodoro Alexander T. Po Vice Chairman Mr. Vicente L. Gregorio President and CEO

Mr. Leonardo Arthur T. Po Treasurer Ms. Eileen Grace Z. Araneta Director

Mr. Paulo L. Campos III **Independent Director** Mr. Fernan Victor P. Lukban Independent Director Ms. Frances J. Yu **Independent Director** 

#### Also Present:

Atty. Maria Rosario L. Ybanez Corporate Secretary

#### I. Call to Order

The Chairperson, Mr. Christopher T. Po, called the meeting to order and presided over the meeting.

# II. Proof of Notice and Determination of Existence of Quorum

The Corporate Secretary, Atty. Maria Rosario L. Ybanez, certified that (a) notices for the annual stockholders' meeting together with the agenda and the Definitive Information Statement of the Corporation, along with the guidelines for participation through remote communication and voting *in absentia* were disclosed via PSE EDGE and posted on the Corporation's website on June 10, 2021. Further, the notice of this meeting was published in BusinessWorld and The Manila Times, newspapers of general circulation, both in print and online formats, on June 16 and June 17, 2021; and (b) based on the record of attendance, present for the meeting were stockholders, in person or by proxy, holding a total of 1,252,950,436 common shares or equivalent to 81.82% of the outstanding voting shares of the Corporation. The Corporate Secretary therefore certified that there was a quorum for the transaction of business and proceeded to record the minutes of the proceedings.

#### III. Approval of Minutes of the Annual Stockholders' Meeting held on July 15, 2020

The Chairman proceeded to the next item which was the approval of the minutes of the Annual Stockholders' Meeting held on July 15, 2020. Upon motion duly made and seconded, the shareholders approved the minutes of the annual stockholders' meeting held for the year 2020.

The Chairman gave those present the opportunity to ask questions but none was raised on the minutes. 100% of the stockholders present and represented approved the minutes.

## IV. President's Report on Operations

The President then presented the Report on Operations for 2020 and 2021.

The President reported that the Company's sales pre-COVID comprises of 61% dine-in and 55% mall-based stores, systemwide sales which was continuously growing over the years also dropped by 36% during the pandemic, likewise the Company's net loss ended its 16-year growth streak in 2020 with 254 Million.

Shakey's anchored its turnaround plan into three pillars: (1) Cash Conservation & Cost Restructuring; (2) Strategic Pivots; and (3) Value Creation.

- The Company conserved cash by temporarily halting the expansion and re-innovation programs, liquidated the excess inventory and negotiated extended payment terms with suppliers and rent waivers with lessors. The Company also accelerated digitization and automation programs and underwent the process of right-sizing its workforce.
- 2. The Company strengthen its delivery and off-premise dining with the launching of the 31-minute "If It's Late, It's Free" Program of the Company, which opened more ghost kitchens, strengthened its in-house voice and digital platforms, and strategic partnership with food aggregators. The Company also created a "Park and Order" service for carryout in standalone stores.

3. The Company became aware that consumers are tightening their belts and therefore leveraged its strong brand equity and industry-leading margins to create affordable bundles and offerings to guests. The Company launched Supercard Gold to provide more benefits and exclusive perks in all of the three brands: Shakey's, Peri Peri and R&B Tea. The Company also launched Shakey's Secure Atmosphere and Food Execution or "S.A.F.E" Program which enable the guests to know, see and feel safe with the products and services which gave the Company the confidence to reopen its stores. The Company also initiated contactless delivery protocol and enhanced its al fresco dining areas allowing the guests to feel safe at Shakey's.

Shakey's was also one of the first stores to reopen which made a huge impact in its recovery in systemwide sales compared to pre-pandemic period and is already at 67% sales recovery. First quarter of 2021 was also the second consecutive quarter that has a positive bottom line of net income before tax at 14 Million and net income after tax at 29 Million. The Company ended 2020 with net zero store closures and targeted to open fifteen (15) new Shakey's stores and fifteen (15) new Peri Peri stores in 2021. Out of the 30 new stores target, the Company has already opened eleven (11) new stores as of May 2021.

The Company also continued to innovate with healthier and better for you options with the plant-based menu offerings through a strategic partnership with UNMEAT.

Shakey's also welcomes an addition to its growing family, R&B Milk Tea, one of Singapore's leading milk tea brand and rolled out the brand to one hundred thirty-three (133) Shakey's and Peri Peri outlets and leveraging its extensive delivery platforms allowing R&B Milk Tea to gain traction.

The Company is rolling out 20,000 doses of vaccines for all its employees.

The Company welcomes JE Holdings, Inc., a private investment group of the Gokongwei family, one of the most prominent family conglomerates in the country.

# V. Approval and Ratification of All Acts of the Board of Directors, Board Committees, and Management for the year 2020.

The Chairman of the Meeting then proceeded to the next item on the agenda which was the ratification of all acts, transactions and contracts entered into as well as resolutions made and adopted by the Board of Directors and its duly constituted committees and of the Management of the Company from January to December 2020, as reflected in the minutes of the meetings of the Board of Directors, and its duly constituted committees and of the Management for the period.

The Chairman gave those present the opportunity to ask questions and a stockholder suggested that a summary be posted by the Corporation so that the stockholders are apprised of the acts that are being approved and ratified. The Corporate Secretary thanked the stockholder for the suggestion and informed the stockholders that the summary of the acts, transactions and contracts that are being approved and ratified is provided under the Definitive Information Statement of the Corporation that was disclosed via PSE EDGE, posted on the Corporation's

website on June 10, 2021 and was published in BusinessWorld and The Manila Times, newspapers of general circulation, both in print and online formats, on June 16 and June 17, 2021. Nevertheless, the Chairman said that such matters will be posted for the stockholders' information.

Upon motion duly made and seconded, 100% of the stockholders present and represented ratified all the acts of the Board of Directors, Board Committees and Management from January to December 2020.

#### VI. Election of the Board of Directors

The Chairman of the Meeting announced as the next item in the agenda the election of members of the Board of Directors of the Corporation for 2021 to 2022.

Atty. Maria Rosario L. Ybanez, reported that there were nine (9) persons nominated to, and qualified for, the Board. She confirmed that the Nominations Committee had determined that the following had all the qualifications and none of the disqualifications to be directors of the Corporation for 2020:

- 1. Mr. Ricardo Gabriel T. Po
- 2. Mr. Christopher T. Po
- 3. Mr. Teodoro Alexander T. Po
- 4. Mr. Leonardo Arthur T. Po
- 5. Mr. Vicente L. Gregorio
- 6. Mr. Lance Y. Gokongwei

## **Independent Directors:**

- 1. Mr. Fernan Victor P. Lukban
- 2. Mr. Paulo L. Campos III
- 3. Ms. Frances J. Yu

Considering that there were nine (9) persons nominated to, and qualified for the Board, upon motion made and seconded, all the aforementioned nine (9) individuals who were nominated as members of the Board of Directors of the Corporation for the year 2021 were duly declared elected to the Board of Directors.

The Chairman gave those present the opportunity to object or ask questions but none was raised on the election of the Board of Directors of the Corporation. The stockholders present and represented voted to declare the nine (9) individuals who were nominated as members of the Board of Directors of the Corporation for the year 2020 as duly elected to the Board of Directors. The results of the votes are as follows:

Agenda	Voting Results		
	For	Against	Abstain
Call to Order	77.41%	0.00%	3.64%

Secretary's Proof of Due Notice of the	77.41%	0.00%	3.64%
Meeting and Determination of Quorum			
Approval of the Minutes of the Stockholders'	100.00%	0.00%	0.00%
Meeting held on July 15, 2020			
Management's Report	100.00%	0.00%	0.00%
Approval and Ratification of all Acts of the	100.00%	0.00%	0.00%
Board of Directors, Board Committees and			
Management for the year 2019			
Election of Board of Directors			
Ricardo Gabriel T. Po	100.00%	0.00%	0.00%
Christopher T. Po	100.00%	0.00%	0.00%
Teodoro Alexander T. Po	100.00%	0.00%	0.00%
Leonardo Arthur T. Po	100.00%	0.00%	0.00%
Eileen Grace Z. Araneta	100.00%	0.00%	0.00%
Fernan Viktor P. Lukban (Independent)	100.00%	0.00%	0.00%
Paulo L. Campos. III (independent)	100.00%	0.00%	0.00%
Frances J. Yu (Independent)	100.00%	0.00%	0.00%
Appointment of External Auditor	100.00%	0.00%	0.00%
Other Matters	91.84%	8.94%	0.00%
Adjournment	74.55%	0.00%	8.94%

## VII. Appointment of External Auditor

The Chairman of the Meeting then announced that the next item in the agenda would be the appointment of the external auditor for the year 2021-2022. The current external auditor, Sycip Gorres Velayo & Co., is being recommended for re-appointment as external auditor.

The Chairman gave those present the opportunity to object or ask questions but none was raised on the appointment of Sycip Gorres Velayo & Co. as the Corporation's external auditor.

Upon motion duly made and seconded, 100% of the shareholders present and represented at the meeting approved the appointment of Sycip Gorres Velayo & Co. as the Corporation's external auditor.

#### VIII. Other Matters

The Chairman proceeded to the question-and-answer portion of the meeting. The Corporate Secretary read the questions, which were answered by the Chairman and President.

The first question was how PIZZA is addressing the continuing challenges brought about by COVID-19 and how will the company continue to grow. The President, Mr. Vicente L. Gregorio answered that the Company is guided by the goal of bouncing back and bouncing up fast and the Company was able to show its resiliency to its guests. The management is also committed to make all the necessary plans and adjustments to navigate the crisis and emerge out

of it in a better position. Lastly, is to create value for the consumers because as the Company's mission to wow its guests is not only during good times but it also matters during times like these.

The next question is how the Gokongwei's entry into Shakey's came about and what could be expected given their entry. The Chairman, Christopher T. Po, answered that the Company and Gokongwei group believe in the long-term prospects of the business, both groups also believe strongly in the brands Shakey's, Peri Peri and R&B Tea. Lastly there is a very strong alignment of what the reopening of the economy will look like and how the Company will bounce back. There will also be financial flexibility for the Company to continue to fund the organic and inorganic growth of Shakey's. The Chairman is also looking forward for the relationship to be a mutually beneficial.

The third question is what the plans for Peri Peri and R&B Tea are. Mr. Gregorio responded that since Filipinos love chicken, Peri Peri is the perfect vehicle for the group to enter this category and has the potential to lead the category. After Peri Peri, Shakey's team saw the opportunity for R&B Milk Tea to join the portfolio of wow brands because of how milk tea is well-known in the country. The brand has been able to take advantage of the strong delivery platform of Shakey's. Both Peri Peri and R&B have shown its full potential with very fast returns and will provide for boost and opportunities for growth.

The last question is throughout the pandemic, how have the service time and delivery times been trending and what improvements can be seen in these areas. The President responded that delivery has always been one of the strengths of Shakey's brand and even before the pandemic and lockdown took into place, the delivery arm of Shakey's has always been strong for up to about 30% of its total sales. Since March 2020, improvements have been made to make the delivery more committed, efficient, and convenient for consumers, the Company ensured that the delivery program has to be a category-leader. Moving forward, the Company will launch wow initiatives, starting with the commitment to deliver Shakey's products ANYWHERE in Metro Manila in 31 minutes or less.

#### IX. Adjournment

There being no further business to transact, and upon motion duly made and seconded, the meeting was adjourned.

MARIA ROSARIO L. YBANEZ

Corporate Secretary

**ATTESTED:** 

**CHRISTOPHER T. PO** 

Chairman

# Appendix 10

# Schedule of Board and Committee Meetings for 2021

DATE OF MEETING	TYPE OF MEETING
January 04, 2021	Closure and Cessation of Business of Shakey's Branches
	in Cavite, Dumaguete City, Makati City, Mandaluyong
	City, Navotas City, Pampanga, Quezon City and
	Sampaloc, Manila; Appointment of Atty. James Ear Chew
	as the representative in all legal actions, claims or suits
Feb. 18, 2021	Review and Approval of Previous Minutes of Meeting,
·	Financial Results, 2020 Consolidated P&L and CAPEX Budget; Employee Vaccination Program
March 2, 2021	Enrollment of the Corporation in the SEC Online Submission Tool
March 15, 2021	Notice of Annual Stockholders' Meeting
March 29, 2021	Authorized Representative in the Research Institute For Tropical Medicine ("RITM") bidding
April 07, 2021	Change in the Official E-mail Address and Mobile Number of the Company as required by the SEC
April 30, 2021	Authority to Issue Financial Statements
May 12, 2021	Authorized Representatives In The 2021-2026 CBA Negotiation with CFW-SPAVI Chapter; Approval on the Additional Listing Of Shares (JE Holdings, Inc. and Lance Y. Gokongwei)
July 7, 2021	Closure and Cessation of Business of Shakey's Branches in Las Pinas and Pampanga
July 15, 2021	Regular Meeting of the Board, Approval of Minutes of the Annual Stockholders' Meeting held on July 15, 2020, President's Report on Operations, Approval and Ratification of All Acts of the Board of Directors, Board Committees, and Management for the year 2020; Election of the Board of Directors, Appointment of External Auditor; Declaration of Cash Dividends
July 22, 2021	Addition of Mr. Jorge Maria Q. Concepcion as authorized signatory for bank transactions
August 19, 2021	Review and Approval of Previous Minutes of Meeting, Review of Foodservice Performance for the First Half of 2021, YTD 2021 Financial Performance and Outlook, Participate in the Bidding for Potato Corner (Project Pentagon), Updates on Digital Transformation Projects; COVID Updates
August 20, 2021	Authorized Representatives in behalf of the Corporation for the case entitled "Michael S. Batislaong, et al. vs. Shakey's Pizza Asia Ventures, Inc.", "Angelito S. Hipolito, et al. vs. Shakey's Pizza Asia Ventures, Inc.", Renato D. Lucero, et al. vs. Shakey's Pizza Asia Ventures, Inc.", "Roy S. Santos, et al. vs. Shakey's Pizza Asia Ventures, Inc." and "Regy L. Sarte, et al. vs. Shakey's Pizza Asia Ventures, Inc." before the NLRC; Authorized signatories for

	transactions with Paypal Holdings, Inc.
September 13, 2021	Authorized Signatory for the BPI Deposit Box of the
	Corporation; Authorized signatory for transactions with
	Department of Transportation (DOTr)
October 05, 2021	Authorized Signatory for the access and replacement of
	the BPI Deposit Box of the Corporation; Authorized
	representatives for transactions for R&B Tea Brand
November 08, 2021	Authorized signatories for transactions with Citibank;
	Authorized signatories for transactions with various
	government agencies; Authorized representative for a
	DSWD project; Authorized representative for a DepEd
	Bidding; Authority to deduct SPA monthly charges in
	SPAVI Account in Robinsons Supermarket Corporation;
	Authorized representative in securing Business Permits
	and Licenses for the Construction of Shakey's and R&B
	Tea Stores; Authority to sell Shakey's Tarlac
November 18, 2021	Review and Approval of Previous Minutes of Meeting,
	YTD 2021 Financial Performance and Outlook, 2022
	Budget Schedule, Updates on Key Projects.
December 02, 2021	Authorized Signatory for Bulk Orders in Shakey's New
	Retiro Branch; Authorized Signatory for Bulk Orders in
	Shakey's Moonbay and Shakey's SM Olongapo Central
	Branches
December 23, 2021	Authority to Purchase and Acquire the Assets of Cinco
·	Corporation

#### Schedule of Audit Committee Meetings for 2021

DATE OF MEETING	TYPE OF MEETING
March 29, 2021	Presentation of external audit for the 2020 audit;
	Presentation of 2020 Financial Results; Results of 2020
	internal audit
May 03, 2021	Presentation of Q1 2021 Financial Results; Internal Audit
	Update
August 2, 2021	Presentation of Q2 2021 Financial Results; Internal Audit
	Results Summary
November 8, 2021	Presentation of external audit for the 2021 audit;
	Presentation of Q3 2021 Financial Results; Wrap-up of
	2021 Internal Audit results

#### Schedule of Corporate Governance Committee Meetings for 2021

DATE OF MEETING	TYPE OF MEETING
February 18, 2021	Results of the Board of Directors' Self-Assessment Survey
November 18, 2021	Discussed the Company's Sustainability Framework to be
	focused on People, Planet and Pizza; Setting of 2022 Key
	Targets and KPI

#### Schedule of Related Party Transactions Committee Meetings for 2021

DATE OF MEETING	TYPE OF MEETING
February 18, 2021	Review of Related Party Transactions for FY 2020
November 18, 2021	Review of Related Party Transactions for YTD September
	2021

#### Schedule of the Risk Oversight Committee Meeting for 2020

DATE OF MEETING	TYPE OF MEETING
August 19, 2021	COVID-19 Updates

# **Attendance in Board of Directors' Meetings**

DATE OF MEETING	ATTENDANCE
January 04, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
F.1. 40. 0004	None
Feb. 18, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
	None
March 2, 2021	PRESENT:
,	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
	None
March 15, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ADCENT.
	ABSENT:
	None

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March 29, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
	None
April 07, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	Effecti drace 2.71 affect
	ABSENT:
	None
April 30, 2021	PRESENT:
r	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
	None
May 12, 2021	PRESENT:
1.10y 12, 2021	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
	None
July 7, 2021	PRESENT:
July 7, 2021	
	Christopher T. Po
	Ricardo Gabriel T. Po

	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Eileen Grace Z. Araneta
	ABSENT:
1 1 45 0004	None
July 15, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None
July 22, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None
August 19, 2021	PRESENT:
August 17, 2021	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None
August 20, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban

	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ADCENT
	ABSENT:
0 1 10 0004	None
September 13, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None
October 05, 2021	PRESENT:
October 03, 2021	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	Zance it donoing the
	ABSENT:
	None
November 08, 2021	PRESENT:
ĺ	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None
November 18, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei

	ABSENT:
	None
December 02, 2021	PRESENT:
	Christopher T. Po
	Ricardo Gabriel T. Po
	Teodoro Alexander T. Po
	Leonardo Arthur T. Po
	Fernan Victor P. Lukban
	Paulo L. Campos III
	Frances J. Yu
	Lance Y. Gokongwei
	ABSENT:
	None

# **Attendance in Audit Committee Meetings**

DATE OF MEETING	ATTENDANCE
March 29, 2021	Present:
	FERNAN VICTOR P. LUKBAN
	PAULO L. CAMPOS, III
	RICARDO GABRIEL T. PO
	Absent: None
May 03, 2021	Present:
	FERNAN VICTOR P. LUKBAN
	PAULO L. CAMPOS, III
	RICARDO GABRIEL T. PO
	Absent: None
August 2, 2021	Present:
	FERNAN VICTOR P. LUKBAN
	PAULO L. CAMPOS, III
	RICARDO GABRIEL T. PO
	Absent: None
Navambar 0, 2021	
November 8, 2021	Present:
	FERNAN VICTOR P. LUKBAN
	PAULO L. CAMPOS, III RICARDO GABRIEL T. PO
	KICAKDU GADKIEL I. PU
	Absent: None
	HUSCHE HORE

# **Attendance in Board Risk Committee Meetings**

DATE OF MEETING	ATTENDANCE
August 19, 2021	Present: FRANCES J. YU FERNAN VICTOR P. LUKBAN LANCE Y. GOKONGWEI
	Absent: None

# **Attendance in Corporate Governance Committee Meetings**

DATE OF MEETING	ATTENDANCE	
February 18, 2021	Present:	
	PAULO L. CAMPOS, III	
	FERNAN VICTOR P. LUKBAN	
	EILEEN GRACE Z. ARANETA	
	Absent: None	
November 18, 2021	Present:	
	PAULO L. CAMPOS, III	
	FERNAN VICTOR P. LUKBAN	
	RICARDO GABRIEL T. PO	
	Absent: None	

# **Attendance in Related Party Transactions Committee Meetings**

DATE OF MEETING	ATTENDANCE
February 18, 2021	Present:
	PAULO L. CAMPOS, III
	FERNAN VICTOR P. LUKBAN
	RICARDO GABRIEL T. PO
	Absent: None
November 18, 2021	Present:
	PAULO L. CAMPOS, III
	FERNAN VICTOR P. LUKBAN
	FRANCES J. YU
	Absent: None

# **Appendix 11**

# List of SEC Form 23-B (Director Disclosure on Self-dealings)

#### List of 23-B:

Reporting Person	Shares Bought / Sold	Date
Vicente L. Gregorio	50,000	January 4, 2021
Manuel T. Del Barrio	52,442	January 8, 2021
Jorge Maria Q. Concepcion	52,445	January 8, 2021
Jose Arnold T. Alvero	30,155	January 8, 2021
Jose Arnold T. Alvero	8,000	January 14, 2021
Century Pacific Group, Inc.	6,842,800	February 02, 2021
Vicente L. Gregorio	47,600	February 23, 2021
Century Pacific Group, Inc	7,200,000	April 16, 2021
Vicente L. Gregorio	100,000	June 22, 2021
Myrose April C. Victor	5,000	August 27, 2021
Vicente L. Gregorio	40,000	November 26, 2021
Gilbert L. Tolentino	3,000	December 1, 2021
Manuel T. Del Barrio	(40,100)	December 9, 2021
Vicente L. Gregorio	50,000	March 3, 2022